







# 2007 ANNUAL FINANCIAL REPORT









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# MANAGEMENT REPORT Business activity and earnings by segment for 2007

## EXECUTIVE BOARD'S MANAGEMENT REPORT

Supervisory Board meeting of February 8, 2008 relative to fiscal year 2007

#### BUSINESS ACTIVITY AND EARNINGS BY SEGMENT FOR 2007

#### I – Shopping center segment

#### 1 - Consumption review

#### **Economic environment\***

In the final analysis, European growth was resilient in 2007 to the various shocks that hit the international arena (collapse of the US residential real estate market, financial market turbulence, sharply rising oil price, etc.). Growth for the Euro zone as a whole reached 2.6%, in line with forecasts made before the summer (source: OECD). Higher than average GDP growth was recorded for Slovakia (+9.3%), Poland (+6.5%), the Czech Republic (+6.1%), Greece (+4.1%) and Spain (+3.8%). Belgium matched the Euro zone (+2.6%), coming in ahead of other countries where growth was more modest: France (+1.9%), Hungary (+1.8%), Italy (+1.8%) and Portugal (+1.8%).

A climate of uncertainty in the financial markets and new inflationary tensions are clouding Europe's outlook for growth in 2008. Projections call for generally lower GDP growth than in 2007, except in Hungary and Portugal, where the economic performance is expected to improve. For France (+1.8%), GDP growth is expected to more or less keep pace with 2007. In every country, growth will continue to be driven by household spending, particularly in the three largest countries for Klépierre in terms of revenues (France, Italy, Spain).

#### Mall revenue growth in 2007

In 2007, consumption trends were positive in malls owned by Klépierre, which reported aggregate retail revenue growth of 3.2% compared with the previous year. Geographically, revenue growth was observed across the board. with the exception of Italy. Growth was once

again sustained in France (+3.3%). In Spain, the figure was +4.7%, while Italy showed a slight decline (-0.4%). If the impact of the two malls in the portfolio that have suffered from the recently stepped-up competitive density in the suburbs around Rome is eliminated, the increase would be 3.5%. Slovakia (+7.0%) and the Czech Republic (+5.4%) earn high scores, while Portugal has recovered (+2.6%) after a counter-performance in 2006

The three principal retail segments continued to perform well in 2007: Personal Products (+3.5%), Culture/Gifts/Entertainment (+4.6%), and Beauty/Health (+6.2%). Other segments also experienced growth, with the exception of Household Goods.

#### France

In December, retail business declined across the country (-2.8% in small-scale retail, according to Banque de France figures). Shopping centers included in the Klépierre portfolio, however, show a less clear-cut trend for the month, since revenue was up by 1.0%. As a result, 2007 can still be considered a year of satisfactory performance, with revenue growth of 3.3% over the previous year.

Performance was even better outside of urban areas, particularly at inter-communal shopping malls (+4.6%). Growth was also significant at regional shopping centers (+3.3%). And while downtown locations still managed to post revenue growth of 1.3%, overall results were weighed down by lower business volume at Marseille Bourse (downtown urban renewal and the construction of two new Fnac outlets. one in the Marseille suburbs, the other in Aix-en-Provence) and Poitiers Cordeliers (with two new competitors entering the market). These results do not include Valenciennes Place d'Armes, a mall that opened in April 2006

\* Source: OECD forecasts (December 6, 2007).

MANAGENEN PEROPY

and whose year-over-year revenue of 66.6 million euros marks an increase of 14.1% over the comparable period of May–December 2007/2006. Aside from Household Goods, a segment that accounts for less than 7% of total shopping center revenue, all retail segments reported growth during the period: Beauty/Health (+6.6%), Personal Products (+4.8%), Culture/Gifts/Entertainment (+3.7%), and Restaurant (+1.7%).

#### Belgium

In 2007, revenue from the Esplanade shopping center in Louvain-la-Neuve jumped 20.2% to 143.5 million euros. The mall has maintained its strong growth momentum, which received an additional boost from the recently opened Fnac store.

#### Portugal

The Gondomar shopping center booked revenue growth of 14.7%, buoyed in particular by the advent of Media Markt in July 2007. Revenue generated by the hypermarket malls acquired from Carrefour was up by 5%, except for the Gaia center (-1.6%).

#### Italy

Revenue growth for the year was basically flat (-0.4%).

The Romanina and Tor Vergata malls must now contend with two new competitors, first and foremost Roma Est (210 shops with total floor area of 100 000 sq.m.). Excluding the Romanina and Tor Vergata locations, shopping mall business rose by 3.5%.

#### Spain

The overall sales trend at the shopping malls in Spain was highly encouraging. Business was up at all the larger malls, and particularly strong at the Peñacastillo, Gran Sur and Meridiano locations. A majority of the hypermarket malls also turned in positive figures.

#### The Czech Republic and Slovakia

Revenue increased by 5.4% in the Czech Republic and by 7.0% in Slovakia, a trend driven by the current boom in consumer spending. Leading the way was the Novo Plaza shopping center opened in Prague in March 2006, with sales up by 21.3%.

#### Greece

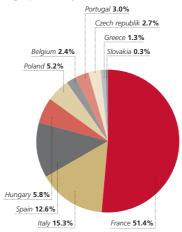
Business improved slightly in 2007, after having been hurt in 2006 by the impact of the new competitor Cosmos on the Makedonia center.

#### 2 - Rental business

Rental management business in Europe progressed significantly last year. Shopping center rents for the year ended December 31, 2007 rose to 517.9 million euros (versus 455.1 million euros at 12.31.2006), up by 13.8%. Of the total, additional variable rents accounted for 12.1 million euros.

On a constant portfolio basis, rents rose by 5.3%.

#### Geographic analysis of rents



#### **France**

Shopping center rents totaled 266.0 million euros for the year ended December 31, 2007, an increase of 16.0% versus the year ended December 31, 2006.

On a constant portfolio basis, the 7.2% increase primarily reflects:

- Index-linked rent adjustments to minimum guaranteed rents (MGR), i.e. an average of +5.6% on the total portfolio. It should be noted that the majority of all leases (79% in value terms) are indexed to the ICC construction index for the 2Q 2006, which recorded a 7.05% increase:
- Relettings and lease renewals in 2006 and 2007

led to a significant increase in the rental value of the portfolio.

The major factors that led to the increase in rents on a current portfolio basis versus on a constant portfolio basis are listed below:

- The acquisition of equity interests in various companies in the portfolio of Progest, the owner of shopping malls that include Tourville La Rivière, Osny L'Oseraie and Creil, and of the retail park at Creil-Saint-Maximin. This transaction contributed 7.2 million euros to total rents for the year ended December 31, 2007;
- The acquisition of hypermarkets and additional lots at the Blagnac and Saint-Orens locations in July 2007, transactions contributing
- 3.2 million euros;
- The opening of the Angoulême Champ de Mars mall in September 2007, which contributed
   2.2 million euros;
- The opening of the Rambouillet mall extension in June 2007, which contributed 1.5 million euros;
- New business generated in 2006 was accounted for on a full-year basis, chiefly the new Place d'Armes mall in downtown Valenciennes (+1.4 million euros) and Klépierre's acquisition of the Toulouse Purpan suburban shopping center (+1.5 million euros).

Additional variable rent for the year totaled 7.0 million euros, versus 7.5 million for the year ended December 31, 2006. As a result of the significant index-linked rent adjustments in 2007 on French properties, a portion of these variable rents were integrated in the MGR, accounting for the decline.

Rental reversion led to 238 relettings (with MGR up by an average of 21.9%, and 235 lease renewals, +20.0%).

The average occupancy cost ratio (rent + utilities/revenues excluding tax) was 9.5% on December 31, 2007, versus 9.1% on December 31, 2006. This change is directly attributable to the strong index-linked rent adjustment applied to the majority of French leases in 2007. The occupancy cost ratio nonetheless remains reasonable.

The default rate was 0.4% (compared with 0.3% on December 31, 2006). The financial occupancy rate was 99.0% on December 31, 2007 (versus 99.3% on December 31, 2006).

Klépierre's biggest retail partners are now the PPR



# MANAGEMENT REPORT Business activity and earnings by segment for 2007

	Change in tenants mix		Change in tenants mix Lease re		enewals
	Nbr	Change in %	Nbr	Change in %	
France	238	21.9%	235	20.0%	
Italy	35	29.2%	60	26.3%	
Spain*	127	10.0%	168	7.9%	
Hungary	168	-3.2%	197	1.0%	
Poland	48	-3.1%	23	7.9%	
Belgium	4	24.8%	-	_	
Portugal	44	-17.6%	22	-1.7%	
Czech republik	35	20.8%	20	34.3%	
Greece	7	1.8%	1	17.1%	
Slovakia	2	28.9%	-	_	
TOTAL EUROPE	708	11.0%	726	15.1%	

<sup>\*</sup>Excluding so-called shared zone activities

	Impact of index- linked rent adjustments	Occupancy rate	Default rate
France	5.6%	99.0%	0.4%
Italy	1.7%	98.0%	2.3%
Spain	2.5%	97.1%	1.3%
Hungary	1.6%	97.1%	3.7%
Poland	1.7%	96.5%	6.5%
Belgium	1.6%	97.5%	5.5%
Portugal	2.4%	97.5%	5.4%
Czech republik	1.7%	97.2%	9.0%
Greece	3.5%	97.2%	2.9%
Slovakia	1.7%	95.6%	22.3%
TOTAL EUROPE	3.8%	98.3%	1.8%

group (4.3% of total rents, due in large part to Fnac), followed by the Auchan group (excluding hypermarkets, 4.0%) and the Vivarte group (3.0%). The concentration of rents among retail tenants is still low, ensuring that the rental risk for the portfolio also remains low.

#### Outlook

In 2008, total rental income will benefit from fullyear accounting for transactions initiated during 2007. These include the acquisition of the Victor Hugo mall in Valence (December 2007), the extension of the Rambouillet mall (June 2007), the inauguration of Champ de Mars in Angoulême (September 2007) and the extensions to the Brest and Orléans-Saran centers (October 2007).

As regards organic growth, leases up for renewal by the end of 2008 represent 6.2% of total leases in value terms. In addition, most of the minimum guaranteed rents of the portfolio (some 80%

in value terms) should be boosted in 2008 by the 5.05% increase in the ICC construction index of 2Q 2007.

#### **Spain**

Rents totaled 65.3 million euros, up by 9.3%. The only change in scope is due to the full-year inclusion of the Vega Plaza mall in Molina de Segura, acquired in June 2006.

On a constant portfolio basis, the increase in rents (62.5 million euros) came to 4.6%, of which 2.5% related to index-linked adjustments to minimum guaranteed rents (MGR). Additional variable rents totaled 1.1 million euros, an increase of 20.4%. The Meridiano shopping center (Tenerife) alone contributed 18% to variable rents from Spanish properties. The strong rise is also due to ongoing improvements in the capture and verification of revenues reported by retail tenants.

In the course of 2007, there were 24 lease-ups,

137 re-lettings to new commercial tenants (+9.2%) and 258 leases renewed (+4.5%). Excluding the renewals of telephone booths and ATM (automated cash distributors), leases renewals rose by 7.9%.

The default rate was 1.3%, virtually unchanged since December 31, 2006 (1.2%) and showing improvement over June 2007 (1.5%). The financial occupancy rate, which had been declining since December 2006 (98%), has stabilized since June 30, 2007 at 97.1%. Restructuring projects currently under way accounted for two-thirds of the financial vacancy rate at year-end 2007.

The occupancy cost ratio at year end 2007 was 11.3% (compared with 11.5% at year end 2006). Retail concentration remains low: together, the top 10 retailers account for 29.6% of rents. The Inditex group accounts for 6.1%, followed by Cenesa (5.2%), Alain Afflelou (2.8%), Belros (2.7%), Yelmo (2.6%), and McDonalds (2.4%). The next four retail tenants account for between 2.4% and 1.4% of total rents.

#### Outlook

In 2008, rents in the Spanish portfolio will be boosted by the full-year impact of the retail restructuring projects at Oviedo Los Prados (arrival of Saturn in November 2007) and Gran Sur (arrival of Inditex group retailers in June 2007). With respect to rental reversion, leases that will come up for renewal in Spain between now and the end of 2008 represent 14.9% of all leases in value terms, including about 7% for retail space in the Tenerife Meridiano shopping center. In addition, MGR should get a boost from the rise in the index (+4.2%).

#### Italy

Rents from the Italian shopping center assets totaled 79.2 million euros, an increase of 7.2% that reflected the impact of the Giussano and Varese shopping center extensions, which opened in 2006, and the Bari extension, the first portion of which opened in December 2007. Additional variable rents came to 1.2 million euros, an increase of 17.6% due to substantial increases in tenant sales revenue. On a constant portfolio basis, the increase was 5.1%, of which 1.7% is due to index-linked rent adjustments.

Rental reversion in 2006 (+20.6%) made the most significant contribution to this sustained upward trend, which continued in 2007 with:

- 35 relettings to new commercial tenants (+29.2%);
- 60 leases renewed (+26.3%);
- 12 lease-ups.

The default rate was 2.3% on December 31, 2007, a significant improvement compared with June 2007 (3.3%), but slightly higher than at year-end 2006 (2%), attributable to the difficulties encountered by the La Romanina shopping center, which faces an intense competitive environment. A major restructuring plan is in the project phase. The financial occupancy rate stands at 98%, an improvement compared with June 30, 2007 (97.6%) and December 31, 2006 (97.9%).

The occupancy cost ratio has stabilized over the last 18 months. At 9.4% on average, it remains reasonable.

Retail concentration remains low. The largest retail tenant, the Mediaworld group, represents 5.7% of total rents, while the next 9 retailers (Inditex, Benetton, Risto, Miroglio, Oviesse, Piazza Italia, Cisalfa, Scarpe Scarpe, Intimissimi) account individually for between 2.9% and 2%. Together, the top ten retailers provide 27.6% of total rent.

#### Outlook

In 2008, rents from Italian shopping center properties will get a full-year boost from the retail restructurings at Val Vibrata Colonella and Bari (completed in 2007).

Leases that will come up for renewal between now and the end of the year in Italy represent 11.4% of total leases in value terms, of which about one-third are located in the Le Rondinelle center in Brescia. In addition, guaranteed rents should be supported by the rise in the index (+4.3%).

#### **Hungary**

Rents totaled 29.8 million euros for the year ended December 31, 2007. The 1% increase is attributable to the acquisition of 11 500 sq.m. in June 2007 of office space that is integrated into the Duna Plaza shopping center. This makes Klépierre the sole owner of the real estate complex and should ultimately facilitate the completion of a major extension project. The major merchandising overhaul that was undertaken has been extended to the entire portfolio of properties in Hungary. Media Markt opened its doors in October 2007

at Duna Plaza, and C&A in May 2007 in Miskloc. For the two centers, the expected capital gain in 2008 versus 2007 rents is an estimated 268 000 euros and 145 000 euros, respectively. Other positive impacts of restructurings under way or completed are expected in the course of 2008, including that linked to the arrival of Hervis at Szeged.

There were a significant number of new contract in this portfolio, with 33% of all leases impacted in 2007 by a rental change: 52 lease-ups (+610 thousand euros), 168 re-lettings to new tenants (-3.2%) and 197 lease renewals (+1%). Results were contrasted depending on the centers, with the Duna Plaza restructuring during fiscal 2007 weighing heavily on the global result. Excluding Duna Plaza, observed improvements came to +1.4% for 134 relettings to new commercial tenants and +3.1% for 162 lease renewals.

On a constant portfolio basis and within the specific context of restructuring, rents declined by 1.1% in spite of index-linked adjustments of 1.6%.

Thanks to the rollout of a system for capturing and verifying sales revenue, a significant increase in additional variable rents was invoiced (361 000 euros in 2007, compared with 50 000 euros in 2006).

The financial occupancy rate (97.1%) for the year ended December 31, 2007 showed improvement over the June 2007 reading (96%), as restructurings were completed. The large number of pending operations explains the slight decline with respect to December 2006 (97.7%). The default rate was 3.7% at year-end 2007 (3.5% on December 31, 2006).

The retail concentration was relatively low, with the top ten retailers representing 26.1% of total rents. Match remains the largest tenant (4.8%), followed by Mercur Star (3.6%), Pesci Direkt (3.2%), IT Cinema (3%) and Jeans Club (2.4%). The next five retail tenants represent between 2.3% and 1.4% of the total.

The average occupancy cost ratio for tenants, including utilities, was 12% on December 31, 2007. Given the insufficient sample of revenues examined to date, this ratio should not be considered as particularly representative. The increase in additional rents that was mentioned above suggests that there is potential for improvement in the total rent.

#### Outlook

In 2008, rents for the Hungarian properties will get a boost from the full-year impact of the retail restructurings of Duna Plaza and Miskolc (completed in 2007), as well as the restructuring of Szeged, which should open in the second quarter of 2008.

Leases that will come up for renewal between now and the end of this year represent 20.4% of all leases in value terms. These renewals primarily concern Nyir, recently renovated centers (Debrecen) or those undergoing restructuring (Gyor, Szolnok). MGR should increase in line with the index (+3.1%).

#### **Portugal**

Rents came to 15.7 million euros in 2007, compared with 11.6 million euros for the year ended December 31, 2006, a rise that was attributable to the integration of Minho Center in Braga, which was acquired in December 2006, and full ownership of Parque Nascente in Gondomar following the buyout in September 2007 of shares owned by the other investor.

Additional variable rents (1.1 million euros) continued to rise (+60.3%) thanks to the performance of mid-sized units.

On a constant portfolio basis, the increase of 2.7% is primarily the result of two factors: index-linked rent adjustments (+2.4%) and rental modifications. With respect to the latter, there were 6 lease-ups, 44 re-lettings to new commercial tenants (-17.6%) and 22 leases renewed, mainly involving Lourès, which faces fierce competition (-1.7%).

The re-lettings to new commercial tenants reflect the impact of the restructuring that was completed in 2007 on Parque Nascente, which enabled Media Markt to move in and resulted in changes to the food court. Excluding these operations, relettings to new commercial tenants generated an improvement of 3% compared with the previous rent paid.

The default rate was 5.4%, down from June 30, 2007 (10.1%). Further improvement is expected in 2008 with the restructuring planned for Parque Nascente, which will allow for the settlement of a dispute with the operator of the bowling alley and a reduction in the default rate for the center (from 5.7% at year end 2007 to an estimated 4.0%).

The financial occupancy rate for the year was 97.5%, an improvement since June 30, 2007



# MANAGEMENT REPORT Business activity and earnings by segment for 2007

(95.9%) that came despite a vacancy related primarily to restructurings under way for Parque Nascente.

The occupancy cost ratio was 11.6% on December 31, 2007, compared with 12.6% at year end 2006. It reflects the improvement in retail sales revenue.

The retail concentration showed improvement, with the ten largest retail groups representing 31.1% of total rents, compared with 31.4% on June 30, 2007. The largest tenant is the Aki-Leroy Merlin group (9.5%), followed by Toys'R'Us and Inditex (4.2% and 4.1%, respectively). The next seven retailers account for between 2.7% and 1.5% of total rents

#### Outlook

In 2008, Portuguese rents will be boosted by the full-year impact of the retail restructuring of Parque Nascente (completed in 2007). Leases scheduled for renewal between now and the end of 2008 represent 9.3% of all leases in terms of value and concern the mid-sized unit Leroy Merlin at Parque Nascente. In addition, rents should benefit from the increase in the index (+2.5%).

#### The Czech Republic - Slovakia

Rents amounted to 15.5 million euros. On a current portfolio basis, Czech rents increased by 1.7 million euros with the acquisition of the Novo Plaza center in late June 2006. On a constant portfolio basis, rents increased by 5%, attributable to the combined impact of index-linked rent adjustments (+1.7%) and rental reversion efforts carried out in both 2006 and 2007. In the course of 2007, a total of 35 relettings to new commercial tenants (+20.8% versus previous lease terms and conditions) and 20 lease renewals (+34.3%) were completed.

In Slovakia, rents collected from tenants in the Danubia mall were up by 11.7% on a constant portfolio basis, reflecting the full impact of the changes in tenant mix that were effected in 2006 for a mid-sized unit and for 2 smaller retail outlets in 2007 (+28.9%). The impact of index-linked rent adjustments was limited to 1.7%. The financial occupancy rates in the Czech Republic are 100% for Novy Smichov and 89.5% for Novo Plaza (an improvement over June 2007, 84.8%, thanks to changes in tenant mix) and 95.6% for Danubia in Slovakia (compared with

93.8% at the end of 2006). The default rate was 2.3% for Novy Smichov, 29.8% for Novo Plaza and 22.3% for Danubia. This last high rate reflects three legal disputes in the absence of which the rate would be only 6.9%. In the case of Novo Plaza, the liability is partially covered by repayment schedules agreed to with lessees. The occupancy cost ratios are 10.6% in the Czech Republic and 9.9% in Slovakia.

In the Czech Republic, retail concentration remains fairly low (the top ten retailers represent 26.2% of total rent). The largest commercial tenant is Palace Cinemas (7.4%), followed by H&M and C&A (3% and 2.8%, respectively). The following seven retailers account for between 2.3% and 1.6% of rents.

#### Outlook

In 2008, rents from Czech shopping center properties will be boosted by the full-year impact of the renewal campaign that was initiated in 2007 at the Novy Smichov shopping center, as well as the lease-ups contracted at Novo Plaza in Prague throughout 2007. In addition, they will be indexed at a rate of +2.6%. Leases still to come up for renewal in 2008 at Novy Smichov represent 10.8% of all leases in terms of value. In 2008, 3 lease renewals and 2 relettings are planned for the Danubia center in Slovakia, which should lead to full occupation of this site by the end of the year. The applicable index rate will be +2.6%.

#### Greece

Rents totaled 6.9 million euros, an increase of 14.4% since December 31, 2006 that reflected in particular the acquisition of the Larissa center in June 2007.

On a constant portfolio basis, they rose by only 0.4%, despite index-linked rental adjustments of 3.5%. The restructuring in process at Athinon is weighing adversely on rents given the high vacancy rate the site is currently experiencing. This restructuring is expected to result in the opening of a mid-sized Sprider clothing outlet on two levels (2000 sg.m.) in mid-2008. At the rental management level, there were 7 relettings (+1.8%) and one lease was renewed (+17.1%) during the period.

The financial occupancy rate was 97.2% for all holdings, of which 31.4% was attributable to Athinon. The other centers are fully occupied. The default rate was 2.9%, a slight improvement. Rent concentration remains high in Greece, and is accentuated by the modest size of the portfolio. The top ten retailers together account for 67.8% of total rent, the largest being Ster Cinemas (25.2%), followed by Marinopoulos (11.8%) and Stadium Bowling (6.4%). The combined weight of the next seven hovers between 5% and 2.3%.

#### Outlook

In 2008, rents will be boosted by the impact of restructuring by way of the changes in tenant mix that occurred in 2007, as well as by the 3.9% index-linked rent adjustment. The lease renewals to come are limited: 2.3% of all leases in terms of value

#### **Belgium**

Rents from the L'esplanade center in Louvainla-Neuve totaled 12.4 million euros in 2007. On a constant portfolio basis, rents increased by 7.6% thanks to 6 lease-ups (+520 000 euros) that included the arrival of a Fnac store and 4 relettings to new retail tenants (+24.8%). The impact in 2007 of index-linked rent adjustments was 1.6%.

Additional variable rents (230 000 euros) were invoiced, corresponding to the first full year of operation for this center. The financial occupancy rate was stable at 97.5%. The default rate was 5.5%. If the pending dispute with the cinema complex was eliminated, the rate would be 2.6%. The retail concentration is average. UGC represents 10.8% of total rent, Inditex 4.9%, H&M 4.3%, and Esprit 3.6%. Together, the ten largest retail tenants account for 36.8% of total rent

#### Outlook

In 2008, rents will be positively impacted full year by the arrival of a Fnac store and a +2.7% index-linked rent adjustment. The possibility of restructuring the cinema complex is currently under consideration.

#### **Poland**

Rents for the year totaled 27 million euros, up by 37%, reflecting the acquisition in May 2007 of the Rybnik and Sosnowiec centers and the July 2007 acquisition of the Lublin center. On a constant portfolio basis, rents declined by 2.9%. The impact of index-linked rent adjustments was +1.7%, but did not totally offset the effect of restructuring projects currently under way. Additional variable rents came to 521000 euros, principally for Poznan Plaza (opened in May 2005) and Sadyba Plaza following the restructurings in 2006.

The Krakow Plaza and Ruda Slaska centers are in the process of being restructured. For the first, this entails the arrival of a Carrefour hypermarket and the mid-sized retail clothing outlet Kappahl. For the second, a Carrefour Express and two mid-sized units, Empik (culture and recreation) and Avans, will be opened.

The impact of Krakow Plaza on relettings to new retail tenants is substantial. A total of 48 leases have been signed with new tenants, lowering previous MGR by 3.1%. Excluding Krakow Plaza, the change would have been 15.5%. Lease-ups involved 5 spaces (140 000 euros) and there were 23 leases renewed (+7.9%).

The default rate at year end 2007 was 6.5%, compared with 6.1% at year end 2006, and includes some receivables of more than one year, which, if excluded, would bring the rate down to 5.3%. The financial occupancy rate improved, to 96.5%, and vacancies mainly concerned the two sites currently being restructured (Krakow, 91.6% and Ruda. 86%).

The concentration of retail tenants is low, with the top ten retailers together representing 25.9% of total rents. The largest retail tenant is Fantasy Park (5.4%), followed by Cinema City (4.1%), Reserved (3.1%), Stokrotka (2.5%) and Rossmann (1.9%).

#### Outlook

The restructuring projects at Krakow and Ruda will bear fruit as of 2008. In addition, rents will be subject to a 3.1% index-linked adjustment. Leases that will come up for renewal in 2008 represent 6.1% of all leases in terms of value.

#### 3 - Development

## Investment market in shopping centers

Fiscal year 2007 was similar in many respects to 2006, characterized by strong demand for this type of commercial asset (shopping centers, retail parks) and relatively short supply, which once again resulted in intense competition among buyers.

The real estate and financial crisis that arose in the middle of 2007 in the United States did nothing to change the competitive environment in the second half of the year.

#### **Investments made in 2007**

The investments made by Klépierre in 2007 are aligned with the same tendency that was observed in 2006, i.e., diverse in terms of type of investment (shopping centers located downtown or in the suburbs, extensions of existing malls, retail parks) as well as geographic origin, since 7 of the 10 countries in which Klépierre is present contributed to these investments.

#### 950.8 million euros invested in shopping centers

Of the 950.8 million euros outlaid in 2007, 591.4 million euros were invested in malls in operation whose yield exceeds 7%. Advances on projects under development totaled 359.4 million euros.

In France, examples include:

- Montpellier Odysseum, with the first payments (34.6 million euros) of the VEFA (purchase on the basis of plans) of the shopping center acquired in partnership with Foncière des Piémonts-Icade;
- Angoulême-Champ de Mars, a downtown mall that opened its doors on September 4, 2007;
- The acquisition in the early part of the year of the Progest assets for 116.1 million euros;
- The acquisition of the hypermarket properties at the Blagnac and Saint-Orens centers, as well as the rights to extensions to adjoining shopping malls for 82 million euros of investment outlaid. In addition, several projects involving the extension of existing malls also opened their doors to the public, a sign of the partnership established with Carrefour and the development pipeline that this type of transaction constitutes. Also worth mentioning:
- The Rambouillet extension for 7 million euros outlaid:
- The Orléans-Saran extension for 12.1 million euros outlaid:
- The Brest-Iroise extension for 3.9 million euros outlaid

Other extensions were also authorized, for example in Nîmes and Noisy Arcades.

#### Abroad:

- In Poland, the acquisition of three downtown shopping malls for 168 million euros, from the Plaza Centers Europe developer, in Lublin, Rybnik and Sosnowiec;
- In Hungary, for 111 million euros, the acquisition of the land and construction rights for a core downtown project in Budapest, which is particularly well served by mass transit systems and is part of one of the most ambitious urban revival efforts in Europe;
- In Greece, the acquisition of the Larissa mall for 21 million euros.

The determination to also manage the existing portfolio dynamically led to the initiation of the following projects:

- Extension of the Bari shopping center (Italy);
- Extension of the Varese shopping center (Italy);
- Extension of the Kaposvar mall (Hungary);
- Restructuring of the Val Vibrata mall (Italy).

The retail parks (PAC), a new way of organizing retail complexes, have also provided a source of new investments for Klépierre in France:

- Cesson Cité du Meuble;
- The PAC in Vannes, where Castorama used to be located.





# MANAGEMENT REPORT Business activity and earnings by segment for 2007

Shopping center investments achieved in 2007	GLA/sq.m.	Property value in €M	0/w down payments made before 12.31.2006	2007 investment outlaid in €M
ACQUISITIONS WITH IMMEDIATE EFFECT AND SHOPPING CENTER INAUGURATION COMPLETED BY SÉGÉCÉ				
France	169222	578.0	249.1	296.4
o/w Angoulème Champ de Mars (15 500 sq.m.), Toulouse Blagnac hypermarket (15 400 sq.m.), and Saint-Orens hypermarket (14 600 sq.m.), Progest porfolio (41 617 sq.m.), Valence Victor Hugo (10 341 sq.m.)				
Spain	11754	32.0	30.6	1.4
Italy	32746	129.0	101.6	23.4
o/w Varese extension (5 463 sq.m.)				
Portugal	25880	67.0	0.0	67.0
o/w Porto Gondomar (acquisition 50% )				
Greece	13129	21.0	0.0	21.0
Larissa Thessalia (13 129 sq.m.)				
Hungary	11546	14.2	0.0	14.2
Poland	79705	222.9	44.9	168.0
o/w Lublin (26 100 sq.m.), Rybnik (18 075 sq.m.), Sosnowiec (13 150 sq.m.)				
Sub total	343 982	1064.1	426.2	591.4
ACQUISITIONS WITH DELAYED EFFECT				
France		523.2	41.7	239.4
- o/w projects		199.8	23.8	71.6
- o/w extensions		323.4	17.9	167.8
Spain	45 639	225.9	90.0	6.2
· Vallecas (45 600 sg.m.)				
Luxembourg	21367	209.9	0.0	1.0
Place de l'Etoile (21 367 sq.m.)				
Hungary	35680	231.3	0.0	112.3
olw Corvin Promenade (34 600 sq.m.)				
Portugal	11875	52.7	0.0	0.5
o/w Portimao (11 875 sq.m.)				
Sub total	114561	1 243.0	131.7	359.4
TOTAL 2007 PROPERTY ACQUISITIONS	458 543	2 307.1	557.9	950.8

in million of euros

#### **Development potential, 2008-2012**

For the 5 years ahead, Klépierre has estimated investment potential of 3.6 billion euros spanning the European shopping center market. Of this potential, more than 800 million euros represent committed transactions, 1.2 billion represent controlled transactions (control over the real estate and administrative permits non-definitive), and 1.6 billion euros represent identified operations.

In 2008 alone, 800 million euros are considered to be committed or controlled.

Of the 3.6 billion euros, 2 billion correspond to developments and 1.6 billion to acquisitions, of which only 500 million euros have been committed

#### France

With more than 40% of the total pipeline, France remains the key development market for Klépierre. It is a market in which Klépierre can deploy the full range of expertise that its subsidiary Ségécé has accumulated over more than 50 years.

Out of nearly 1.5 billion euros of potential over 5 years (i.e., 521479 sq.m. GLA), 1.0 billion is allocated to committed or controlled transactions. 1.1 billion euros correspond to development operations, with an expected net yield of 7%, of which 350 million euros will be outlaid in 2008. This latter amount includes the following projects: Cesson, Aubervilliers, Gare Saint-Lazare, and Vannes Nouvelle Coutume, as well as extensions for Claye-Souilly, Laon, Val d'Europe, Noisy Arcades, Vitrolles, Nîmes, and others.

The deployment of development teams at the regional level, alongside the teams in charge of managing and value enhancement of the holdings will ensure proper management of these operations and promote the emergence of new projects.

Nearly 340 million euros correspond to acquisitions from development partners such as Montpellier Odysseum, Blagnac and Saint-Orens in Toulouse and Clermont-Ferrand-Jaude 2, nearly half of which will be outlaid in 2008. Net expected return based on conservative rental hypotheses is over 6%.

#### International

For the 2008-2012 period, Klépierre expects to invest around 2.1 billion euros outside of France, which is almost 60% of the total pipeline. Since

these investments will be made mostly in regions where Klépierre is already present, they will not lead to significant changes in the geographic distribution of the Group's holdings. In 2008, development teams will be in place in each country, to facilitate the development of local, internal sourcing of new projects. Nearly 800 million euros concern development operations (300 million euros of which will be outlaid in 2008) for which the expected net yield is slightly above 7%. These are primarily investments in Vallecas (Madrid - Spain), Place de l'Etoile (Luxembourg), Pilzen (Czech Republic) and the extension of 3 centers in Hungary and several malls in Portugal.

#### 4 - Management companies business

#### Operating result up sharply for management subsidiaries

Revenue for all Ségécé entities taken together – for Devimo, the percentage corresponds to equity ownership of 35% - increased by 10.2% between 2006 and 2007. The Development business made a large contribution (+31.8%), as did the Asset Management business (+8.6%). Management companies ended the year 2007 with a 30.8% increase in operating result, to 32.4 million euros.

in each country, to facilitate of local, internal sourcing of Nearly 800 million euros cooperations (300 million euro utlaid in 2008) for which is slightly above 7%. These investments in Vallecas (Made l'Etoile (Luxembourg), Piand the extension of 3 censeveral malls in Portugal.  1.3 billion euros relate to a 400 million euros concern controlled transactions (expyield of 6.0%) that include (Budapest), Portimao (Portu Lonato and Vittuone shopp	of new projects. Incern development Incorn developm	ownership 2006 and a a large cor Manageme companies	of 35% - ir 2007. The Entribution (+ ent business ended the	ntage corresp ncreased by 1 Development -31.8%), as d is (+8.6%). Ma year 2007 wi esult, to 32.4	0.2% between business mad id the Asset anagement the 30.8%	en de			
Country	Company	Workforce	Fees (€M)	Net result (€M)	Nb. centers	Nb. leases	Square meters owned *	% Ownership	
France	Ségécé	374	73.2	25.5	138	5517	1474577	100%	
	Galae	5	-	0.3	_	-	-	100%	
	Ségécé LT	0	1.0	0.8	-	-	-	100%	
Spain	Ségécé España	115	12.4	2.5	88	2 980	608825	100%	
Italy	Ségécé Italia	106	11.9	2.5	51	1 358	300399	100%	
Portugal	Ségécé Portugal	48	3.1	1.0	12	832	216902	100%	
Czech Republic and Slovakia	Ségécé Ceska Republika	30	2.1	0.5	4	389	96948	100%	
Belgium	Devimo	101	8.6	2.0	21	1 147	500410	35%	
Hungary	Ségécé Magyarorszag	118	3.5	0.1	16	1 372	217684	100%	
Greece	Ségécé Hellas	3	0.5	0.1	5	105	36520	100%	
Poland	Ségécé Polska	56	2.5	0.8	7	661	142 550	100%	
TOTAL		956	118.9	35.9	342	14361	3518728		

<sup>\*</sup> Number of sq. m. occupied by all tenants in every shopping center (excluding parking stalls, common areas and vacant premises).



# MANAGEMENT REPORT Business activity and earnings by segment for 2007

#### Varied and extensive development throughout Continental Europe...

Development business during the year resulted in: extensions/restructurings in France, with Grand Nîmes, Rambouillet, and Orléans-Saran, and in Italy, with Val Vibrata:

- acquisition deals such as the Progest and Cap Nord assets in France; Lublin, Sosnowiec and Rybnik in Poland; and Larissa in Greece;
- development projects, such as Maisonément in Melun-Boissénart, Angoulême Champ de Mars in France, Corvin in Hungary and Vallecas in Spain.

#### ... which generates additional business for the rental management team...

730.3 million euros in rents, of which 396.2 million in France, were invoiced by the teams at Ségécé. This is an increase of 10.4% over 2006. In parallel, rental management fee income rose by 9.5%, reflecting:

- Index-linked rent adjustments, including +7.05% for 80% of all rents invoiced in France (i.e., 43% of all European rents) that made a strong contribution to this growth;
- The arrival of new centers under management such as Eragny, Buffalo Grill restaurants and Cap Nord in France, 5 centers owned by Jeronimo Martins in Portugal;
- The full-year contribution from the Tours; Métropole, Montgeron and Valenciennes centers in France; Kleminho, Retail Leiria, Viana and Braga in Portugal; and Novo Plaza in the Czech Republic; The impact of renewals/relettings: the Poznan and Sadyba shopping centers in Poland; Woluwé and City 2 in Belgium; Loures in Portugal; and Settimo, Brembate and Pescara in Italy also

#### ...and for property administration

contributed to this growth.

Property administration and management work extends to 342 European centers, of which 240 are owned by Klépierre. Fee income rose by 10.8% (including fees related to the delegated management of work). On December 31, 2007, with a total of 3518728 sq.m. were under management and an operating budget of 272 million euros, the teams in charge of property administration today make a significant contribution.

#### Stronger teams in the field...

In order to make current growth recurrent, Ségécé this year began decentralizing the

organization - both in France and for its European subsidiaries - of its development teams, by creating local relays better positioned to anticipate opportunities: in addition to the creation of 4 regional head offices in France, local developers were also hired to work in Hungary, Poland, the Czech Republic and Italy.

#### ... combined with contained operating expenses...

Despite the deployment of these new resources, the relocation of subsidiaries to better adapted offices, the completion of the network for the entire European computer base, and foreign

currency appreciation (Hungarian +4.9%, Polish +3% and Czech +2.1%) - which penalizes management companies whose fees are listed in euros, unlike their expenses – the increase in operating expenses was limited to 3.2%.

#### Positive outlook for management companies Accordingly, Ségécé intends to continue the deployment of its expertise and methods through ongoing efforts to locate or create new assets. On December 31, 2007, 922 people were assigned to the management companies full-time, including 416 in France, for a global staffing

increase of 8.1%.

#### 5 - Segment earnings

Shopping center segment	12.31.2007	12.31.2006	% change
Lease income	517.9	455.1	13.8%
Other rental income	6.9	8.7	-20.2%
Rental income	524.8	463.8	13.2%
Land expenses (real estate)	-2.3	-2.3	0.5%
Non recovered land expenses*	-16.1	-10.0	60.6%
Building expenses (owner)*	-27.3	-24.5	11.2%
Net lease income	479.3	427.0	12.2%
Management, administrative and related income	63.3	562	12.5%
Other operating income	14.2	6.7	113.2%
Survey and research costs	-1.1	-1.1	-
Payroll expense	-56.6	-54.3	4.2%
Other operating expenses	-20.1	-17.6	13.7%
EBITDA	478.9	416.8	14.9%
D&A allowance on investment and arbitrage property	-150.2	-126.8	18.4%
D&A allowance on PPE	-3.3	-2.2	47.5%
Provisions	-3.3	0.1	nc
RESULTS OF OPERATIONS	322.2	287.9	11.9%
Share in earnings of equity method investees	2.6	0.7	_
Proceeds of sales	20.1	2.6	-
SEGMENT EARNINGS	345.0	291.1	18.5%

<sup>\* 2006:</sup> After reclassification of property taxes and non-recovered rental charges

in million of euros

Lease income from shopping center properties rose by 13.2% in 2007, to 524.8 million euros. Other lease income includes entry fees as well as a margin on the supply of electricity to tenants in the Hungarian and Polish shopping centers. The 20.2% decline, to 6.9 million euros, is due primarily to the increase in the cost of energy supply and to the recognition in 2006 of entry fees remaining to be spread after the termination of leases for the Créteil-Soleil and Montesson centers. Land expenses were stable, and correspond to the allocation over several periods of building leases, mostly in France.

Non-recovered rental charges mainly reflect expenses related to vacant premises and real estate taxes. The 6.1 million euro increase pertains primarily to the reclassification of a loss on the re-invoicing of Spanish shopping center utilities that were previously captured as deductions from rents. These charges also include the coverage of taxes that were previously reinvoiced to tenants (for example, IMI in Portugal) and the vacancy resulting from restructuring projects under way in Hungary at the Duna, Kanizsa, Miskolc and Szeged centers. The 2.7 million euro increase in owner's building expenses is primarily the result of portfolio growth. It also includes maintenance and repair expenses for French assets and the payment of the imposta di registro tax by the Italian property companies (Finance Act of July 2006).

Net lease income was 479.3 million euros, an increase of 12.2%.

Management and administrative income (fees) rose by 12.5% (+7.0 million euros). This increase is primarily comprised of development fees related to the arrangement and acquisition of new centers or projects. Other noteworthy developments concern the rise in real estate management and lease-up fees, particularly in Spain due to the effect of new lease-up mandates for the Pajarete (Algesiras) and San Pablo (Sevilla) malls, on behalf of the San José company. Other income from operations includes the revenues generated by Galae's specialty leasing business, re-invoicing to tenants, a VAT tax refund and miscellaneous indemnities. It rose by 7.5 million euros.

Research expense was a loss of 1.1 million euros, a figure that was stable compared to

December 31, 2006; a portion of this expense was neutralized by the payment of an indemnity. The moderate rise in payroll expense (+2.3 million euros or +4.2%) reflects an increase in staffing levels, particularly in Poland and the Czech Republic so that the local structure could be adapted to the Group's newest acquisitions. General expenses rose by 2.4 million euros (+13.7%). Significant changes relate to computer and IT expenses incurred in connection with the rollout of a European network as well as various tax adjustments.

EBITDA came to 478.9 million euros, an increase of 14.9%

Depreciation and amortization for the period, plus provisions for investment properties, increased by 23.4 million euros, due to portfolio growth, with the acquisition of the Progest assets (3.2 million euros), the Braga center and 50% of the Gondobrico and Parque Nascente centers in Portugal (3.2 million euros), the Rybnick, Sosnowiec and Lublin malls in Poland (3.4 million euros), and the Blagnac and Saint-Orens hypermarkets (1.0 million euros). The change also reflects a depreciation allowance that was set aside mainly for the Polish and Czech centers.

Results from operations totaled 322.2 million euros, an increase of 11.9%.

Proceeds from asset sales totaled 20.1 million euros, attributable exclusively to the sale of a 50% interest in the Poitiers-Cordeliers center at the end of November, for a sale price that was 35% higher than the appraised value on June 30, 2007.

After accounting for the earnings of equity method investees (2.6 million euros), which rose due to the integration of companies in the Progest portfolio, earnings for the shopping center segment came to 345.0 million euros, an increase of 18.5%.

#### II - Retail segment

#### 1 - Rental business

Retail property rents for the year ended December 31, 2007 totaled 23.5 million euros. On a constant portfolio basis, rents increased by 5.3%, attributable to the impact of index-linked rent adjustments (+7.05%) applied to historical assets only. In fact, the rents for the 128 Buffalo Grill restaurant properties that were added to the portfolio on December 18, 2006 already integrated the new index.

The rise in rents on a current portfolio basis is the result of the following factors:

- The collection of rents over a full year for the 128 Buffalo Grill restaurant properties acquired in December 2006, and the acquisition in 2007 of 8 additional restaurants, for a total impact of 18.6 million euros;
- The acquisition in March 2007 of a portfolio of 14 assets (mainly Mondial Moquette retail facilities) located in various suburban retail parks, for an impact on rents of 1.8 million euros.

The financial occupancy rate was 99.4% for the year ended December 31, 2007, while the default rate for the same period was 0.1%.

#### Outlook

In 2008, rents should be positively impacted by the acquisition in the course of the second quarter of 88 retail properties owned by Défi Mode, in accordance with the agreement reached at the end of 2007, as well as the ICC cost of construction index adjustment based on 2Q07 (+5.05%), which concerns 91% of Klémurs' leases in value terms.

#### 2 - Development

#### Investments made in 2007

Klémurs invested a total of 64.3 million euros in 2007.

The company pursued the partnership entered into with Buffalo Grill in August 2006 with the first implementation of new site development. Klémurs paid 16.8 million euros to acquire 8 Buffalo Grill restaurant properties located in Saint-Lô, Bar-le-Duc, Gien, Montauban, Morlaix, Saint-Pierre-lès-Elbeuf, Roncq – Lille and Dreux, bringing to 136 the number of Buffalo Grill restaurant properties owned



# MANAGEMENT REPORT Business activity and earnings by segment for 2007

outright (51) or via property finance leases (85). In March 2007, Klémurs acquired a portfolio containing 14 assets integrated into retail areas of the first rank, located on the outskirts of major French metropolitan areas, for a total amount of 37.2 million euros. With this acquisition, Klémurs began the process of diversifying its portfolio, adding in particular the property assets of Mondial Moguette (58% of the transaction in terms of value), as well as those of L'Univers du Sommeil, Gemo, Heytens, King Jouets, Autour de Bébé, Jean Delatour, Kiloutou and Animalis. Finally, since the end of December 2007, Klémurs owns two Sephora retail properties, located on the major retail streets of Metz and Avignon, for an investment of 10.3 million euros.

**Development potential, 2008–2012** 

Fiscal year 2007 allowed Klémurs to confirm the relevance of its strategic positioning as the real estate partner of choice for major retailers, and to conclude several promising partnership

After 18 months in partnership, Buffalo Grill and Klémurs decided to extend their agreement on the restaurant chain's development, initially entered into for 5 years, to 30 new sites. Klémurs will now support Buffalo Grill in its development over 10 years, and will have preferential rights to acquire without limitation in terms of number. More than 60 sites have already been proposed to Klémurs, of which nearly a third will open in

Development potential over the period is estimated to be close to 140 million euros. Klémurs also plans to consider the possibility of proposing possible locations to Buffalo Grill within sites that it owns or that it may acquire, and does not exclude the possibility that some locations may be within the Klépierre portfolio. One of the highlights of 2007 was the new partnership agreement Klémurs signed late in the year with the retailer Défi Mode, whereby Klémurs will become the owner of 112 retail property assets (99 000 sq.m.) in parallel to the Vivarte group's acquisition of the clothing retailer's operations. The corresponding investment totals 153 million euros, for net expected rents of 9.1 million euros. The definitive acquisitions will be carried out in two phases and by June 30, 2009 at the latest. With respect to D2B and DBM5 (the real estate holding companies owned by Défi Mode's

founding shareholders), Klémurs has been granted a preferential right for a 5-year period over all future disposals of existing sites, and for a 6-year period over all future developments. In the final days of 2007, the exercise of this right resulted in the acquisition outright of 18 additional sites: 1 existing Défi Mode outlet covering 1410 sq.m. and 17 assets currently under construction (10962 sq.m.), which will operate as La Halle outlets (owned by the Vivarte group). The acquisition will be definitive when the outlets open for business, and by June 30, 2009 at the latest. The total investment will reach 15.5 million euros, for expected net rents of 1 million euros.

Klémurs also signed a seller's promise on the acquisition of 15 retail assets, two of which are currently under construction, located in 3 retail zones: Rochefort-sur-Mer, Avranches and Messac. The 14894 sq.m. of GLA house a number of diverse retailers, including La Halle, Aubert, Mobalpa, Gemo, La Générale d'Optique and Casa. The definitive acquisition of existing sites will be completed between now and March 31. 2008. The total amount invested is 19.3 million euros, for expected net rents of 1.2 million euros. Klémurs is currently looking at other outsourced real estate deals and reiterates its target of bringing the value of its holdings to 1 billion euros between now and 2009.

#### 3 - Ségémurs business

Effective January 1, 2008, Ségécé has a branch office: Ségémurs.

Ségémurs was created primarily to manage and lease up the retail properties owned by Klémurs. Ségémurs has been provided with the resources needed to specialize in the management of retail property portfolios located in retail zones, either downtown storefront properties or properties that are outsourced by large retail groups. Ségémurs currently has a staff of 9 employees and will manage on behalf of Klémurs a portfolio of more than 120 000 sq.m. in 2008, comprised to date of:

- 136 Buffalo Grill restaurant properties (77 500 sq.m.);
- 18 assets integrated into retail zones on the outskirts of major metropolitan areas (21700 sq.m.) representing 30 leases, including 11 with Mondial Moquette;
- the historic holdings of Klémurs, which include Truffaut (13th arrondissement) and the BHV store

on Rue des Flandres in Paris, and the storefront retail shops on Rue de la Champmeslé in Rouen, representing total floor area of 14200 sq.m.;

• Two Sephora retail stores, located in downtown Metz and Avignon.

In addition, Ségémurs manages the following properties on behalf of third parties:

- Montgeron PAC with 8 leases covering 12 400 sq.m.;
- Corbeil Exona PAC with 19 leases covering 32 000 sq.m.;
- Two retail outlets in downtown Metz operated by Gap and Virgin.

Ségémurs is also taking part in various tasks leading to the leasing of 112 outlets (covering 99 000 sg.m.) that are in the process of being acquired by Klémurs in connection with its partnership with the Vivarte group. This portfolio will be managed by Ségémurs once the acquisition is completed.

In addition, Ségémurs is currently handling the lease-up of the Hérouville-Saint-Clair retail park in Caen, Maisonément in Cesson and La Roche-sur-Yon

#### 4 - Segment earnings

Retail properties segment	12.31.2007	12.31.2006	% 2007.2006
Lease income	23.5	2.9	x 8.0
Other rental income	-		
Rental income	23.5	2.9	x 8.0
Non recovered land expenses	-0.0	-	_
Building expenses (owner)	-0.8	-0.3	-
Net lease income	22.7	2.6	x 8.6
Management, administrative and related income	0.6	-	_
Other operating income	0.3	_	_
Payroll expense	-1.0	-	_
Other operating expenses	-0.3	-0.0	_
EBITDA	22.3	2.6	x 8.6
D&A allowance on investment and arbitrage property	-7.3	-0.8	_
D&A allowance on PPE	-0.0	-	_
Provisions	_	-	_
RESULTS OF OPERATIONS	15.0	1.8	x 8.5
Proceeds of sales	-	2.4	_
SEGMENT EARNINGS	15.0	4.2	x 3.6

in million of euros

Lease income from the retail segment totaled 23.5 million euros for the year ended December 31, 2007. The total includes rents from Buffalo Grill restaurants and various retail assets, mostly held by Cap Nord, a company whose equity was acquired on March 29, 2007. Building expenses primarily relate to fees paid to outside service providers, in particular for the appraisal of assets. Rental management and administrative fees paid to Klépierre Conseil have been eliminated from this presentation. Management and administrative income (fees) came to 0.6 million euros, and relate to fees paid to acquire Cap Nord.

Payroll expense and general expenses totaled 1.3 million euros, and mainly reflect the percentage of head office expenses that are allocated to the beneficiaries of various corporate services.

After an amortization expense of 7.3 million euros, earnings for the retail segment came to 15.0 million euros for the year ended December 31, 2007.

#### III - Office segment

## 1 - Office property market trends for Ile-de-France in 2007

Source: CBRE Richard Ellis

#### **Rental market**

#### Rental transactions

With 2713000 sq.m. sold or leased, demand in the lle-de-France office property market remained robust in 2007, despite the financial market turbulence observed in late summer, although it was down slightly from 2006 (2860000 sq.m.). The biggest contributors to the brisk pace of rental transactions were large and small floor area premises.

New or restructured premises represented 36% of spaces let or sold, attesting to the desire on the part of corporate tenants for high quality products

The West (Paris Center West, the Western Crescent and La Défense) accounted for 57% of the leased volume

The leading business tenants in the IIe de France office market represent the following sectors of activity: finance and legal counsel (24%), information technology (17%) and the public sector (15%).

#### Supply

Immediate supply has continued to decline gradually since January 1, 2006, falling to 2.4 million sq.m. at year end 2007.

The percentage of new or restructured supply was unchanged at 20%, attributable to pre-lease-ups that tap into future available supply.

The average vacancy rate for Ile de France fell once again, to 4.8%. For Paris Center West, a significant decline was observed (from 4.4% to 3.3%).

Future supply available in less than one year was 3.8 million sq.m. at year end, versus 3.6 million at year end 2006.

#### Rental values

Globally, average face rents are on the rise. Prime property rents in Paris Center West rose during 2007, before stabilizing at the end of the year at 750 euros/sq.m.

Commercial incentives, while declining, continue to be offered

#### **Investment market**

New record: 27 billion euros in commitments recorded in France last year, including 19.5 billion euros in Ile-de-France.

The percentage share of office properties, which represent 74% of all investment commitments



# MANAGEMENT REPORT Business activity and earnings by segment for 2007

declined (from 84% in fiscal year 2006), with retail properties picking up the slack Paris and West Paris (La Défense and the Western Crescent) together accounted for nearly 63% of all commitments

With 35% of the total volume invested, French investors - while significantly on the decline versus 2006 (53%) - remain in the lead, followed by North American (22%) and British (13%) investors.

Yields stabilized at the beginning of the second half of the year. The market is in the process of reestablishing a scale of yields with risk premiums that are more clearly delineated on the basis of the quality and location of assets.

#### 2 - Disposals and investments made in 2007

#### Office disposals made in 2007

Levallois-Perret (92) - Front de Paris - Ilot 5\* Paris 8th - 5 rue de Turin Champlan 91 - 16 bis rue de Paris Strasbourg 67 - Rue du Rheinfeld

3 assets sold +39.25% of indivisible rights for a total of 74.7 million euros

In 2007, disposals (three office properties and indivisible rights) involved 29666 sq.m. for a total amount of 74.7 million euros net seller, for prices that were on average higher (+11.3%) than the last appraised values.

Construction of the Séreinis building in Issy-les-Moulineaux continued in 2007, leading to the outlay of 14.6 million euros in fiscal year 2007. Delivery of the building is still scheduled for year end 2008, and the lease-up process began in January 2008.

#### 3 - Rental business

Gross rents for 2007 amounted to 48.8 million euros, a decline of 4.0 million euros compared with 2006. This decrease is the result of property disposals made in late 2006 and early 2007: 7.5 million euros in lost rents on the seven buildings that were disposed of in 2006 and 2007 (including 6.0 million euros for the Front de Paris building in Levallois-Perret).

On a constant portfolio basis, rents increased by 8.1% from 43.1 million euros on December 31, 2006 to 46.6 million euros on December 31, 2007. This 3.5 million euro increase is attributable to:

- · Index-linked rent adjustments generated 2.2 million euros in additional rents compared with 2006 (+5.1%);
- Reletting/renewal of leases entered into in 2006 and 2007 produced 1.3 million euros of additional rent (+3.0%).

A total of 8 leases were terminated in the course of 2007, representing total weighted floor area\* of 1480 sq.m. These departures mainly involved early lease termination requests on the part of tenants. The vacated floor area was fully re-let over the course of the year 2007, with the exception of that in the property at 192,

avenue Charles-de-Gaulle in Neuilly-sur-Seine, which is being restructured.

2 5 9 6

15600

880

19 leases correspond to new leases, lease renewals or additional clauses, which will generate 10.0 million euros full year, i.e., an additional 2.1 million euros in rent. These newly signed contracts involve floor area of 16649 sg.m. Financial conditions are up by 25.3% compared with the corresponding prior leases, less concessions and step rents granted to tenants.

The most significant transactions in 2007 are described below:

- The renewal of a lease for premises covering 1090 sq.m. in the building at 46, rue Notre-Dame des-Victoires (Paris, 2nd arrondissement);
- The renegotiation of all leases held by tenant Monte Paschi in the building at 7, rue Meyerbeer (Paris 9th arrondissement), covering 3725 sq.m.;
- · The renewal of the Linklaters lease for 7 928 sq.m. in the building at 23-25 rue Marignan (Paris 8th arrondissement).

For the year ended December 31, 2007, the default rate was 0.02%.

Reflecting the lease-ups completed in 2006 and 2007, the financial occupancy rate was 99.7% on December 31, 2007 (versus 98.7% at year end 2006). On December 31, 2007, the portfolio of leases represented 55.2 million euros in rents, with lease expiration schedules (opt-out clauses and full terms) are provided in the table on the following page:

<sup>\*</sup> Remainder of indivisible rights.

<sup>\*</sup> Floor area figures are given as weighted sq.m. U.W. = Various types of office space (Offices, Archives – Parking – Employee Food Services) are weighted to calculate a price per square meter of office space for all space in the office building.

Lease expiration dates	By date of next opt out	As a % of the total	By lease expiration date	As a % of the total
2008	5.3	9.6%	3.7	6.7%
2009	19.9	36.0%	4.5	8.2%
2010	11.0	19.9%	0.6	1.2%
2011	14.2	25.8%	8.7	15.8%
2012	0.0	0.0%	4.9	8.9%
2013	0.0	0.0%	7.5	13.6%
2014	0.0	0.0%	3.5	6.3%
2015	4.7	8.5%	10.3	18.6%
2016 and beyond	0.1	0.2%	11.5	20.7%
TOTAL RENTS	55.2	100.0%	55.2	100.0%

in million of euros

At year end 2007, 6326 sq.m. are to be leased up. Only 8225 sq.m. (9 leases) come up for renewal in 2008, representing 6.7% of total rents. These lease-ups and renewals would increase total rents by 3.4 million euros (+6.1%).

#### 4 - Office segment earnings

Offices segment	12.31.2007	12.31.2006	% change
Lease income	48.8	52.8	-7.5%
Other rental income	-	-	_
Rental income	48.8	52.8	-7.5%
Land expenses (real estate)	-0.2	-0.3	-27.5%
Non recovered land expenses*	-1.1	-0.8	35.9%
Building expenses (owner)*	-1.4	-1.7	-15.2%
Net lease income	46.1	50.0	-7.9%
Management, administrative and related income	0.3	1.3	-78.5%
Other operating income	1.1	2.8	-59.4%
Payroll expense	-1.9	-2.2	-15.3%
Other operating expenses	-0.8	-0.9	-19.9%
EBITDA	44.9	50.9	-11.9%
D&A allowance on investment and arbitrage property	-11.8	-13.4	-11.6%
D&A allowance on PPE	-1.0	-0.8	21.0%
Provisions	0.1	-0.0	_
RESULTS ON OPERATIONS	32.2	36.7	-12.3%
Proceeds of sales	20.3	27.5	-26.3%
SEGMENT EARNINGS	52.5	64.2	-18.3%
·			

<sup>\* 2006:</sup> After reclassification of property taxes and non-recovered rental charges.

in million of euros

REPORT.

For the full year 2007, lease income from office properties fell by 7.5%, to 48.8 million euros. This decrease reflects the impact of disposals completed in late 2006 and early 2007, primarily the Front de Paris building, whose sale generated a loss of leas income totaling 6.0 million euros. Land expenses correspond to the amortization of the building lease for the 43 quai de Grenelle building.

Rental expenses not recovered came to 1.1 million euros, and include in particular the cost of vacancies in the property at 192, avenue Charles-de-Gaulle (Neuilly-sur-Seine).

Owner's building expenses fell in line with property disposals.

Net lease income for 2007 was 46.1 million euros, a decline of 7.9%.

Management and administrative income (fees) totaled 0.3 million euros, and includes in particular fees for the management of the Front de Paris building. The mandate has since been terminated, when the asset was sold on January 15, 2007. Included in the total for the previous year were development fees related to the acquisition of the building located at 5, rue Meyerbeer and the Séreinis project in



# MANAGEMENT REPORT Equity interests acquired and changes in equity investment securities

Issy-les-Moulineaux.

Other operating income includes an indemnity of 0.7 million euros, related to the settlement of a litigation over property damage. At the December 31, 2006 reporting date, this line item mainly included income from tax refunds. Payroll expense came to 1.9 million euros for fiscal year 2007, compared with 2.2 million euros for fiscal year 2006.

EBITDA reached 44.9 million euros in 2007 (-11.9%). Depreciation and amortization expense decreased by 11.6%, with disposals accounting for 1.2 million euros of the decline, primarily due to the sale of the Front de Paris building. The capital gain on the sale of buildings (20.3 million euros) concerns the sale of properties located at 5 rue de Turin (Paris, 8th arrondissement), Champlan (91), the share held in the Front de Paris building and the Rheinfeld warehouse (Strasbourg). Earnings from the office segment for the full year 2007 amounted to 52.5 million euros, a decline of 18.3%.

#### B - EQUITY INTERESTS ACQUIRED AND CHANGES IN EQUITY INVESTMENT SECURITIES WITH A MATERIAL IMPACT ON THE PARENT COMPANY FINANCIAL STATEMENTS OF KLÉPIERRE SA

The principal changes in equity investment securities held over the course of fiscal year 2007 are described below:

#### **Acquisition of equity interest** in SA Holding Gondomar 2 and SAS Holding Gondomar 4

On September 28, 2007, Klépierre acquired all of the equity securities in SA Holding Gondomar 2 and SAS Holding Gondomar 4 for a total amount of 26.3 million euros. Respectively, the two companies own 50% of the Portuguese companies Finascente and Gondobrico.

#### Total ownership of Ségécé

Klépierre's equity interest in Ségécé went from 75% to 100% via the acquisitions below: • in September 2007, a 10% stake held by AXA Reim for a total of 20 million euros; • in October 2007, a 15% stake held by BNP Paribas.

This transaction was completed via a capital reduction of 240 000 euros, which entailed the cancellation of 15 000 units of stock held by BNP Paribas. In return for this cancellation, a total of 30 million euros was allocated to BNP Paribas.



## MANAGEMENT REPORT

## Consolidated earnings and cash flow — parent company earnings



#### C — CONSOLIDATED EARNINGS AND CASH FLOW — PARENT COMPANY EARNINGS

#### I – Consolidated earnings and cash flow

	12.31.2007	12.31.2006	Chang	je –
			€M	%
Rental income	597.2	519.6	77.6	14.9%
Building expenses	-49.1	-39.9	-9.3	23.2%
Net lease income	548.0	479.7	68.3	14.2%
Management, administrative and related income	64.2	57.5	6.7	11.7%
Other operating income	18.3	9.5	8.8	92.7%
Payroll expense	-64.8	-59.9	-4.9	8.1%
Other operating expenses	-26.3	-23.3	-3.0	13.1%
EBITDA	539.4	463.5	75.9	16.4%
Amortization	-173.7	-144.1	-29.6	20.5%
Allowance to reserves	-2.7	0.0	-2.7	NC
Results of operations	363.0	319.4	43.7	13.7%
Proceeds of sales	40.4	32.5	7.9	24.2%
Financial results	-161.7	-136.1	-25.5	18.8%
Share in earnings of equity method investees	2.6	0.7	2.0	NC
Pre-tax current earnings	244.4	216.5	28.0	12.9%
Corporate income tax	-13.5	-22.0	8.5	-38.7%
Net income	231.0	194.5	36.5	18.8%
Minority share	33.2	29.9	3.3	11.0%
NET INCOME, GROUP SHARE	197.7	164.5	33.2	20.2%
			in m	nillion of euros
Per share ratios				
Average number of shares	136 998 849	137 536 323	-	-
Net earning per share (euro)	1.44	1.20	-	20.7%
Pre-tax earning, exclusive sale of assets/share (euro)	1.21	1.08	-	11.6%

Net lease income for the year ended June 30, 2007 totaled 548.0 million euros, an increase of 14.2% compared with the previous year

Lease income was 597.2 million euros, with 524.8 million euros provided by shopping centers, 48.8 million euros provided by office properties, and 23.5 million euros provided by retail properties. Compared with December 31, 2006, shopping center rents rose by 13.8% on a current scope basis and by 5.3% on a constant portfolio basis, while office rents fell by 7.5% on a current scope basis due to asset disposals and rose by 8.1% on a constant portfolio basis.

Management and administrative fees totaled 64.2 million euros, a 11.7% increase that is primarily attributable to the shopping center segment, where fee income rose by 12.5%, and more particularly to the rise in property

development and management fees billed by Ségécé. Revenues generated abroad accounted for 41.1% of total revenues, compared with 42.4% for the year ended December 31, 2006. Other operating income was attributable to work re-invoiced to tenants and miscellaneous gains.

Building expenses totaled 49.1 million euros, an increase of 9.3 million euros or 23.2%. This increase reflects portfolio growth as well as the rise in non-recovered tenant charges on vacant spaces and taxes.

Payroll expense for the year came to 64.8 million euros, versus 59.9 million euros for the preceding twelve-month period (+8.1%). This upward trend reflects a higher staffing level (+56 people overall), particularly in France, Poland and the Czech Republic.

Other operating expenses were 26.3 million euros, a 13.1% increase over the twelve months ended December 31, 2006. Significant changes relate in particular to computer and IT costs incurred in connection with the rollout of a European network and tax adjustments. The operating ratio (total expenses/net operating income) for the period was 14.5%, compared with 15.2% for the year ended December 31, 2006.

EBIDTA for the year totaled 539.4 million euros, a 16.4% increase over December 31, 2006.

Depreciation and amortization for the period reached 173.7 million euros, a 20.5% increase (+29.6 million euros) that primarily reflects the impact of new shopping center and retail property acquisitions, the impact of which was partly offset by the decline in amortization expense in the office segment following programmed disposals. It also reflects an allowance for depreciation that was reserved for the Polish and Czech shopping centers. The provision for contingences and losses was 2.7 million euros.

Results from operations totaled 363.0 million euros for the full year 2007, an increase of 13.7% compared with the corresponding period in 2006.

The financial result for the period is a loss of 161.7 million euros, compared with 136.1 million euros on June 30, 2006. The Group's interest expense rose by 25.5 million euros, reflecting the increase in net debt, which went from 3 804 million euros on December 31, 2007 to 4 652 million euros on December 31, 2007. This increase was due to the significant investments made during the period. The cost of debt was stable at 4.36% for 2007. Klépierre's financing policy and financial structure are both described in more detail below, in paragraph E.



# MANAGEMENT REPORT Consolidated earnings and cash flow — parent company earnings

Proceeds from the sale of assets amounted to 40.4 million euros in 2007, versus 32.5 million euros for 2006. This item reflects the result of the sale of the buildings at 5 rue de Turin (Paris, 8th arrondissement), Champlan (91), the share of ownership in the Front de Paris building and the 50% interest in the Poitiers-Cordeliers center.

Since it elected SIIC status, Klépierre distinguishes three tax segments:

- The SIIC segment that includes Klépierre and all eligible French real-estate affiliates. Some of these companies have opted for regular tax status;
- French companies that are not eligible for SIIC status and hence have regular tax status;
- Foreign affiliates.

For the year ended December 31, 2007, the global tax expense for these three segments was 13.5 million euros:

- 8.4 million euro tax charge (SIIC segment);
- 8.1 million euro tax charge (French companies not eligible for SIIC status);
- 3.0 million euro tax credit (Foreign affiliates).

Consolidated net income for the year ended December 31, 2007 is 231.0 million euros, an increase of 18.8% in comparison to December 31, 2006.

Minority share of net income for the period is 33.2 million euros, primarily generated by the shopping center segment, which brings the group share of net income to 197.7 million euros, an increase of 20.2%.

Change in current cash flow	12.31.2007	12.31.2000	Citali	ye.
•			€M	%
EBITDA - Shopping centers	478.9	416.8	62.1	14.9%
EBITDA - Offices	44.9	50.9	-6.1	-11.9%
EBITDA -Retail properties	22.3	2.6	19.7	x 8.6%
Corporate and shared expenses	-6.7	-6.9	0.2	-2.6%
EBITDA	539.4	463.5	75.9	16.4%
Restatement of payroll expenses	-2.4	-1.8		33.3%
Cash flow from operations	537.0	461.6	75.4	16.3%
Financial results	-162.4	-135.0		20.3%
Restatement of financial allowances	1.3	1.9		-30.3%
Pre-tax current cash flow	375.9	328.5	47.4	14.4%
Share in equity method investee earnings	2.8	0.7		319.3%
Current tax expenses	-23.7	-22.0		7.8%
Net current cash flow	355.0	307.2	47.8	15.6%
Sale proceeds	40.4	32.5		24.2%
Non -Current tax expenses	10.2	-		NC
Net cash flow	405.6	339.7	65.9	19.4%
			ir	n million of euros
In Group share				
Cash flow from operations	473.6	406.9	66.7	16.4%
Pre-tax current cash flow	320.6	279.7	40.9	14.6%
Net current cash flow	303.6	263.6	40.0	15.2%
Net cash flow	355.2	295.5	59.6	20.2%
			ir	n million of euros
Per share				
Number of shares	136 998 849	137 536 323		
Net current cash flow per share	2.2	1.9	0.3	15.6%
Net cash flow per share	2.6	2.1	0.4	20.6%
				in euros

Pre-tax current cash flow reached 375.9 million euros for the year ended December 31, 2007, a 14.4% increase over December 31, 2006. Expressed in terms of group share, pre-tax current cash flow reached 320.6 million euros, a 15.1% one-year increase that translates into 2.34 euros

After-tax, net current cash flow reached 355.0 million euros, an increase of 15.6%. Group share, the total is 303.6 million euros, i.e. 2.22 euros per share and a 15.6% increase.

#### II — Parent company earnings

12.31.2007 12.31.2006

Klépierre SA Condensed statement of income		
statement of income	12.31.2007	12.31.2006
Operating profits	51.0	50.4
Operating expenses	-27.7	-31.4
Operating results	23.3	19.0
Share in earnings of subsidiaries	156.0	129.2
Financial results	91.9	31.8
Pre-tax results	271.2	180.0
Non-recurring results	29.9	33.8
Corporate income tax	-0.2	-15.3
Net income for the year	300.9	198.5

in million of euros

For Klépierre SA, net income for the period amounted to 300.9 million euros. The taxable earnings of the taxable segment totaled 4.6 million euros. The mandatory distribution came to 136.7 million euros, after discharge during the period of the obligation related to capital gains on the sale of assets.



The Supervisory Board will recommend that the shareholders vote on April 4, 2008 in favor of the payment of a dividend in respect of 2007 of 1.25 euro per share.

The 17.2% increase over the prior year's dividend payment reflects the year's good performance and the desire to offer sustained income growth to Klépierre shareholders over the long term, in line with the Group's key performance indicators. The global distribution is 173.1 million euros,

which is equal to 57.0% of net current cash flow and 87.6% of the group share of net income, without taking into account the cancellation of the dividends payable on Klépierre shares that the company had acquired on the dividend payout date.

Conceving dividend payment details, refer to the fifth resolution page 147.

#### III — Five-year financial summary

KLÉPIERRE SA	2007	2006	2005	2004	2003
Type of indicators					
Equity capital at end of period					
A) Share capital <sup>(1)</sup>	193889761	184656916	184 656 916	184656916	179 039 052
B) Number of ordinary shares in circulation <sup>(1)</sup>	138 492 687	46 164 229	46 164 229	46 164 229	44759763
Annual operations and results					
A) Revenues (excluding tax)	45808719	49 178 753	12608279	15 638 864	19 307 053
B) Earnings before tax, employee profit sharing and D&A allowance	316842226	227810270	188 301 496	74944756	308 448 916
C) Corporate income tax	245762	15316256	11224483	-277 475	-5 961 605
D) Earnings after tax, employee profit sharing and D&A allowance	300 872 009	198 465 416	171 752 138	77 792 605	305 275 354
E) Distributed earnings <sup>(2)</sup>	173115859	147 725 533	124 643 418	106 177 727	89 519 526
Earnings per share <sup>(3)</sup>					
A) Earnings before tax, employee profit sharing and D&A allowance	2.29	4.60	3.84	1.63	7.02
B) Earnings after tax, employee profit sharing and D&A allowance	2.17	4.30	3.72	1.69	6.82
C) Net dividend per share	1.25	3.20	2.7	2.3	2
Staffing					
A) Average workforce during the year	0	0	0	0	0
B) Payroll expense for the year	0	0	0	0	0
C) Employee benefits	0	0	0	0	0

(1) Capital increase via the capitalization of reserves on August 31, 2007, followed on September 3, 2007 by a three-for-one stock split. (2) Does not factor in the cancellation of dividends on shares owned by the company on the date of the dividend payout. (3) 2003 through 2005 data not restated to reflect the September 3, 2007 three-for-one stock split.

in euros



# MANAGEMENT REPORT Consolidated earnings and cash flow — parent company earnings

### IV — Subsidiaries and equity interests of Klépierre SA on December 31, 2007

Financial information subsidiaries	Capital	Shareholders' equity other than capital and	Share of capital held %	Net earnings at year end	Revenues excl. VAT	Grosse carrying value	Net carrying value	Sureties and backings given	Loans and advances given	Dividends collected
and equity investments		earnings						<b>J</b>		
1. SUBSIDIARIES CONTROLED AT MORE THAN 50%										
Angoumars SNC	5131	46 165	100	-659	2 191	51 296	51296	-	3 980	0
Barjac Victor SNC	1053	9 4 6 2	100	734	3 146	11 849	11849	-	16159	0
Bègles Papin SCI	528	4741	99	47	726	5 2 7 0	5270	-	5 6 4 1	0
Besançon Chazeule SCI	2	0	99	-70	3	4	4	-	924	0
Capucines BV	2 400	4800	100	108 087	21	7 200	7200	-	43 370	96 500
CB Pierre SAS	10500	4800	100	5 4 7 4	2378	1	1	-	0	41 124
Cécoville SAS	2307	164437	100	11629	22015	162 445	162 445	48 375	22 263	11 025
Centre Bourse SNC	3813	0	100	3012	2859	47 419	45 245	-	0	10 631
Clermont Jaude SAS	21686	2 169	100	5 587	-	76396	76396	-	4701	4919
Combault SCI	778	6 984	100	-112	267	7762	7762	-	3374	0
Foncière de Louvain-la-Neuve SA	62	0	100	-1976	-750	61	61	-	29416	0
Foncière Saint-Germain SNC	756	5 3 6 8	100	609	-	6295	6295	-	9405	0
Galeria Commerciale Klépierre SARL	1560	12412	100	-261	4942	15510	15510	-	46 450	0
Général Leclerc SNC	3270	7 0 6 7	100	280	2333	7 9 6 9	7969	-	17 102	0
Holding Gondomar 1 SA	1501	15 649	100	-4682	1602	26 660	26 660	-	62216	0
Holding Gondomar 2 SA	38	148	100	-595	-	25 676	25 676	-	28851	0
Holding Gondomar 3 SAS	279	2 175	100	-37	0	2 3 7 0	2370	-	2 692	0
Holding Gondomar 4 SAS	38	1	100	4		588	588	-	4381	0
Immobiliare Commerciale Dodicesima SPA	520	16739	85	-1516	5 3 6 4	16 158	16158	-	36758	0
Immobiliare Magnolia SRL	520	3 050	85	-634	2210	4904	4904	-	11014	0
Jardin des Princes SNC	800	7 185	100	436	1238	9 5 2 5	9525	-	980	0
Kléber La Pérouse SNC	8594	38481	100	11 104	19	54413	54413	-	195 534	1 585
Klécar Europe Sud SCS	315260	315 157	83	27 334	0	523 247	523247	-	0	25312
Klécar France SNC	500881	500 880	83	89 002	67323	831 462	831462	-	51 181	0
Klécar Participations Italie SAS	31471	8318	83	2 092	0	33 630	33630	-	47 303	0
Klefin Italia SPA	15450	99913	100	-978	568	125 625	125625	-	186 983	0
Klégestion SNC	640	72	100	586	2792	876	712	-	0	0
Klémurs SCA	82 500	71 137	84.11	2414	21704	124519	124519	-	0	0
Klépierre Conseil SAS	647	1 361	100	182	13 0 6 3	3 3 1 9	1960	-	0	0
Klépierre Finance SAS	38	4	100	280	0	38	38	-	0	1979
Klépierre Participations et Financements SAS	96390	0	100	8 8 9 3	0	96 390	96390	-	0	0
Klépierre Portugal SA	250	4050	100	446	0	4250	4250	-	96 743	780
Klépierre Trading SARL	196	-17	100	-19	-	199	160	436	-	-
KLÉ 1 SAS	6 0 4 7	54 253	100	3 840	340	60 154	60154	-	3 2 7 6	7 100
Klépierre Vallecas SA	60	1	100	-4586	1182	12 085	12 085	-	94 500	0
Klépierre Vinaza	60	0	100	-1737	1945	1535	1535	-	30838	0
Klé Projet 1 SAS	38	0	100	-540	0	37	0	-	23 868	0
Klétransactions SNC	243	2 174	100	-285	277	2 4 1 7	2417	-	3 2 7 6	0
Klépierre Luxembourg SAS	31	0	100	-237	-	31	31	-	7 527	0
LP 7 SAS	46	66	100	8	0	261	261	-	5	0
Maille Nord SNC	2	0	99	-19	0	2	2	-	0	-
Nancy Bonsecours SAS	38	38	100	-18	0	535	76	-	0	0
Novate SRL	16895	12 524	85	-3 355	11898	28 680	28680	-	74900	0
Pasteur SNC	227	1738	100	-12	0	2 0 9 1	1966	-	0	0
Poitiers Aliénor SAS	229	51	100	20 572	0	267	267	-	0	206
SCOO SNC	2 845	2 135	80	11824	24698	72 567	72 567	_	89877	0

(continued)  Financial information subsidiaries and equity investments	Capital	Shareholders' equity other than capital and	Share of capital held %	Net earnings at year end	Revenues excl. VAT	Grosse carrying value	Net carrying value	Sureties and backings given	Loans and advances given	Dividends collected
• •	1360	earnings 124	100	5286	78 892	48 428	48 428	_	30,000	16564
Ségécé SCS Sodévac SNC	1683	15 131	100	970	4898	16814	16814		24536	0
Société des Centres Toulousains SNC	37	15151	75	-9930	4 8 9 8	37	37	-	98058	0
Sovaly SAS	448	-180	100	-9950 -48	0	572	220	_	90000	U
Tour Marcel Brot SCI	448	-180	99	-48 -4	0	0/2		- 0	- 0	- 0
TOTAL I	2	U	99	288 422	-	<b>2529839</b>	2 525 420	48 811	•	<b>217725</b>
IOIALI				200 422	200 144	2 3 2 3 6 3 3	2 525 130	40011	1408082	21/125
2. EOUITY INVESTMENTS HELD BETWEEN 109	6 AND 50%									
Antin Vendôme SCI	15	0	50	-1	0	8	8		0	0
Bassin Nord SCI	2	0	50	-661	0	1	1		10517	0
Bègles d'Arcins SCS	26679	21479	50	5128	8 3 5 4	41837	41837		0	2857
Effe Kappa SRL	12	2	50	26	844	6	6		0	0
Galae SNC	330	0	49	332	1 148	490	162		0	0
La Plaine du Moulin à Vent SCI	26 293	4 5 8 5	50	-214	0	15 439	15 439		5	0
Le Havre Vauban SNC	300	5	50	150	645	237	237		0	0
Le Havre Lafayette SAS	525	9	50	1654	5 5 5 5 7	983	983		0	0
Odysseum Place de France SAS	53	1	50	113	66	174	174	104 587	35731	0
Socoseine SAS	38	42	25	-6	0	99	19			
Solorec	4869	2768	49	20 498	27 120	124 104	124 104		18995	0
Sviluppo Klépierre Finim SPA	104	-121	50	-5	0	245	0			
TOTAL II				27 014	43 734	183 623	182970	104 587	65248	2857
				-						
3. MISCELLANEOUS										
TOTAL III	_	_	_	0	0	0	0	0	0	0
GRAND TOTAL I + II + III				315436	323 878	2713462	2 708 100	153 398	1473 330	220 582

in thousands of euros





## **MANAGEMENT REPORT**

#### Revalued net assets

#### D - REVALUED NET ASSETS

#### I - Methodology

Klépierre adjusts the value of its net assets per share on December 31 and June 30 of each year. The valuation method used entails adding unrealized capital gains to the book value of consolidated shareholders' equity. These unrealized gains reflect the difference between estimated market values and the net values recorded in the consolidated financial statements.

#### **Valuation of holdings**

Klépierre entrusts the task of appraising its real estate holdings to various experts. For its office holdings, appraisals are conducted jointly by Atisreal Expertise (formerly Coextim) and Foncier Expertise.

For shopping center assets, appraisals are performed by the following experts:

- Retail Consulting Group Expertise (RCGE) is responsible for appraising the entire French portfolio except for Progest, plus about 50% of all holdings in Spain (centers held by Klécar Foncier España and Klécar Foncier Vinaza) and all holdings in Italy, the Czech Republic, Slovakia, Belgium, Portugal and Greece;
- Cushman & Wakefield appraise the other half of the Spanish portfolio (centers owned by Klécar Foncier Iberica);
- Icade Expertise performs the appraisals for the Progest portfolio in France as well as all property appraisals carried out on Polish and Hungarian holdings

All of these appraisal assignments are awarded on the basis of the Real Estate Appraisal Guidelines (Charte de l'Expertise en Evaluation Immobilière) and in accordance with the recommendations issued by the COB/CNC "Barthès de Ruyter Work Group." Fees paid to appraisers are set prior to their property valuation work, on a lump sum basis in accordance with the size and complexity of the assets being appraised, and independently of the appraised value of the assets.

	Appraisal fees	Consulting fees
Retail Consulting Group Expertise	999	121
Icade Expertise	300	203
Cushman & Wakefield	150	29
Foncier Expertise et Atisreal Expertis	e 84	4

Excl. VAT in thousands of euros

#### **Offices**

The appraisers combine two approaches: the first entails a direct comparison with similar transactions completed in the market during the period, while the second involves capitalizing individual yields (observed or estimated). An analysis of these yields reveals that one of three situations prevails: lease income is either substantially equal to, higher than or lower than market value.

If lease income and market value are substantially equal, the lease income used in the valuation is the actual lease income earned on the property. If lease income is higher than market value, the valuation uses market value and takes into account a capital gain calculated from the discounted value of the difference between actual lease income and market value. If lease income is lower than market value, the appraisers considered the scheduled term of the corresponding lease, at which time the rental price will be aligned with going rates. Pursuant to the French decree of September 30, 1953, the rental prices of properties that are used solely as office premises are automatically aligned with market rates when the leases in question come up for renewal. Consequently, the appraisers worked from the assumption that the owners of such property would be able to align rents with market rates when the corresponding leases came up for renewal, and took into account the current conditions of occupation in the form of a capital loss calculated as before. However, unlike prior valuation adjustments, the appraisers did not limit their approach to properties coming up for renewal in the three years to come, on the grounds that the investors participating in current market transactions make projections that extend beyond this three-year horizon. In the second case, the financial capital gain observed was

added to the appraised value derived, equal to the discounted value (at a rate of 5.5%) of the difference between actual lease income and market price until the first firm period of the lease expires. In the third case, a capital loss was deducted from the derived value, equal to the discounted value (at the rate of 5.5%) of the difference between actual lease income and market price until the lease expires. Since December 31, 2005, the appraiser reasons on the basis of the rate of return (yield) and not on the basis of the capitalization rate. In other words, the rate that was used is that applied to the income determined as before to derive an appraised value inclusive of transfer duties. Before, the rate used resulted in a valuation exclusive of transfer duties.

The decision to use this rate results from an observation of the market, in the context of transactions actually completed by investors. To derive the appraised value exclusive of transfer duties, transfer duties and fees were deducted at the rate mentioned below.

#### **Shopping centers**

To determine the fair market value of a shopping center, appraisers apply a yield rate to net annual lease income for leased-up premises, and to net market price for vacant properties. The yield rate is applied after deduction of the net present value of all reductions or rebates on leases with minimum guaranteed rents, the net present value of all expenses on vacant premises, and work to be done that cannot be passed on to tenants for payment. A standard vacancy rate is established for each asset. The discount rate used is equal to the yield applied to determine fair market value. Gross rent includes minimum guaranteed rent, variable rent and the market price of any vacant premises. Net rent is determined by deducting all charges from the gross rent, including management fees, expenses borne by the owner and not passed on to tenants, and charges provisioned for vacant premises and average losses on unpaid rents observed for the last 5 years.

The appraiser determines the yield rate on the basis of numerous variables, in particular retail sales area, layout, competition, type and percentage of ownership, rental reversion and extension potential, and comparability with recent market transactions.

Because of the structure of its portfolio and in the interest of economy and efficiency, Klépierre uses two methods to appraise the value of assets that pose particular assessment issues. Accordingly, assets being appraised for the first time and assets whose last appraised value is no more than 110% of the net book value (excluding deferred taxes) are appraised twice: once on the basis of yields (see discussion above) and once using the DCF (discounted cash flow) method.

This second method determines the value of a real estate asset as the sum of discounted cash flows using the discount rate defined by the appraiser. The appraiser estimates all of the asset's expected revenues and expenses and derives a terminal future value at the end of the period of analysis (10 years on average). By comparing market rental values and face rent values, the appraiser captures the property's rental potential by using market rental values at lease expiration less costs incurred to relet the property. Finally, the appraiser discounts these projected cash flows in order to determine the present value of the property asset. The discount rate takes into account the prevailing risk-free rate (10-year OAT), to which will be added a risk and liquidity premium based on the location, the key features and the occupation of each property.

#### Valuation of the Ségécé group

This appraisal, which is performed on Klépierre's behalf by Aon Accuracy, is primarily based on a range of estimates obtained using the Discounted Cash Flow (DCF) method.

The DCF method consists of estimating the future cash flows of current business in the company's portfolio before the explicit or implicit cost of financing is taken into account.

In the second step, whose aim is to estimate the value of the business portfolio, these cash flows and the estimated future value of the portfolio of business at the end of the projected period (terminal value) are discounted using a reasonable rate. This discount rate, which is derived on the basis of the *Modèle d'Équilibre Des Actifs Financiers* (MEDAF) formula, is the sum of the following three factors: the risk-free interest rate, the systematic risk premium (average expected market risk premium times the beta coefficient of

the business portfolio) and the specific risk premium (to account for that portion of the particular risk that is not already integrated in the cash flows). The third and last step consists of determining the value of the company's own equity by extracting net financial debt on the date of valuation from the portfolio's total value and, where applicable, the estimated value of minority interests on that same date.

## Assessing the value of debt and interest-rate hedging instruments

Effective December 31, 2005, RNAV incorporates the fair value of debt and interest rate hedging instruments that are not recorded under consolidated net assets pursuant to IAS 32-39, which essentially involves marking to market the fixed rate, non-hedged portion of debt.

# RNAV including transfer duties and before taxation on unrealized capital gains

The valuation of properties is initially presented inclusive of property transfer duties. Properties that are held for sale under a firm commitment on the date of the valuation are valued at their probable selling price, less related fees and taxes. For properties acquired less than six months before the date of the calculation, acquisition prices are used.

Klépierre does not adjust the values of shopping centers under development, even in cases where building permits have been granted. Until these shopping centers open, they are carried in the consolidated financial statements at cost, and this figure is used to calculate revalued net assets. The Ségécé group is appraised annually using the method described in detail above.

Equity interests in other service subsidiaries, including Klégestion and Klépierre Conseil, are not reappraised. This initial calculation provides revalued net assets "including transfer duties and before taxation on unrealized capital gains."

#### **RNAV** excluding transfer duties

A second calculation is made to establish revalued net assets excluding transfer duties.

Duties on office properties are calculated individually using the rates set forth below.

Duties on shopping centers are calculated property by property for companies that own several real-estate assets, or on the basis of revalued securities if the company owns only one

property asset. This approach was considered to be the most relevant considering that investors are more likely to acquire shares in companies that own shopping centers and that Klépierre generally is more likely to seek other backers for its projects than to sell full ownership in shopping centers. Naturally, transfer duties are calculated on the basis of applicable local tax regulations. For France, the rate used for transfer duties is 6.20%. Klépierre did not opt to use the most advantageous rate (1.8%) for properties that still fall within the scope of the VAT since it does not currently plan to sell within the prescribed deadline.

#### RNAV excluding transfer duties and after taxation of unrealized capital gains

A third calculation is made to establish revalued net assets excluding transfer duties and after taxes on unrealized capital gains. In the consolidated balance sheet, deferred taxes are recognized pursuant to accounting regulations in force, on the basis of appraised property values, for the portion which corresponds to the difference between the net book value and the tax value as determined by capital gains tax rates in force in each country. At the June 30, 2005 reporting date, the RNAV calculation was adjusted to include the tax on unrealized capital gains corresponding to the difference between the net book value and fair value on this same basis. At the December 31, 2005 reporting date, and to align its practices with those of its principal peers, Klépierre considered the type of ownership of its properties, using the same approach as that used to determine transfer duties. For office properties, the treatment is based entirely on property ownership, but since the entire scope benefits from tax exempt status as an SIIC, there is no unrealized taxation.

For the shopping centers, and depending on the country, taxes on unrealized capital gains are based on the tax rate applied to the sale of buildings for companies that own several properties, and at the tax rate applicable to securities for companies that only own a single property.

# MANAGEMENT REPORT Revalued net assets

#### II — Revalued net assets (RNAV) at December 31, 2007

#### **Appraisal results**

The value of Klépierre's real estate holdings including transfer duties was 11.3 billion euros (total share) and 10.0 billion euros (group share). Total share, shopping centers represent 86.2%, retail properties represent 4.0%, and offices

represent 9.8%, while the group share percentages are 85.2%, 3.8% and 11.0%, respectively. Assets acquired in the second half of the year are carried at their acquisition price and represent 2.3% of all holdings. Projects under development are valued at their cost price, i.e., 4.5% of all holdings. These projects are mainly Vallecas (Spain), Corvin (Hungary), the Blagnac and Saint-Orens extensions (Toulouse) and the office

building Séreinis in Issy-les-Moulineaux. On a constant portfolio basis, shopping center assets increased in value by 7.4% during the six-month period ended, while the value of retail assets grew by 6.4% over the same period and the value of office assets increased by 4.3%. Over 12 months, the respective increases are 12.5% for shopping centers, 14.6% for retail assets and 14.2% for offices.

Holdings, total share (transfer duties included)	Current portfolio				Constant portfolio				
	12.31.2007	12.31.2006	12.31.2006 Change		12.31.2007	12.31.2006	Chang	е	
Shopping centers									
France	5 5 6 4 . 4	4276.3	1 288.1	30.1%	3912.9	3 3 5 5 . 0	557.9	16.6%	
Spain	1 125.2	1 084.7	40.5	3.7%	1013.8	982.2	31.6	3.2%	
Italy	1 327.6	1 173.8	153.8	13.1%	1298.9	1160.4	138.4	11.9%	
Hungary	496.2	350.2	146.0	41.7%	362.6	350.2	12.4	3.5%	
Poland	390.5	211.9	178.5	84.2%	216.9	211.9	5.0	2.4%	
Portugal	268.3	177.8	90.5	50.9%	164.0	146.1	17.9	12.2%	
Others	581.7	487.3	94.4	19.4%	558.2	487.3	70.9	14.6%	
Total Shopping centers	9753.9	7 762.0	1991.8	25.7%	7 5 2 7 . 3	6 693.1	834.1	12.5%	
Total Retail properties	457.2	334.2	123.1	36.8%	42.9	37.4	5.5	14.6%	
Total Offices	1 101.4	1031.2	70.2	6.8%	1052.3	921.8	130.4	14.2%	
TOTAL REAL ESTATE HOLDINGS	11 312.5	9 127.4	2 185.1	23.9%	8622.4	7 652.4	970.1	12.7%	

in million of euros

Holdings, group share (transfer duties included)	Current portfolio				Constant portfolio				
5,5,	12.31.2007	12.31.2006	Change		12.31.2007	12.31.2006	Change	9	
Shopping centers									
France	4663.5	3 589.8	1073.6	29.9%	3329.2	2851.7	477.6	16.7%	
Spain	958.4	923.5	34.9	3.8%	846.9	820.9	26.0	3.2%	
Italy	1 205.5	1 064.5	141.0	13.2%	1176.8	1051.8	125.0	11.9%	
Hungary	496.2	350.2	146.0	41.7%	362.6	350.2	12.4	3.5%	
Poland	390.5	211.9	178.5	84.2%	216.9	211.9	5.0	2.4%	
Portugal	268.3	177.8	90.5	50.9%	164.0	146.1	17.9	12.2%	
Others	566.7	473.7	93.1	19.7%	543.2	473.7	69.6	14.7%	
Total Shopping centers	8549.0	6 791.5	1757.6	25.9%	6639.7	5 906.3	733.4	12.4%	
Total Retail properties	384.6	281.1	103.5	36.8%	36.1	31.5	4.6	14.7%	
Total Offices	1101.4	1031.2	70.2	6.8%	1052.3	921.8	130.4	14.2%	
TOTAL REAL ESTATE HOLDINGS	10 035.0	8 103.7	1931.3	23.8%	7728.0	6 859.6	868.5	12.7%	

in million of euros

#### Offices

The office portfolio is valued at 1 101.4 million euros. 4 of these properties have an estimated unit value that exceeds 75 million euros, representing 45.7% of the total appraised value of this portfolio. 4 have a unit value of between 75 million and 50 million euros, representing 22.6% of the total appraised value of this portfolio, and 11 have an appraised value that is less than 50 million euros. On a constant portfolio basis, the value of Klépierre's office assets increased by 14.2% on a total share basis over 12 months (and by 4.3% over six months), of which 7.6% is attributable to higher income and 6.6% reflects the fall in yields. The 60.2 million euro decline in the value of the portfolio over 12 months is due to the change in scope that resulted from the disposal program, the impact of which was partly neutralized by the progress on the Séreinis construction project in Issy-les-Moulineaux.

Based on appraised values at December 31, 2007 (transfer duties included), the immediate yield on the portfolio was 5.3%, a decline of around 20bps compared with December 31, 2006.

#### **Shopping centers**

Klépierre's shopping center holdings are valued at 9 753.9 million euros (8 549.0 million euros group share), an increase of 1 991.8 million euros on the year (+25.7%).

39 facilities and projects have an estimated unit value that exceeds 75 million euros, representing 58.3% of the total estimated value of this portfolio, 89 have a unit value between 75 million and 15 million euros, and 130 have a unit value of less than 15 million euros.

On a constant portfolio basis, Klépierre's shopping center holdings, including transfer duties, increased in value by 12.5% in light of the rental reversions (5.1%) and the decline in yields (7.3%). External growth explains 1 157.7 million euros of the rise in value on a current portfolio basis. The increase in assets includes, in particular:

• in France, the Progest holdings, the opening

- of the Angoulême Champs de Mars mall and the appraisal of new extensions (Brest, Laon, Nîmes, Orléans, Rambouillet);
- abroad, the acquisition of the three Polish centers (Rybnik, Sosnowiec and Lublin), the acquisition of the Larissa center (Greece), the purchase of 50% of the Parque Nascente and Gondobrico malls (Portugal), and the opening of the Varese extension (Italy);

• Projects under development also contributed to the increase, in particular via the Corvin operation (Budapest) which counted up to 111 million euros for the part outlaid at December 31, 2007.

The average yield on the portfolio at December 31, 2007 was 5.5%, including transfer duties, based on appraised values at December 31, 2007, down by 40bps compared with December 31, 2006.

#### **Retail properties**

The appraised value of the retail property portfolio is 457.2 million euros (384.6 million euros group share), an increase of 123.1 million euros (+36.8%) over the fiscal year.

On a constant portfolio basis, retail property holdings, including transfer duties, increased in value by 14.6% (5.5 million euros), of which 5.5% is attributable to higher revenues and 9.1% to the fall in yields.

External growth accounted for 117.6 million euros of the rise in the value of the holdings. On a current portfolio basis, the increase in assets includes the acquisition of the ownership of 8 additional Buffalo Grill restaurant properties (16.8 million euros), the purchase of commercial assets from Cap Nord, appraised for the first time

on December 31, 2007, and of two Séphora outlets (10.8 million euros). It also takes into account the reappraised value of the 128 Buffalo Grill restaurant properties versus the price paid to acquire them in December 2006. The average yield for the portfolio was 5.8%

The average yield for the portfolio was 5.8% based on appraisals (transfer duties included) at December 31, 2007.

## For the year ended December 31, 2007 RNAV rose by 26.6%.

On the basis of appraisals including transfer duties, revalued net assets after deferred taxes on capital gains and marking to market of debt came to 41.1 euros per share, versus 36.3 euros per share on June 30, 2007 and 32.5 euros on December 31, 2006, a six-month increase of 13.2% and a 26.6% increase in 12 months.

Revalued net assets excluding transfer duties, after deferred taxes on capital gains and marking to market of debt came to 38.6 euros per share, as opposed to 34.2 euros on June 30, 2007 and 30.5 euros on December 31, 2006.

#### **How RNA is determinated**

Group share	12.31.2007	06.30.2007	12.31.2006
Consolidated shareholder's equity	2001	1933	1955
Real estate companies goodwill	-9	-6	-9
Unrealized capital gains in real estate portfolio	3 487	2 9 5 4	2475
– Appraised value	10035	8 8 5 4	8 1 0 4
– Net book value	-6548	-5 900	-5 628
Unrealized capital gains on non-real estate assets	67	103	102
– Ségécé group capital gain	67	103	102
Tax on unrealized capital gains	-172	-177	-167
Restatement of deferred taxes on securities	124	125	94
Taxes and fees related to the sale of assets	-332	-283	-267
Revalued Net Assets	5167	4 648	4 182
Marked to market of fixed rate debt excluding IAS 32-39 (million euros)	70	43	7
Number of shares, fully diluted and excl. treasury shares	135 502 224	137 004 399	137 305 224
NAV excluding transfer duties, after taxes on unrealized capital gains			
(in euros per share)	38.1	33.9	30.5
NAV excluding transfer duties, after taxes on unrealized capital gains			
and marking to market of fixed-rate debt, in euros per share	38.6	34.2	30.5
NAV including transfer duties, after taxes on unrealized capital gains			
and marking to market of fixed-rate debt, in euros per share	41.1	36.3	32.5

in million of euros



## MANAGEMENT REPORT

## Financing policy

#### - FINANCING POLICY

The year 2007 marked a major turning point in the trend governing corporate financing conditions, attributable to the impact of the subprime crisis on the credit markets and tension on both long-and short-term interest rates. However, although corporate access to financial resources has since become more difficult and more costly, these modifications have not led Klépierre to fundamentally rethink its financing policy. The broad outlines of this policy include conservative use of debt financing within the limits of a Loan To Value ratio under 50%, the use of diversified financing resources maturing on average in more than five years comprised mainly of bank loans, bonds and commercial paper - a cautious interest-rate hedging strategy with a minimum target of 70% of fixed rate debt and, finally, an average cost of financing resources lower than its real estate yields.

In September 2007, one month after the international financial crisis exploded, Klépierre, aided by its affiliation with BNP Paribas, confirmed its access to the credit markets under satisfactory conditions by putting together a new syndicated line of credit for one billion euros, which in turn offers de facto support for the financing of its 2008 investment plan.

On January 2, 2008, the financial structure of the Group remains aligned with the stated objectives: net financing debt represents 41.1% of the fair market value of its property holdings, the average cost of debt is 4.4% and the ratio of fixed rate debt to total debt is 79%.

#### I – Financing resources

Consolidated net debt of Klépierre rose to 4 652 million euros on December 31, 2007, up from 3 804 million euros on December 31, 2006.

The increase results primarily from investment outflows (1 080 million euros), partly offset by disposals (109 million euros) and free cash flow for the year (after the payment of a dividend of 148 million euros). Klépierre paid 62 million euros in 2007 to buy back its own shares under the stock repurchase program (excluding the liquidity

agreement). As part of this effort, Klépierre has set aside 1.27 million shares, to be used for any external growth initiatives that arise, which were purchased in 2007 for an average price of less than 33 euros.

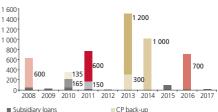
This increased debt was financed using several sources: use of available lines of credit, the stepped-up use of commercial paper, and the implementation in September 2007 of a new syndicated loan with the participation of five banks. In the interest of diversifying its sources of financing, Klépierre also set up a property finance lease with a 12-year term within its subsidiary Cécoville, for a total of 48.4 million euros.

Launched for an initial sum of 800 million euros, the new syndicated credit line presents the following characteristics:

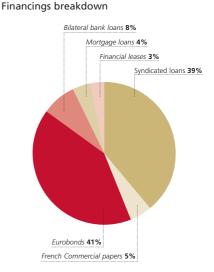
- · a maximum amount of one billion euros, of which 450 million euros had been drawn down on December 31, 2007;
- a firm term of 7 years;
- a margin between 0.45% and 0.55%, depending on a Loan To Value ratio grid;
- financial covenants that are identical to those of the club deal signed in January 2006, relating primarily to the Loan To Value ratio (limited to 52%), an EBITDA/interest expense coverage ratio of 2.5 minimum, and a secured debts/revalued assets ratio limited to 20%.

At the December 31, 2007 reporting date, available credit lines totaled 669 million euros. plus a 300 million euro back-up line, which would be used in the event of issuance problems for the immediate refinancing of the outstanding commercial paper. The average duration of the Group's debt is 5.4 years (including the back-up line). Breakdown by type of financing remains diversified

#### Financings by due date



- Klémurs bank facility
   Klépierre Bilateral Loan
- CP back-up Klépierre Part & Fints Bilateral Loan 2006 Syndicated Loan
- 2001 Eurobond2006 Eurobond
- 2007 Syndicated Loan 2004 Eurobond



#### II — Interest rate hedges

Against a backdrop of high volatility and uncertainty over interest rate trends, Klépierre - which was already largely hedged at the beginning of 2007 (85% fixed rate debt) - took steps to limit its exposure to the interest rate risk on its expected financing transactions in 2008: Klépierre raised from 300 to 600 million euros the pre-hedge of the refinancing of the bond that

will be redeemed in July 2008; it is now entirely

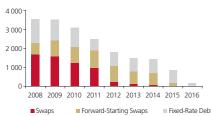
hedged at an average rate of around 4.04% (excluding the credit margin) for an average duration of 5.9 years;

 With the same intention, in late 2007 the Group contracted several other swaps with deferred start dates in 2008 or early 2009, for a total notional amount of 500 million euros. Including the 300 million euros of additional contracts processed in early 2008, this pre-hedge of future debt was contracted over an average duration of 6.3 years for an average fixed rate of 4.17%.

On January 2, 2008, the proportion of Klépierre's fixed-rate debt (after hedges) to total debt was 79%, without taking into account the swaps with deferred start dates. The average duration of fixed rate debt (debt and swaps) is 4.5 years.

Klépierre's swap portfolio is still quasi-exclusively composed of plain vanilla swaps.

#### Interest-rate hedge profile (Average annual amounts of swaps or fixed-rate debts – M€)



■ Swaps ■ Forward-Starting Swaps ■ Fixed-Rate Debts

Situation at December 31, 2007

#### III — Financial ratios and financial rating

Klépierre's financial ratios evolved as follows in 2007:

Total share	12.31.2007	12.31.2006
Loan To Value	41.1%	41.7%
EBITDA/		
Interest expense	3.31	3.42
Net current cash flow/		
Net debt	7.5%	8.1%

These levels fall within the range of objectives used by Standard and Poor's for its BBB+ rating of Klépierre's debt, i.e.:

- Loan To Value ≤ 50%;
- EBITDA/Interest expense ≥ 2.5%;
- Net current cash flow/Net debt ≥ 7%.

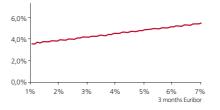
The outlook associated with this rating has been positive since January 2007. Klépierre's short-term rating is A2.

#### IV - Cost of debt

The historic cost of Klépierre's debt (ratio of interest expense to average financing debt) was 4.36% in 2007, compared with 4.33% for 2006. This modest rise primarily reflects the impact of higher short-term interest rates for the portion of debt that is floating rate.

The cost of the debt projected on the basis of the financial structure and rates on January 2, 2008 was 4.35%. A 100bp rise in interest rates would lead to an increase in the average cost of debt of 0.21%, with a negative impact on pre-tax net current cash flow of 9.6 million euros.

## Changes in projected average cost of debt due to Euribor fluctuations



#### V - Outlook for 2008

The financial crisis that began in the summer of 2007 is likely to adversely weigh on corporate financing conditions for a good part of 2008.

On the basis of current conditions in the bond market, Klépierre does not seriously envision an issue in the first half of 2008, barring the appearance of a market window.

Conversely, Klépierre could turn to the bank lending market to top up its available financing resources as needed. This segment remains open, albeit at higher margin terms, which are largely offset by falling long-term interest rates since the second half of 2007.

Accordingly, Klépierre remains confident in its ability to finance its growth in 2008 under financing terms and conditions that are consistent with the average expected yield on its new investments and the reversion potential they present.



## **MANAGEMENT REPORT**

#### **Human resources**

#### F - HUMAN RESOURCES

With a total of 1 103 employees based in ten European countries, Klépierre has now integrated all of its processes within its subsidiaries and is pursuing efforts to ensure responsible human resource development.

## Human Resources policy focused on staff diversity and retention.

To support its development, Klépierre seeks to achieve the right fit between staff and needs while also diversifying employee profiles. There were 311 new hires last year, with woman accounting for 61% of the total. In France, 15% of all new hires were over the age of 40. The use of temporary personnel to fill staffing needs was limited last year to 12 temporary staff (in full-time equivalent terms), and the average duration of such assignments was 52 days. These figures attest to Klépierre's desire to capitalize on stable resources. In addition, the rate of attrition is very low (5%), while the rate of absenteeism was limited last year to 1.65% (excluding paid maternity leave).

Individual performance management is based on thorough knowledge of employees and regular opportunities to exchange views. In 2007, the annual performance appraisal process was extended to all of Klépierre's subsidiaries. The Human Resources Department has conducted more than 300 guidance interviews over the last two years in every country of operation, giving employees the opportunity for an in-depth discussion with management on their career prospects. In 2007, this policy led to internal promotions for some sixty employees in France. In addition, its corporate university Ségécampus trained 284 employees using the 30 modules that have been specifically adapted for Klépierre's

business area. Language training, cross-business and personalized (through the use of coaching techniques) was once again offered last year through outside trainers.

Pursuing its commitment to responsible human resource practices, Klépierre last year signed an agreement with French labor relations partners relating to gender equality in the workplace, reiterating its belief in non-discrimination and stressing two points in particular: compensation and paid maternity leave.

Moreover, since the audit conducted in 2006 on the employment of disabled people, Klépierre has entered into a partnership with Hanploi.com, whose aim is to increase the number of disabled applicants. The so-called protected sector is also given preference for catered box meals, receptions and the maintenance of green spaces.

In a motivating workplace environment, individual performance takes center stage.

Lively and ongoing discussions with business heads, in addition to interviews conducted by the Corporate Human Resources Department, allows for a refined approach to the annual review of wages, during which 2.36% of total payroll expense was distributed in 2007. In addition, a variable portion is offered for up to 30% of the annual salary for employees whose role has a strong sales component. In 2007 and for all of the Group's operations in Europe, the percentage of women receiving promotions rose to 54.5% of all promotions, and more than 100 employees were the recipients of Klépierre stock option awards. Giving preference to reward for individual performance, Klépierre signed an agreement on

wages that gives employees the right to an

exceptional bonus equal to one quarter of their monthly pay, representing 1.45% of total payroll expense.

In connection with the additional profit-sharing program, the amount allocated to incentive bonuses increased at the behest of executive management by 20%. In all, various incentive and profit-sharing programs represented more than two months of wages in 2007.

In addition, PERCO employee savings plans and a capital increase allow employees to invest their savings and receive an employer's matching gift.

Avenues for discussion to be pursued in 2008

Klépierre expects tangible results from its investment in the employment of disabled workers, particularly in terms of successful recruitment and integration. The findings of the accessibility audit of its buildings will also be available. Moreover, executive management of the Company has committed to initiating a discussion on the issue of forecast-based management of personnel and skills.

		Male			Female		Total	o/w	% Managers
December 31, 2007	Managers	Non Managers	Total	Managers	Non Managers	Total		Managers	
Ségécé	152	5	157	92	130	222	379	244	
Klépierre Services	44	4	48	56	24	80	128	100	
Klégestion	4	0	4	5	3	8	12	9	
CB Pierre	1	0	1	1	0	1	2	2	
Sub-total France	201	9	210	154	157	311	521	355	68%
Ségécé Italia	10	50	60	0	46	46	106	10	
Effe Kappa	2	1	3	0	2	2	5	2	
Ségécé España	58	0	58	34	23	57	115	92	
Ségécé Portugal	3	10	13	2	33	35	48	5	
Ségécé Ceska Republika	4	2	6	4	20	24	30	8	
Ségécé Hellas	2	0	2	1	0	1	3	3	
Ségécé Magyarorszag	5	40	45	1	72	73	118	6	
Ségécé Polska	16	4	20	14	22	36	56	30	
Devimo (Belgium)	17	25	42	16	43	59	101	33	
Sub-total International	117	132	249	72	261	333	582	189	32%
TOTAL	318	141	459	226	418	644	1103	544	49.3%

French perimeter: excl. expatriates, qualifying contracts and trainees.





# MANAGEMENT REPORT Recent trends, outlook and risk factors

#### RECENT TRENDS, OUTLOOK AND RISK FACTORS

#### I – Recent trends and outlook

For 2008, the outlook could take a turn for the worse: waning consumer confidence, slower growth in job creations and new inflationary pressures. The outlook for growth in consumption is less rosy for Europe than it was in 2007, except in Hungary and Portugal, where forecasts suggest improvement. Growth in consumption is expected to come in at around 1.8% for France. This situation is not expected to have a significant

impact on Klépierre's business. In 2008, rents will be boosted by high index-linked rent adjustments. In France, the ICC for 2Q 2007 is 5.05%, applicable to 80% of all leases in value terms. Outside of France, index-linked rent adjustment rates are 2.6% in Italy, 4.2% in Spain, and around 3.1%

in Hungary and in Poland.

In parallel, upside rental terms signed in 2007 (+21.6% on average for the 1 434 shopping center leases) will continue to bear fruit in 2008. along with those that will be signed in the course of the year (9% of shopping center leases in value terms will come up for renewal in 2008). External growth will also continue to generate new rents, and acquisitions completed in 2007, particularly those involving shopping centers in operation, should bring in around 54 million euros full-year, versus 26.0 million euros in 2007. In addition, Klépierre intends to pursue development at a sustained pace, based on an investment program for the five years to come totaling 3.8 billion euros, of which 2.2 billion euros correspond to transactions that are committed or controlled, with 2008 alone accounting for 1 billion euros.

Although it is likely that the cost of financing resources will rise slightly for Klépierre in 2008, the various positive factors enumerated above should enable Klépierre to once again target double-digit growth in its net current cash flow per share.

#### II - Risk factors

#### Risks related to Klépierre's strategy and activities

Real estate is a cyclical business One of the reasons Klépierre has chosen to focus on shopping centers is that it considers this segment to be less cyclical than the other segments of the real estate market. However, conditions in any real estate market fluctuate periodically and depend on the balance between supply and demand, competing investment opportunities (financial assets, level of interest rates) and the economic background in general. Because economic and real estate market cycles are difficult to predict, Klépierre may not always execute its investments and divestments at the most opportune time or may have to postpone contemplated investments or divestments. Leases may come up for renewal during downside periods and may not reflect the reversion potential assessed in the past. If several assets were bought at the same time, leases for those assets are likely to be maturing during the same period. This concentration of lease maturities could increase the lease renewal risk and its impact on cash flows. As a whole, adverse real estate market conditions may weigh negatively on the appraised value of Klépierre's portfolio as well as on the operating results it generates.

**Development and investment risks** Klépierre does engage real estate development

activities from time to time for its own account. Two major risks have been identified:

- The cost of construction may turn out to be higher than Klépierre's initial assessments: the building phase may take longer than expected, technical difficulties may be encountered due to the complexity of some projects, and the prices of construction materials may evolve adverselv:
- Klépierre may have difficulty leasing up a project, which may mean that the project is only partly leased up or is being leased up at lower rent levels.

Klépierre's investments (in new projects, existing assets or extensions) are subject to legal authorizations that may be granted later than expected, or Klépierre and/or its partners may fail to obtain them at all. In any case, costs incurred initially (such as internal or external studies) may be impossible to defer or cancel.

The development and investment risks mentioned above could lead to delays, to the cancellation of the contemplated developments or investments, or to their completion at a higher cost than expected. This in turn may have a negative impact on Klépierre's pipeline completion, results and financial situation.

#### **Acquisition risks**

Klépierre's growth strategy is highly dependent on its ability to acquire real estate assets or companies that own them. This activity entails the following risks:

- · Klépierre may have misjudged the expected return on assets, and therefore may have paid an inappropriate price for their acquisition;
- Klépierre may have failed to detect hidden defects such as the existence of sub-leases, tenant practices that are hazardous to the environment, or discrepancies between plans and the actual construction of certain assets;
- Klépierre may have difficulty completing an acquisition because of its impact on internal organization (information technology, human

#### **Country risks**

Klépierre considers Europe as its domestic market, and focuses its investments on the Euro Area and on countries that are likely to adopt the euro over the medium to long term.

Some countries in which Klépierre operates or could operate in the future may present higher risk profiles than Klépierre's historic markets (France, Spain and Italy): the economic and political environment may be more volatile, the regulatory framework – including entry barriers – may be less favorable, and transactions may be completed in local currencies that are possibly more volatile.

Country risks may adversely influence Klépierre's earnings and financial condition.

## Risks related to the focus on the shopping center segment

Klépierre's strong focus on shopping centers makes it more dependent on this market segment, whose performance depends on business conditions in the retail market in general and on the level of consumption in particular. Moreover, competition between assets is specific to the shopping center market, because the appearance of new centers in the vicinity of Klépierre's assets may attract some customers away from the latter.

Therefore, shopping center occupancy rates may not always be at generally high levels – with a potentially negative impact on Klépierre's operating results.

#### Tenant insolvency risks

Klépierre's ability to collect rents depends on the solvency of its tenants, in particular those in the office segment, where tenant insolvency risk is not as widely spread. Tenants may not pay on time, or may be in default, or Klépierre may need to reduce the amount of rents invoiced by making concessions that align lease payments with the financial situation of some tenants. In all these cases, tenant insolvency may hurt Klépierre's operating results.

## Risks related to Klépierre's financing policy and financial activities

#### Interest rate risk

Klépierre finances some of its investments by raising debt with either a fixed or a floating rate of interest. These financing activities generate the following risks:

- The interest expense paid by Klépierre on its floating rate debt is exposed to an increase in the interest rates to which they are indexed;
- The market value of Klépierre's fixed rate debt would increase if market interest rates decreased:
- Klépierre may be exposed to the level of interest rates on a particular date, for example if it has planned to raise fixed rate debt to fund a planned acquisition. Klépierre uses derivative instruments to hedge interest rate risks, such as swaps, which enable it to pay a fixed or variable rate, respectively, on a variable or floating rate debt. The market value of these instruments also fluctuates with the level of interest rates. Since Klépierre applies IFRS accounting standards, such fluctuations are reflected in Klépierre's balance sheet and may also be reflected in Klépierre's income statement should hedge relationships not be documented or cease to be documented, or should existing hedges be only partially effective.

#### **Liquidity risk**

Klépierre's strategy depends on its ability to raise financial resources, either debt or equity, for the purpose of funding its investments and acquisitions and refinancing maturing debts. Klépierre may not always have the desired access to capital, or may find it difficult to raise the funds needed or to do so under attractive terms and conditions. This situation may arise due to a crisis in the debt or equity markets, events in the real estate market, a downgrade in Klépierre's corporate credit rating, or any other change in Klépierre's activity, financial situation or shareholder base that could change investor perception of its credit quality or investment appeal. Some of Klépierre's financing includes financial covenants in the legal documentation (mainly outstanding bond issues and syndicated loans). Should Klépierre not be able to maintain the financial ratios set forth in these contracts, it may be subject to early repayment or asked to do so (depending on the particular case),

which would force Klépierre to find new sources of funding or renegotiate the debt.

#### **Currency risk**

Klépierre operates in some countries that have not yet joined the Euro area (Slovakia, the Czech Republic, Hungary and Poland to date). In these countries, Klépierre's exposure to currency risks derives from the following elements:

- Local currencies may depreciate between the time rents are invoiced in euros and the time tenants pay those rents, creating translation losses for Klépierre. In addition, a few leases are not invoiced in euros, but in dollars or local currencies, creating additional risk with respect to the amount actually collected in euros;
- Fluctuations in local currencies also impact the level at which local financial statements are translated into euros and integrated into Klépierre's consolidated financial statements;
- Since a portion of subsidiary expenses are stated in the local currency, while their income (fees) is in euros, any appreciation in the local currency could reduce operating profit;
- Since most tenants are invoiced in euros, local currency depreciation may make it difficult for them to meet rent obligations, leading to deterioration in their solvency.

#### **Counterparty risk**

When Klépierre uses derivative instruments such as swaps to hedge a financial risk, Klépierre's counterparty may owe Klépierre some payments during the lifetime of the instrument. Insolvency of that counterparty may lead to delay or default in such payments, which would have an adverse impact on Klépierre's results.

Klépierre is also exposed to counterparty risks on its short-term financial investments. Procedures for monitoring risks and systems set up internally to limit and manage them are presented in the notes to the consolidated financial statements.



# MANAGEMENT REPORT Recent trends, outlook and risk factors

#### Legal, tax and regulatory risks

#### Regulatory risks

As an owner and manager of real estate assets, Klépierre must comply with the regulatory rules in force in all of the countries in which it operates. These rules pertain to several fields, including corporate law, taxation, health and safety, the environment, building developments, commercial licenses, leases and urban planning. Changes in the regulatory framework may require an adaptation in Klépierre's business activity, assets or strategy. For example, more stringent safety regulations may generate additional management costs, whereas lower barriers to market entry may weigh negatively on the return on the assets located in that area, or could encourage Klépierre to realign its investment strategy. Klépierre may also be subject to sanctions in the event that one or several tenants in one of its shopping centers fail to comply with applicable standards. All of these regulatory risks may negatively affect Klépierre's results and the appraised value of its portfolio

#### Tax risk related to SIIC status

Klépierre has elected SIIC tax status, which makes it exempt from corporate income tax. To be eligible for this status and the exemption, Klépierre must distribute a significant portion of its profit. Should Klépierre not be able to fulfill this obligation, it may lose SIIC status, an event that is likely to weigh adversely on its business activities and earnings.

#### Legal intelligence

Klépierre's legal and support departments work in partnership with outside consultants to ensure that information on new laws and regulations that could have a material impact on the Group's financial condition and its business development is captured, processed and disseminated throughout the Group. This intelligencegathering extends to legislation and regulations in every country in which the Group has equity interests

#### **Environmental risks**

In every country in which it operates, Klépierre must comply with environmental laws pertaining to the presence or use of hazardous or toxic substances, the use of facilities that could generate pollution, public health issues, including epidemics (especially for shopping centers), ground pollution and flooding. Should Klépierre fail to comply with a regulatory requirement or sustain an environmental accident, its properties could lose their appeal and/or Klépierre could be subject to penalties that could generate additional costs and impair the Company's reputation. Costs may also be incurred to defend the Company against such environmental claims or enforce measures designed to remedy the newly identified environmental risks.

To date, no quantified, comprehensive estimate has been made of the Company's environmental

#### Insurance risks

#### **Shopping centers**

In 2007, and with few exceptions, Klépierre finished the process of harmonizing its insurance program coverage for assets located in France and abroad (replacement cost in the event of an insured loss, compensation for loss of lease income equal to two years of rent, deductibles, etc.).

New acquisitions automatically integrate Klépierre policies, barring any specific constraints. As in the past, these policies are placed with major insurers and monitored by a dedicated department that works in cooperation with the Group's insurance brokers. For foreign markets, the decision was made to give preference to local relationships by working through local personnel and broker correspondents on global insurance programs that integrate local lines of insurance. The program of systematic reappraisal of coverage every five years was continued throughout 2007, to ensure that a perfect fit is maintained between insurance coverage and insurance values

Overall, the global insurance budget was once again optimized in terms of both premiums paid and level of coverage for 2007, despite the ongoing trend toward higher claims in the operator's general liability market. As a reminder, insurance premiums - with the exception of rental insurance - are passed on to tenants, either directly, or via shared expenses. The environmental impairment liability policy, which covers protected sites both in France and abroad, was renewed with Assurpol. Insurance coverage for construction work is always contracted on a one-off basis (structural damage, builders all-risk, contractor's/owner's

In addition, Klépierre and its subsidiaries took steps to harmonize their own coverage (against professional liability and fraud, in particular) Klépierre also pursued its policy of protecting persons and property by contracting individual accident insurance coverage. All of its assets are fully or partially protected against the risk of terrorist attacks.

#### Offices

To ensure both the value of its real estate assets and their revenue-generating capacity, the properties in Klépierre's portfolio are covered under a fleet policy that includes replacement cost cover for property and compensation for rental income interruption caused by the occurrence of an insured loss (three years). In the event that Klépierre decides to undertake major renovation work on one of the properties in its office portfolio, special construction coverage is activated on a case-by-case basis. Klégestion is insured under an ad hoc commercial third-party liability policy for its management business.

The cost of covering the office properties is fully re-invoiced to commercial tenants as part of building operating costs. Notwithstanding, when these policies were renegotiated with a single broker in 2006, Klépierre was awarded (effective January 1, 2007) a reduction of more than 20% in the total amount of premiums payable on these policies as well as more transparency in terms of brokerage fees, on a constant scope of coverage basis.

## Risks related to Klépierre's shareholder base

Klépierre cannot predict the evolution of its shareholder structure. In particular BNP Paribas, Klépierre's current majority shareholder, may choose to decrease or increase its holdings in Klépierre in the future.





## MANAGEMENT REPORT

#### Corporate governance

#### H — CORPORATE GOVERNANCE

To ensure transparency and to keep the public informed, Klépierre has set up a series of measures based on corporate governance recommendations, such as the creation of Supervisory Board committees and the appointment of independent members to the Supervisory Board. The Company considers therefore that this new governance structure will enable it to comply with current corporate governance systems.

#### I – List of offices and positions

List of offices and positions held by the members of the Company's governing bodies as at 31 December 2007.

#### **Executive Board**

#### Michel CLAIR

- Chairman, Klépierre Executive Board
- Chairman, Duna Plaza Management Board (Hungary)
- Chairman, Arcol Supervisory Board (Slovakia)
- Permanent representative of Klépierre and member of the Supervisory Board of SCS Ségécé

Member of the Supervisory Board:

- Nyiregyhaza Plaza (Hungary)
- Movement Poland (Poland)

Member of the Executive Board:

- Krakow Plaza (Poland)
- Poznan Plaza (Poland)
- Ruda Slaska Plaza (Poland)
- Sadyba Centre SA (Poland)
- Klépierre Novo (Czech Republic)
- Delcis CR (Czech Republic)

Chairman of the Board of Directors:

- Klépierre Foncier Makédonia (Greece)
- Klépierre Athinon A.E. (Greece)
- Klépierre Nea Efkarpia (Greece)
- Klépierre Péribola Patras (Greece)
- Effe Kappa (Italy)
- Finascente (Portugal)
- Galeria Parque Nascente (Portugal)
- Gondobrico (Portugal)
- Klélou-Imobiliaria SA (Portugal)
- Klénord Imobiliaria (Portugal)

- Klépierre Portugal SGPS SA (Portugal)
- Klétel Imobiliaria (Portugal)
- Cinémas de l'Esplanade (Belgium)
- Coimbra (Belgium)
- Foncière Louvain La Neuve (Belgium)
- Kléminho (Portugal)
- Capucines BV (Netherlands)

#### Director

- · Les Trois Vallées
- France Habitation
- Place de l'Accueil (Belgium)
- GIF Astria
- Klépierre Luxembourg (Luxembourg)
- Klépierre Météores (Luxembourg)

Permanent representative of Klépierre, director:

- SA Holding Gondomar 1
- SA Holding Gondomar 2

Managing Partner:

- Kléber La Pérouse SNC
- Kanizsa 2002 (Hungary)
- Duna Plaza Offices (Hungary)
- Bestes (Czech Republic)
- Entertainement Plaza (Czech Republic)
- Klépierre Corvin (Hungary)
- Klépierre Larissa (Greece)
- Klépierre Trading (Hungary)

Representative of Klépierre, sole director of:

- Klépierre Vallecas (Spain)
- Klépierre Vinaza (Spain)

Representative of Klécar Europe Sud, sole director of Klécar Foncier Iberica (Spain) Representative of Klécar Europe Sud, sole director of Klécar Foncier Espana (Spain)

#### Jean-Michel GAULT

- Member of the Klépierre Executive Board
- Director, Soaval
- Chairman of the Board of Directors of Place de l'Accueil (Belgium)
- Chairman of the Supervisory Board of Arcol (Slovakia)

Member of the Executive Board:

- Krakow Plaza (Poland)
- Sadyba Centre SA (Poland)
- Delcis CR (Czech Republic)
- Duna Plaza (Hungary)

Vice-Chairman of the Board of Directors:

- Galleria Commerciale Assago (Italy)
- Galleria Commerciale Cavallino (Italy)

- Galleria Commerciale Collegno (Italy)
- Galleria Commerciale Klépierre (Italy)
- Galleria Commerciale Solbiate (Italy)
- Galleria Commerciale Serravalle (Italy)
- Klécar Italia (Italy)
- Klefin Italia (Italy)

Managing Director:

- Immobiliare Magnolia (Italy)
- Novate (Italy)
- ICD (Italy)

#### Director:

- Cinémas de L'esplanade (Belgium)
- Coimbra (Belgium)
- Foncière de Louvain-la-Neuve (Belgium)
- Klépierre Foncier Makedonia (Greece)
- Klépierre Athinon A.E. (Greece)
- Klépierre Nea Efkarpia (Greece)
- Klépierre Péribola Patras (Greece)
- IGC Spa (Italy)
- Effe Kappa (Italy)
- Capucines BV (Netherlands)
- Kléminho (Portugal)
- Klélou-Imobiliaria SA (Portugal)
- Klénord Imobiliaria (Portugal)
- Klépierre Portugal SGPS SA (Portugal)
- Klétel Imobiliaria (Portugal)
- Klépierre Luxembourg (Luxembourg)
- Klépierre Météores (Luxembourg)

Member of the Supervisory Board:

Klépierre Novo (Czech Republic)
 Managing Partner of KPSVR 2002 (Hungary)

#### Claude LOBJOIE

- Member of the Klépierre Executive Board
- Managing Partner of SNC Klégestion
- Sole director of GIE Klépierre Services
- Chairman of SAS CB Pierre
- Member of the Supervisory Board of SCS Ségécé
- Member of the Executive Board of Sadyba Centre SA (Poland)
- Member of the Executive Board of Delcis CR (Czech Republic)
- Member of the Supervisory Board of Duna Plaza (Hungary)
- Member of the Supervisory Board of Arcol (Slovakia)
- Member of the Supervisory Board of Movement Poland (Poland)

#### Director:

- Klépierre Foncier Makedonia (Greece)
- Klépierre Athinon A.E. (Greece)
- Klépierre Nea Efkarpia (Greece)
- Klépierre Péribola Patras (Greece)
- IGC Spa (Italy)

#### Managing Partner:

- Debrecen 2002 (Hungary)
- Zalaegerszeg Plaza (Hungary)
- Miskolc (Hungary)

Non-voting board member of BNP Paribas REPM France

#### Laurent MOREL

- Member of the Klépierre Executive Board
- Managing Partner, SCS Ségécé
- Member of the Supervisory Board of Arcol (Slovakia)
- Chairman of the Supervisory Board of Delcis CR (Czech Republic)
- Chairman of Executive Board of Movement Poland (Poland)

Chairman of the Board of Directors:

- SAS Soaval
- Galleria Commerciale Assago (Italy)
- Galleria Commerciale Cavallino (Italy)
- Galleria Commerciale Solbiate (Italy)
- Galleria Commerciale Collegno (Italy)
- Galleria Commerciale Klépierre (Italy)
- Galleria Commerciale Serravalle (Italy)
- IGC (Italy)
- Klécar Italia (Italy)
- Klefin Italia (Italy)

Vice-Chairman of the Board of Directors:

- ICD (Italy)
- Immobiliare Magnolia (Italy)
- Novate (Italy)

Member of the Supervisory Board:

- Ségécé Magyarorszag (Hungary)
- Duna Plaza (Hungary)
- Nyiregyhaza Plaza (Hungary)
- Ségécé Ceska Republika (Czech Republic)
- Klépierre Novo (Czech Republic)
- Ségécé Polska (Poland)
- Ségécé Slovensko (Slovakia)

#### Director:

- Ségécé España (Spain)
- Ségécé Hellas (Greece)
- Ségécé Italia (Italy)
- Ségécé Portugal (Portugal)
- Finascente (Portugal)
- Galeria Parque Nascente (Portugal)
- Gondobrico (Portugal)

#### Managing Partner:

- Forving
- Proreal
- Belvedere Invest
- GYR 2002 (Hungary)
- UJ Alba 2002 (Hungary)
- Bestes (Czech Republic)
- Entertainment Plaza (Czech Republic)
- Klépierre Krakow (Poland)
- Klépierre Pologne (Poland)
- Klépierre Poznan (Poland)
- Klépierre Sadyba (Poland)
- Klépierre Galeria Krakow (Poland)
- Klépierre Rybnik (Poland)
- Rybnik Plaza (Poland)
- Klépierre Warsaw (Poland)
- Klépierre Galeria Poznan (Poland)
- Klépierre Sosnowiec (Poland)
- Sosnowiec Plaza (Poland)
- Szeged Plaza (Hungary)
- Klépierre Lublin (Poland)
- Klépierre CZ (Czech Republic)
- CSPL 2002 (Hungary)

Permanent representative of Ségécé, director:

- Devimo Sud (Belgium)
- Devimo Consult (Belgium)
- Devimo Progresso (Belgium)

#### **Supervisory Board**

#### **Dominique HOENN**

- Chairman of the Supervisory Board of Klépierre
- Chairman of the Supervisory Board of Klémurs
- Senior Adviser of BNP Paribas
- Chairman of the Board of Directors of Paribas International
- Chairman of the Board of Directors of BNP Private Equity
- Member of the Supervisory Board of Euronext N.V. (Amsterdam)
- Member of the Supervisory Board of NYSE Euronext Group
- Member of the College of *Autorité* des marchés financiers

#### Director

- BNP Paribas Securities Services
- BNP Paribas Luxembourg SA
- Clearstream International (Luxembourg)
- LCH Clearnet (Londres)

#### Alain PAPIASSE

- Vice-Chairman of the Supervisory Board of Klépierre
- Chairman of the Supervisory Board of BNP Paribas Immobilier
- Member of the Supervisory Board of CooperNeff Alternative Managers
- Chairman of the Board of Directors of BNP Paribas Private Bank
- Chairman of the Board of Directors of BP2S
- Chairman of the Board of Directors of BNP Paribas Luxembourg

#### Director:

- Cortal Consors
- BNP Paribas Assurance
- BNP Paribas Suisse
- BNP Paribas UK Holdings Ltd
- BNP Paribas Asset Management Group Permanent representative of Sicovam Holding, director of Euroclear plc (Switzerland)

#### Jérôme BÉDIER

- Member of the Supervisory Board of Klépierre
- Member of the Supervisory Board of Générale de Santé
- Executive Chairman of the Fédération des Entreprises du Commerce et de la Distribution (Federation of Retail and Distribution Companies)
- Member of the Executive Committee of the French employers' confederation, Medef
- Chairman of the Board of Directors, Fondation de la Croix Saint-Simon
- Non-voting member of the Board of Directors of Eco-Emballages

#### François DEMON

- Member of the Supervisory Board of Klépierre
- Member of the Supervisory Board of Klémurs



# Corporate governance

### Bertrand de FEYDEAU

- Member of the Supervisory Board of Klépierre
- Member of the Supervisory Board of Klémurs
- CEO of Association Diocésaine de Paris
- Chairman and CEO of AXA Immobilier SAS

# Director:

- AXA Aedificandi
- Foncière des Régions
- Gécina
- Société Beaujon SAS
- SITC SAS
- Association KTO

### Independent advisor:

- Affine
- Sefri Cime

### **Bertrand JACQUILLAT**

- Member of the Supervisory Board of Klépierre
- Chairman and CEO of Associés en Finance
- Member of the Supervisory Board of Presses Universitaires de France
- Director, Total SA

### **Bertrand LETAMENDIA**

- Member of the Supervisory Board of Klépierre
- Managing Partner, SNC AGF Immobilier
- Managing Partner, SNC Phénix Immobilier Director:
- Sogeprom
- Immovalor Gestion

### Chairman:

- SAS Établissements Paindavoine
- SAS Étoile Foncière et Immobilière
- SAS Financière Cogedim Laennec
- SAS INVCO
- SAS Madeleine Opéra
- SAS Société Foncière Européenne
- SAS Société de Négociations Immobilières et Mobilières Maleville "SONIMM"
- Vernon SAS

# Managing Partner:

- SNC Laennec Rive Gauche
- EURL 20/22 rue Le Peletier
- SARL Relais de la Nautique
- Société de Construction et de Gestion Immobilière des Mesoyers
- SCI Tour Michelet
- SCI Remaupin
- SCI 3 Route de la Wantzenau "Les Portes de l'Europe"
- SC Prelloyd Immobilier
- SCI Via Pierre 1
- SCI Le Surmelin

Liquidator of SCCV 33 La Fayette

# Vivien LÉVY-GARBOUA

- Member of the Supervisory Board of Klépierre
- Member of the Executive Committee, BNP Paribas
- Head of Compliance and Coordination of Internal Control at BNP Paribas
- Member of the Supervisory Board of BNP Paribas Immobilier
- Member of the Supervisory Board of Presses Universitaires de France

### Director

- Financière BNP Paribas
- Compagnie d'Investissements de Paris
- BNP Paribas Immobilier
- BNP Paribas (GB)
- BNP Paribas SA (Switzerland)
- BNP Paribas Luxembourg

### Philippe THEL

- Member of the Supervisory Board of Klépierre
- GIPEC
- PSR
- BNP Paribas Immobilier SAS
- Permanent representative of BNP Paribas Immobilier, director of Promogim
- Permanent representative of BNP Paribas, director of Sofibus

# II – Summary of important agreements

### **Major investment contracts**

### 2006

Partnership agreement and acquisition contract for the real estate assets of the Buffalo Grill group in France:

- Signed on: 3 August 2006, completed with amendments.
- Seller: Buffalo Grill group.
- Purpose:
- acquisition of the premises of 128 restaurants located in France as part of an overall transaction concerning buildings held in full ownership or by virtue of real-estate leasing contracts and subsequent signing of a partnership agreement the term of which was extended to 10 years on 21 December 2007 (exclusive contract awarded to Klémurs);
- right of representation reserved to the buyer, which was exercised on 27 November 2006 in favour of Klémurs.
- amount of the transaction: 300 million euros.

# Contract to acquire a portfolio of shopping centres in and commercial premises in France

- Signed on: memorandum of understanding on 21 December 2006 and deed of purchase on 9 January 2007.
- Parties: Henri Hermand Group (seller) and SNC Kléber La Pérouse (buyer).
- Purpose:
- acquisition of the entire capital of Progest, which itself owns 40 investments and owns shopping arcades and commercial spaces.
- Amount of the transaction: 100 million euros.

# Memorandum of Understanding and Agreement to sell property in Montpellier

- Signed on: 21 December 2006 and
- 22 December 2006, with the signing
- of an off-plan deed of sale on 15 February 2007.
- Parties: SC Odysseum 2 and Société d'Equipement de la Région Montpellieraine for Odysseum Place de France (corporate buyer with a 50/50 partnership with Icade Foncière des Pimonts).
- Purpose:
- creation of a large real estate complex called the Odysseum, made up of a site for recreational activities, a leisure complex, and a shopping complex.
- Amount of the transaction: 200 million euros.

# Carrefour agreement – Amendment No. 9 relating to sites in France

- Signed on: 28 September 2006.
- Parties: Klépierre/Carrefour.
- Object:
- extensions and renovations of French shopping arcades:
- definition of basic principles and procedures for setting the economic parameters of the transactions (determination of the value of the extension, definition of the cost price, impacts of operating expenses on land costs) defined separately for each renovation or extension.

### 2007

# Contract to acquire extensions and hypermarkets of shopping centres in Blagnac and Saint-Orens

- Signed on: 9 November 2004 (agreement) and 19 July 2007.
- Parties: Rémy Nauleau/Nobladis SA/Sodirev SA (sellers) and Holding Gondomar 1 – Société des Centres Toulousains (buyers).
- Object:
- acquisition of all the companies that are to make up the future extensions of the shopping centres in Blagnac and Saint-Orens and hypermarket premises;
- and signing of property development contracts.
- Amount of the transaction: 229 million euros.

# Contract to acquire a shopping centre under development in Hungary, subject to conditions precedent

- Signed on: 15 February 2007 and 30 July 2007.
- Parties: Futureal Real Estate Holding Limited (seller) and Klepierre Corvin (buyer);
- Object:
- acquisition of 60% of partnership shares in Corvin Office Kft., which became "Corvin Retail Kft." after a spin-off. This company has the land, building permits and easements required for a shopping centre project;
- Signing of a property development contract.
- Amount of the transaction: (excluding adjustment and additional price): 219.6 million euros.

# Contracts to acquire a portfolio of companies owners of shopping centres in Poland

- Signed on: 7 May 2007.
- Seller: Plaza Centers NV and Centers Classic BV (50% Plaza Centers NV 50% Classic Or BV).
- Object:
- acquisition of a portfolio of companies owners of shopping centres in Rybnik, Sosnowiec and Lublin
- Amount of the operation (excluding adjustment and additional price): 168 million euros.

# Contract to acquire a company, owner of land in Portugal, subject to conditions precedent

- Signed on: 23 July 2007.
- Parties: Bouygues Imobiliaria SGPS (seller) and Klépierre/Generali Real Estates-Fund (buyers).
- Object:
- acquisition of the securities of BPSA 10, owner of an agreement to sell concerning land on which the shopping centre will be built;
- signing of a property development contract.
- Estimated amount of the transaction: 101.8 million euros.

# Contract to acquire a shopping centre under development in Luxembourg, subject to conditions precedent

- Signed on: 27 July 2007 and amendment No. 1 on 22 November 2007.
- Parties: Andromeda Investissement SA (seller) and Klépierre Luxembourg (buyer).
- Object:
- acquisition of all the shares of Étoile
   Développement Investissement subject to conditions precedent;
- signing of a property development contract.
- Amount of the transaction: 215 million euros.

## Framework agreement with the Finiper Group

- Signed on: 14 December 2008.
- · Seller: Finiper Group.
- Object:
- acquisition (through the acquisitions of shareholdings in companies) of 50% existing shopping arcades (Verona and Lonato) and a shopping arcade to be built (Vittuone).
- Amount of the transaction: 173.7 million euros (for 50%).

# **Major financing contracts**

### 2006

## Finance contract signed on 31 January 2006:

- Object: credit for a maximum amount of 1.5 billion euros.
- Lenders: initial syndication of 6 banks; arranger: BNP Paribas.
- Repayment terms: to be paid back latest by 31 January 2013.
- Terms of use: a first tranche A comprising a swingline loan for a maximum amount of 300 million euros; a medium-term tranche B for a maximum amount of 1.2 billion euros. The two tranches can be used as drawdowns.
- Interests: interests are indexed on the Euribor plus a margin defined according to a Loan To Value ratio. The interest rate used for swingline loans is the Eonia index.
- Non-utilisation fees, if applicable.
- Financial covenants:
- a Loan To Value ratio limited at 52%;
- hedging of financial expenses with EBITDA of at least 2.5;
- and a percentage of secured debts divided by the reappraised value of the property limited to 20%.

# Bond loan of 16 March 2006

- Parties: banking syndicate led by BNP Paribas (lead bank and bookrunner) and HSBC (lead bank).
- Object: bond loan for a maximum amount of 700 million euros.
- Repayment terms: 16 March 2016.
- Fixed interest rate of 4.25%/year.
- Listed on the Luxembourg Bourse.
- Standard clauses for Eurobond type bonds.
- Special clauses:
- the option for an early redemption for bearers in the event of a change of ownership of a third of voting right that results in the downgrading of the Standard and Poor's (or another rating agency) rating to below BBB;
- case of default: if the debts backed by assets given as guarantees to third parties exceed 50% of the restated net assets.



# MANAGEMENT REPORT Corporate governance

# Finance contract signed on 21 September 2007:

- Object: credit for a maximum amount of 1 billion euros.
- Lenders: initial syndication 5 banks; arranger: BNP Paribas.
- Repayment terms: to be paid back latest by 21 September 2014.
- To be used in the form of drawdowns.
- Interests: indexed on the Euribor rate plus
- a margin defined according to a Loan To Value ratio.
- Non-utilisation fees, if applicable.
- Financial covenants:
- a Loan To Value ratio limited at 52%;
- hedging of financial expenses with EBITDA of at least 2.5;
- and a percentage of secured debts divided by the reappraised value of the property limited

# III — List of common conventions and regulated conventions

# List of conventions in force drawn up under normal and current conditions signed with affiliates

Party to the contract	Object	Date
NP Paribas/Klépierre	Finance contract (135 million euros)	12.22.2004
NP Paribas/Klépierre	Syndicated loan (maturity January 2013)	01.31.2006
NP Paribas/Klépierre	Syndicated loan (maturity January 2014)	09.21.2007
NP Paribas/Klépierre	Bridge loan	07.04.2007
NP Paribas/Klépierre Participations et Financements	Finance contract (165 million euros)	
	Counter-guarantee Klépierre	12.22.2004
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1935869	01.09.2006
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1932518	01.04.2006
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1917648	08.31.2005
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1932101	07.07.2005
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1712141	04.11.2005
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1902525	12.20.2004
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1612549	12.20.2004
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1612550	12.20.2004
NP Paribas (payer of the floating rate)/Klépierre	Swap no. 1612251	12.20.2004
NP Paribas (payer of the floating rate)/Klécar Italia	Swap no. 1620401	12.29.2004
NP Paribas (payer of the fixed rate)/Klépierre	Swap no. 1910972 & 1901562	06.30.2004
NP Paribas (payer of the floating rate)/Klémurs	Swap no 2244051	11.03.2006
NP Paribas (payer of the floating rate)/Klémurs	Swap no 2244052	11.03.2006
NP Paribas (payer of the floating rate)/Klépierre	Swap no 2508495	07.20.2007
NP Paribas (payer of the floating rate)/Klépierre	Swap no 2521797	07.30.2007
NP Paribas (payer of the floating rate)/Klépierre	Swap no 2550757	08.16.2007
NP Paribas (payer of the floating rate)/Klépierre	Swap no 2682165	11.17.2007
NP Paribas (payer of the floating rate)/Klépierre	Swap no 2678287	11.15.2007
NP Paribas (payer of the floating rate)/Klépierre	Swap no 2687426	11.21.2007
NP Paribas (payer of the floating rate)/Klémurs	Swap no 2669996	11.09.2007
NP Paribas (payer of the floating rate)/Klémurs	Swap no 2679789	11.16.2007
NP Paribas (payer of the floating rate)/Klémurs	Swap no 2682164	11.17.2007
NP Paribas/Klépierre Finance	Automatic cash centralisation agreement	11.30.2000
NP Paribas Securities Services/Klépierre	Management mandate contract for stock option plans	July 2006
égécé	Search mandate for Klépierre	– Initial: 11.23.1998
		– General amendment: 12.27.1999
		- Amendment No. 1 Carrefour: 03.24.2000
		- Amendment No. 2: 11.03.2000
		- Amendment No. 2 to the Carrefour transaction: 03.29.2001
		- Amendment No. 3 to the Carrefour transaction: 01.03.2005

Party to the contract	Object	Date
Ségécé	Search mandate, loan arrangement, follow-up and operational	<ul> <li>Amendment No. 2 to the Valenciennes transaction of 02.27.2006</li> <li>Substitution amendment to the Toulouse Purpan transaction of 12.08.2006</li> <li>Amendment to the Vinaroz (Spain) transaction of 04.04.2006</li> <li>Amendment to the Seville (Spain) transaction of 04.04.2006</li> <li>Substitution amendment to the Solbiate (Italy) transaction of 02.27.2006</li> <li>Substitution amendment to the Cavalino Lecce (Italy) transaction of 02.27.2006</li> <li>Amendment no. 2 to the Assago (Italy) transaction of 01.11.2006</li> <li>Amendment no. 3 to the Assago (Italy) transaction of 01.12.2006</li> <li>Initial: 04.21.2004</li> </ul>
	management for Klépierre in Europe, excluding France	<ul> <li>Substitution amendment to the Molina (Spain) transaction of 09.14.2006</li> <li>Substitution amendment to the Czech Republic transaction of 01.12.2006</li> <li>Amendment no. 2 Prague 4 (RP) of 08.30.2006</li> <li>Amendment no. 2 Polish SC (Sadyba and Ruda) of 12.20.2006</li> <li>Amendment no. 2 to the Poznan transaction of 12.20.2006</li> <li>Amendment no. 2 to the Krakow transaction of 12.20.2006</li> <li>Amendment no. 3 to the Sadyba and Ruda (Poland) transaction of 03.15.2007</li> <li>Amendment no. 2 to the Braga (Portugal) transaction of 03.29.2007</li> <li>Amendment no. 1 to the Varese (Italy) transaction of 06.08.2007</li> <li>Amendment to the Larissa (Luxembourg) transaction of 10.19.2007</li> <li>Amendment to the Bari (Italy) transaction of 10.19.2007</li> </ul>
Ségécé	Search mandate, loan arrangement, follow-up and operational management for Klépierre in France	<ul> <li>Initial: 04.21.2004</li> <li>Substitution amendment to the Anger St Serge transaction of 01.04.2006</li> <li>Substitution amendment to the Orléans Saran transaction of 12.19.2006</li> <li>Amendment No. 2 to the Rambouillet transaction of 11.14.2006</li> <li>Substitution amendment to the Rambouillet transaction of 02.13.2006</li> <li>Substitution amendment to the Rennes Colombia transaction of 02.27.2006</li> <li>Amendment to the Progest transaction of 05.14.2007</li> <li>Amendment to the Bari (Italy) transaction of 07.10.2007</li> <li>Amendment to extend the France Stone Market transaction of 10.04.2007</li> <li>Amendment to the Besançon Chalezeule transaction of 10.19.2007</li> <li>Amendment to the Vannes Coutume transaction of 10.19.2007</li> <li>Amendment to the Hérouville transaction of 10.19.2007</li> <li>Amendment to the Blagnac transaction of 12.11.2007</li> <li>Amendment to the St Orens transaction of 12.17.2007</li> </ul>
SAS Holding Gondomar 3	Shareholder's loan	09.01.2005, Amendment No. 1: 12.01.2006
SA Holding Gondomar 1	Shareholder's loan	09.01.2005
Exane BNP Paribas/Klépierre	Liquidity contract	09.14.2005
Klécar Participations Italie	Shareholder's loan	12.20.2004, Amendment No. 1: 01.04.2005
Arcol	Shareholder's loan	04.04.2005
Cinémas de L'esplanade	Shareholder's loan	04.01.2006
Klépierre Corvin	Shareholder's loan	07.30.2007
Movement Poland	Shareholder's loan	07.27.2007
Klépierre Lublin	Shareholder's loan	07.27.2007
Klépierre Luxembourg	Shareholder's loan	06.16.2007
Rybnik Plaza	Shareholder's loan	05.07.2007
Klépierre Rybnik	Shareholder's loan	05.24.2007
Sosnowiec Plaza	Shareholder's loan	05.07.2007
Klépierre Sosnowiec	Shareholder's loan	23.05.2007
Klépierre Poznan	Shareholder's loan	12.13.2007
Klépierre Krakow	Shareholder's loan	12.13.2007



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Party to the contract	Object	Date
Klépierre Pologne	Shareholder's loan	12.13.2007
Ruda	Shareholder's loan	12.13.2007
Klépierre Sadyba	Shareholder's loan	12.13.2007
Klépierre Galerie Poznan	Shareholder's loan	12.13.2007
Klépierre Galerie Krakow	Shareholder's loan	12.13.2007
Leg II Larissa/Klépierre Larissa	Shareholder's loan	06.18.2007
Leg II Hellenic Holdings/Klépierre Météores	Shareholder's loan	07.31.2007
Entertainment Plaza	Shareholder's loan	09.17.2007
Sviluppo Klépierre Finim SPA	Shareholder's loan	0311112001
Klépierre Vallecas	Shareholder's loan	12.01.2004, Amendment No. 1: 01.01.2006,
The preme value cas	Shareholder 5 loan	Amendment No. 2: 05.15.2006, Amendment No. 3: 01.01.2007
Novate SRL	Shareholder's loan	12.01.2004, Amendment No. 1: 05.15.2006
Coimbra	Shareholder's loan	03.14.2006, Amendment No. 1: 04.01.2006, Amendment No. 2: 01.01.2007
Delcis CR	Shareholder's loan	04.04.2005, Amendment No. 1: 05.15.2006
Immobiliare Commerciale Dodicesima	Shareholder's loan	0.19.2006
Klépierre Novo	Shareholder's loan	06.30.2006, Amendment No. 1: 07.25.2006, Amendment No. 2: 11.30.2006
Bestes	Shareholder's loan	07.25.2006
Klépierre CZ sro	Shareholder's loan	01.25.2006, Amendment No. 1: 03.01.2006,
Ricpierre CZ 310	Shareholder 3 loan	Amendment No. 2: 05.15.2006, Amendment No. 3: 01.01.2007
SKF	Shareholder's loan	Amendment No. 2. 03.13.2000, Amendment No. 3. 01.01.2007
Place de l'Accueil	Shareholder's loan	04.01.2006, Amendment No. 1: 01.01.2007
Galeria Commerciale Klépierre	Shareholder's loan	04.28.2005
Capucines BV	Shareholder's loan	04.01.2005, Amendment No. 1: 05.22.2006
Foncière de Louvain-la-Neuve	Shareholder's loan	12.01.2004, Amendment No. 1: 03.22.2000
TOTICIETE de Louvairi-la-Neuve	Silateriolider 3 todari	Amendment No. 2: 04.01.2006, Amendment No. 3: 01.01.2007
Klefin Italia	Shareholder's loan	12.01.2004, Amendment No. 1: 01.01.2006, Amendment No. 2: 05.23.2006
Klépierre Vinaza	Shareholder's loan	12.01.2004, Amendment No. 1: 01.01.2006, Amendment No. 2: 01.21.2007
Magnolia	Shareholder's loan	12.01.2004, Amendment No. 1: 05.15.2006
Besancon Chalezeule	Shareholder's loan	07.25.2007
Centre Jaude Clermont	Shareholder's loan	10.09.2007
SA Holding Gondomar 2	Shareholder's loan	09.28.2007
SAS Holding Gondomar 4	Shareholder's loan	09.28.2007
Klépierre Participations et Financements	Shareholder's loan	12.14.2007
Kléprojet 1	Shareholder's loan	03.27.2007
SCI Roche Invest	Shareholder's loan	09.10.2007
Ségécé	Shareholder's loan	11.12.2007
Société des Centres Toulousains	Shareholder's loan	07.19.2007
Opave	Shareholder's loan	07.13.2007
Klépierre Conseil	Shareholder's loan	
KLE 1	Shareholder's loan	AGO 04.16.2003
SAS LP 7	Shareholder's loan	AGO 04.10.2003
Klécar France SNC	Shareholder's loan	AGO 04.02.2003
SNC Jardins des Princes	Shareholder's loan	AGO 04.02.2003
Antin Vendôme	Shareholder's loan	06.25.1999
SNC Barjac Victor	Shareholder's loan	00.23.1333
	Shareholder's loan	12.18.1998
Bassin Nord Cécoville	Shareholder's loan	AGO 06.16.1999
Kléber La Pérouse	Shareholder's loan	AGO 06.03.2003
OPDF	Shareholder's loan	AGO 2003, AGO 03.28.2003
Socoseine	Shareholder's loan	AGO 04.18.2003
Nancy Bonsecours	Shareholder's loan	AUU 04.10.2003
	Shareholder's loan	ACO 02 28 07
Sodevac	Shareholder's loan	AGO 03.28.97
Sovaly	PHILIPHOLE PHOUS	

Party to the contract	Object	Date
Bègles Papin	Shareholder's loan	11.05.2003, + Amendment No. 1: 10.28.2005
Solorec	Shareholder's loan	11.05.2005, + Amendment No. 1. 10.20.2005
Le Havre Vauban	Prêt	12.20.2004
Le Havre Lafayette	Prêt	12.20.2004
GAM	Shareholder's loan	12.20.2004
SNC Général Leclerc no. 11/11 bis Levallois	Shareholder's loan	
CB Pierre	Shareholder's loan	
Foncière Saint-Germain	Shareholder's loan	12.05.2003
Tour Marcel Brot	Shareholder's loan	12.03.2003
Marseille Le Merlan	Shareholder's loan	12.23.2002
Angoumars	Shareholder's loan	12.23.2002
Combault	Shareholder's loan	
Doumer Caen	Shareholder's loan	07.05.2004
SCOO	Shareholder's loan	AGO 04.23.2003
Klétransactions	Shareholder's loan	12.20.2004
SCI La Plaine du Moulin à Vent	Shareholder's loan	04.22.2005, Amendment No. 1: 05.17.2005
Klépierre Portugal	Shareholder's loan	
		12.01.2004, Amendment No. 1: 10.02.2006, Amendment No. 2: 01.01.2007
Pasteur	Shareholder's loan	01.16.2003
Klépierre/Klépierre Participations et Financements	Joint surety on a loan of 165,000,000 euros	12.22.2004
BNP Paribas/Klépierre	Rent payment guarantee	07.11.2003
BNP Paribas/Ségécé	Hoguet Law guarantees	03.04.2005
BNP Paribas/Klégestion	Hoguet Law guarantees	08.07.2007
BNP Paribas/Ségécé L&T	Hoguet Law guarantees	01.01.2006
BNP Paribas/CB Pierre	Hoguet Law guarantees	01.01.2006
BNP Paribas/Klépierre Trading	Joint surety (Klépierre counter-guarantee)	04.12.2007
BNP Paribas/GC Assago	Joint surety	09.21.2006
BNP Paribas/GC Klépierre	Joint surety	09.21.2006
BNP Paribas/GC Collegno	Joint surety	11.29.2006
BNP Paribas/OPDF	First demand guarantee (Klépierre counter-guarantee)	02.14.2007
BNP Paribas/Klépierre	Joint surety (Seireinis project)	03.02.2007
BNP Paribas/Klécar Foncier España	Joint sureties (Klépierre counter-guarantees)	06.15.2007
BNP Paribas/Klécar Foncier España	Joint sureties (Klépierre counter-guarantees)	07.25.2006
BNP Paribas/Klécar Foncier España	Joint sureties (Klépierre counter-guarantees)	06.17.2005
BNP Paribas/Klécar Foncier España	Joint sureties (Klépierre counter-guarantees)	02.17.2005
BNP Paribas/Klépierre Corvin	First demand guarantees (Klépierre counter-guarantees)	07.27.2007
BNP Paribas/Corvin Office	First demand guarantees (Klépierre counter-guarantees)	07.27.2007
BNP Paribas/Ségécé Polska	Joint surety	05.14.2007
BNP Paribas/Ségécé Italia	Joint surety	07.13.2007
BNP Paribas/Kleminho Immobiliaria	Joint surety (KLÉPIERRE counter-guarantee)	08.02.2007
BNP Paribas/Secovalde	Completion financial guarantee (Klépierre cross-guarantee)	10.08.2007
BNP Paribas/Klétransactions	First demand guarantee on the balance of the price of	
	the Nancy Bonsecours land (Klépierre cross-guarantee)	12.29.2005
BNP Paribas/Klépierre	First demand guarantee on Plaza acquisitions	07.29.2005
BNP Paribas España/Klépierre	First demand guarantee on Chiclana loan	07.07.2006
BNP Paribas/GC Assago	First demand guarantee	09.21.2006
BNP Paribas/GC Klépierre	First demand guarantee	09.21.2006
BNP Paribas/groupe Klépierre	Bank accounts and securities accounts	
Klégestion	Mandate to carry out transactions relating	
	to the "Issy Les Moulineaux" building	04.07.2006
Klégestion	Management mandate	January 2007
Klégestion	Management mandate for the "Issy Les Moulineaux" building	December 2006
Klégestion	Management mandate for the "Meyerbeer" building	January 2007
Klécar France	Service agreement in view of the purchase of real estate assets	03.30.2001

# MANAGEMENT REPORT Corporate governance

# List of previously authorised regulated agreements that continued to be implemented in 2007

Date of authorisation		Regulated convention	Participants
granted by the SB	Date	Object	
22 June 2001	9 July 2001	Bond loan: Subscription agreement	BNP Paribas
22 June 2001	10 July 2001	Bond loan: Fiscal Agency Agreement	BNP Paribas Luxembourg
			and BNP Paribas Securities Services
26 May 2004	9 July 2004	Bond loan: Subscription Agreement	BNP Paribas
26 May 2004	15 July 2004	Bond loan: Fiscal Agency Agreement	BNP Paribas Securities Services
			and BNP Paribas Securities Services, Luxembourg Branch
7 October 2004	14 October 2004	Modification of remuneration – Service agreement (amendment No. 3)	SAS Klépierre Conseil
15 December 2005	16 December 2005	Service agreement relating to the performance of shopping centre consulting	Éric Ranjard
		and assistance services	
8 February 2006	13 March 2006	Bond loan: Subscription Agreement	BNP Paribas, HSBC France
			and The Royal Bank of Scotland PLC
8 February 2006	16 March 2006	Bond loan: Fiscal Agency Agreement	BNP Paribas Securities Services
			and BNP Paribas Securities Services Luxembourg Branch
24 October 2006	7 December 2006	Underwriting and placement agreement for Klémurs shares	BNP Paribas - Klémurs

# List of regulated conventions authorised in 2007

Date of authorisation granted by the SB		Regulated convention	Participants
granted by the SB	Date	Object	
26 July 2007	_	Bond loan: Subscription Agreement	This operation was not carried out in 2007
26 July 2007	-	Bond Ioan: Fiscal Agency Agreement	This transaction was not carried out in 2007
26 July 2007	-	Acquisition by Klépierre of 15% of partnership shares of Ségécé with BNP Paribas	This transaction, which was authorised in the form of a transfer of shares, was carried out through a decrease in Ségécé' capital
19 September 2007	_	Transfer to Klémurs of the La Roche-sur-Yon transaction	This transfer was not carried out in 2007
13 December 2007	-	Acquisition of Cardimmo's undivided share in the Tours-Galerie Nationale	This operation was not carried out in 2007

# IV — Remuneration and benefits of company officers — Composition of the Supervisory Board and the Executive Board — Sentence for fraud

# Remuneration and benefits of management bodies

2007 - Company officers	Gross	salaries	Directors'	Benefits in	Total
	Fixed	Variable	fees	kind	rémunération
Executive Board					
Michel CLAIR	282 990.00	260 000.00		5241.00	548231.00
Jean-Michel GAULT	131 100.00	125 000.00		4443.00	260 543.00
Claude LOBJOIE	193710.00	125 000.00		3287.00	321997.00
Laurent MOREL	150740.00	150 000.00		3698.00	304438.00
Supervisory Board					
Jérôme BÉDIER			21487.34		21 487.34
François DEMON			29680.72		29680.72*
Bertrand de FEYDEAU			40711.22		40711.22*
Dominique HOENN			40 456.84		40456.84*
Bertrand JACQUILLAT			25278.39		25 278.39
Bertrand LETAMENDIA			27352.37		27 352.37
Vivien LÉVY-GARBOUA			16054.51		16054.51
Alain PAPIASSE			20073.98		20 073.98
Philippe THEL			18904.61		18904.61

<sup>\*</sup> Directors' fees are paid in connection with their positions as Member of the Board both at Klépierre and Klémurs.

in euros

2006 - Company officers	Gross s	salaries	Directors'	Benefits in	Total
	Fixed	Variable	fees	kind	rémunération
Executive Board					
Michel CLAIR	282 990.00	175 000.00		3 440.00	461 430.00
Jean-Michel GAULT	131 100.00	80 000.00		3240.00	214340.00
Claude LOBJOIE	193710.00	115 000.00		2699.00	311409.00
Laurent MOREL	150740.00	80 000.00		2762.00	233 502.00
Supervisory Board					
Jérôme BÉDIER			20406.72		20 406.72
François DEMON			18707.57		18707.57
Bertrand de FEYDEAU			31679.00		31 679.00
Dominique HOENN			30936.14		30 936.14
Bertrand JACQUILLAT			25736.14		25736.14
Bertrand LETAMENDIA			27964.71		27 964.71
Vivien LÉVY-GARBOUA			16376.47		16376.47
Alain PAPIASSE			18322.31		18322.31
Philippe THEL			14385.25		14385.25

in euros

# Remuneration of Executive Board members

The remuneration of members of the Executive Board and the Executive Committee is broken down into a fixed part and a variable part. The variable part of the remuneration is determined overall for the six members of the Executive Committee by applying a performance-related coefficient to the total of fixed salaries. Of this total amount, 70% is divided in proportion to their fixed salaries and 30% according to the achievement of personal targets. Members of the Executive Board are eligible for a supplemental retirement plan with defined benefits. The actuarial liability (excluding Michel Clair, for whom BNP Paribas is the plan sponsor) is 694 843 euros.

# Remuneration of members of the Supervisory Board

The amount of directors' fees paid in fiscal 2007 to all the members of the Supervisory Board totalled 210 000 euros.





# Fees paid to independent auditors for fiscal 2006 and 2007

	2007			2006						
	Deloit	te	Mazars &	Mazars & Guérard Ernst & Yo		oung Mazars & Guérard		Guérard	Deloitte	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Audit*										
- Auditing and certification and review of individual										
and consolidated financial statements	611	88	600	95	47	100	460	95	469	82
– Additional mandates	83	12	29	5			25	5	102	18
Sub-total	694	100	629	100	47	100	485	100	571	100
Other services										
– Legal, tax and labour-related	_	-	-	_	_	-	-	-	-	_
Sub-total	_	-	-	-	-	-	-	-	-	_
TOTAL	694	100	629	100	47	100	485	100	571	100

<sup>\*</sup> Including services of independent accountants or from the network, at the Statutory Auditor's request for the certification of the financial statements.

in thousands of euros

# **Supervisory board**

Dominique HOENN(2)(3)

21 avenue Kléber – 75116 Paris Chairman of the Board Date of first appointment: Annual General Meeting of 8 April 2007.

End of term: Annual General Meeting called to rule on the 2009 financial statements.

Owns 300 shares.

Alain PAPIASSE(1)

21, avenue Kléber – 75116 Paris Vice-Chairman of the Board Date of first appointment: Annual General Meeting of 7 April 2005.

End of term: Annual General Meeting called to rule on the 2007 financial statements.

Proposed for re-election by Annual General Meeting of 4 April 2008.

Owns 180 shares.

Jérôme BÉDIER(1)(3)

21, avenue Kléber – 75116 Paris Board Member Date of first appointment: Annual General Meeting of 8 April 2004.

End of term: Annual General Meeting called to rule on the 2007 financial statements.

Proposed for re-election by Annual General Meeting of 4 April 2008.

Owns 300 shares.

François DEMON(3)

21, avenue Kléber – 75116 Paris Board Member Date of first appointment: Annual General Meeting of 7 April 2005.

End of term: Annual General Meeting called to rule on the 2007 financial statements.

Proposed for re-election by Annual General Meeting of 4 April 2008.

Owns 180 shares.

Bertrand de FEYDEAU(2)(3)

21, avenue Kléber – 75116 Paris Board Member Date of first appointment: Annual General Meeting of 21 July 1998.

End of term: Annual General Meeting called to rule on the 2009 financial statements.

Owns 939 shares.

Bertrand JACQUILLAT(1)

21, avenue Kléber – 75116 Paris Board Member Date of first appointment: Annual General Meeting of 12 April 2001.

End of term: Annual General Meeting called to rule on the 2008 financial statements.

Owns 1545 shares.

Bertrand LETAMENDIA(1)(2)

21, avenue Kléber – 75116 Paris Board Member Date of first appointment: Annual General Meeting of 21 July 1998. End of term: Annual General Meeting called to rule on the 2008 financial statements

Owns 936 shares.

Vivien LÉVY-GARBOUA(1)(2)

21, avenue Kléber - 75116 Paris **Board Member** 

Date of first appointment: Annual General Meeting of 12 April 2000. End of term: Annual General Meeting called to rule on the 2009 financial statements. Owns 1800 shares

Philippe THEL<sup>(3)</sup>

21, avenue Kléber - 75116 Paris **Board Member** 

Date of first appointment: Annual General Meeting of 7 April 2006. End of term: Annual General Meeting called to rule on the 2008 financial statements.

- (1) Member of the Audit Committee
- (2) Member of the Appointments and Remunerations Committee. (3) Member of the Investment Committee.

# **Meetings of the Supervisory Board**

The Board held nine meetings in 2007.

### **Appointments, functioning** and powers of the Supervisory Board

The Supervisory Board is composed of a minimum of three and a maximum of twelve members who are elected by the Ordinary General Meeting of

For the duration of their term, members of the Supervisory Board must each own at least sixty shares

Members of the Supervisory Board are elected for a three-year term, subject to the requirements of annual renewal of a third of the Board.

The duties of a member of the Supervisory Board expire at the end of the Annual General Meeting of shareholders that meets to adopt the accounts of the past year and held in the year on which the term of said member.

The Supervisory Board elects a Chairman and one or more Vice-Chairmen from among its members. It meets as often as the interests of the Company require, either at the registered office or at any other venue. Meetings are called by the Chairman, and the Board examines all questions on the agenda drawn up by the Chairman or the Board ruling by simple majority. At least half of the Board's members must be present for proceedings to be considered valid. Decisions are adopted by the majority of members

The Supervisory Board is in charge of the permanent oversight of the company's management by the Executive Board. At any time during the year, it conducts any audits and controls that it deems necessary and can ask for all documents that it considers necessary for carrying out its duties. The Supervisory Board may decide to create

present or represented.

committees to examine questions that it or its Chairman submit for their opinion. The Supervisory Board draws up rules of procedure according to which it exercises its powers and grants delegations to its Chairman.

### **Executive Board**

### Michel CLAIR

Owns 600 shares.

Chairman of the Executive Board 21, avenue Kléber – 75116 Paris Owns 57453 shares

### Jean-Michel GAULT

Member of the Executive Board 21, avenue Kléber – 75116 Paris Owns 981 shares

### Claude LOBJOIE

Member of the Executive Board 21, avenue Kléber – 75116 Paris Owns 30,834 shares

# Laurent MORFI

Member of the Executive Board 21, avenue Kléber – 75116 Paris Owns 420 shares

# **Executive Board meetings**

The Executive Board meets once every week.

# Appointments, functioning and powers of the Executive Board

The Company is managed by a Executive Board. The Supervisory Board elects the members of the Executive Board and determines their number within the legal limits.

The Board is appointed for three years. The Supervisory Board elects one of the Executive

Board members as its Chairman. The Chairman carries out his duties throughout his term as member of the Executive Board. The Chairman of the Executive Board represents the company in its relations with third parties.

The Supervisory Board may assign the same power of representation to one or more members of the Executive Board who will then bear the title of Chief Executive Officer.

The Executive Board meets as often as the company's interests require. These meetings are held at the head office or at any other venue as indicated in the notice of meeting.

At least half of the Executive Board members must be present for proceedings to be considered valid. Decisions are adopted by the majority of votes of members present and represented. The Executive Board is vested with the most extensive powers to act on the Company's behalf in all circumstances. It exercises these powers within the limits of the corporate object, subject however, to those expressly attributed by law and the articles of association to the Supervisory Board or General Meetings.

Under the control of the Supervisory Board, it must in particular:

 present a report to the Supervisory Board about the company's affairs, at least once every quarter; • present the annual financial statements, and if applicable, the consolidated financial statements to the Supervisory Board for auditing and control, within three months after each balance sheet

The Executive Board draws up rules of procedure according to which it exercises its powers and grants delegations to its Executive Directors.



# Corporate governance

Loans and guarantees granted to members of management bodies.

# Service agreements binding members of the Company's Supervisory Board or Executive Board to any one of its subsidiaries and which provide for the granting of benefits at the end of the agreement

A service agreement was signed on 16 December 2005 between Éric RANJARD and U3C, a company of which he is a managing partner. Under this contract, U3C provides the Company with consulting services concerning the search for operations and shopping centre management. As such, U3C steps in at the Company's request for all aspects concerning the development and acquisition of shopping centres as well as the financial arrangement and the follow-up of the files presented to it. This contract is entered into for two years.

Éric RANJARD is no longer a member of the Company's Executive Board since 31 December 2005.

To the best of the Company's knowledge:

- there are no family ties between members of the Executive Board and/or members of the Supervisory Board;
- none of the members of the Executive Board and/or members of the Supervisory Board have been convicted for fraud in the last five years;
- none of the members of the Executive Board and the Supervisory Board have been associated with a bankruptcy or gone into receivership as a member of an administrative, management or

supervisory body or as Chief Executive Officer within the last five years;

- no incrimination and or official public sanction has been furnished or pronounced against any of the members of the Executive or Supervisory Boards; no member has been prevented by a court from acting as a member of an administrative, executive or supervisory body of an issuing company or from managing or running the affairs of an issuing company in the last five years:
- there is no potential conflict of interest between the exercise of the duties, with respect to the issuing company, of any of the members of the Executive Board or Supervisory Board and their private interests and/or other duties;
- no member of the Executive Board or Supervisory Board has been prevented by a court from acting in a capacity as a member of an administrative body, a executive or supervisory body of an issuing company or from contributing to the management of an issuing company in the last five years.

### **Insiders**

The members of the Supervisory Board and the Executive Board, individuals who have close ties to executives and other management personnel as defined under regulations in force, are required by regulations in force to disclose any transactions they complete that involve securities issued by the Company and are prohibited to make any personal transactions in such securities during the following periods:

• for each quarter of the calendar year, during the period running between the first day of the quarter and the day on which Klépierre's consolidated revenues are published for the quarter under consideration;

• for each six-month period of the calendar year

the quarter under consideration;
• for each six-month period of the calendar year, between the first day of the six-month period and the day on which the annual or interim financial statements of Klépierre are published for the half-year period under consideration;
• during the period running between the date on which Klépierre is privy to an item of information which, if it were made public, could have a material impact on the price of the securities and the date on which this information is made public.

This prohibition on trading has been extended to all employees with ongoing or occasional access to insider information. Related policies and procedures are set forth in an internal memo that is updated on a regular basis by the Klépierre Group Compliance function.



# Capital and shareholding structure



# I – CAPITAL AND SHAREHOLDING STRUCTURE

# I - Background

Klépierre as it is today, was formed at the end of 1990 from the split-up of Locabail-Immobilier, whose ordinary rental properties it maintained. Since then, Klépierre has been focusing on its two core businesses: the holding and management of high-end office buildings in Paris and the Greater Paris Area, and shopping centres in France and the rest of Europe.

At the end of 1998, Klépierre made a strategic bid to become a major player in the creation of new business sites in Continental Europe by acquiring an initial site in Italy. It develops its French businesses through its subsidiary Ségécé. At the time, the group's principal shareholder was Compagnie Bancaire who had a 51% interest. The merger of this group with Paribas in May 1998 provided Klepierre with the opportunity of carrying out several business combinations during the year. They included the takeover-merger of Compagnie Foncière and the contribution of all the securities of Foncière Chaptal. These acquisitions radically changed the Company's size and reinforced its positioning in its core investment sectors.

On 17 July 2000, Klépierre signed a major contract with the Carrefour group concerning the acquisition of 160 shopping centres adjoining the superstores of the leading retailer brand as well as a management and development partnership. This investment was estimated at over 1.6 billion euros. In addition to the 47 Spanish shopping centres acquired at the end of 2000. Klépierre acquired 74 other centres in 2001, mainly located in France, 15 in 2002 and 14 in 2003. At the end of 2004, it had acquired a total of 151 shopping centres mainly in France and Spain, taking the number of acquisitions required under the agreement to over 96%. Klépierre embarked on the second phase of the Carrefour agreement, consisting in a priority right on all the new sites developed by Carrefour in Continental Europe (late 2001) for five new Spanish shopping centres and the Loures shopping arcade in Portugal (2002). In 2002, Klépierre shored up its position in Italy by: acquiring 11 Carrefour shopping arcades;

• partnering with Finim to create PSG, the leading Italian manager of shopping centres;

• signing a strategic agreement with Finiper to acquire a 40% stake in IGC (owner of nine Finiper shopping arcades) and a partnership to develop new shopping centres.

In 2003, with 28 shopping centres acquired, Klépierre consolidated its existing positions in the shopping centre sector in France, Spain, Italy and Greece. With the addition of two countries, including Portugal, where Klépierre acquired three shopping centres including the Porto Gondomar shopping centre, which was a joint purchase from Eiffage with Prédica, the Group reached its critical mass with 4 owned shopping centres. Klépierre also carried out its first investment in the Czech Republic with the Novy Smichow shopping arcade in Prague.

It extended its network of management subsidiaries with the creation of Sogecaec in Portugal.

In 2003, Klépierre also opted for the French tax status of Real Estate Investment Trust (REIT).

In 2004, the Group continued with its expansion in France, Italy and Spain with the acquisition of six shopping centres. Klépierre also gained a strategic position in Hungary with the acquisition of 12 shopping centres as well as a 50% interest in a local management company, Plaza Centers Management, through its subsidiary Ségécé. It raised its stake in IGC from 40% to 50% at the end of November.

Ségécé reinforced its European management network with the creation of Ségécé Hellas (Greece) and a 100% stake in Centros Shopping Gestion (Spain).

In 2005, Klépierre acquired nine shopping arcades, four of which were in Poland. This was a new country for the Group, and the acquisition was the result of the agreement signed with Plaza Centers Europe at the end of July. On this occasion, Ségécé wholly acquired the subsidiary in charge of managing the Polish shopping centres and took over the full control of PCM Hongrie by acquiring the remaining 50% interest in this company. Klépierre also carried out its first investment in Belgium with the L'Esplanade shopping centre in Louvain-la-Neuve.

In 2006, Klépierre continued its shopping centre development programme in 7 out of the 10 countries where the Group operates, and reinforced the integration of the management network that is now wholly-owned, in Italy and the Czech Republic.

It also embarked on a new growth focus in the outsourcing of major retail brand properties, an area where its subsidiary Klémurs, which was listed on the Stock Exchange in December 2006, intends to develop rapidly. For example, at the end of 2006, Klémurs acquired 128 Buffalo Grill restaurant properties in France and signed an important partnership agreement with Buffalo Grill for the future.

2007 was a record year in terms of investments, with more than one billion euros outlaid, principally for shopping centers in France, Hungary, Poland and Portugal.
Klépierre also acquired full ownership of Ségécé through a buyout of minority interests held by BNP Paribas (15%) and AXA Reim (10%).
On December 31, 2007, Klépierre owned 240 shopping centers in Continental Europe and managed 342.

# II — General information

### **Company name**

Klépierre

## **Paris Trade and Companies Registry**

SIREN: 780 152 914 SIRET: 780 152 914 00211 NAF/APE: 6820B

# **Term of the Company**

The Company was registered as a société anonyme à Conseil d'administration (French public limited company governed by a board of directors) on 4 October 1968. Its term was set at 99 years, expiring on 3 October 2067.



# Capital and shareholding structure

### **Legal form**

Klépierre is a French public limited company (société anonyme) with a two-tier management structure governed by a Executive Board (directoire) and a Supervisory Board (conseil de surveillance).

It is governed by the legal provisions applicable to *sociétés anonymes*, in particular Articles L. 225-57 to L. 225-93 of the French Commercial Code and by its own articles of association.

## **Registered office**

21, avenue Kléber – 75116 Paris Tel.: 33 (0)1 40 67 57 40

# Corporate purpose (Article 2 of articles of association)

The Company's purpose is:

- to acquire any lands, land titles or buildings, located in France or abroad, as well as all goods and rights that might constitute an addition or annex to said buildings;
- to construct buildings and engage in all operations directly or indirectly related to the construction of these buildings;
- to operate and enhance property value by leasing such properties or by other means;
- to enter into all lease agreements for premises or buildings in France or abroad;
- to acquire direct or indirect interests in the persons indicated in Article 8 and in paragraphs 1, 2 and 3 of Article 206 of the French General Tax Code and, more generally, to acquire interests in all companies whose purpose is to operate rental properties;
- incidentally, to acquire interests in any company or enterprise engaged in any activities whatsoever in the real estate sector;
- and more generally, to engage in all types
  of civil, commercial, financial, investment and
  real estate operations directly related to the
  abovementioned purpose or in the furtherance
  thereof, in particular, borrowing and the creation
  of any related guarantees or pledges.

# Voting rights (Article 8 of articles of association)

Each share gives right to part ownership in the company's assets, to a share in profits and liquidation surplus in a proportion corresponding to the share capital which it represents.

All new or existing shares, provided they are of the same class and the same paid-up nominal value, are

fully assimilated once they entitle holders to the same benefits. During the appropriation of any profit, and also during the total or partial refund of their nominal capital, they receive the same net amount, and all the taxes and duties to which they may be subject is evenly divided among them. Owners of shares are liable responsible only up to the limit of the nominal amount of shares that they own.

# General meetings (Articles 25 and 26 of the articles of association)

Meetings are called by the Managmeent or Supervisory Board, or by the persons designated by the French Commercial Code. They deliberate in accordance with applicable legal and regulatory provisions.

In accordance with article R. 225-85 I of the French Commercial Code, to attend general meetings, shareholders must have registered their securities either in the accounts of registered securities kept by the company or in the accounts of bearer securities through an authorised intermediary, within the deadlines and according to the terms set out by applicable law. In the case of bearer securities, the registering of the securities is acknowledged by a certificate of participation issued by the authorised intermediary. Shareholders may vote at all meetings by correspondence under the conditions specified by legal provisions. To be valid, the Company must receive all voting forms at least three days before the meeting.

# Financial year (Article 30 of articles of association)

The financial year starts on January 1 and ends on December 31.

# Distribution of profits (as per Article 31 of the articles of association)

At least 5% of profits for the financial year, less any prior losses, are set aside to establish the legally required reserve fund, until such fund equals one-tenth of the share capital. The balance and any retained earnings constitute distributable profit, from which is deducted any amounts that the general meeting, acting on the recommendation of the Executive Board, and subject to the approval of the Supervisory Board, will decide to assign to one or more optional, ordinary or extraordinary funds, with or without special appropriation,

or to carry forward as retained earnings. The balance is apportioned among the shares. The Company has adopted rules of deduction in its articles of association in accordance with the provisions of Articles 208-C and following of the French General Tax Code for certain categories of shareholders.

The General Meeting called to approve the annual financial statements may grant each shareholder the option of receiving the dividend in cash or in shares, for all or a portion of the distributed dividend. This option may also be granted for the payment of interim dividends.

# Disclosure of thresholds (Article 7 of articles of association)

Any natural or legal person, acting alone or in concert, who directly or indirectly acquires more than 2% of the share capital or any multiple thereof, is required to notify the Company, by registered letter with acknowledgement of receipt, of the total number of shares held, within five trading days after having exceeded each of the aforementioned thresholds. The Company has adopted specific shareholder disclosure requirements in its articles of association in accordance with the provisions of Articles 208-C and following of the French General Tax Code for certain categories of shareholders. Should a shareholder fail to make these declarations under the above-mentioned conditions, the shares that exceed the fraction that should have been declared are deprived of their voting rights at Shareholders' Meetings, if the failure to declare is noted at a meeting and if one or more shareholders holding together at least 2% of share capital so request at a Meeting. The forfeiture of voting rights applies to all shareholders' meetings for a period of two years from the date the shareholder makes the notification.

Shareholders are also required to notify the Company, as per the above-mentioned procedures and deadlines, when their interest in the Company falls below any of the foregoing thresholds.

# Tax status

Klépierre has opted for the tax status of French Real Estate Investment Trusts (REIT) pursuant to Article 208-C of the French General Tax Code. As such, it is exempted from corporate income tax on: Income from rents, on condition that 85% of said income is distributed to shareholders before the end of the fiscal year following the year in which the income was earned;

- Capital gains from the sale of buildings, equity interests in real estate partnerships (sociétés de personnes) or in subsidiaries that have opted for the new tax status, provided that 50% of these capital gains are distributed to shareholders before the end of the second financial year in which they were realised;
- Dividends received from subsidiaries that have opted for the REIT tax status and from profits and/or capital gains that are tax exempt under this system provided that they are distributed in the fiscal year following the year in which they were earned.

# Legal proceedings and arbitration

No exceptional event, state or legal proceedings or arbitration of which the Company is aware to date has recently had a material impact on the financial position or profitability or earnings of the Company and the Group.

# Consultation of documents and information concerning the Company

The articles of association, minutes of general meetings and other corporate documents, as well as historic financial information, all appraisals and declarations made by experts at the Company's request, and all other documents that have to be kept at the disposal of shareholders in accordance with the law may be consulted at the Company's head office:

21, avenue Kléber – 75116 Paris Tel.: 33 (0)1 40 67 30 01

# III — General information regarding equity capital

# Share capital - Type of shares

As of 31 December 2007, the Company's share capital stood at 193 889 761.80 euros, divided into 138 492 687 fully paid up shares with a par value of one euro forty cents (€1.40). Shares may carry single or double voting rights in accordance with article 28 of the Articles of association.

They are in registered or bearer form, as the shareholder may decide. Share capital may be modified under the conditions provided by law.

# **Authorisations to increase share capital**

By virtue of the resolutions approved by the extraordinary general meeting of shareholders of 5 April 2007, the Executive Board has received the following authorisations:

Delegation of authority/Authorisations	Maximum amount of capital increase	Term
Issue of common shares and/or investment securities		
giving access to share capital with or without PSR*	60 000 000 euros	26 months
Capitalisation of reserves, profits, issue, share		
and contribution premiums	60 000 000 euros	26 months
Issue of shares in consideration for contributions		
in kind relating to capital stock or IS that give access	10% of share capital	26 months
to share capital		
Bonus issue of existing or future shares	0.5% of share capital	26 months

Abbreviations: PSR - Pre-emptive share rights; IS – Investment securities.

# Five-year summary of changes in share capital

Dates	Type of increase	Number of shares issued	Premium	Share capital
4 April 2003	Reduction of the value of shares from €8 to €4	14 919 921	_	119 359 368 euros
4 April 2003	Capital increase through capitalisation of reserves	14 919 921	-	179 039 052 euros
6 May 2004	Payment of dividend in shares	1 404 466	-	184 656 916 euros
31 August 2007	Increase of the par value of shares			
	from €4 to €4.20	_	-	193 889 761.80 euros
3 September 2007	Reduction of the par value of shares			
	from €4.20 to €1.40	92 328 458	-	193 889 761.80 euros

n euros

# **Dividends**

The dividends distributed for the last five financial years were as follows:

Year of distribution	2003	2004*	2005*	2006*	2007*
Number of shares	14919921	44759763	46 164 229	46 164 229	46 164 229
Net dividend	3.50€	2€	2.30€	2.70€	3.20€
Tax credit at 50%	1.75€	0.70€	-	-	-
Overall revenue	5.25€	2.70€	_	-	-
Net dividend paid	52219723.50€	89519526.00€	106 177 726.70€	124643418.30€	147725532.80€

<sup>\*</sup> After the tripling of shares in 2003 following the stock split into two and the allotment of one bonus share for two shares.

No interim dividends were paid during this period. Dividends that remain unclaimed automatically lapse in favour of the state after five years from the date of distribution.

Treasury shares held by the Company do not qualify for dividends.

<sup>\*</sup>Additional delegation to the Executive Board to increase the number of shares to be issued in case of a capital increase with or without PSR up to the percentage of the initial issue as per legal or regulatory provisions applicable at the time of the issue. For the above delegations and authorisations, the maximum increase in share capital social is 70 000 000 euros and the maximum increase in IS representative of the company's debt that give access to share capital is 1 200 000 000 euros. These authorisations are still valid and cancel and supersede all previous authorisations of the same nature.



# MANAGEMENT REPORT Capital and shareholding structure

# **Breakdown of share capital** and voting rights (Article 28 of articles of association)

Holders of registered shares or their proxies are entitled to two votes for each share held at ordinary and extraordinary meetings, on condition that their shares are fully paid-up and registered in their name for at least two years, or come from a pool of full paid-up shares, all registered in their owner's names for at least two years.

Shares forfeit their double voting right if they are converted into bearer shares or when ownership is transferred. Nevertheless, in the case of a change of ownership resulting from an

inheritance, the liquidation of the joint estate of spouses or a donation inter vivos for the benefit of a spouse or relative entitled to inherit does not entail the suppression of the acquired right. The Company may cancel double voting rights under the conditions provided by law. As of 31 December 2007, there were 195 596 613 voting rights, 60 094 389 of which were double voting rights.

There are no voting rights attached to treasury shares held by the Company.

As at 31 December 2007, the main owners of the company's 138492687 shares were:

			Votes	<b>;</b>	% of capital	% voting rights
Main shareholders	Number of shares	Total votes	Simple	Double	ownéd	rights
OGDI	28055733	46 597 068	9514398	18 541 335	20.26%	23.82%
Foncière de la Compagnie Bancaire	25 02 4 3 8 0	50 048 760	-	25 024 380	18.07%	25.59%
BNP Paribas SA	11877246	23 683 131	71361	11 805 885	8.58%	12.11%
Compagnie Financière Ottomane	4196634	8 198 268	195 000	4001634	3.03%	4.19%
SETIC	310 980	621 960	-	310 980	0.22%	0.32%
UCB Bail	1 2 6 0	2 520	-	1 2 6 0	ns	ns
Total BNP Paribas Group	69 466 233	129 151 707	9780759	59 685 474	50.16%	66.03%
Registered	496 702	905 617	87 787	408 915	0.36%	0.46%
Bearer	65 539 289	65 539 289	65 539 289	-	47.32%	33.51%
Floating stock	66 035 991	66 444 906	65 627 076	408 915	47.68%	33.97%
Treasury shares	2 990 463	-	-	-	2.16%	0.00%
TOTAL	138 492 687	195 596 613	75 407 835	60 094 389	100%	100%

The Company was notified of several cases in which shareholding disclosure requirement thresholds were exceeded during fiscal 2007:

# Breakdown in the distribution of share capital in the last three years

	Situation as at 12.31.2005		Situat	ion as at 12.31	.2006	Situation as at 12.31.2007		.2007	
	Number of shares	% of capital	% voting rights	Number of shares	% of capital	% voting rights	Number of shares	% of capital	% voting rights
Groupe BNP Paribas	24705411	53.52%	69.39%	23 155 411	50.16%	65.45%	69 466 233	50.16%	66.03%
Floating stock	21 271 159	46.08%	30.61%	22612997	48.98%	34.55%	66 035 991	47.68%	33.97%
Treasury shares	187 659	0.41%	-	395 821	0.86%	-	2990463	2.16%	-

<sup>•</sup> Morgan Stanley exceeded and fell below the 5% threshold several times.

As at 31 December 2007, Klépierre held 2 990 463 treasury shares, representing 2.16% of capital.

To the best of the Company's knowledge, there is no:

- agreement, the implementation of which could lead to a change in control over the Company at a later date;
- shareholders' agreement.

# **Stock options**

At the meeting held on 28 April 1999, shareholders authorised the Executive Board to grant, on one or more occasions, options to subscribe to new Company shares or to purchase existing shares from purchases made by the Company pursuant to applicable laws. This authorisation was valid for four years.

The total number of stock options granted may not entitle beneficiaries to subscribe or buy shares in excess of 3% of the share capital.

Stock options have a vesting period of between five and ten years.

Under this authorisation, 70 600 stock options were granted on 24 June 1999.

Given the two-for-one stock split and the allotment of one bonus share for two existing shares in April 2003, these stock options involve 211 841 shares.

As of 31 December 2007, there were no more stock options that had not yet been exercised. This was because the vesting period of the plan expired on 24 June 2007.

At the meeting held on 7 April 2006, shareholders authorised the Executive Board to grant, on one or more occasions, company stock options from purchases made by the Company pursuant to applicable laws. This authorisation was valid for thirty-eight months.

The total number of stock options granted may not entitle beneficiaries to a total number of shares in excess of 1.1% of the share capital.

Stock options have a vesting period of eight vears.

Under this authorisation, 195000 stock options were granted on 30 May 2006 and 143000 were granted on 15 May 2007.

As of December 31, 2007, the number of stock options not yet exercised was 1 014 122 (after the three-for-one stock split on September 3, 2007).

Shares acquired by exercising stock options may be freely assigned, on condition that members

of the Executive Board and insider staff had complied with the abstention period concerning trading in the Company's securities.

# **Employee profit-sharing**

There is no agreement providing for the sharing of employees in the Company's capital.

### **Shares**

All the Company's equity securities are listed on Euronext Paris (compartment A).

	2002	2003	2004	2005	2006	2007
Market capitalisation (in millions of euros) <sup>(1)</sup>	1927	2135	3 008	3 6 6 1	6 601	4843
Number of securities traded <sup>(2)</sup>						
Daily average volume	101 511	134559	148 422	205308	336 090	466896
Share price <sup>(2)</sup>						
High	14.95	16.30	22.00	28.32	47.76	54.90
Low	12.02	12.77	15.71	20.20	26.23	31.21
Last	14.34	15.90	21.72	26.43	47.67	34.97

<sup>(1)</sup> Last quotation of the year

Source: Euronext

### Trading volume over the last 18 months (In number of securities and equity traded)

Shares	Price high	Price low	Number of securities traded	Amount of equity traded (in millions of euros)
2006				
September	39.60	35.17	4950963	183.64
October	40.87	37.87	6 988 377	274.69
November	42.13	39.00	4453356	180.20
December	47.77	40.17	4538868	199.90
2007				
January	48.23	43.60	8 5 9 4 2 2 3	391.47
February	54.90	45.17	9814551	495.58
March	50.63	42.46	15118011	699.85
April	52.33	46.43	8 644 344	416.32
May	49.33	45.64	8 384 292	396.89
June	49.40	40.68	9705381	424.47
July	42.62	36.00	10 096 146	398.96
August	39.42	33.70	12926973	479.41
September	41.82	36.23	9 194 506	358.89
October	41.81	36.22	9 2 0 5 1 8 0	358.88
November	37.55	31.21	9 432 901	319.73
December	37.50	33.22	7 245 796	254.06
2008				
January	37.00	27.84	14734781	476.78
February	40.77	32.75	14 332 236	534.53
				Source: Traderforce

Source: Traderforce

<sup>(2)</sup> Data restated of the stock split of 3 September 2007.



# MANAGEMENT REPORT Capital and shareholding structure

# July 2008 bonds

Description:

Amount of the issue	600 million euros
Issue price	99.557% for a principal amount of up to 500 million euros
	99.006% for a principal amount of up to 100 million euros
Maturity	July 10, 2008
Annual interest	6.125%
ISIN Code	FR0000486516
Quotation	Luxembourg Stock Exchange

A prospectus dated July 9, 2001 is available from the Company.

# July 2011 bonds

Description:

Amount of the issue	600 million euros
Issue price	99.241%
Maturity	July 15, 2011
Annual interest	4.625%
ISIN Code	FR0010099226
Quotation	Luxembourg Stock Exchange

A prospectus dated July 9, 2004 is available from the Company.

# March 2016 bonds

Description:

Amount of the issue	700 million euros
Issue price	99.02%
Maturity	March 16, 2016
Annual interest	4.25%
ISIN Code	FR0010301705
Quotation	Luxembourg Stock Exchange

A prospectus dated March 13, 2016 is available from the Company.

# J — SUSTAINABLE DEVELOPMENT

# ${\rm I-Social}$ indicators pursuant to the new economic regulations act (NRE)

	Social indicators under NRE	Fiscal 2007	Scope
1.	Total compensation and all benefits		
	paid during the fiscal year to each		
	company officer	See page 43	
2.	Total compensation and all benefits		
	received during the fiscal year by each		
	company officer from controlled		
	companies within the meaning of Article		
_	L. 233-13 of the French Commercial Code	See page 43	
3.	3. List of all offices and functions held in all		
	companies by each of these officers during	C	
4.	the fiscal year Total company headcount including	See pages 34 to 36 At the end of December 2007, the Group had 1103 employees, representing an increase of 71 (26 in France and	Croun
4.	fixed-term contracts	45 outside France) compared with December 2006.	Group
	iixed-terrii contracts	The workforce under management in France totalled 521 employees (512.8 full-time equivalent),	
		including 17 fixed-term contracts.	
		This increase in the workforce is the result of the structuring of existing teams without resorting to external	
		development. In France, these were operational staff, mainly working in Development. Outside France, it was Italy,	
		with 19 more employees, Poland with 12 more employees and the Czech Republic with 7 more employees,	
		who had the largest increases in workforce.	
		Although the concept of "cadre," loosely translated as "executive," cannot be transposed to other countries,	
		we have analyzed this group: in France, executives account for 68% of the workforce.	
		In our foreign subsidiaries, 32% of employees occupy executive positions.	
		The breakdown of the Group workforce in 2007 – 47% in France and 53% abroad – confirm that Klépierre is	
		gaining ground abroad with each year.	
5.	Recruitment, analyzed by fixed-term	In 2007, Klépierre recruited 311 employees in the various consolidated entities, broken down as follows:	Group
and	open-ended contracts	– 171 with open-ended contracts (55%) and 140 fixed-term contracts;	
		– 191 women (61%) and 120 men.	
		Foreign subsidiaries represent more than 70% of recruitments made by Klépierre.	
		The Group recruited 91 people in France, broken down as follows: 70 open-ended contracts and 21 fixed-term	
		contracts, 58 women and 33 men, 60 executives and 31 workers or supervisors. The breakdown of recruitments	
		by age shows the high proportion (nearly 50%) of young graduates, either freshly graduated or with a first work	
		experience. Nearly 15% of new hires were over 40, an increase of over 3 points compared with 2006.	
		Of the 70 open-ended contracts signed in France, 5 were existing employees benefitting from the Group mobility scheme, 16 resulted from the conversion of open-ended contracts and temporary employment contracts, one	
		resulted from the conversion of an apprenticeship contract and the last one was a trainee who was permanently	
		employed.	
		There were 220 recruitments in the foreign subsidiaries, broken down as follows: 101 open-ended contracts	
		and 119 fixed-term contracts, 133 women and 87 men. The Belgian subsidiary accounted for more than half	
		of fixed-term contracts, with 60 recruitments. The specific nature of the Belgian labour market, in particular the	
		extreme difficulty in resorting to overtime work, and the needs generated by the manning of stands in shopping	
		centres have made it necessary to employ students from time to time.	
		Between 2006 and 2007, the number of group-wide recruitments with open-ended contracts increased by over	
		18%, going from 144 to 171. There was a sharp increase in new hires in France (40%), whereas the situation	
		remained stable in all the foreign subsidiaries. This increase was due to the reinforcement of the Development	
		business (recruitment of real estate project managers and lawyers specialising in building and zoning law) and	
		shopping centre management teams.	



# MANAGEMENT REPORT Sustainable development

	Social indicators under NRE	Fiscal 2007	Scope
6.	Recruitment difficulties	In France, Klépierre received 1800 résumés in 2007. This represented a significant drop compared with the 2600 received in 2006. This was explained by the French labour market tension. A number of professions specific to the real estate sector, such as asset managers, project managers, vendors and accounts managers, have been particularly affected by this shortage of applications.  Klépierre subsidiaries also faced relatively high tensions on the other European job markets.	Group
		This was especially true for the Eastern European countries. In Hungary for example, it is very difficult to hire employees with a solid financial background (accountant, financial controller, etc.): they are a rare and volatile	
		resource. Another example is Segécé Polska, which has to operate with an ever-changing labour market, where	
		employers find it very difficult to find the right employees. This is mainly because Polish workers are migrating	
		to Western Europe.	
		As in 2006, in 2007, the Spanish market, especially Madrid, was characterised by strong tension and increased salari	
7.	Dismissals and grounds for dismissal	There were 21 dismissals across the Group in 2007, four of which were in France.	Group
8.	Overtime	The main reasons for dismissal were professional inadequacy and gross misconduct.  A total of 628 hours were worked in 2007, a figure 38% lower than in 2006.	France
0.	Overtime	This was mainly the result of the switching of certain employees who benefited from overtime in 2006 to contracts	riance
		based on a fixed number of working days per year.	
9.	Non-company labour	The monthly average for temporary staff was kept to a level equal to 12 full-time equivalent employees.	France
		This was an increase of two full-time equivalent employees as compared with 2006, although the workforce	
		increased by 25.4 full-time equivalent employees.	
		The average term of these contracts was 52 days compared with 36 days in 2006, thus confirming the trend	
		towards long-term assignments. Nine temporary staff were hired with open-ended contracts and four others with fixed-term contracts.	
		Expenditure on temporary staff is as follows: 2005: 401 000 euros (excluding VAT)	
		2006: 475 000 euros (excluding VAT)	
		2007: 536 000 euros (excluding VAT)	
		Klépierre uses licensed temporary manpower agencies. The contracts signed with these agencies include very strict	
		clauses on compliance with employment law and the prevention of illegal subcontracting.	
10.	Information relating to workforce	Klépierre has not implemented any workforce reduction or job protection plan.	Group
	reduction and job protection plan, and	Whenever necessary, it examines all career change opportunities within the Klépierre Group and the BNP Paribas Group.	
	career support (where applicable)	57 employees thus changed jobs within the Klépierre Group as part of a personal career management plan and during internal promotions. About 20 of them were after reorganisations in the Development and Legal divisions.	
11.	Organisation of working hours	Since November 2000, the legal workweek in France has been 35 hours. As part of the standard number of hours	France
	, , , , , , , , , , , , , , , , , , ,	worked during the year, all employees receive 28 days' paid leave, as well as May 1s, all national public holidays and rest days (RTT).	
		Klépierre Group employees work on Whit Monday in accordance with the <i>Journée de Solidarité</i> (day of solidarity) legislation.	
		Employees with over 12 months of service may join a Time Savings Account (Compte Épargne Temps) scheme,	
		where they accumulate paid leave and/or time off earned under the working hours reduction (RTT) legislation.	
		The maximum number of entitlements (each equivalent to 1 day) that can be added to the Compte Épargne Temps in one calendar year is 10 (the maximum rises to 15 for employees whose working hours cannot be predetermined,	
		and those over 50 years of age).	
		In addition to being taken as additional paid leave, saved days can also be used to offset hours or days not	
		worked as a result of switching to part-time work, for training received outside working hours, or as Fongecif unpaid training leave.	
		In 2007, 44 employees opened a Time Savings Account, representing a total savings of 199.4 days (compared with	
		26 accounts opened in 2006). At the end of 2007, 149 employees had opened a time savings account,	

	Social indicators under NRE	Fiscal 2007	Scope
12.	Working hours for full-time employees	In France, the general rule is that full-time employees work a 35-hour week on average.  In the Group's other European subsidiaries, the full-time working week is between 38 and 40 hours.	Group
13.	Working hours for part-time employees	At the end of December 2007, the Group had 33 part-time employees, representing 6.3% of the French workforce. All the part-time employees were women.	Group
		85% of these employees had opted to work at 80% of the full-time equivalent.	
		Outside France, there were 35 part-time employees, representing 6% of the workforce of subsidiaries. They were	
		mainly women (a single man), 37% were working at 80% of the full-time equivalent and 31% at 50%	
1.4	Absorbacism and its sources	of the full-time equivalent.  The absentacing sets is 1.659/ for illness along and 4.739/, when materials leave is included.	France
14.	Absenteeism and its causes	The absenteeism rate is 1.65% for illness alone and 4.72% when maternity leave is included.  The number of days of sickness-related absence rose 30% compared with 2006, while absence due to maternity leave rose 26%.	France
15.	Pay	The average gross annual salary was 40100 euros, for open-ended and fixed-term contracts and for all	Group
		companies in France.	(excluding Belgium)
		25.5% of employees received pay rises in 2007.	
		16% of employees were promoted in 2007.	
		In companies outside France, the average gross annual salary (open-ended and fixed-term contracts)	
		was 29500 euros in Southern Europe (Spain, Italy, Portugal and Greece) and 18200 euros in Eastern Europe	
40	Calacatanala	(Poland, Hungary, Czech Republic).	F
16.	Salary trends	The 2007 wage negotiation resulted in the application of an exceptional bonus. In May 2007, employees who qualified under the agreement received an exceptional bonus corresponding to 25% of a month's salary capped	France
		at 550 euros for a full-time employee.	
		This total amount paid under this measure was 379 000 euros, representing 1.45% of total payroll.	
		Furthermore, under the "supplemental profit-sharing" scheme, the Management decided to increase the amount	
		allocated to profit-sharing by 20%, which came to a total amount of 351 000 euros.	
		In 2007, Klépierre paid 2.36% of total gross salaries in individual performance bonuses.	
17.	Payroll taxes	Payroll taxes for the Group on the average changed as follows:	Group
	,	2006   2007	(excluding Belgium)
		(in millions of euros) 13.1 14.8	
18.	Application of the provisions set out	In France, employees are covered by the BNP Paribas Group's mandatory profit-sharing agreement. In 2007,	France
	in Chapter IV of Book IV of the French	Klépierre also signed a new employee profit-sharing agreement for 2007-2008-2009. In 2007, employees received	
	Labour Code (optional and mandatory	16.4% of their compensation under these two plans, compared with 15% in 2006. This increase was the result	
	profit-sharing and employee savings plans)	of the "supplemental profit-sharing" scheme decided by the Management Board in 2007.	
		The sums received, together with voluntary payments may be invested in a Company Savings Plan or a collective	
		retirement savings plan, to which the company makes an additional contribution.  Current and retired employees of French companies were also able to subscribe to the BNP Paribas capital increase:	
		in 2007, the subscription rate was 72%, slightly down on 2006 (75%).	
		As at 31 December 2007, the amount of assets held by former and current employees of the group under	
		the employee savings plan was equivalent to 24.4 million euros. It was held by 664 people.	
		In 2007, for the first time, employees of wholly-owned Klépierre subsidiaries took par in the BNP Paribas capital	Group
		increase through voluntary payments.	(excluding Belgium)
		The operation was warmly received by subsidiaries with a total subscription rate of 22.4%. Subscription rates were higher than 40% for subsidiaries in Greece, the Czech Republic and Portugal.	
19.	Gender equality within the Company	A company-wide agreement on gender equality was signed in France in 2007. The agreement reaffirmed the principle of non-discrimination within the company and underlined two essential points: remuneration and	Group
		maternity leave. In 2007, the Group took concrete steps to rectify differences that were not justified.	
		Klépierre had a workforce of 1103, made up of 644 women and 459 men. Women accounted for 58.3%	
		of the workforce, which was a stable proportion compared with 2006.	
		In 2007, 61.4% of new hires were women.	
		Outside France, 23 out of 38 promotions concerned women, representing 60.5% of promotions as compared with 52.5% in 2006.	
		In France, 38 women were promoted in 2007, representing 51.4% of all promotions.	
		In France, 43.4% of women hold executive positions, compared with 42% in 2006 and 41.4% in 2005.	
		Outside France, 32.5% of all female staff members hold executive positions (see indicator 4 of the NRE appendix).	



# MANAGEMENT REPORT Sustainable development

	Social indicators under NRE	Fiscal 2007	Scope
20.	Labour relations and review of collective	There were good labour relations within the Group in 2007.	France
	agreements	In addition to the mandatory annual negotiation agreement (see indicator 16 of the NRE appendix), the signing	
		of an agreement on gender equality in April 2007 marked the Group's commitment to take the situation	
		of women in the company into account and to correct any identified differences in remuneration.	
21.	Health and safety conditions	In 2007, company doctors at corporate headquarters completed 308 consultations: including 187 annual check-ups,	France
		81 recruitment check-ups, 16 post-natal exams, 8 post-illness reinstatement exam, 3 post-accident reinstatement	
		exam, 8 consultations at a doctor's request and 5 at an employee's request. Of these 308 checkups, 27 employees	
		were referred to specialists and 6 to attending doctors.	
		Employees who work in shopping centres are monitored by the local company doctor. There were 49 medical check-ups in 2007: including 24 annual check-ups, 18 recruitment check-ups, 5 post-natal exams, 1 post-illness	
		reinstatement exam, 1 post-accident reinstatement exam.	
		In 2007, Klépierre carried follow-up and preventive actions concerning health and safety conditions,	
		with the following focuses:	
		Ergonomics: documentation on IT workstation ergonomics is distributed during medical check-ups and	
		employees are given personalised advice on how to avoid high-risk behaviour that can cause musculo-skeletal	
		disorders, for example;	
		- Preventive actions on major public health issues: these initiatives deal with issues such as stress, which is	
		increasingly monitored during the medical check-ups, and smoking, with advice and help for stopping smoking	
		following the application of the decree of 15 November 2006 banning smoking in public places;	
		- Other main activities: two blood donation campaigns and a flu vaccination campaign (which resulted	
		in 63 free vaccinations) were organised. A relaxing chair and a first-aid kit for emergencies are available in each	
		building in Paris. Machines such as paper shredders, trimmers and binders were counted and inspected	
		for compliance with safety standards.	
22.	Training	The Group offered 1230 training courses in 2007, representing over 11000 hours of training. This was 30% higher	France
		than in 2006. 454 employees attended these courses, giving a training access rate of 87%. This high figure	
		is mainly due to the setting up of a new document management application, which required a large-scale training	
		campaign.  Ségécampus, the vocational training school created by Ségécé at the end of 2005, was the venue of nearly 70%	
		of the training courses offered. It thus plays a key role in transmitting the specific competencies of the commercial	
		real estate sector to Group employees. Since the end of 2006, Ségécampus has also been organising the	
		"Journées d'accueil", which are part of the induction process for new hires. There were two sessions in 2007,	
		each lasting two days.	
		The hours of training taken under the legal personal training programme (DIF) accounted 55% of the total training	
		hours given in 2007.	
		In 2007, Klépierre took in 35 trainees, 60% of which worked in shopping centre head offices.	
23.	Employment and integration	In 2007, Klépierre had three disabled employees. It also gave business amounting to nearly 50 000 euros	France
	of disabled employees	to companies working in the protected sector.	
		In 2007, Klépierre became actively involved in the issue of disability.	
		The identification of new recruitment channels, the development of service provision relationships with work	
		rehabilitation centres as well as the raising of awareness among employees to the relationship with the protected	
		sector were some of the priorities of a recently hired employee in charge of the integration of disabled workers.	
		In 2008, Klépierre set itself the objective of ensuring continued relations with work rehabilitation centres and	
		service providers specialised in the recruitment of disabled workers by creating partnerships that should enable	
		it to increase the number of employees recruited as well as the business given to the protected sector.	
		To promote the professional integration of disabled students, Klépierre donated 8000 euros to the Association	
		"Baisser les Barrières" (bring down the barriers) which digitises university textbooks for the visually impaired.	

	Social indicators under NRE	Fiscal 2007	Scope
24.	Company welfare services	National-level social and cultural activities are administered jointly by a federation of works councils that encompasses several subsidiaries of the BNP Paribas Group.  Local initiatives are managed by the individual works councils of each company.  These services are very diverse, ranging from travel services for employees, summer camps for their children, family assistance and the providing of cultural services: lending libraries for CDs, videos and other media as well as theatre or cinema reductions.  A sports and cultural association gives employees the opportunity to participate in team sports and a wide range of cultural activities.	France
	Relations between the company and community outreach organizations educational institutions, environmental conservation and consumer groups and local residents	Throughout the year, Klépierre maintained contacts with higher educational institutions whose areas of specialty correspond to its own businesses: the school of real estate professions (ESPI), Negocia business schools and ESTP, the civil engineering and building school. In particular, Klépierre employees took part in the ESPI forum and also made two presentations to Masters students of Université Paris 12 and ESTP students.  Klépierre set itself the target of increasing its initiatives with educational institutions in 2007 through closer coordination with other Group entities.  In France and abroad, most Group shopping centres are engaged in philanthropy or programs to foster the economic and social development of the country or region in which they operate.  Shopping centres are not only places to shop and enjoy leisure activities, but have also become real atriums that are open to community life. In France and abroad, shopping centres now host many events organised by the stakeholders of the civil society. Such efforts may range from making space available (permanent spaces in some centres, especially in Spain) and organizing forums to actions to promote employment, providing grants and establishing partnerships.  In the so-called difficult neighbourhoods, where Klépierre owns and manages many sites, the company has established close relationships with local stakeholders. An excellent example of this initiative has been the work accomplished in Saint-Denis, a suburb in northern Paris, as part of the Forum de la Cité scheme. For example, actions carried out by the shopping centre management, through the youth insertion association Z'iva, have enabled about 60 young people to land jobs, apprenticeship contracts, training courses and first interviews.  As a partner to the French Myopathy Association, Ségécé and 28 shopping centres in France took part in the Telethon for the fourth year running. The principle, which was renewed in 2007 consisted in proposing to shopping centres to buy back fictitious floor space,	Group
26.	Methods used by the company to assess the regional impact of its business activities on regional employment and development	In 2007, Klépierre projects authorised by the Commission Nationale or Départementale d'Équipement created 499 additional jobs (in full-time equivalent) in stores. This figure does not include jobs created indirectly by the building and subsequent management of future retail facilities.  Outside France, the Group does not have consolidated data on the impact of its activities on employment. However, by way of example, the Corvin project in Budapest alone will generate the equivalent of 850 full-time job:	Group 5.
27.	The extent of subcontracting – methods applied by the company to ensure that its subcontractors comply with basic ILO standards	The company selects its subcontractors on the basis of their compliance with labour standards. Sustainable development criteria are therefore included in all the contracts signed with providers of services for the maintenance and security services for French and foreign shopping centres managed by Klépierre subsidiaries. Suppliers are also required to submit a certified statement to the effect that the work concerned will be carried out by staff working under regular employment contracts in accordance with local regulations.  In France, regular checks are made to ensure that these commitments are honoured. These checks will also be extended to cover foreign centres.	Group



# Sustainable development

	Social indicators under NRE	Fiscal 2007	Scope
28.	Methods applied by the company to ensure that its subsidiaries comply	It should be noted that all of the countries in which Klépierre operates have ratified the eight basic ILO conventions. We are also able to confirm that no child is employed by Klépierre or any of its subcontractors. The widespread	Group
	with basic ILO standards	introduction in 2005 of standard contracts incorporating sustainable development clauses also helps to ensure	
	With basic ico standards	that the company's subsidiaries require their subcontractors to comply with basic labour regulations.	
29.	Methods applied to ensure that foreign	Klépierre imposes sustainable development targets to steer the relationship between its foreign subsidiaries and	Group
	subsidiaries consider the impact of their	centres and their suppliers.	
	business activities on regional development	Nearly 80% of its shopping centres have adopted clauses requiring compliance with environmental standards.	
	and local communities	Standard code of conduct clauses that are consistent with the Klépierre-Ségécé charter have also been extended	
		to more than two-thirds of contracts signed with our suppliers, with the obligation to have a competitive bidding	
		process every three years and to give priority to companies that comply with European standards. 95% of	
		the companies who bid for the most important services (security, cleaning and maintenance) meet the requirements	
		of recognised local and European standards.	

# II — Environmental indicators pursuant to the new economic regulations act (NRE)

### **Shopping centres**

The Klépierre Group's special characteristic is the fact that, through Ségécé and its subsidiaries, it provides services on account of third-parties in the field of rental and real estate management of shopping centres. In this respect, the assets that are monitored and managed must be classified into two categories: Klépierre property and property not belonging

to Klépierre and managed under mandate. For shopping centres, the monitoring of the NRE law environmental indicators below concerns assets owned and managed by Klépierre (hereafter called PKlp) in France and abroad.

### Offices

where 200 cubic metres of rain water was recovered in 2007.

The office business is a secondary activity that represents 10% of the value of assets. For

existing assets, Klépierre makes recommendations to its tenants who decide on how the premises are to be used. For new projects however, Klépierre includes environmental requirements in the specifications.

It also specifies information concerning the management of head office buildings.

# **Environmental indicators under NRE** 1. 1. Water consumption

Group (PKlp shopping centres)

In 2007, Klépierre continued measure the environmental impact of water consumption in shopping centres with the installation of 2 500 sub-meters in French property. This allows water consumption to be managed more accurately and to pinpoint any corrective action that has to be taken in the common areas. It also makes it possible to carry out any actions to raise the awareness of tenants directly in the private areas. However, the gradual installation of these sub-meters during the year did not enable us to consolidate the full-year data for French property. In 2008, this information will be disclosed using a different basis. The consolidated data for French shopping centres are presented on the table on page 65. The installation of water-saving processes or devices continued in shopping centres and today concerns half of French shopping centres and over two-thirds of foreign shopping centres. For example, toilets with neither water nor chemical products were installed in the Paul Doumer shopping centre in Caen, France. These systems save 100 cubic metres of water per toilet fitted, which represents significant reductions for an entire shopping centre. There are already plans to extend the process to other sites. In 2007, Klépierre also continued thoughts on water consumption for watering green spaces in many shopping centres. Several existing centres, in particular in Spain, have thus changed or even abandoned their sprinkling circuits and replaced them with more efficient sprinkling systems (for example, hydroponic systems in Santa Cruz), or by planting plants that use up less water and are more adapted to the local biodiversity. The recovery of rainwater has also been integrated into new projects or during extensions of existing centres, in France and outside France, for sprinkling needs as well as for cleaning and toilets (depending on local authorisations). This system is already being used in the Debrecen Plaza shopping centre in Hungary (open in 1999),

	Environmental indicators under NRE	Fiscal 2007	Scope
2.	Consumption of raw materials	Klépierre's own activities (services) do not actually directly consume raw materials. The main problem during operation finally consists in processing and converting the waste generated by the provision of services to tenants (see indicator 9).  During the development phase, the Group works in collaboration with developers who apply an industry-recognised environmental approach. The Group pays attention to the setting up of "green projects" by developers and deals systematically with the issue of the choice of materials based on environmental criteria.  Klépierre also pays attention to the origin of the raw materials used, and makes sure, in particular that they are using certified wood. For example, it has decided to use French poplar with the PEFC certification for the cladding of 7000 sq.m. of the future Boissénart Retail Park.  Most of the head offices of Group subsidiaries have adopted policies seeking to limit paper consumption.  Selective paper sorting was introduced at corporate headquarters in Paris, as well as at the head offices of the Greek and Portuguese subsidiaries. The Czech, Italian and Spanish subsidiaries use recycled paper or paper from eco-certified suppliers.  In 2007, nearly 250 cubic meters. of paper was collected at the Klépierre corporate headquarters and recycled by an ISO 14001 certified company.	Group (head office and PKIp shopping centres)
3.	Energy consumption	The data concerning energy consumption by French and international buildings are presented in the table on page 65, Electricity, heating and air-conditioning consumption is broken down and detailed.	Group (PKIp shopping centres)
4.	Measures to improve energy efficiency	Klépierre's specific characteristic is that it is a property developer and at the same time a building manager. This means that it has to think in terms of overall cost when it designs buildings for management. Feedback and suggestions from the operating teams concerning energy efficiency are integrated upstream, right from the building design phase. Klépierre also brings in design offices specialising in energy issues.  Bioclimatic approach: For all new projects, the teams first gives priority to a bioclimatic approach by preferring passive measures to reduce energy consumption. The aim of this initial stage is to focus on the compactness and insulation of buildings to improve the thermal inertia of future buildings and to cut down on heat losses, they also carry out a study of the climactic and meteorological characteristics of the sites for optimum use of dominant winds and the sun.  Energy audits: On sites in operation, audits are still the best way to list and prioritise avenues for actions to improve energy efficiency in buildings.  The results of the various measures taken after these audits were satisfactory. The audit conducted in 2005 on the Parque Nascente shopping centre in Portugal made it possible to save 18% on electricity consumption from one year to another. The audit on the Danubia shopping centre in Slovakia in 2004, brought down consumption by 15%.  Automation of technical installations The search for optimum energy efficiency also includes the installation and management of efficient technical equipment. 13 central technical management systems were installed again this year on existing property, five of which were in Italy. Today, over 90% of PKlp shopping centres outside France are equipped with these systems.  The new central technical management systems have rapidly proved to be worthwhile. For example, there was a drop of nearly 25% in electricity consumption in the Pontault-Combault shopping centre in 2007.  Lighting: Preference is given to natural lighting in new projects, all the whi	Group (PKIp offices and shopping centres)



# MANAGEMENT REPORT Sustainable development

	Environmental indicators under NRE	Fiscal 2007	Scope
5.	Use of renewable energy sources	The possibilities offered by renewable energies are systematically studied on new projects. In 2007, further thought was given to this issue in several operating shopping centres, in particular in Italy and Spain.  In 2007, Klépierre decided to invest 320000 euros in the installation of 900 sq.m. of photovoltaic panels during the extension of the Nîmes-Etoile shopping centre, which should be opened to the public in 2008. It will also be installing solar panels for the production of domestic hot water on the Portimão project in Portugal, scheduled for 2010.  It is also interesting to note that in Poland, renewable sources from suppliers also account for 5% of total energy consumption at the shopping centres (for a total of nearly 522000 kWh).	Group (PKIp shopping centres)
6.	Land use	Environmental impact studies are conducted for all construction and renovation projects, in accordance with current regulations. The Company also ensures that the land used for its construction projects is clean. Soil pollution studies are conducted systematically on new-build land.  For all new developments, the Group also ensures that it is proposing a project that is best suited to the topography and slope of the land to avoid having to do too much excavating.	Group
7.	Air, water and ground discharges	Air discharges:	Group
		Klépierre has decided to measure its precise impact with respect to climate change and greenhouse gas emissions made directly and indirectly by its activities.  In 2007, it carried out a <i>Bilan Carbone™</i> (greenhouse gas count) on the activities of its head office (see the results and interpretations on page 65).  In 2007, the group also carried out a <i>Bilan Carbone™</i> assessment of the Bègles Rives d'Arcins shopping centre. This is the first time in France that an exhaustive inventory of greenhouse gases will be conducted on an asset of this type. In 2008, this quantification will be continued on an office building and on a shopping centre construction site. In the long term, it will enable the group to draw up a complete panorama of the impacts of its various activities on climate change.  The first quantification of greenhouse gas emissions that was conducted in 2006 regarding the direct responsibility of shopping centres highlighted the considerable impact of chlorofluorocarbon leaks, and particular through the refrigerant gas R22. Klépierre continued to replace it with more neutral gases on existing shopping centres, in France (10 sites concerned) and outside France.  Water discharges:  There are two main rationales behind our actions concerning the control of water discharges: create retarding basins and a temporary reservoir for rainwater on site to reduce the risk of too much water into public distribution networks; and control the pollution levels of wastewater discharged by the shopping centre (common and private areas).  We reduce peak floods and create temporary water storage through with roof gardens (sometimes built on new projects in particular on the future Moulin des Landes Retail Park in Quimper) or by creating landscaped retention basins. We can also give priority to direct infiltration by complying with authorised pollution levels.  Operational shopping centres carry out regular wastewater checks and cleaning (every six months in most cases) of the evacuation networks. They also check the tox	
8.	Noise and odour nuisances	Whether in connection with new or restructured buildings or within the context of day-to-day management, problems involving noise and odours are handled efficiently. Under the HQE® benchmark, these issues are treated effectively through targets 9 and 11.  To reduce odour nuisances, which in any case are not very significant, and in accordance with regulations in force, with shopping centres use special containers and air-conditioned facilities.  The prevention of noise entails the use of suitable equipment and timetables for deliveries (nearly all shopping centres) and also during construction work. For example, the construction mode chosen for the Séreinis office building project cuts down the structural works period by half, reducing the noise pollution for local residents accordingly.	Group (PKIp offices and shopping centres)

	Environmental indicators under NRE	Fiscal 2007	Scope
9.	Waste treatment	Unlike the other indicators monitored, the Group does not control the quantity of waste produced in shopping centres and offices. This is because the quantities produced depend on customers and tenants of the sites.  The Group's efforts in the operational phase therefore consist in ensuring the treatment and conversion of waste (see the tables on page 64).	Group
		Selective sorting of cardboard is now widespread on most sites in France and outside France. Sorting is done correctly as is proved by the very low percentage of refusals recorded on sites (for example, no refusals in the Barentin and Tourville shopping centres).	
		Shopping centres are also active in the conversion of other waste such as plastics, organic waste, glass and batteries In 2007, the Group continued its reflection on ways of converting and retrieving waste. A new generation of waste compactors was thus installed in France, in particular in the Val d'Europe and the Portet shopping centres. New waste compactors that use the Valpak® technology reduce the shifts required to remove rubbish by half, and therefore also reduce greenhouse emissions by half because of the decreased transport required.	
10.	Measures taken to limit impact on the ecological balance, animal and plant species	The Group's actions take different forms, in particular by focusing on respect for the site and the integration of buildings into the environment.  During the development stage, the first step consists in defining a project that is in tune with the natural	Group (PKlp shopping centres)
		characteristics of the site and that is as adapted as possible to the topography and slope of the land. Next, the Group takes great care in providing a quantitative and qualitative landscape treatment. Special attention is paid to the integration of the facilities essential for the efficient management of the site (landscaped retention basins, camouflage of service rooms using strips of plants on the future Boissénart Retail Park) and the enhancing of	
		the value of surrounding areas by promoting gentle linkage modes.  Aside from their intrinsic qualities of reducing peak floods from rainwater and insulation, roof gardens are also used to increase vegetalisation in peri-urban areas (Moulin des Landes Retail Park project in Quimper) and the creation from scratch of green spaces in urban environments (for example, the Séreinis office building project in Issy-les-Moulineaux).	
		The average surface area of green spaces in PKIp shopping centres is in the region of 2 800 sq.m. per site.  This commitment to offer shoppers a landscaped environment is implemented on new development projects.  The future Boissénart Retail Park, in the heart of a protected natural site in the lle de France region, will be embellished by 2000 trees, 24000 shrubs and a lawn covering 18 000 sq.m., all watered with rainwater. In its management of green spaces, the Group gives preference to local trees, in harmony with the surrounding	
		biodiversity and to reduce sprinkling needs (see indicator 1).  The Group also wishes to cut down on the impermeabilisation of its sites and therefore aimed at keeping its impact on the natural water cycle to a minimum. It has therefore created areas that favour the natural infiltration of water on some of its ongoing projects.	
11.	Measures taken to ensure that the company's business activities comply with environmental laws and regulations	As part of incorporating changes resulting from the adoption of new laws and regulations likely to have a significant impact on the Group and the growth of its business, the Group Legal Department works with other Klépierre departments and the Company's network of legal advisors to gather, process and distribute data about the legislation applying in the various countries where the Group operates. The company's Czech, Italian and Spanish subsidiaries also monitor their own local and national legal issues and legislation.	Group
12.	Environmental evaluation and certification	For four years now, Klépierre has been included in the main Socially Responsible Investment indexes: the Dow Jones Sustainability Index World and Stoxx, FTSE4Good Europe and Global Index and Aspi Eurozone. Although the fact that Klépierre has been included in these indices cannot be construed in itself as a form of evaluation or certification, it does provide a positive indication of the way in which Klépierre addresses its social and environmental responsibilities. The Group also plays an active role in the various national initiatives aimed at establishing an environmental certification programme. In particular, the Sustainable Development Division took part in the working group on the drafting of the HQE® benchmark for "Service buildings – Stores" conducted by Certivéa. The Aubervilliers project is actually one of the four pilot sites identified to test the implementation of this benchmark.	Group
		To highlight the technical accomplishments made on some of our shopping centres and to quantify the actual energy savings made on our property, Klépierre had filed the first applications for white certificates with official bodies.  These specific operations (on surface areas of more than 3 000 sq.m.) will enable the Group to take part in the commitments made by France especially in the Grenelle de l'Environnement project (factor 4 in particular). With the Group's property management activities, it has also taken steps to harmonize the contractual obligations of subcontractors to ensure that all of them comply with our own ethical and environmental commitments.	



# MANAGEMENT REPORT Sustainable development

	Environmental indicators under NRE	Fiscal 2007	Scope
		All our partner companies are therefore contractually bound to comply with these commitments. It should be noted that Klépierre gives preference to partners such as La Providence, which are already ISO 14001-certified or who are seeking certification. In 2008, we will develop the control of compliance with these ethical and environmental principles with our main service providers.	5
13.	Expenditures on preventing environmental damage caused as a result of company activities	Klépierre's expenditures in this area are an integral part of its business activities and are can therefore not be easily separated.  Certain expenditures are, however, mentioned as examples in the preceding or following indicators.	Group
14.	Internal environmental management resources	Environmental impacts and the measures designed to limit them are implemented by the local teams responsible for managing the facilities and limiting their direct and indirect effects on the environment. In France, the operations department pools the data from shopping centres and the various environmental risk factors (asbestos, Legionnaire's disease, water, other pollutions, etc.). A number of early warning tools and systems generate systematic and varied data for dealing with problems that may arise.  Outside France, each subsidiary carries out its own monitoring. The environmental data are then compiled in a report sent to the department in charge of monitoring international assets.  A sustainable development department was also created in early 2007. Its tasks concerning the environment consist in defining and setting a policy of annual initiatives, raising the awareness of Group employees and constantly monitoring these issues.	Group
15.	Employee training and information	The year was marked by the stepping up of employee training and information on subjects relating to sustainable development.  For example, Klépierre created a new Sustainable Development newsletter called Quintessence, which is published every quarter. It is sent to all group employees as well as external stakeholders. It may also be consulted on the Klépierre website.  Sustainable development is a theme that is increasingly present in the main in-house communication channels. For example, the Bilan Carbone™ assessment of the Paris head office was the opportunity to directly raise awareness in employees to the problem of climate change. They were invited to take part in the assessment by directly filling in information on an intranet about emissions generated by their commuting from home to work. They were also invited to a presentation on the theme of climate change, with the contribution of experts.  The working groups created to identify avenues for reduction is proof of the Group's desire to give a participatory dimension to its approach.  The recent public transportation strikes in France also provided an opportunity to develop car pooling in the head office through an Intranet, which brought together offers and requests from employees. This initiative was an unqualified success and the file was consulted more than 600 times in two weeks.  Klépierre is thinking about out to set up specific e-learning modules on the sustainable development theme, which would be adapted to the various sectors of the Group's activity.	Group
16.	Resources dedicated to reducing environmental risks	A number of resources have been introduced in recent years to enable Klépierre to anticipate environmental risks more effectively:  — a Legionnaire's Disease alert tool; — setting up of natural and technological risk prevention plans on all Klépierre shopping centres since June 2006. The automation of the risk management tool (for asbestos, Legionnaire's Disease, water, structures and roofing) that gives a very comprehensive view of risk areas was perfected in 2007. The risk management committee meets three times a year and defines the action plans to be implemented on the sites.  With respect to legionnaire's disease, it must be noted that cooling towers are being gradually removed. However, shopping centres which still use them are methodically monitored, thus making it possible to avoid the spread of the disease. At all the relevant sites, a Legionnaire's Disease risk analysis has been conducted in coordination with local maintenance companies, disease surveillance centres and laboratories in. A pre-alert system ensures rapid response by maintenance teams in case of doubt, which may go as far as shutting down and disinfecting the towers if necessary. A total of 693 analyses including water samples were conducted in cooling towers at French shopping centres. In the other countries in which Klépierre operates, Legionnaire's Disease monitoring has also become the rule, with European standards and thresholds being applied. A number of alerts that occurred off-site have demonstrated the effectiveness of controls and the quality of prevention.  In 2008, the Group will test the treatment by ultraviolet of water in the cooling towers of its buildings in France.	Group (PKIp offices and shopping centres)

	Environmental indicators under NRE	Fiscal 2007	Scono
17.		This process will eliminate the use of chemical products, primarily with chlorine, thus reducing waste water pollution With respect to offices, the Group's overriding concern is to anticipate future legal standards in the area of employed safety.  The main efforts carried out by our operational departments to limit the risks to those who shop or work at our shopping centres include a flood risk prevention plan, a natural and technological risk prevention plan, a program to improve safety on flat roofs, an audit of every elevator car and an annual technical audit.  The long-term budgets that result from this approach also provide Klépierre with a clearer view of which areas should take priority, what its legal obligations are and what renovation programs should be initiated.  "Any unexpected situation or event capable of threatening the image, financial stability and environment Group	
18.	Amount of provisions and guarantees in place to cover environmental risks	None	
19.	Amount of fines paid during the fiscal year subsequent to legal prosecutions over environmental issues	None	
20.	Information about the targets set for foreign subsidiaries in relation to the criteria set out in items 1 to 17	Our international development policy is based on the same criteria of environmentally-friendly construction. Our local teams are involved in the design, choice and quality of facilities to apply the HQE® building methodology All our project teams, made up of architects, project managers and companies, are encouraged to design buildings that consume less energy and have less of an impact on the environment.  The monitoring indicators already in place on our property has enabled us to reduce or contain our energy and water consumption on sites under operation. The study of the installation of central technical management and means of producing renewable energy are some of the issues that are analysed on a case-by-case basis.	Foreign subsidiaries in which Klépierre has at least a 50% holding



# MANAGEMENT REPORT Sustainable development

# III — Environmental reporting

The following tables give a historic overview of fluid consumption and waste production on the Group's shopping centres over the last three vears.

The report covers property owned and managed by Klépierre for at least one year, which is why the scope changes continually. The square metre ratios enable the changes in each of these areas to be monitored more precisely.

To ensure consistency (in particular, geographical and climatic), it has been decided to divide the

assets into three separate geographical areas:

- Southern Europe (Spain, Greece, Portugal);
- Central Europe (Hungary, Poland, Czech Republic, Slovakia) and Belgium;

On the whole, the changes observed between 2006 and 2007 can be explained by the setting up of a more efficient property management policy that is more structured in terms of environmental monitoring. This consists, in particular, in the increased awareness of employees, the implementation of more sophisticated organisational resources (more

efficient monitoring management tools, surveillance and self-checking procedures, etc.), or in the increased installation of systems for managing technical equipment in shopping

Climatic data can also contribute to raising or lowering fluid consumption. For example, there was a generally mild summer and winter all over Europe in 2007.

### Waste

	France			Southern Europe			Central Europe + Belgium		
Non-hazardous industrial waste (NHIW)	2005	2006	2007	2005	2006	2007	2005	2006	2007
No. of shopping centres monitored	24	26	29	19	18	28	16	19	22
Total amount processed (in tonnes)	15 305	12324	17822	6197	5616	8 9 7 5	4563	5 2 9 7	5 9 2 7
Total area in sq.m. (GLA)	492 274	503 378	610831	264222	259 469	364017	291 989	370314	417 672
Ratio kg/sq.m. GLA	31.1	24.5	29.2	23.5	21.6	24.7	15.6	14.3	14.2
		∆ <b>200</b> 7	7/2006		∆ <b>2007</b>	7/2006	Δ <b>2007</b>		7/2006
Ratio kg/sq.m. GLA		19.	.1%		14.	1%		-0.8	3%

	France			Southern Europe				Central Europe + Belgium		
Cardboard	2005	2006	2007	2005	2006	2007	2005	2006	2007	
No. of shopping centres monitored	22	31	27	9	11	22	1	11	14	
Total amount processed (in tonnes)	3 2 2 4	3916	3 4 3 3	915	1 002	2 136	174	773	964	
Total area in sq.m. (GLA)	478 922	544835	477 395	197 042	207910	345 572	37 556	211346	268 925	
Ratio kg/sq.m. GLA	6.7	7.2	7.2	4.6	4.8	6.0	4.6	3.7	3.6	
TOTAL CARDBOARD/TOTAL WASTE%	21.5%	29.3%	24.8%	19.8%	22.3%	24.4%	29.6%	25.5%	25.4%	
		∆ <b>200</b> 7	7/2006		∆ <b>2007</b>	/2006		Δ 2007/2006		
Ratio kg/sq.m. GLA		0.0	0%		25.4	4%		-2.7	1%	
% CARTONS/WASTE		-18	.1%		9.4	%		-0.4	l%	

En	lei	g	y

		France		S	outhern Europe	•	Centr	al Europe + Bel	gium
Electricity	2005	2006	2007	2005	2006	2007	2005	2006	2007
No. of shopping centres monitored	32	74	75	34	29	42	17	19	22
Total consumption in MWh	67 698	102 234	95 976	75 149	66 587	79 561	48 0 6 1	58 199	64997
Total mall area in sq.m.	192 150	293 277	286 804	156 907	141 435	199 509	71 256	87 394	110222
Ratio of kWh/mall sq.m.	352	349	334	479	471	399	675	666	590
Δ 2007/2006					∆ <b>200</b> 7	Δ 2007	//2006		
Ratio of kWh/mall sq.m.		-4.	3%		-15.	.3%		-11.	4%

	France		Sc	outhern Europe		Centr	al Europe + Belg	ium	
Gas + Heating	2005	2006	2007	2005	2006	2007	2005	2006	2007
No. of shopping centres monitored	21	28	21	17	17	27	17	18	20
Total consumption in MWh	20 206	25753	19 126	15 523	12 574	22 083	25428	30 385	26704
Total mall area in sq.m.	147 413	163 877	134 060	65 679	63 307	111 205	75 110	91 249	95 661
Ratio of kWh/mall sq.m.	137	157	142	236	199	199	339	333	279
Δ 2007/2006				Δ 2007/2006				∆ <b>2007</b>	/2006
Ratio of kWh/mall sq.m.		-9.2	2%		0.0	%		-16.2	2%

### Water

		France		Southern Europe Cent		ral Europe + Belgium			
	2005	2006	2007*	2005	2006	2007	2005	2006	2007
No. of shopping centres monitored	28	33	N/A	28	27	41	17	19	22
Total consumption in cubic metres	746 287	735 246	N/A	638 101	582 413	730 403	201 113	230 074	259 295
Total mall area in sq.m.	175894	181 321	N/A	133 070	134 109	188 358	71 256	87 394	110222
Ratio of cubic metres/mall sq.m.	4.2	4.1	N/A	4.8	4.3	3.9	2.8	2.6	2.4
					∆ <b>2007</b>	∆ <b>200</b> 7	//2006		
Ratio of cubic metre/mall sq.m.					-9.8	8%		-7.7	7%

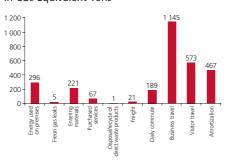
<sup>\*</sup>With the setting up of a new water consumption meter system in France on French buildings, which is gradually being rolled out, we cannot give complete data for 2007. We will provide you with more information in 2008.

# IV - Bilan Carbone™

Klépierre has decided to measure its precise impact with respect to climate change and greenhouse gas emissions made directly and indirectly by its activities. The first stage of this quantification is was the Paris head office, while waiting to finalise the Bilan Carbone™ of a shopping centre and to roll out the method on the other areas of the Group's activity. Version 4.0 of the Bilan Carbone™ method used strives not only to assess the direct emissions, but also those caused indirectly by the Group's activities. This broadens and completes the scope of the "carbon" issue.

The study concerned 2006 and covered 380 employees.

# Emissions by type of activity in CO<sub>2</sub> Equivalent Tons



The results below show that the travel budget item as a whole (professional trips, home-work commute, visitors received, etc.) accounted for nearly two-thirds of emissions. It must be noted that this figure conceals two different trends: most employees use public transport to go to work, which more than the average employee in the Paris region. However, the Group's international dimension generates a lot of professional trips over long distances. Teams drawn from across the entire company have already been created to find solutions to reduce Klépierre's impact on climate change.



# SPECIAL REPORT OF THE EXECUTIVE BOARD

to the general meeting on transactions relating to the bonus issue

# (ARTICLE L. 225–197–1 AND FOLLOWING OF THE FRENCH COMMERCIAL CODE)

In 2007, the Executive Board did not use authorisation that was granted to it by the ordinary and extraordinary general meeting of 5 April 2007 (twentieth resolution) to carry out, on one or more occasions, as it may choose, bonus issues of the Company's existing shares or bonus issues of future shares to:

- · Company employees and officers;
- Company employees and officers of companies and economic interest groupings in which the Company owns at least 10% of capital or voting rights either directly or indirectly.

It is the duty of the Executive Board to identify the beneficiaries of the bonus shares as well as the share allotment conditions and, where applicable, the share allotment criteria, with the understanding that since this concerns bonus issues to company officers, the Supervisory Board must (a) either decide that the freely allotted shares may not be transferred by the beneficiaries before they terminate their employment with the Company (b) determine the quantity of bonus shares that they are bound to keep as bearer shares until they terminate their employment with Company.

In accordance with the deliberations of said general meeting, the total number of bonus shares, whether existing or future shares, may not represent more than 0.5% of the Company's share capital on the day of the Executive Board's decision

This authorisation was granted for 26 months as from 5 April 2007.



# Special report of the Executive Board



# SPECIAL REPORT OF THE EXECUTIVE BOARD

in relation to the share buyback

# PURSUANT TO ARTICLE L. 225-209 OF THE FRENCH COMMERCIAL CODE

After the debates of 7 April 2006 (ninth and tenth resolutions), the General Meeting authorised the Executive Board to buy back the Company's own shares in accordance with Article L. 225-209 of the French Commercial Code, in particular, for the purpose of:

- covering all the Company's stock option plans in accordance with the provisions of articles
   L. 225-177 and following of the French Commercial Code;
- implementing all employee savings plans pursuant to the law, in particular articles L. 443-1 and following of the French Labour Code;
- granting bonus issues to officers and/or employees of the Company or its Group in accordance with the provisions of articles L. 225-197-1 and following of the French Commercial Code:
- cancelling all or part of the shares bought under these plans, subject to the adoption by the Extraordinary General Meeting of the tenth resolution hereafter under the terms set forth herein:
- keep the shares and deliver them later in exchange or in payment for any external growth operations that may so require, in compliance with market practices admitted by the French market regulatory authority, *Autorité des marchés financiers*:
- delivering them during the exercise of rights attached to investment securities representing debt securities that entitle the holder, immediately or in the future, to to be allotted Company shares;
- buying, selling, converting, assigning, transferring, lending or making available of shares in accordance with a liquidity contract in line with the ethics charter of the French Association of investment companies (AFEI), signed with an investment service provider, in compliance with market practices admitted by the *Autorité des marchés*

*financiers*, in particular to ensure share liquidity or as part of a policy of leaning against the wind.

This authorisation was the subject of a programme description that was published on the website of the *Autorité des marchés financiers* on 16 March 2006.

The main characteristics of the authorisation granted by the General Meeting on 7 April 2006 are as follows:

- maximum authorised purchase price per share:
   150 euros for a share with a par value of 4 euros;
- maximum number of shares that may be acquired: a maximum of 10% of share capital, i.e. 4616422 shares for a maximum amount of 692463300 euros;
- duration of the programme authorised by the General Meeting: 18 months as from the General Meeting of 7 April 2006;
- maximum percentage of capital that may be cancelled under the authorisation of the General Meeting: 10% of share capital by 24-month periods.

No share was cancelled under this authorisation.

The unused part of this authorisation is cancelled following the debates of the General Meeting of 5 April 2007 (eighth and ninth resolutions), whereby the meeting renewed the authorisation granted to the Executive Board to buy back the company's treasury shares, for all purposes permitted by law. The purpose of this share buyback programme is to:

- to cover all the Company's stock option plans in accordance pursuant to articles L. 225-177 and following of the French Commercial Code;
- implement all employee savings plans pursuant to the law, in particular articles L. 443-1 and following of the French Labour Code;

- grant bonus issues to officers and/or employees of the Company or its Group in accordance with the provisions of articles L. 225-197-1 and following of the French Commercial Code;
   cancel all or part of the shares bought under
- cancel all or part of the shares bought under these plans, subject to the adoption by the Extraordinary General Meeting of the ninth resolution hereafter under the terms set forth herein;
- keep the shares and deliver them later in exchange or in payment for any external growth operations that may so require, in compliance with market practices admitted by the French market regulatory authority, *Autorité des marchés* financiers;
- allot the shares during the exercise of securities cum rights that give access to the Company's capital through redemption, conversion, swap, presentation of a coupon or any other procedure;
- buying, selling, converting, assigning, transferring, lending or making available of shares in accordance with a liquidity contract in line with the ethics charter of the French Association of investment companies (AFEI), signed with an investment service provider, in compliance with market practices admitted by the *Autorité des marchés financiers*, in particular to ensure share liquidity or as part of a policy of leaning against the wind.

This authorisation was the subject of a programme description that was published on the website of the *Autorité des marchés financiers* on 5 April 2007.

The main characteristics of the authorisation granted by the General Meeting on 5 April 2007 are as follows:

- maximum authorised purchase price per share: 200 euros for a share with a par value of 4 euros;
- maximum number of shares that may be



# **MANAGEMENT REPORT**Special report of the Executive Board

acquired: not more than 10% of share capital, i.e. 4616422 shares for a maximum amount of 923 284 400 euros;

· duration of the programme authorised by the General Meeting: 18 months as from the General Meeting of 5 April 2007;

maximum percentage of capital that may be

cancelled under the authorisation of the General Meeting: 10% of share capital by 24-month periods.

No share was cancelled under this authorisation.

The table below sums up the operations on

treasury shares carried out by the Company in fiscal 2007 under the two authorisations mentioned above:

	Liquidity	Stock-options			Stock-options	External	Total
In number of treasury shares	agreement	1999 plan	2006 plan	2007 plan	futures	growth	
Situation as at 31 December 2006	76401	97 794	585 000	0	428 268	0	1 187 463
Assignment of stock option plans		-10803	-34 500	426121	-380818		0
- Allotment of the 2007 plan				429 122	-429 122		0
- Adjustments following departures or failure to exercise							
stock options before maturity		-10803	-34 500	-3 001	48304		0
Options exercised during the year		-86 991					-86 991
Purchased	950 575				499 347	1 271 752	2721674
Sold	-831 683						-831 683
Situation as at 31 December 2007	195293	0	550 500	426 121	546 797	1271752	2 990 463
As a percentage of share capital (138492687 shares)	0.14%	0.00%	0.40%	0.31%	0.39%	0.92%	2.16%

As at 31 December 2007, the Company had 2990463 treasury shares, representing 2.16% of its share capital. This figure was 1803000 securities more as compared with 31 December 2006, and was a result of the following:

- transactions completed to stimulate or counter market trends of the Klépierre security resulted in a net sale of the 118 892 securities: Klépierre bought 950 575 shares at an average price of 43.16 euros and sold 831683 shares at an average price of 43.76 euros;
- the exercise of stock options under the stock option plan of 24 June 1999 led to the disposal of 86,991 shares;
- 499 347 shares were bought to cover stock option plans for an average price of 40.24 euros; • 1271752 shares were bought in view of possible external growth operations, at an average price of 32.97 euros.

The following objectives were also reassigned during fiscal 2007:

- 10 803 securities covering stock options of the 1999 plan that had not been exercised before the maturity of the plan (2007) were reassigned to future stock-options plans;
- A plan of 429 122 securities was allotted by a decision of the Management Board on 15 May 2007;

 34500 securities and 300 securities covering the 2006 and 2007 stock options plans respectively were reassigned to future stock options plans following the departure of beneficiaries from the Company.

At the annual general meeting to be held on 4 April 2008, the Management Board will ask shareholders to renew this authorisation for a period of 18 months. The terms and conditions will remain unchanged and the maximum purchase price will be 60 euros for each share with a par value of 1.40 euro.

# SPECIAL REPORT OF THE EXECUTIVE BOARD

to the general meeting on transactions carried pursuant to the provisions set out by the

# ARTICLES L. 225-177 TO L. 225-186 OF THE FRENCH COMMERCIAL CODE

The information to be disclosed at the Annual General Meeting pursuant to Article L. 225-184 is summarised in the table below:

## Table of stock options granted by Klépierre and exercised by company officers during the fiscal year

Stock-options	Grant date	Number of options granted <sup>(1)</sup>	Exercise period	Exercise price (in euros) <sup>(1)</sup>	Number of options exercised in 2007	Options remain ing to be exercised
Executive Board						
Michel CLAIR	24 June 1999 <sup>(2)</sup>	54012	25 June 2004 to 24 June 2007	12.22	38712	0
	30 May 2006 <sup>(3)</sup>	45 000	31 May 2010 to 30 May 2014	30.50	-	45 000
	15 May 2007 <sup>(3)</sup>	33 000	16 May 2011 to 15 May 2015	47.96	-	33 000
Jean-Michel GAULT	30 May 2006 <sup>(3)</sup>	30 000	31 May 2010 to 30 May 2014	30.50	_	30 000
	15 May 2007 <sup>(3)</sup>	24000	16 May 2011 to 15 May 2015	47.96	-	24000
Claude LOBJOIE	24 June 1999 <sup>(2)</sup>	31 506	25 June 2004 to 24 June 2007	12.22	16815	0
	30 May 2006 <sup>(3)</sup>	30 000	31 May 2010 to 30 May 2014	30.50	-	30 000
	15 May 2007 <sup>(3)</sup>	15 000	16 May 2011 to 15 May 2015	47.96	-	15 000
Laurent MOREL	30 May 2006 <sup>(3)</sup>	30 000	31 May 2010 to 30 May 2014	30.50	_	30 000
	5 May 2007 <sup>(3)</sup>	27 000	16 May 2011 to 15 May 2015	47.96	_	27 000

<sup>(1)</sup> After stock split intervened in 2003 (for the plan of June 24, 1999) and in 2007 (for the other ones).



<sup>(2)</sup> Date of the AGM that authorised the rollout of a stock option plan: 28 April 1999.
(3) Date of the EGM that authorised the rollout of a stock option plan, restated by the three-for-one split: 7 April 2006.



# REPORT OF THE SUPERVISORY BOARD

to the annual general meeting and the extraordinary general meeting

# APPROVAL OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

Dear Shareholders,

Pursuant to the provisions of Article L. 225-68 of the French Commercial Code, we are required to make our observations concerning the Executive Board which has just been read to you as well as concerning the corporate and consolidated financial statements for the year ended 31 December 2007.

The Executive Board has regularly kept the Supervisory Board up to date about the Group's business and has carried out the required audits and controls as part of its mission.

To do this, the Board called on the services of

three specialised committees: the Investment Committee, the Audit Committee and the Appointments and Remunerations Committee. The Supervisory Board has no special observations to make concerning the Executive Board's report and the results of fiscal 2007. It therefore invites you to approve the financial statements and the resolutions proposed.

The Supervisory Board wishes to thank the Executive Board and all the Company staff for their work and effort in 2007.

The Supervisory Board



# MANAGEMENT REPORT Report of the Chairman of the Supervisory Board



# REPORT OF THE CHAIRMAN OF THE SUPERVISORY BOARD

Supervisory Board meeting held on February 8, 2008 to review fiscal year 2007

This report has been drawn up in compliance with Article L. 255-68 of the French Commercial Code, relating to the preparation and organization of the Supervisory Board's work and internal control procedures established by the Klépierre group.

# I – Preparation and organization of the Supervisory Board's work

The Supervisory Board is primarily responsible for the permanent oversight of the Company's management by the Executive Board. To this end, it carries out audits and controls as needed and makes the requests for information it deems necessary. The Executive Board must submit a management report to the Supervisory Board at least once every quarter, and must also submit the Company's financial statements for audit and control.

The Supervisory Board also authorizes the Executive Board to carry out the following operations:

- acquire or dispose of interests in all companies;
- acquire or dispose of all real property;
- in the event of a dispute, enter into agreements or settlements and accept any compromises. The Supervisory Board has delegated to the Executive Board the power to carry out these operations, provided that each individual transaction does not involve more than 8 million euros or its foreign currency equivalent. The Supervisory Board has delegated to its Chairman the powers to authorize the Executive Board to carry out the foregoing operations, provided that each individual transaction does not involve more than 46 million euros or its foreign currency equivalent and that the Investment Committee has issued a positive opinion on the project.

The Chairman of the Supervisory Board as well

as the Executive Board must report on the use of these authorizations to the Supervisory Board.

# **The Supervisory Board**

The list of the nine members of the Supervisory Board can be found in the section entitled "Supervisory Board" of the annual report. Independent members are members who have no relation whatsoever to the Company, the Group or its management, that could affect their freedom of judgment. According to these criteria, four out of the nine members of the Supervisory Board are independent.

The Supervisory Board meets as a group and also in smaller sub-committees devoted to specific issues. The work of the Board, like that of the special committees, is prepared and organized by their respective chairmen. The Supervisory Board makes its decisions after all of its members have debated the issue, expressed their opinion freely and asked for any specific clarifications they may

The Supervisory Board met nine times during the 2007 fiscal year. The attendance rate was 85.19%. The main items discussed at these meetings are listed below:

- the annual parent company and consolidated financial statements for 2006 and the management report on these statements;
- the parent company and consolidated interim financial statements;
- the Executive Board's quarterly business review;
- · Investments and divestments in France and ahroad:
- financing transactions;
- the review of a stock option plan;
- reappointment of the Chairman of the Supervisory Board in April 2007;
- reappointments to the Executive Board and reappointment of its Chairman:
- the annual authorization granted to the

Executive Board to deliver guarantees and pledges and post collateral:

- the regulated agreements;
- the strategic orientations to be adopted in light of the rapid changes in the economic and financial environment since the summer of 2007.

In addition, the Chairmen of the various specialpurpose committees regularly present summaries to the Supervisory Board of the work conducted by the committees they chair.

# **Remuneration of Members** of the Supervisory Board

Director's fees for fiscal year 2007 were set at a total of 210 000 euros to be divided among the Members, payable in accordance with the following terms and conditions:

- 50 000 euros to be divided equally among the Members of the Supervisory Board who serve as its Chairman or Vice-Chairman, or who serve as Chairman of any one of the following committees: Audit, Investments or Appointments and Compensation (a fixed sum of 10 000 euros
- 108 000 euros to be divided among the Members of the Supervisory Board for their supervisory board duties, of which:
- 72 000 euros to be equally divided among the Members as a fixed fee;
- 36 000 euros to be divided among the Members on a variable basis, depending on their actual attendance at Board meetings;
- 52 000 euros to be divided variably among. the Members of the Board for their services as a Member on one or more of the Board's specialpurpose committees, on the basis of their actual attendance at the meetings of the committees to which they have been appointed.



# **MANAGEMENT REPORT**Report of the chairman of the Supervisory Board

### **Special-purpose committees:**

To carry out its duties, the Supervisory Board has formed special-purpose committees. Additional information regarding the composition, duties and functioning of these committees are developed in the section entitled "Committees" of the annual report. These special-purpose committees are:

### **Investment Committee**

The role of the Investment Committee is to study the investment and divestment plans that are submitted to it before they are formally authorized by the Supervisory Board. To this end, it examines the property characteristics as well as the commercial, legal and financial aspects of proposed transactions. In particular, it seeks to ensure that planned investments and divestments are in line with the investment strategy and criteria of the Klépierre Group. Before issuing a favorable opinion, the Investment Committee may request any additional information it deems useful, as well as recommend that any or all of the property, commercial, legal or financial aspects be modified. The Committee met nine times during the year ended, with an attendance rate of 93.33%.

Its proceedings pertained to 49 planned investments or divestments, 14 of which were or are to be carried out, 29 of which are controlled or being negotiated, and 6 (generally large-scale) of which were refused or deferred, mainly due to the cost of acquisition.

The most significant projects concerned:

- Lonato, Verona and Vittuone in Italy;
- · Lublin, Rybnik and Sosnowiec in Poland;
- Plzen in the Czech Republic;
- The Victor Hugo center in Valence and the Avenir center in Drancy (both in France).

### **Audit Committee**

This Committee is responsible for assessing the major accounting decisions, financial data, quality of procedures and the budget allocated to pay the fees of the Statutory Auditors.

The main topics that the Committee examined during the year ended are listed below:

- parent company and consolidated financial statements (interim and annual): accounting and financial disclosures and principal highlights of the year or half-year;
- presentation of restructuring projects involving the Group's French or foreign affiliates: accounting and tax aspects;
- presentation of specific accounting methods and principles:
- statutory Auditors:

Statutory Auditors' budget for 2008;

ssystem of internal control:

Annual report on periodic and ongoing controls, and the compliance and ethics function for the year 2007.

The Committee met four times in 2007, with an attendance rate of 85%.

### Selection and Compensation Committee

This Committee makes recommendations to the Supervisory Board concerning the appointment and compensation of Executive Board members, pensions and employee benefits, benefits in kind, and stock option grants and plans. The Committee met twice during the year. Meetings were attended by all Members.

The Committee recommended to the Supervisory Board a set of methods for determining the variable pay for 2007 for Executive Committee Members. The global compensation for the latter is made up of three components:

- · a fixed portion, which is determined annually at the beginning of the year;
- a variable portion, for which the global amount to be divided among the Members of the Executive Committee is equal to no more than the total of the fixed portion of the wage for the Board. This variable portion is determined on the basis of annual net current cash flow objectives (for 60%) and pre-tax earnings (for 40%). This global sum is divided among the Members of the Executive Committee (70%)

ratably, on the basis of each Member's fixed compensation and partly (30%) on the basis of the extent to which personal objectives are met; • in kind benefits which, at Klépierre, include the provision of a Company car for all Members of the Executive Committee, for which the portion of the cost corresponding to personal use is payable by the beneficiary and subject to tax and social charges.

In addition, the Committee drew up a formal policy for granting stock options to Group employees in 2007, and prepared the Supervisory Board's decision to grant options to Members of the Executive Board. The total number of options granted in 2007 was 429 122, to 102 grantees.

### II — Internal control procedures

Internal control is the organization of processes, procedures and controls implemented by the Executive Board to ensure that risks are fully controlled and to obtain the reasonable assurance that the Company's strategic objectives have been met.

### The system of internal control is based on the following broad principles:

- All of the Group's employees contribute to the internal control system. All employees have a duty, at their individual level, to carry out the required controls for the activity or area for which they are responsible;
- There is a strict separation of power between those who exercise independent controls and those who are involved in operations;
- The system is universal. No area of the Klépierre Group, either in France or abroad, falls outside the scope of the internal control system.

### Internal control is broken down into two components: ongoing control and periodic control:

- **Ongoing control** is a process based on the continuous implementation of five components, using a set of appropriate resources:
- The identification and assessment of risks: these involve the analysis and measurement of risks that are regularly updated, and that take controls and procedures into account; Klépierre has set up a tool known as the "Risk Assessment Matrix". This tool maps the Group's exposure to risk, based on ten identified risk families (unreliable information, loss of competitiveness, excessive costs, interruption of business, non-compliance with laws and regulations, loss of assets, disclosure of sensitive information, commercial and reputation, human resources, ethical compliance).
- **Procedures:** They provide a precise framework for the business, exactly where the risks have been identified. They are easily accessible on the Group's Intranet site and the Group has provided training and information about them. They are updated as needed (to comply with changes in laws, regulations, business and organization) and at least every eighteen months. The process was launched in 2002 for all of the Group's French

entities. The purpose was to map all procedures and best practices to be implemented. It was also to be used as a tool for carrying out first and second level controls of these procedures and best practices if necessary. As was announced in 2006, the Klépierre Group revised all of the processes already formalized, in order to update them, and wrote up all missing processes. After beginning with all affiliates in France, this approach was extended to foreign affiliates thereafter. It is expected to reach completion in 2008

 Controls: the frequency, intensity and organization of controls depend on the level of risk. When this is necessary, controls are formalized into the procedures. The implementation and effectiveness of the most important ones are monitored.

This has led to the definition of Fundamental Surveillance Points (FSP). These are used to ensure second level controls of the Group's essential business areas by management, who make it one of the key elements of the management and supervision of risks.

They follow a methodology and frequency that are predefined by the management for each chosen activity that presents a major risk. The internal audit also conducts controls to ensure that the FSPs are correctly monitored, qualitatively as well as quantitatively. There were twenty-one FSPs in 2006, two new ones were added in 2007, and the process of updating them is ongoing in 2008, with a particular focus on operations outside France.

In addition, a matrix of risks dedicated to ongoing control was gradually rolled out in order to ensure that the major risks to which each activity is exposed are adequately covered by procedures and control processes, and that they are subject to adequate reporting.

- Reporting: the reporting system must provide managers with visibility over risks (and in particular of the main incidents that occur), controls and procedures, as well as ongoing corrective actions. Reports are made quarterly to the Executive Board and twice a year to the Audit Committee of the Supervisory Board.
- Steering: a regular examination of reports submitted, in particular by the Coordination Committee of the Internal Control Department

that was formed in March 2007, serves as a basis for making decisions about changes to be implemented in the system. This committee is chaired by the Chairman of the Executive Board.

• **Periodic control**, exercised by the Klépierre Group's internal audit Department, is an independent activity that has direct reporting ties to the Executive Board. The purpose of the missions of internal control is to provide a systematic and methodical approach to the assessment and improvement of processes related to risk management, control and corporate governance.

The responsibilities, independence and role of the internal audit function are determined in an internal audit charter that was signed by the Chairman of the Executive Board and the Chairman of the Supervisory Board.

In 2006, the Group took steps to separate the managers of Ongoing Control from those responsible for Periodic Control. In so doing, they adopted best practices in the area of internal control. Accordingly, in 2006, the position of Permanent Control Coordinator, reporting to the Head of Group Organization, was created. The principal duties are listed below:

- coordinating the development and setting up of actions to improve permanent control;
- coordinating methodological choices and tools;
- circulating directives regarding control and monitoring changes to the internal control system;
- consolidating reporting media.

The Group has designated correspondents for each business, function and subsidiary, whose duties include:

- coordinating the implementation on the ground of the methodological choices made by the Group;
- regularly designing and adapting the reporting of the system by indicating the most relevant indicators that will provide managers with the best possible visibility about their permanent control system;
- ensuring that reports are regularly passed on to reporting officers and then to the Permanent Control Coordinator.



# **MANAGEMENT REPORT**Report of the chairman of the Supervisory Board

### The internal control system is based on three levels of control.

• Two levels of ongoing control: the first level of control is performed by each employee on the specific operations carried out, in accordance with operating procedures in force, while the second level is performed by the business area or functional manager, in accordance with the FSPs.

Two dedicated teams are also part of this system. • Two employees from Accounting Procedures and Audit in France and abroad, which reports to the Corporate Accounting Department, have been specifically appointed:

- to draw up applicable procedures;
- to define the first and second level controls applicable to the closing of the Group's corporate and consolidated financial statements:
- to carry out horizontal controls;
- to monitor the implementation of recommendations made by external auditors;
- to verify from time to time that subsidiaries are correctly implementing the Group's benchmark relating to the preparation of consolidated financial statements;
- to verify that the accounting and financial information sent to the Company's governing bodies provide a fair and accurate picture of the Company's business and position.

At Klépierre and Ségécé, one employee is assigned with the task of coordinating ongoing control activities for the various operational and corporate level departments.

- Two specialized functions have been created to perform second-level controls:
- this is the case of the Ethics and Compliance Department, which is responsible for ensuring compliance with prevailing standards of professional conduct and anti-money laundering;
- this is also the case of the Organization Function, which is responsible for Business Continuity Planning, which encompasses all of the measures designed to maintain business or mission critical services in operation and ensure that operations can be set up and run at another physical location in the event of a serious loss. Since 2005, a business continuity drill is conducted annually to ensure readiness.

These functions report directly to the Executive Board and the Audit Committee

• The periodic control exercises the third level of control: It is performed by the Klépierre Group's internal audit department.

Accordingly, an annual audit plan drawn by the chief internal audit officer and the Executive Board is submitted for the approval of the Audit Committee. This plan is based on a preventive approach to risks that seeks to define audit priorities that are in line with the Group's objectives.

However, one-off assignments may also be carried out to address a specific problem that may arise. At the same time, audits are performed in France on compliance with regulations and internal procedures in the management of shopping centers once every three years, These audits are based on a standard benchmark that covers the following areas:

- safety of property and persons, particularly pursuant to regulations governing establishments open to the public;
- property administration;
- rental management;
- coordination of retailer associations.

The internal audit department has direct access to the Executive Board and submits reports, recommendations and implementation plans based on its work and findings to the Audit Committee. There are six employees assigned to periodic control.

In the specific case of Klépierre, its Executive or Supervisory Board may call upon the General Inspection Unit of its consolidating entity, the BNP Paribas group, in particular to audit its organization and procedures.

The Audit Committee is informed at least once a year of the Group's entire internal control system, changes to said system and the findings of the work carried out by the various participants to the system.

The internal control system designed to address the various objectives described can nonetheless not provide absolute certainty that the objectives set will be reached, due to the limits inherent in all procedures. This system does allow for assurances of the existence, the knowledge of and the compliance with procedures enforced by the Group.

### **Financial management** and communications

The management of financial risks, and in particular the financial structure of the Group, its financing needs and the management of the interest rate risk, is carried out by the Finance & Treasury Department, which reports directly to the CFO and the Executive Board.

At the end of each year, the Supervisory Board validates the tentative financing plan for the following year, which defines the broad outlines in terms of calibration and choice of resources, as well as interest rate hedges. During the year, the principal decisions in terms of financial transaction are presented individually to the approval of the Supervisory Board, which also receives a summary of these transactions ex post facto.

The Financing and Treasury department also develops internal procedures that set forth the distribution of roles among the Group's various parties in the management of cash as well as in the rollout of stock buyback programs.

### **Production of financial information:**

The clarity of financial information and the relevance of the accounting principles used are monitored by the Audit Committee (whose role has already been specified), working in collaboration with the Statutory Auditors. The corporate and consolidated financial statements are prepared by the corporate accounting department under the responsibility of the Chief Financial Officer.

The financial statements of French companies are prepared centrally at Klépierre's corporate headquarters on a pooled information system. The Group has set up procedures to formalize audit working papers and accounting justification records to ensure that accounting operations are accurate and complete.

A second level of control ensures that the supporting documentation used to prepare the financial statements exists, is accurate and complete

A process has been created to certify the data produced by the Group's foreign subsidiaries that are included in the scope of consolidation. Every quarter, the finance managers of these subsidiaries certify:

• that the accounting data provided for consolidation are reliable and compliant with the Group's accounting standards;

• that the local accounting department's internal control system is functioning correctly and that it ensures the reliability of accounting data.

Furthermore, off-balance sheet procedures and events that occur after year-end closing are issued and complied with under the responsibility of the Corporate Accounting Department.

Each foreign affiliate has a correspondent in the Corporate Accounting Department who reports to the person in charge of consolidation. The consolidated financial statements are drawn up in accordance with a defined process that includes explicit instructions sent out to all consolidated accounting departments, which promotes the production of consistent accounting and financial information, compliant with Group accounting standards

Each of the Group's local units does a quarterly accounting cut-off and produces a consolidation package within deadlines set by the Group. The consolidation department ensures that French and non-French accounting policies have been correctly applied. In addition, it justifies and analyzes all consolidation restatements to ensure their compliance with IFRS standards. Klépierre also uses external consulting services, primarily for tax matters, both in France and abroad.

Klépierre also resorts to external consulting services, primarily for tax issues both in France and abroad. In the principal countries, tax preparation packages are reviewed annually by a specialized firm.

The management controls for each business area or support unit identify and validate the management information for each entity on a quarterly basis. The consolidated management data are then sent to Group management control. Each management control consists of consistency and plausibility tests on financial statements and intermediate balances, which also ensures additional second level control.

At the level of each entity, the principal management aggregates are reconciled with the accounting aggregates. In addition, a global reconciliation is carried out by the Group level management control to ensure that accounting results are compatible with the consolidated management results. These two stages of reconciliation contribute to the internal of both

accounting and management information. Naturally, this system was adapted with the application of IFRS.

The collection of accounting and management control information is accomplished via a consolidation software package (Magnitude) and a financial control software suite (Essbase by Hypérion). These two tools, which are interconnected, are administered and updated by a dedicated team that reports to the Corporate Accounting Department. The consolidation tool is populated locally in the main countries using local accounting interfaces.

All accounting and financial data follow IT procedures that are backed up on a daily basis and saved on media that are stored off-site.



# MANAGEMENT REPORT Statutory auditors' report

# STATUTORY AUDITORS' REPORT

prepared pursuant to Article L. 225-235 of the French Commercial Code on the report of the Chairman of the Supervisory Board of Klépierre with respect to the internal control procedures for the preparation and treatment of accounting and financial information

### YEAR ENDED 31 DECEMBER 2007

Dear Shareholders

In our capacity as statutory auditors of Klépierre, and pursuant to Article L. 225-235 of the French Commercial Code (Code de commerce), we hereby report to you on the report prepared by the Chairman of your company in accordance with Article L. 225-68 of the French Commercial Code for the year ended 31 December 2007.

In his report, the Chairman reports, in particular, on the conditions for the preparation and organisation of the Supervisory Board's work and the internal control procedures implemented by the Company.

It is our responsibility to report to you our observations on the information and assertions set out in the Chairman's report on the internal control procedures relating to the preparation and treatment of financial and accounting information

We performed our procedures in accordance with professional guidelines applicable in France. These require us to perform procedures to assess the fairness of the information set out in the Chairman's report on the internal control procedures relating to the preparation and treatment of financial and accounting information. These procedures notably consisted of:

 obtaining an understanding of the internal control procedures relating to the preparation and treatment of financial and accounting information underlying the information presented in the Chairman's report and existing documentation;

- obtaining an understanding of the work performed in the preparation of this information and existing documentation;
- determining whether any major internal control weaknesses regarding the preparation and treatment of financial and accounting information identified by us during the course of our audit have been appropriately disclosed in the Chairman's report.

On the basis of our procedures, we have no comment to make on the information given in respect of the internal control procedures relating to the preparation and treatment of financial and accounting information, set forth in the report of the Chairman of the Supervisory Board, prepared in accordance with Article L. 225-68 of the French Commercial Code.

Signed in Courbevoie and Neuilly-sur-Seine, 7 March 2008

The Statutory Auditors

Mazars & Guérard Julien Marin-Pache

**Deloitte & Associés** Pascal Colin Laure Silvestre-Siaz

This is a free translation of the original French language text for information purposes only.



# FINANCIAL REPORT 2007

# CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 2007

# CONSOLIDATED FINANCIAL STATEMENTS Income Statement



# **INCOME**

**Statement** 

### AS OF DECEMBER 31, 2007

	Note	2007	2006	2005
Lease income	5.2	597 178	519570	449017
Land expenses (real estate)	5.3	-2515	-2 598	-2 296
Non-recovered rental expenses	5.3	-17 189	-6296	-5240
Building expenses (owner)	5.3	-29440	-30 990	-32 379
Net lease income		548 034	479 686	409 102
Management, administrative and related income	5.2	64 195	57 497	46 362
Other operating income	5.2	18265	9 4 8 0	7217
Survey and research costs		-1146	-1124	-835
Payroll expense	8.1	-64810	-59938	-52 365
Other general expenses		-25165	-22 145	-19040
Depreciation and amortization allowance on investment property	5.3	-169 297	-140 968	-125 535
Depreciation and amortization allowance on PPE	5.3	-4365	-3126	-4587
Provisions	5.3	-2663	12	-3111
RESULTS OF OPERATIONS		363 048	319374	257 208
Gains on the sale of investment property and equity interests	5.4	96113	122 459	163 831
Net book value of investment property and equity investment sold	5.4	-55 740	-91399	-143 597
Results of the sale of investment property and equity interests		40373	31 060	20234
Profit on the sale of short term assets		46	1 490	129
Net dividends and provisions on non-consolidated investments		549	-161	-247
Net cost of debt	5.5	-162931	-134806	-112 700
Change in the fair value of financial instruments		0	55	-40
Effect of discounting		726	-1 200	-1330
Share in earnings of equity-method investees		2 6 3 4	671	557
PRE-TAX EARNINGS		244445	216 483	163811
Corporate income tax	5.6	-13493	-22 016	-17 909
NET INCOME OF CONSOLIDATED ENTITY		230 952	194 467	145 902
of which				
Group share		197712	164 534	120449
Minority interests		33 239	29 933	25453
Net income in share in euros		1,4	1,2	0.9
Net income fully diluted share in euros		1,4	1,2	0.9
		In thousands	of euros unless oth	nanwisa indicatad

In thousands of euros unless otherwise indicated

# **CONSOLIDATED FINANCIAL STATEMENTS**Balance sheet

# **BALANCE**

sheet

ASSETS, AS OF DECEMBER 31				
	Note	2007	2006	2005
Non-allocated goodwill	4.1	84 653	41 555	33410
Intangible assets	4.2	7 2 6 9	7 4 7 8	6033
Tangible assets	4.3	41 340	41 482	42 167
Investment property	4.4	6670090	5930744	5487725
Fixed assets in progress	4.4	463 983	207 825	107692
Property held for sale	4.5	36 200	46 985	48857
Equity method securities	4.6	46 600	3 0 2 3	2877
Non-consolidated securities	4.8	512	585	609
Other non-current assets	4.9	33 846	17 104	18743
Interest rate swaps	4.16	84011	65 139	36037
Deferred tax assets	4.18	33 675	26275	33417
NON-CURRENT ASSETS		7502179	6 388 195	5817567
Inventory	4.10	11 684	2 463	7 8 9 5
Trade accounts and notes receivable	4.11	57 287	46 159	42 437
Other receivables	4.12	215 688	264 364	207788
– Tax receivables		49 645	111 048	62 685
– Other debtors		166 043	153 316	145 103
Cash and near cash	4.13	195 476	157 696	166663
CURRENT ASSETS		480 135	470 682	424783
TOTAL ASSETS		7982314	6858877	6242350

In thousands of euros

### LIABILITIES, AS OF DECEMBER 31

Note		2007	2006	2005
Capital		193890	184657	184657
Additional paid-in capital		835 187	830 622	743 166
Statutory reserve		18466	18 466	18466
Consolidated reserves		756275	756 865	813021
– Treasury shares		-96 168	-30823	-9096
– Fair value of financial instruments		51 922	39 734	-9201
– Other consolidated reserves		800 521	747 954	831318
Consolidated earnings		197712	164 534	120449
Shareholders' equity, group share		2001530	1 955 144	1879759
Minority interests		480 502	436 961	424829
SHAREHOLDERS' EQUITY		2482032	2 392 105	2304588
Non-current financial liabilities 4	.15	4400820	3680254	2 633 906
Long-term allowances 4	.17	11425	8 5 7 2	7579
Interest rate swaps 4	.16	7731	0	4009
Security deposits and guarantees		107899	93 900	81338
	.18	219069	127 986	158 124
NON-CURRENT LIABILITIES		4746944	3910712	2884956
Current financial liabilities 4	.15	439 195	281 441	789 941
Trade payables		62 991	61 772	55 790
Payables to fixed asset suppliers		8354	13 0 1 7	21579
	.19	163 209	135 017	115847
	.19	79 589	64813	69 649
Short-term allowances		0	0	0
CURRENT LIABILITIES		753 338	556 060	1052806
TOTAL LIABILITIES AND CHARELOLDERS FOULTV		7002244	6050077	C2422F0
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY		7 982 314	6858877	6 242 350

In thousands of euro

# **CONSOLIDATED FINANCIAL STATEMENTS**Consolidated cash flow

# **CONSOLIDATED CASH FLOW**

statement

### AS OF DECEMBER 31, 2007

	2007	2006	2005
Cash flow from operating activities			
Net income from consolidated companies	230951	194 467	145 902
Elimination of expenditure and income with no cash effect or not related to operating activities			
– Amortizations and provisions	179 462	141 302	135657
– Capital gains and losses on asset sales net of taxes and deferred taxes	-28849	-3 607	-3 338
– Reclassification of financial interests and other items	191 156	142 079	122 544
Gross cash flow from consolidated companies	572720	474 241	400 765
Paid Taxes	-28 505	-79 349	-46612
Change in operating working capital requirements	72379	-1 633	8158
CASH FLOW FROM OPERATING ACTIVITIES	616 594	393 259	362311
Cash flow from investment activities			
Income from fixed assets sales	99 949	120773	163893
Acquisitions of intangible assets	-2228	-822	-
Acquisitions of tangible assets	-856	-1461	-
Acquisitions of investment properties	-362016	-671 972	-479378
Acquisitions of subsidiaries through deduction of acquired cash	-515541	-66 180	-130 145
Change in loans and advance payments granted and other investments	1055	2 9 2 5	24335
NET CASH FLOW FROM INVESTMENT ACTIVITIES	-779637	-616737	-421295
Cash flow from financing activities			
Dividends paid to the parent company's shareholders	-146395	-124 163	-105 727
Dividends paid to minorities	-58 796	-39 782	-23 186
Dividends payable	59	_	_
Change in net position	82	21 105	_
Repayment of share premium	_	_	_
Acquisitions/Sale of treasury shares	-65 394	-19869	1826
New loans, financial debts and hedging instruments	1432914	1918290	590 238
Repayment of loans, financial debts and hedging instruments	-799887	-1 409 199	-302 764
Financial interests paid	-167 114	-115 260	-113020
NET CASH FLOWS FROM FINANCING TRANSACTIONS	195 469	231 122	47 367
Currency fluctuations	-1 556	36	1765
CHANGE IN CASH AND CASH EQUIVALENTS	30870	7 680	-9852
Cash at beginning of fiscal year	62 697	55 017	64869
Cash at close of fiscal period	93 567	62 697	55017
Cash at close of fiscal period	JJ J07		usands of euros

In thousands of euros

# CONSOLIDATED FINANCIAL STATEMENTS Statement of changes



# STATEMENT OF CHANGES

in consolidated equity

### AS OF DECEMBER 31, 2007

				Consolidated reserves								
	Capital	Addition al paid- capital	Statutory reserve	Treasury shares	Change in fair value	Currency transla- tion reserves	Other consoli- dated reserves	Total	Net income/lo ss for the year		Minority interests	Total equity
December 31, 2005	184657	743 166	18466	-9096	-9201	0	831318	813021	120 449	1879759	424829	2304588
Change in the capital of the consolidating company		87 456					-87 456	-87456		-		-
Acquisitions and sale of treasury shares				-21727			2218	-19509		-19 509		-19 509
Transaction costs in capital							-1855	-1855		-1855		-1855
Consolidated earnings for the year								-	164534	164534	29 933	194467
Assignment of earnings and dividends paid												
to the parent company's shareholders							-3714	-3714	-120 449	-124163		-163 945
Change in the fair value of financial instruments					48935			48935		48 935		48 935
Change in translation adjustment							6651	6651		6651	42	6693
Changes in accounting methodss								-		-		-
Change in the scope of consolidation and% of interest								-		-	22 124	22124
Dividends paid to minorities								-		-	-39 782	-
Repayments of equity to minorities								-		-		-
Other movements							792	792		792	-185	607
December 31, 2006	184657	830622	18466	-30823	39734	0	747954	756865	164534	1955144	436 961	2392105
Change in the capital of the consolidating company	9233	4 5 6 5					-13 798	-13798		-		-
Acquisitions and sale of treasury shares				-65 345			-345	-65 690		-65 690		-65 690
Transaction costs in capital								-		-		-
Consolidated earnings for the year								-	197 712	197712	33 239	230 951
Assignment of earnings and dividends paid												
to the parent company's shareholders							18139	18139	-164534	-146395		-175 191
Change in the fair value of financial instruments					12 188			12 188		12 188		12 188
Change in translation adjustment							25647	25647		25647	122	25 769
Changes in accounting methods								-		-		-
Change in the scope of consolidation and% of interest							19073	19073		19073	38 272	57 345
Dividends paid to minorities								-		-	-28 796	-
Repayments of equity to minorities								-		-		-
Other movements							3851	3851		3851	704	4555
December 31, 2007	193 890	835 187	18466	-96 168	51922	0	800 521	756275	197712	2001530	480 502	2482032

In thousands of euros

# **CONSOLIDATED FINANCIAL STATEMENTS**Significant events of fiscal year 2007 and prior exercise

# **NOTES TO**

the consolidated financial statements

### SIGNIFICANT EVENTS OF FISCAL YEAR 2007 AND PRIOR EXERCISE

### Fiscal year 2007

### Change in Klépierre group's shopping center holdings

### Poland

On May 7, 2007 Klépierre acquired Polish shopping centers located in the downtown areas of Rybnik and Sosnowiec, and on July 27 acquired the one in downtown Lublin from Plaza Centers Europe (PCE), for a total of 168 million euros. This transaction was made under the terms of the development agreement concluded with PCE in 2005, pertaining in particular to 3 shopping centers in Poland and 2 in the Czech Republic. The centers, which were inaugurated in March and May 2007, are fully leased up. Rybnik Plaza offers gross leasable floor area (GLA) of 18 057 sq.m. and 81 retail outlets, Sosnowiec Plaza has 13 157 sq.m. GLA and 75 retail outlets, and Lublin has 26 100 sq.m. GLA and 91 retail outlets.

### Hungary

Klépierre paid 14.2 million euros to acquire 11 566 sq.m. of office space located in the real estate complex within the Duna Plaza shopping center that the Group already owns. The primary aim of this transaction was to facilitate the completion of an extension project for the center, which currently has 224 retail outlets covering GLA of 36 040 sq.m.

Klépierre also offered to acquire from Futureal Real Estate Holding Ltd. a shopping center project located within the last major real estate development deal in downtown Budapest. The project, covering 22 hectares and including 2 800 new apartments, is the largest serviceoriented real estate development initiative in downtown Budapest, and includes 150 000 sq.m. of office space featuring a scientific R&D center

and 10 000 sq.m. of public space surrounded by 20 000 sq.m. dedicated to public access leisure and recreation.

The shopping center will cover 34 600 sq.m. of leasable area spread over 4 levels, one of which will be entirely devoted to food and entertainment/recreation. It will also include 3 levels of underground parking for 1 200 vehicles. After obtaining a definitive building permit, Klépierre acquired the real estate base and, in addition, signed a property development agreement with the seller to carry out the construction work on the related development. Ségécé Hungary is responsible for the lease-up phase. Work commenced in August, and delivery is scheduled for the third guarter of 2009. Klépierre estimates put the total investment at 229 million euros, including interest expense carried until the completed project is open for business, including the 111 million euros outlay to date.

The restructured Val Vibrata shopping center in Colonella, on the Adriatic coast, was inaugurated on April 19, 2007. In an enlarged and renovated mall, the range of retailers has expanded with the arrival of 20 new outlets, including Esprit and Camaieu.

### Portugal

Klépierre increased its equity interest from 50% to 100% in the Parque Nascente shopping center in Gondomar, when it paid 64.8 million euros in September to acquire the 50% stake held by Predica.

### Greece

Klépierre paid 21 million euros to acquire the Carrefour Larissa shopping mall.

### France

Klépierre paid 116 million euros for interests in 13 shopping centers or retail facilities under the terms of an agreement entered into on December 21, 2006 with Mr. Henri Hermand. They represent total useable retail floor area of more than 88 000 sg.m., 36 000 sg.m. of which is the share that was sold. In completing this transaction, Klépierre has acquired a stake in a number of large shopping centers, including Creil Saint-Maximin, Tourville-la-Rivière near Rouen and Le Belvédère in Dieppe. Four plots of land are also part of the agreement. The projected use for the main one, located in Forbach (57), is the creation of a business park covering 42 000 sq.m. next to a shopping mall and hypermarket.

In July, Klépierre acquired the two Leclerc hypermarkets adjoining the existing Blagnac and Saint-Orens malls in Toulouse, which it already owns.

After 19 months of work, the extension of the Belair center in Rambouillet was inaugurated in May 2007. The hypermarket was expanded by 2 450 sq.m., while the size of the mall grew fourfold. The retail mall now has a total of 45 retail outlets (there were 25 in 2005), including 5 mid-sized units (with Zara and Darty).

Klépierre invested 33 million euros to transform the Cap Saran mall, located north of Orléans, which reopened its doors on October 17, 2007. After 11 months of work, shoppers at the center are discovering 35 new retailers that reflect current consumption patterns and preferences, particularly in the area of fashion.

The extension of the Iroise shopping center in Brest was inaugurated on October 25, allowing for the integration of several new and particularly dynamic retailers such as H&M and Darty.

In addition, Klépierre inaugurated on September 4 the Champ de Mars shopping center in Angoulême. Developed by Ségécé, the downtown mall covers 15 500 sq.m. of retail floor area and includes a "city market" Monoprix, 3 mid-sized units, 36 retail outlets, and an array of restaurants and services. This shopping center represents an investment of 63 million euros. Finally, Klépierre sold its 50% interest in the Cordeliers center in Poitiers for a total of 34.2 million euros in late November. The sale price exceeded the June 30, 2007 appraisal by 35%.

### Retail segment: Klémurs pursues its development strategy

In March 2007, Klémurs acquired a portfolio of 14 assets integrated into business zones of the first rank, located on the outskirts of large metropolitan areas in France, for 37.2 million euros.

With this acquisition, Klémurs initiated the diversification of its portfolio, with the addition in particular of the Mondial Moquette retail outlets (58% of the investment in value terms). The first stage in the development partnership with Buffalo Grill was carried out with the acquisition of 8 new restaurants for 16.8 million euros, bringing to 136 the number of Buffalo Grill restaurant properties owned outright (51) or via property finance leases (85). At the end of December 2007, Klémurs acquired two Sephora retail outlet properties, located in the main shopping streets of Metz and Avignon, for an investment of 10.3 million euros.

Also at the end of 2007, Klémurs entered into a new partnership agreement with Défi Mode and the Vivarte group, under the terms of which Klémurs will become the owner of 112 outlets (99 000 sq.m.) in parallel to the acquisition by the Vivarte group of the clothing retailer's operation. The investment, which will be finalized in two phases – 87 existing assets will be acquired over the first quarter of 2008, and 25 under construction will be acquired at the latest on June 30, 2009 – will total 153 million euros for expected net rents of 9.1 million euros, full year. This transaction is consistent with the Group's strategy of developing real estate partnerships with major retailers.

### Offices: four disposals and pursuit of the Séreinis project

Klépierre sold two office buildings located in Levallois-Perret (Front de Paris) and rue de Turin (Paris, 8<sup>th</sup> arrondissement), as well as two minor assets (in Champlan-91 and a warehouse in Strasbourg) for a total amount of 74.7 million euros. These 4 assets contributed 0.4 million euros to rents in 2007. The related transactions were completed at a price that exceeded the latest appraisals by more than 11%.

Finally, construction work continued on the Séreinis building in Issy-les-Moulineaux, leading to capital expenditure of 14.6 million euros in 2007. The delivery of the building is maintained for late 2008, and the lease-up phase is expected to begin shortly.

### Full ownership of Ségécé strengthens Group cohesion

Klépierre acquired full ownership of Ségécé by purchasing the minority interests held by AXA Reim and BNP Paribas for 20 million euros (10%) and 30 million euros (15%), respectively.

### Change in debt and debt financing terms

On Friday 21 September 2007, Klépierre contracted a syndicated line of credit for 1 billion euros with 5 banks.
Launched for an initial amount of 800 million euros, this new syndicated loan has the following features:

- firm term of 7 years;
- margin of between 0.45% and 0.55%, based on a Loan To Value grid (net debt/RNAV);
- financial covenants, identical to those contracted with a banking syndicate in January 2006, pertaining primarily to the Loan To Value ratio (limited to 52%), EBITDA/interest

expense (minimum 2.5), secured financing debt/RVAV ratio (limited to 20%). The banks participating in the loan are BNP Paribas (lead arranger), BECM (Crédit Mutuel), Cicobail (Caisse d'Épargne Group), Helaba and ING (co-arrangers).

In January 2008, Standard & Poor's confirmed Klépierre's rating: BBB+ positive outlook.

### **Dividend payment**

On April 5, 2007, the shareholders at the general meeting determined a dividend of 3.2 euros per share (1.06 euro after the 3-for-1 stock split), up by 18.5%. The dividend was paid on April 13, 2007.

### Stock split

Pursuant to the decision made by the shareholders at their annual general meeting on April 5, 2007, Klépierre performed a 3-for-1 stock split on September 3, 2007, bringing the unit price per share from 4.20 euros to 1.40 euros. As a result, the number of shares was simultaneously multiplied by 3 to reach 138 492 687 shares.

This transaction was preceded on August 31, 2007 by a capital increase via the capitalization of reserves in the amount of 9 232 845.80 euros, bringing the par value of the share from 4 euros to 4.20 euros.

Following these transactions, on September 3, 2007 the share capital of Klépierre was 193 889 761.80 euros, divided into 138 492 687 shares, each with a par value of 1.40 euro.



# **CONSOLIDATED FINANCIAL STATEMENTS**Significant events of fiscal year 2007 and prior exercise

On January 5, 2006, Ségécé, a 75% subsidiary of Klépierre, acquired the outstanding capital of the Italian management company (PSG, which has since become Ségécé Italia), of which it previously owned 50%. The amount invested was 9.1 million euros.

### Spain

Klépierre acquired the Molina de Segura shopping center (Autonomus Community of Valence) on June 30, 2006. This 10 651 sq.m. mall features 79 retail outlets and a Supercor supermarket, as well as a 600-space parking lot. The total amount of the investment was 29.3 million euros, for estimated rents of 1.9 million euros.

### Portugal

Klépierre acquired the Braga shopping center (9 293 sq.m.) on December 28, 2006.

### Czech Republic

Klépierre acquired the Novodvorska Plaza on June 29, 2006, located in the 4th district of Prague. Covering 26 000 sq.m., the center offers a Tesco (6 300 sq.m. GLA), around a hundred retail shops, an entertainment center composed of a Cinéma City and a bowling alley, as well as a parking for 870 vehicles. Klépierre invested 38.6 million euros.

### Investment in the real estate of major retailers

Klémurs, an 84.1% subsidiary of Klépierre after the IPO (Initial Public Offering) carried out in December 2006, acquired ownership of 128 Buffalo Grill restaurant properties in France. The investment was 296.2 million euros (including transfer duties and acquisition fees), and constitutes the first step in the strategic partnership agreement between Klémurs and Buffalo Grill, which also calls for the involvement of Klémurs in the development of the brand in France and across Europe.

### Office buildings: pursuit of divestment program and repositioning in acquisition

In accordance with its opportunistic investment policy for office properties, Klépierre both pursued its planned disposal program for mature assets and resumed its position as a buyer, making two acquisitions:

- The first covers 4 000 sq.m. and is located at 7 rue Meyerbeer, in the heart of the central business district of Paris (Opéra). This prime location should ultimately generate genuine reversion potential;
- The second involves the acquisition of an office building to be constructed in the ZAC Forum Seine in Issy-les-Moulineaux, in connection with the Property Development Contract (PDC). The building, which is scheduled for delivery at the end of 2008, will feature nearly 12 000 sq.m. of office space spread over 7 floors and more than 300 parking lots. The project is adjacent to another building owned by Klépierre, which is currently fully occupied by Steria.

These two transactions represent an investment of 112.9 million euros, including 67.0 million euros in 2006 and 45.9 million euros spread over 2007 and 2008 as par of the PDC of Issy-les-Moulineaux.

In addition, L'Espace Kléber, located at 25 avenue Kléber (Paris, 16th arrondissement), is developing 9866 sq.m. of useful weighted space and was taken up by the Crédit Suisse group (9 years firm), for two third of the total space, and by Veolia Environnement (5 years), for the remaining third.

The leases went into effect on February 1, 2006 and will generate annual revenue of 6.45 million euros.

In parallel, 4 office assets were sold (28 025 sq.m. in total) for 112.6 million euros. These assets contributed rents of 3.3 million euros in fiscal year 2006.

### Change in debt financing terms

On January 31, 2006, Klépierre opened a line of credit for 1.5 billion euros, syndicated with 6 hanks

This credit facility was used to early refinance lines of credit expiring in 2006, 2007 and 2009, while also opening up new sources of financing. In particular, Klépierre redeemed early the club deals it had set up in 2003 and 2004, which included a back-up line of 300 million euros due in March 2006, as well as medium-term lines that were fully drawn down, for a total of 750 million euros. The bridge loan that was set up in the second half of 2005, for up to 400 million euros and drawn down for 275 million euros, was also fully repaid. A new seven-year syndicated loan was

### Fiscal year 2006

### Change in Klépierre group's shopping center holdings

### France

The Place d'Armes shopping center located in downtown Valenciennes was inaugurated on April 18. For Klépierre, the investment was 51.8 million euros, for full-year rents of 4.6 million euros.

Featuring 16 000 sq.m. GLA over two levels, the Place d'Armes center offers 60 new retail outlets (FNAC, H&M, Match supermarket, Zara, Sephora)

The acquisition of the Toulouse Purpan shopping center comes after the completion of major renovation work on the mall and the Carrefour hypermarket. The new center covers 7 220 sq.m. of GLA and counts 32 retail outlets. In addition, Klépierre raised its stake in the company that owns the Val d'Europe shopping center by 15% (64 046 sq.m. GLA), brining its total ownership to 55%.

### Italy

Investments were primarily focused on the extension of existing centers, in particular with the Giussano shopping center (10.2 million euros), located to the northwest of Milan, and in Varese (5.6 million euros). Created in 1997, the Giussano shopping center was previously composed of a Carrefour hypermarket (14 000 sq.m.) and a 2 800 sq.m. mall. Now that the extension has been completed, the hypermarket covers 15 800 sq.m. and the size of the mall has been expanded to 8 200 sq.m., with 25 new retail anchors. There are three mid-sized units, including a Darty.

# CONSOLIDATED FINANCIAL STATEMENTS Accounting principles and methods



contracted, with a back-up commercial paper facility of 300 million euros and a long-term line of credit for 1.2 billion euros. Its principal features are indicated below:

- an initial margin of 0.35%, which is subject to adjustments based on a loan to value grid (ratio of net debt to revalued net assets);
- financing covenants that primarily concern the Loan To Value ratio (limited to 52%), the coverage of interest expense by EBITDA (minimum 2.5), and the secured financing to revalued net assets ratio (limited to 20%).

On February 28, 2006, Klépierre issued a 10-year bond, expiring on March 16, 2016, paying a coupon rate of 4.25%. The margin was set at 70bps above the 10-year swap rate. In response to the significant over-subscription, Klépierre decided to raise the face value of the bond to 700 million euros (versus the originally contemplated sum of 500 to 600 million euros). The bonds are listed on the Luxemburg Stock

Klépierre decided to use the proceeds to refinance bank loans expiring on 2006 and to meet the funding needs generated by its investment program.

### **Dividend payment**

On April 7, 2006, the general meeting decided to set the dividend at 2.7 euros per share (0.9 euro after the 3-for-1 stock split). The dividend was paid on April 13, 2006.

### 2. ACCOUNTING PRINCIPLES AND METHODS

### **Corporate reporting**

Klépierre is a French law société anonyme (SA), subject to all the texts applicable to business corporation in France, and in particular the provisions of the commercial code. The company's head office is located at 21 avenue Kléber in Paris.

On February 4, 2008, the Executive Board closed and authorized the publication of Klépierre SA's consolidated financial statements for the period from January 1, 2007 to December 31, 2007. Klépierre shares are listed on Euronext™ Paris (Compartment A).

### **Principles of financial statement**

In accordance with European Regulation 1606/2002 dated July 19, 2002 on international accounting standards, the Klépierre Group consolidated financial statements for the year ended December 31, 2007 have been drawn up in conformity with IFRS rules, as adopted by the European Union and applicable as from

The IFRS framework as adopted by the European Union includes the IFRS (International Financial Reporting Standards), the IAS (International Accounting Standards) and their interpretations (SIC and IFRIC).

The consolidated annual financial statements on December 31, 2007 are presented in the form of complete accounts including all the information required by the IFRS framework.

During the past fiscal year, the Group adopted the new standards and amendments to existing standards, as well as the new IFRIC interpretations described below. Adoption of these new standards and revised interpretations had no impact on the Group's financial position or performance. However, it required additional notes to the consolidated financial statements:

- Financial instruments: Disclosures: IFRS 7
- IAS 1 Amendments – Presentation of financial statements:
- IFRIC 8 Scope of IFRS 2;
- IFRIC 9 Reassessment of embedded derivatives;
- IFRIC 10 Interim financial reporting and impairment.

The main effects of these changes are as follows:

### IFRS 7 Financial instruments - Disclosures

This standard stipulates that the notes to the financial statements should enable users to assess the significance of the financial instruments held by the Group as well as the nature and extent of risks arising from such instruments. The new disclosures required are to be included in the financial statements.

### IAS 1 Presentation of financial statements

This amendment requires the Group to make additional disclosures that enable users of its financial statements to assess the objectives, policies and processes for managing capital.

### IFRIC 8 Scope of IFRS 2

This interpretation states that IFRS 2 applies to all transactions in which the entity cannot identify specifically some or all of the goods or services received, particularly in cases where equity instruments are issued, when the identifiable counterparty received by the entity appears to be less than the fair value of the equity instruments granted. This interpretation has no bearing on the Group's financial position or performance.

### **CONSOLIDATED FINANCIAL STATEMENTS**

### **Accounting principles and methods**

### IFRIC 9 Reassessment of embedded derivatives

IFRIC 9 requires an entity, when it becomes party to a contract, to assess whether any embedded derivatives contained in the contract must be separated, while subsequent reassessment is prohibited except where changes to the contract significantly modify cash flow. Given that the Group holds no embedded derivative requiring separation from a host contract, this interpretation has no impact on the Group's financial position or performance.

### IFRIC 10 Interim financial reporting and impairment

This interpretation states that an entity shall not reverse an impairment loss recognized in a previous interim period in respect of goodwill or an investment in either an equity instrument or a financial asset carried at cost. Given that the Group has not recognized any such reversals, this interpretation has no impact on the Group's financial position or performance.

Moreover, the Group has decided against early application of the following IFRS standards and interpretations:

- IFRS 8 Operating segments;
- IFRIC 11 IFRS 2 Group and treasury share transactions.

### IFRS 8 Operating segments

This standard requires the Group to present specific information on its operating segments. It replaces the previous IFRS guidance on determining primary (business segment) and secondary reporting formats (geographic seaments).

### IFRIC 11 IFRS 2 -

### Group and treasury share transactions

This interpretation stipulates that the entity must account for any share-based payment arrangements granting its employees rights to its equity instruments must be accounted for as equity-settled transactions, whatever means the entity uses to settle the related obligation, whether the necessary instruments are purchased from third parties or provided by the entity's shareholders.

### **IFRS 1: Overview of methods** for first-time adoption of IFRS in the financial statements at December 31, 2005

As a first-time adopter of IFRS standards at December 31, 2005, Klépierre applied the specific provisions of IFRS 1 relating to first-time adoption.

For preparing the January 1, 2004 opening balance sheet, the retrospective application of the standards applicable at December 31, 2005 means the following:

- the assets and liabilities to be included in the opening balance sheet at January 1, 2005 are all assets and liabilities that meet the accounting definitions and criteria of IFRS, and only these;
- the assets and liabilities are classified in accordance with IFRS;
- the assets and liabilities are measured in accordance with IFRS;
- the impact of adjustments is booked in equity at the beginning of the year.

The impacts of first-time adoption of IFRS are detailed on page 137 in the 2005 reference document

The IAS 32-39 standards on financial instruments are applied as from January 1, 2005 (with no comparative data, in accordance with paragraph 36 a of IFRS 1).

The impacts of the application of IAS 32-39 are detailed in paragraph 10.5 of the notes to the consolidated financial statements included in the 2005 reference document.

As a first-time adopter at December 31, 2005, IFRS allows derogations from certain optional

- business combinations: non-restatement of business combinations that occurred prior to January 1, 2004 is allowed;
- fair value or revaluation as presumed cost: the amount recorded in the January 1, 2003 opening balance sheet as a result of the revaluation of property, plant and equipment and investment property to fair value, following adoption of SIIC status, has been used as the presumed cost of those assets;
- employee benefits: in the case of postemployment benefits under defined benefit plans, the Group has elected to apply the so-called "corridor" approach for posting

actuarial gains and losses on the company's commitments:

• equity-settled transactions: only plans granted after November 7, 2002 and for which there were no vested rights at January 1, 2005 have been recognized in the accounts.

### **Compliance with accounting** standards

The consolidated financial statements of Klépierre SA and all its subsidiaries were prepared in accordance with International Financial Reporting Standards (IFRS).

### Consolidated financial statements -**Basis of preparation**

The consolidated financial statements include the financial statements of Klépierre SA and of its subsidiaries at December 31, 2007. The financial statements of subsidiaries are prepared using the same accounting period as that of the parent and consistent accounting

Subsidiaries are consolidated as of the date on which they are acquired, which is the date on which the Group acquired a controlling interest; this accounting treatment prevails until the date on which this control ceases.

The Group's consolidated financial statements are established according to the historical cost principle, with the exception of derivative financial instruments and financial assets that are being held for sale, which are measured and carried at their fair value. The carrying amount of assets and liabilities that are hedged according to a fair value hedge relationship, and which are otherwise measured at cost, is adjusted to reflect changes in fair value attributable to the risks being hedged. The consolidated financial statements are presented in euros, and all amounts rounded

to the nearest thousandth unless otherwise

### **Summary of judgments** and material estimates

In preparing these consolidated financial statements in accordance with IFRS, Group management was led to use estimates and make a number of realistic and reasonable assumptions. Some facts and circumstances may lead to changes in these estimates and assumptions, which would affect the value

of the Group's assets, liabilities, equity and earnings.

### **Use of estimates**

The principal assumptions concerning future events and other sources of uncertainty linked to the use of estimates at year end for which there is a significant risk of material change in the net carrying amount of assets and liabilities in a subsequent year are presented below:

### Valuation of goodwill

The Group tests goodwill for impairment at least once a year. This requires estimating the value in use of the cash-generating units to which the goodwill is allocated. In order to determine their value in use, Klépierre has to make estimates on expected future cash flows from each cash-generating unit and also choose a pre-tax discount rate to calculate the current value of these cash flows.

### **Investment property**

The Group has its real estate assets appraised by third-party appraisers every half year according to the methods described in paragraph 9.1. The appraisers use assumptions as to future flows and rates that have a direct impact on the value of the buildings.

The reference table IFR can be consulted on the Internet site of the European Commission: http://ec.europa.eu/internal\_market/accounting/ias\_fr. htm#adopted-commission

### 2.1. Scope and method of consolidation

### **Consolidation scope**

The consolidated financial statements cover all companies over which Klépierre has majority control, joint control or significant influence. The calculation of the level of control takes account of potential voting rights that entitle their holders to additional votes if these rights can be exercised or converted immediately. A subsidiary is consolidated from the date on which the Group obtains effective control. The Group consolidates special purpose entities (SPEs) formed specifically to manage a transaction, even where the Group has no equity interest in the entity, provided that the substance of the relationship is controlled by the Group (the entity's activities are conducted exclusively on behalf of the Group, and the Group has the decision-making and management powers). There are no special purpose entities in the Group.

### **Consolidation method**

The Group's consolidation method is not based solely on the extent of legal ownership of each entity:

- majority control: full consolidation. Control is presumed to exist when Klépierre holds more than half of the entity's voting rights directly or indirectly. It is likewise presumed to exist when the parent has the power to direct the entity's financial and operational policies, appoint, recall or convene the majority of the members of the board of directors or the equivalent management body;
- joint control: proportionate consolidation. Joint control exists only when the operational, strategic and financial decisions require unanimous consent of the controlling parties. That consent must take the form of a contractual agreement, e.g. articles of association, shareholders' agreements and the like;
- significant influence: equity method of accounting. Significant influence is the power to participate in an entity's financial and operating policy decisions but not control or jointly control those policies. The Group is presumed to have significant influence if it directly or indirectly holds 20% or more of an entity's voting rights. Equity-accounted shareholdings are initially

recognized in the balance sheet at cost, plus or minus the share of the net position generated after the acquisition, and less impairment;

• no influence: non-consolidates company.

The goodwill of equity-accounted companies is included in the carrying amount of "equity-accounted investments" and may not be amortized.

### Inter-company transactions

Inter-company balances together with profits resulting from transactions between Group companies are eliminated. Since January 1, 2005, any internal margin on development fees incorporated into the cost price of capitalized assets or inventories by the companies that purchased them is eliminated. Financial products billed to property development companies are listed among their inventories and recognized in the income statement.

### 2.2. Accounting for business combinations

at the acquisition date.

According to IFRS 3, all business combinations covered by the standard must be accounted for using the purchase method.

A business combination is defined as the bringing together of separate entities or businesses into one reporting entity.

The acquirer must initially allocate the cost of the business combination by recognizing the identifiable assets, liabilities and contingent liabilities of the acquired business (except for non-current assets held for sale) at fair value

Goodwill is the difference between the price paid to acquire the consolidated companies' securities and the acquirer's interest in the net fair value of the identifiable assets and liabilities acquired.

On the acquisition date, the acquirer records positive goodwill as an asset. Negative goodwill is immediately recognized in the income statement.

Goodwill is no longer amortized, pursuant to IFRS 3 "business combinations." However, it must be tested for impairment annually or more often if certain events or changed circumstances indicate possible impairment.

# **CONSOLIDATED FINANCIAL STATEMENTS**Accounting principles and methods

In this testing, goodwill is broken down by cashgenerating unit (CGU), which is a homogeneous group of assets that generates identifiable cash flows

Intangible assets are recognized separately from goodwill if they are identifiable, i.e. if they arise from contractual or other legal rights or if they are capable of being separated from the activities of the entity acquired and are expected to generated future economic benefits. Any adjustments to assets and liabilities recognized on a provisional basis must be made within 12 months of the acquisition date.

### Recognition of the additional acquisition of securities in a controlled entity

The purchase of a minority interest by the parent is not treated as a business combination under IFRS 3. As a result, there are no specific accounting rules for this type of transaction. According to IAS 8.10, in the absence of a standard or an interpretation that specifically applies to a transaction, management must use its judgment in developing a relevant accounting policy. To account for such an acquisition of the minority interest in a previously controlled subsidiary, Klépierre's approach is to recognize the purchased goodwill and to remeasure at fair value on the date of acquisition the additional portion of the net assets acquired. The previously held interest is not revalued.

### 2.3. Foreign currency translation

The consolidated financial statements are presented in euro, which is Klépierre's functional and reporting currency. Each of the Group's subsidiaries determines its functional currency. and all items in its financial statements are stated in that functional currency. The Group's foreign subsidiaries conduct certain transactions in a currency other than their functional currency. These transactions are initially recorded in the functional currency at the exchange rate on the date of the transaction

On the balance sheet date, monetary assets and liabilities stated in foreign currency are translated into the functional currency at the closing exchange rate. Non-monetary items stated in foreign currency and carried at historical cost are translated using the exchange rate at the date of the initial transaction. Non-monetary items stated in foreign currency and carried at fair value are translated using the exchange rate that existed when the fair values were determined.

On the balance sheet date, the assets and liabilities of these subsidiaries are translated into Klépierre SA's reporting currency, which is the euro, at the closing exchange rate. Their profit and loss accounts are translated at the average weighted exchange rate for the year. Any resulting translation differences are allocated directly to shareholders' equity under a separate line item. In the event of the disposal of a foreign operation, the total accrued deferred exchange gain/loss on that foreign operation as recognized as a separate component of equity is recognized in the income statement.

### 2.4. Intangible assets

An intangible asset is a non-monetary asset without physical substance that must be identifiable and therefore separable from the acquired entity or arise from legal or contractual rights. It is controlled by the enterprise as a result of past events and future economic benefits are expected from it. IAS 38 states that an intangible asset should be amortized over the best estimate of its known useful life. Intangible assets with

no known useful life should not be amortized, but tested annually for impairment (IAS 36). Assets classified as intangible assets with finite useful lives should be amortized on a straightline basis over periods which reflect their expected useful life.

### 2.5. Investment property

IAS 40 defines investment property as property held by the owner or by the lessee (under a finance lease) to earn rentals or for capital appreciation or both, rather than for:

- use in the production or supply of goods or services or for administrative purposes; or
- sale in the ordinary course of business (trading).

Nearly all of Klépierre's real estate assets meet the definition of "investment property." Buildings occupied by the Group are recorded under "tangible assets".

After initial recognition, investment property is measured:

- either at fair value (with all changes in value recognized in the income statement):
- or at cost pursuant to the methods prescribed by IAS 16, in which case the enterprise must disclose the fair value of investment property in the notes to the financial statements. On May 26, 2004 the Supervisory Board approved the adoption by Klépierre of the cost model as set forth in IAS 40.

To produce financial reporting that is both complete and comparable to the financial statements of key competitors applying the fair value model to their investment property, Klépierre is providing pro forma financial data restating its investment property on a fair value basis.

### Cost model

Property, plant and equipment (PPE) is recorded at cost, including duties and fees, and is amortized using the components method. Depreciation of such assets must reflect the consumption of economic benefits. It should be: calculated on the basis of the depreciable amount, which is equal to the acquisition cost less the residual value of the assets:

• spread over the useful life of the PPE components; when the different components have different useful lives, each component



whose cost has a material impact on the total cost of the asset must be separately depreciated over its own useful life.

After initial recognition, property, plant and equipment is measured at its cost, less any accumulated depreciation and any impairment losses. The depreciation charge is allocated over the useful life of the assets on a straight-line basis.

The depreciation period, the depreciation method used and the residual value of the assets must be reviewed at each balance sheet date. In addition, property, plant and equipment is tested for impairment whenever there is evidence of a loss of value at June 30 or December 31. If that evidence is confirmed by testing, the new recoverable amount of the asset is compared to its net carrying amount and the impairment loss observed is recorded (see 2.7).

Gains or losses on the disposal of investment property are recorded under "Result of the sale of investment property and equity interests."

Adoption of the cost model implies application of the components method. Klépierre has taken the option offered by IFRS 1 of recognizing as the initial cost of its buildings on its opening balance sheet the revalued amount at January 1, 2003 when SIIC status was adopted, this being their deemed market value at that date. The amounts were divided between land and buildings as required by the appraisers, i.e. based on:

- land/building allocation rates for office property;
- comparison with rebuilding costs for shopping centers

An age weighting coefficient was applied to the cost of rebuilding "as new" to which the cost of rebuilding was added.

Properties acquired after January 1, 2003, plus extensions and refurbishment work impacting revalued investment property, have been recognized in the balance sheet at their acquisition cost.

### **Components method**

The components method is applied for the most part on the basis of recommendations by the Fédération des Sociétés Immobilières et Foncières (Federation of Property Companies – FSIF) on components and useful life:

- For properties developed by the subsidiaries themselves, assets are classified by component type and measured at their realizable value;
- For investment properties held in the portfolio, sometime for a long time, components are broken down into four categories: business premises, shopping centers, offices and residential properties.

Four components were identified for each of these assets types, in addition to the land:

- structure;
- · façades, waterproofing, roofing;
- mechanical/Electrical/Plumbing (MEP);
- fittings.

Component classification is based on the historic and technical features of each property. For first-time application of the components method, the historic cost of property has been calculated based on the proportion of the revalued amount used as presumed cost at January 1, 2003 that is assigned to each component.

	01	fices	Shoppin	g centers	Shops		
	Useful life	Share of total	Useful life	Share of total	Useful life	Share of total	
Structures	60 years	60%	35-50 years	50%	30-40 years	50%	
Façades	30 years	15%	25 years	15%	15-25 years	15%	
MEP	20 years	15%	20 years	25%	10-20 years	25%	
Fittings	12 years	10%	10-15 years	10%	5-15 years	10%	

All figures are based on an "as new" assumption. Klépierre has therefore calculated proportions for fittings, technical services and façades at January 1, 2003 using the useful lives shown in the above grid, calculated from the date of construction or latest general refurbishment of the property. The figure for structures is deduced from the figures for the other components and is amortized over the residual term set by the appraisers in 2003. Purchase cost is divided up between land and buildings. The share allocated to buildings is amortized over the useful life of the structures.

Residual value is the current estimate of the amount the company would obtain (minus disposal costs) if the property were

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already of the age it will be and in the condition it will be in at the end of its useful life. Given the useful lives assumed, the residual value of components is nil.

### 2.6. Non-current assets held for sale

IFRS 5 on presentation and measurement applies to measured investment property using the cost model under IAS 40 whenever the asset is available for immediate sale and meets the conditions for classification as being held for sale. An impairment test is immediately run before any asset is classified as being held for sale.

The Klépierre Group has reclassified all property covered by a contract to sell (mandat de vente) in accordance with IFRS 5.

The accounting impact is as follows:

- cost of sale is imputed to the lower of net carrying value and net fair value;
- the properties concerned are presented separately on the face of the balance sheet;
- amortization ceases

### 2.7. Impairment of assets

IAS 36 applies to tangible and intangible assets, including goodwill. It requires assessing whether there is any indication that an asset may be impaired

Such an indication might be:

- a major decline in market value;
- significant changes in the technological, economic or legal environment.

For testing purposes, assets are grouped into cash-generating units (CGUs). These are standard of assets whose continued use

generates cash inflows that are largely separate from those generated by other asset groups. Assets must not be recognized at more than their recoverable amount.

Recoverable amount is the higher amount of an asset's fair value less costs to sell and

Value in use is the discounted present value of estimated future cash flows expected to arise from the planned use of an asset, and from its disposal at the end of its useful life. An impairment loss should be recognized whenever recoverable amount is below carrying amount

Under certain circumstances, the partial or total reversal of an impairment loss may subsequently be recognized in the income statement, but reversal of a non-allocated goodwill is prohibited.

The Klépierre Group considers each property and each shopping center as a CGU. In addition, the Group's goodwill mainly concerns Ségécé and its subsidiaries. Impairment tests are performed by an independent appraiser at least once a year and, if need be, updated whenever there is a significant event during the course of the year.

The tests run for Klépierre by Aon Accuracy rely on the range of valuations produced by the discounted cash flow (DCF) method over a period of 5 years. At the first stage of this method, the future cash flow that might be generated on the business portfolio of each company is estimated, without taking into account any direct or indirect financing costs. At the second stage, the value of the business portfolio, cash flows and probable value of the portfolio at the end of the forecast period (end value) are estimated and then discounted at an appropriate rate. The discount rate applied, which is based on the Capital Asset Pricing Model (CAPM), is the sum of the following three items: the risk-free interest rate, a general market risk premium (expected market risk premium multiplied by beta for the business portfolio), and a specific market risk premium (which takes into account the proportion of specific risk not already included in flows). At the third and final stage, the value of each company's equity is obtained by deducting from the value of its business portfolio its net debt at the valuation date as well as the value of any minority interests at the same date

### 2.8. Inventory

IAS 2 defines inventory as assets held for sale in the ordinary course of business, assets in the production process for sale, materials and supplies that are consumed in production (raw materials) or services.

An impairment must be recognized if the net realizable price (fair value net of exit cost) is less than booked cost.

### 2.9. Leases

IAS 17 defines a lease agreement by which the lessor transfers to the lessee the right to use an asset for a given period of time in exchange for a single payment or for a series of payments.

IAS 17 distinguishes two types of lease: • a finance lease is a lease that transfers substantially all the risks and rewards incident to ownership of an asset to the lessee; Title to the asset may or may not eventually be transferred by the end of the lease term; • all other leases are classified as operating

### Accounting for stepped rents and rent-free periods

Lease income from the operating leases is recognized over the lease term on a straight-line hasis

Stepped rents and rent-free periods are accounted for over the life of the lease as an increase or decrease to lease income for the year.

The reference period selected is the first firm lease term.

### **Entry fees**

Entry fees received by the lessor are recognized as supplementary rent.

Entry fees are part of the net amount exchanged between the lessor and the lessee under a lease agreement. As such, the accounting periods in which this net amount is to be recognized should not be affected by the form of the agreement and the payment schedule. Entry fees are spread over the first firm lease term.

### **Early termination indemnities**

Tenants who terminate their leases prior to the expiration date are liable to an early termination charge.

Such a charge is imputed to the terminated contract and credited to income for the period in which it is recognized.

### **Eviction indemnities**

When a lessor terminates a lease prior to the expiration date, he must pay the tenant an eviction indemnity.

### (i) Replacement of a tenant:

In cases in which paying an eviction indemnity enables to modify or to maintain asset performance (higher rent, and thus higher asset value), the revised version of IAS 16 allows for the indemnity to be capitalized as part of the cost of the asset, provided that this increase in value is confirmed by independent appraisers. Otherwise, the cost is expensed.

# (ii) Renovation of a property requiring removal of resident tenants:

If eviction indemnities are paid in connection with major renovation or reconstruction work on a property requiring the prior removal of tenants, the cost is included among

preliminary expenses and recognized as a supplementary component of total renovation costs.

### Land and building leases: IAS 40 and IAS 17

Land and building leases are classified as operating or finance leases and treated in the same way as leases for other types of assets. However, since the useful life of land is usually undefined and, unless title is transferred to the lessee at the end of the lease term, substantially all the risks and rewards incident to ownership will not be transferred to the lessee (land leases are operating leases). Initial payments made in this respect therefore constitute pre-rents and are amortized over the term of the lease. in accordance with the pattern of benefits provided. Those benefits are determined by examining each individual agreement. Under the components method set out in IAS 40, such initial payments are classified as prepaid expenses.

### 2.10. Trade accounts and other debtors

Trade accounts are recognized and measured at face value minus accruals for non-recoverable amounts. Doubtful debts are estimated when it is likely that the entire amount of receivable will not be recovered. Non recovable receivables are recognized in loss when they are identified as such.

### 2.11. Borrowing costs

The benchmark treatment under IAS 23 is to recognize construction-related borrowing costs as an expense in the period in which they are incurred.

The alternative treatment allowed is to include borrowing costs in the total cost of a qualifying asset if they are directly attributable to the acquisition, construction or production of that asset.

Klépierre has not opted for the benchmark treatment, and instead accounts for construction-related finance charges as part of the cost of the assets acquired. As a result, these charges are capitalized over the construction period.

### 2.12. Provisions and contingent liabilities

IAS 37 "Provisions, contingent liabilities and contingent assets" states that a provision should be recognized for any liability when it is probable or certain that an outflow of resources will be required to settle the obligation, without any at least equivalent consideration being expected from the creditor. IAS 37 requires that non-interest-bearing long-term liabilities be discounted.

### 2.13. Current and deferred taxes

### Tax status for listed property investment companies

General features of SIIC tax status All listed property investment companies (SIICs) are entitled to the corporate tax exemption status introduced by article 11 of the 2003 Finance Act and implemented under the Decree of July 11 2003 provided that they are listed on a regulated French market, that they have share capital of at least 15 million euros and that their corporate purpose is either the purchase or construction of properties for rent, or direct or indirect investment in entities with the same corporate purpose. Once made, a decision to claim SIIC status is irrevocable. Subsidiaries subject to corporate income tax and at least 95% controlled by the Group may also claim SIIC status.

In return for tax exemption, companies must distribute 85% of their rental profits, 50% of their gains on disposal and 100% of the dividends paid to them by those of their subsidiaries that are subject to corporate income tax and have selected SIIC status.

Claiming SIIC status makes the entity concerned immediately subject to a 16.5% exit tax on unrealized gains on properties and on shares in partnerships not subject to corporate income

in partnerships not subject to corporate income tax. 25% of the exit tax falls due on December 15 of the year in which SIIC status is first claimed, with the balance payable over the three following years.

The annual general meeting of September 26, 2003 authorized Klépierre to opt into the new SIIC status, with retrospective effect to January 1, 2003.

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Discounting exit tax liability

The exit tax liability is discounted on the basis of its payment schedule. The liability is payable over 4 years commencing when SIIC status becomes applicable to the entity concerned. Following initial recognition, the liability is discounted in the balance sheet and an interest expense is recognized in the income statement at each cut-off date. In this way, the liability can be reduced to its discounted present value. The basis for calculating the discount rate is the interest rate curve, plus the period of deferment, plus the Klépierre refinancing spread.

### Corporate income tax on companies not eligible for SIIC status

Since SIIC status was adopted in 2003, Klépierre SA recognizes SIICs that are exempt from property leasing and capital gains tax, and other companies that are subject to those taxes.

Corporate income tax on non-SIICs is calculated under French common law requirements.

### French common law and deferred tax

Corporate income tax is calculated using the rules and rates applicable in each country in which Group companies are registered over the period to which the profit or loss applies. Both current and future income taxes are offset if they originate within the same consolidated tax group, are subject to the same tax authority and if offsetting is allowed by law. Deferred taxes are recorded to reflect temporary differences between the carrying amounts of assets and liabilities in the balance sheet and their tax bases if they are expected to give rise to taxable income in future periods. A deferred tax asset is recognized in case of tax losses carried forward under the likely assumption that the entity concerned will generate future taxable income against which those losses can be deducted. Deferred tax assets and liabilities are measured

using the liability method and the tax rate expected to apply when the asset will be realized or the liability settled, on the basis of the tax rates and tax regulations adopted. or that will be adopted, before the balance sheet date. The measurement of deferred tax assets and liabilities must reflect the tax consequences of the way in which the company expects to recover or settle the carrying amounts of its assets and liabilities at the balance sheet date.

All current and deferred tax is recognized as tax income or expense in the income statement. However, in the case of deferred tax recognized or settled since the acquisition or disposal of a subsidiary or equity-accounted affiliates, and of unrealized gains or losses on assets held for sale, the associated deferred taxes are taken to equity.

Deferred tax is calculated at local rates applicable at the balance sheet date. The main relevant rates are 34.43% in France, 30% in Spain, 31.40% in Italy, 34% in Belgium, 25% in Greece, 26.5% in Portugal, 19% in Poland, 20% in Hungary (excluding ordinary losses capitalized at 16%), 21% in the Czech Republic and 19% in Slovakia.

### 2.14. Treasury shares

All treasury shares held by the Group are recorded at acquisition cost and deducted from equity. Any gain arising on the disposal of treasury shares is immediately taken to equity so that disposal gains/losses do not impact net profit/loss for the period.

### 2.15. Distinction between liabilities and equity

The difference between liabilities and equity depends on whether the issuer is under an obligation to make a cash payment to the other party. Whether cash payment can be decided by the issuer or not is the crucial distinction between these two concepts.

### 2.16. Financial assets and liabilities

Financial assets include long-term financial investments assets and loans, current assets representing accounts receivable, financial securities and investments, including derivatives, and cash

Financial liabilities include borrowings, other forms of financing and bank overdrafts, derivatives and accounts payable. IAS 39 (Financial instruments: recognition and measurement) describes how financial assets and liabilities must be measured and recognized.

### Measurement and recognition of financial assets

### Loans and receivables

These include receivables from equity investments, other loans and receivables. They are recognized at amortized cost, which is calculated using the effective interest rate method. (the effective interest rate is the rate that exactly discounts estimated future cash flows to the net carrying amount of the financial instrument).

### Assets held for sale

These include equity investments. Equity investments are the Group's interest in non-consolidated companies. Investments in equity instruments with no quoted price on an active market and whose fair value cannot be reliably measured must be carried at cost.

### Cash and near cash

Cash and near cash include cash on bank accounts, short-term deposits maturing in under three months, money market funds and other investment securities.

### Recognition and measurement of financial liabilities

With the exception of derivatives, all loans and other financial liabilities are measured at amortized cost using the effective interest method.

### Recognition of liabilities at amortized cost

Under IFRS, redemption premiums on bond issues and debt issuance expenses are deducted from the nominal value of the loans concerned and applied in the calculation of the effective interest rate.

# Application of the amortized cost method to liabilities hedged at fair value

A gain or loss from the change in fair value of swaps used as fair value hedges will cause the carrying amount of the (effective portion of the) hedged item to be adjusted for the corresponding gain or loss with respect to the hedged risk.

Since the characteristics of derivatives and items hedged at fair value are generally similar, any ineffectiveness carried to hedging profit or loss will be minimal.

If a swap is cancelled before the due date of the hedged liability, the amount of the debt adjustment will be amortized over the residual term, using the effective interest rate determined at the date the hedge ended.

### Recognition and measurement of derivatives

As parent company of the Group, Klépierre is responsible for almost all Group financing and has centralized management of interest rate and exchange risks. This financial policy has led Klépierre to put in place the facilities and associated hedging instruments needed by the Group.

Klépierre hedges its liabilities using derivatives and has consequently adopted hedge accounting as per IAS 39:

- fair value hedges: hedges of the exposure to changes in fair value of balance sheet items, that are attributable to interest rate, credit or exchange risk (e.g. a fixed-rate liability);
- cash flow hedges: hedges of the exposure to variability in cash flows, achieved by fixing

the future cash flow on a variable-rate liability or asset.

Klépierre meets all IAS 39 hedge definition and effectiveness criteria.

### The adoption of hedge accounting has the following consequences:

- fair value hedges of existing assets and liabilities: the hedged portion of the asset/liability is accounted for at fair value on the balance sheet. The gain or loss from the change in fair value is recognized immediately in profit or loss. At the same time there is an opposite corresponding adjustment in the fair value of the hedging instrument, in line with its effectiveness;
- cash flow hedges: the portion of the gain or loss on the fair value of the hedging instrument that is determined to be an effective hedge is recognized directly in equity and recycled to the income statement when the hedged cash transaction affects profit or loss. The gain or loss from the change in value of the ineffective portion of the hedging instrument is recognized immediately in profit or loss.

### Recognition date: trade or settlement

IFRS seeks to reflect the time value of financial instruments as closely as possible by ensuring that, where possible, instruments with a deferred start date are recognized on the trade date, thus allowing calculation of the deferred start date.

However, this principle cannot be applied at blanket level to all financial instruments; commercial papers, for example, are often renewed a few days before their due date. If they were recognized at their trade date, this would artificially extend the runoff between the renewal trade date on a paper and its effective start date.

Klépierre applies the following rules:

- derivatives are recognized at their trade date and measurement takes account of deferred termination dates (if any);
- other financial instruments (especially liabilities) are recognized at settlement date.

# **CONSOLIDATED FINANCIAL STATEMENTS**Accounting principles and methods

### **Determination of fair value**

Financial assets and liabilities carried at fair value are measured either using listed price or valuation models that apply market criteria. The term "model" refers to mathematical methods based on generally accepted financial

For any given instrument, an active and so liquid market is any market on which transactions regularly take place and on which there is a reliable level of supply and demand, or on which transactions take place involving instruments that are very similar to the instrument being measured.

Where prices are quoted on an active market, they are used to determine fair value. Such prices will thus be used to measure listed securities and derivatives traded on organized markets such as the futures or option markets. Most OTC (Over The Counter) derivatives, swaps, futures, caps, floors and simple options are traded on active markets. They are measured using generally accepted models (discounted cash flow, Black and Scholes, interpolation techniques) that are based on the market prices of such instruments or similar underlyings.

### Tax treatment of changes in fair value

For Klépierre:

- deferred tax will be calculated for Klépierre SA financial instruments recognized at fair value applying non-SIIC pro rata of financial profit/loss;
- the financial instruments of foreign subsidiaries recognized at fair value will generate a deferred tax calculation at rates applicable in the country concerned

### 2.17. Employee benefits

Employee benefits are recognized as set out in IAS 19, which applies to all payment for services rendered except share-based payment, which is covered by IFRS 2. All employee benefits, whether paid in cash or in kind, short or long-term must fall into one of the 4 main classifications:

- · short-term benefits such as salaries and wages, annual leave, profit-sharing, shares, company contributions to schemes;
- post-employment benefits, such as (in France) supplementary bank pension payments or outside France private pension schemes;
- other long-term benefits, including paid leave and seniority payments, some deferred compensation schemes paying out in monetary units;
- compensation due to the termination of job contract severance pay.

Recognition and measurement depends on the classification into which the benefit falls.

### Short-term henefits

The company recognizes a loss when it uses services rendered by employees and in return pays agreed benefits to them.

### **Post-employment benefits**

In accordance with generally accepted principles, the Group distinguishes defined contribution and defined benefit plans.

Defined contribution plans do not give rise to any liability so far as the company is concerned and therefore are not provisioned. Contributions paid during the period are recognized as a loss.

Defined benefit plans do give rise to a liability so far as the company is concerned and must therefore be measured and provisioned. The classification of a benefit into either of the above categories will depend on the economic basis of the benefit that will be used to decide whether the Group is required to provide the promised benefit to the employee under the terms of an agreement or an implicit obligation.

Post-employment benefits classified as defined

benefit plans are calculated on an actuarial basis that takes account of demographic and financial factors.

The provision needed for the commitment will be determined on the basis of the actuarial assumptions adopted by the company and will apply the Projected Unit Credit Method. The value of hedging assets, if any (plan assets and redemption rights) will be deducted from the resulting figure.

The size of plan liabilities and the value of its hedging assets may change considerably from one period to another in line with changes in actuarial assumptions, and may give rise to actuarial gains/losses. The Group applies the corridor method to account for actuarial gains/losses on its commitments. Use of the corridor method means that as of the following financial year the proportion of actuarial gain/loss that is in excess of the higher of the following need not be recognized: 10% of the discounted gross value of the liability or 10% of the market value of the plan hedge asset at the end of the previous period.

### **Long-term benefits**

These are benefits, other than post-employment benefits or severance pay, that are not payable in their entirety within twelve months of the end of the financial year in which the employees concerned provided the services in question.

The actuarial method applied is similar to that used for post-employment defined benefits, except that actuarial gains/losses are recognized immediately and there is no corridor. Furthermore, any gain/loss resulting from change to the plan but deemed to apply to previous services is recognized immediately.

### **Compensation due upon termination** of employment

This severance pay is given to employees if their employment with the Group is terminated before they reach statutory retirement age or if they accept voluntary redundancy. Compensation due to the termination of the job contract that is payable more than twelve months after the balance sheet date is discounted

### 2.18. Share-based payment

IFRS 2 provides that all share-based payment must be expensed when the goods or services given in return for these payments are used. For the Klépierre group, the standard applies primarily to the purchase of shares to meet the commitments arising from its employee stock option scheme. Pursuant to IFRS 1, only plans awarded after November 7, 2002 whose rights were not acquired at January 1, 2005 need be recognized. As a result, Klépierre's 1999 stock option plan has not been restated. The exercise period for this particular plan ended on June 24, 2007.

### 2.19. Segment reporting

IAS 14 requires the reporting of financial information by line of business and geographical area in respect of primary and secondary segments. Segments are identified by analyzing risks and returns to then form homogenous segments.

Lines of business and geographical segments must be reported if they account more than 10% of the total result, revenue or balance sheet total.

If total revenue attributable to reportable segments is less than 75% of the total consolidated income, additional segments should be identified while dropping the threshold by 10% until 75% is reached. The following information should be disclosed for primary segments: segment income, pre-tax and pre-financial charge segment revenue, the carrying value of sector assets, sector liabilities and sector investments over the period. The following information should be disclosed for secondary segments: sector income, sector assets, and investments over the period. The Klépierre group discloses primary sector information on the Group under line of business and secondary sector information under geographical area.

primary sector lines of business: shopping centers, retail properties and office properties;
secondary sector geographical areas: France,
Spain, Portugal, Italy, Greece, Hungary, Poland and "other" Europe.



### 3. SCOPE OF CONSOLIDATION

Companies	Siren n°	Head office	Methods	% of interest		% of holding	
			December 2007*	2007	2006	2007	2006
SA Klépierre	780 152 914	Paris	FC	100.00%	100.00%	100.00%	100.00%
OFFICE BUILDINGS							
SAS Klépierre Finance	433 613 312	Paris	FC	100.00%	100.00%	100.00%	100.00%
SAS LP7	428 782 486	Paris	FC	100.00%	100.00%	100.00%	100.00%
SAS CB Pierre	343 146 932	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Général Leclerc n°11 Levallois	381 986 363	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Jardins des Princes	391 237 716	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Barjac Victor	390 123 057	Paris	FC	100.00%	100.00%	100.00%	100.00%
SHOPPING MALLS – FRANCE							
SNC Kléber La Perouse	388 724 361	Paris	FC	100.00%	100.00%	100.00%	100.00%
SAS KLE 1	389 217 746	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC SCOO	309 660 504	Paris	FC	79.94%	79.94%	79.94%	79.94%
SNC Angoumars	451 149 405	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Klécar France	433 496 965	Paris	FC	83.00%	83.00%	83.00%	83.00%
SNC KC1	433 816 501	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC2	433 816 444	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC3	433 816 725	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC4	433 816 774	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC5	433 817 269	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC6	433 842 549	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC7	433 842 515	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC8	433 842 564	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC9	433 816 246	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC10	433 816 220	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC11	433 894 243	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC12	433 894 102	Paris	FC	83.00%	83.00%	100.00%	100.00%
SNC KC20	449 054 949	Paris	FC	83.00%	83.00%	100.00%	100.00%
SAS Centre Jaude Clermont	398 960 963	Paris	FC	100.00%	100.00%	100.00%	100.00%
SCS Klécar Europe Sud	428 864 268	Paris	FC	83.00%	83.00%	83.00%	83.00%
SC Solorec	320 217 391	Paris	FC	80.00%	80.00%	80.00%	80.00%
SNC Centre Bourse	300 985 462	Paris	FC	100.00%	100.00%	100.00%	100.00%
SCS Begles Arcins	404 357 535	Paris	PC	50.00%	50.00%	50.00%	50.00%
SCI Bègles Papin	449 389 956	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Soccendre	319 814 075	Paris	FC	100.00%	75.25%	100.00%	100.00%
SCI Sécovalde	405 362 682	Paris	FC	55.00%	55.00%	55.00%	55.00%
SAS Cécoville	409 547 015	Paris	FC	100.00%	100.00%	100.00%	100.00%
SAS Poitiers Aliénor	410 245 757	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Foncière Saint-Germain	378 668 875	Paris	FC	100.00 %	100.00%	100.00%	100.00%
SAS Soaval	419 620 075	Paris	PC	50.00%	37.50%	50.00%	50.00%
SCA Klémurs		Paris Paris	FC FC	50.00% 84.11%	37.50% 84.11%	50.00% 84.11%	84.11%
	419 711 833	Paris Paris					
SAS Cécobil	408 175 966		PC	50.00%	50.00%	50.00%	50.00%
SCI du Bassin Nord	422 733 402	La Plaine Saint-Denis	PC	50.00%	50.00%	50.00%	50.00%
SNC Le Havre Vauban	420 307 704	Paris	PC	50.00%	50.00%	50.00%	50.00%
SNC Le Havre Lafayette	420 292 047	Paris	PC	50.00%	50.00%	50.00%	50.00%
SNC Sodevac	388 233 298	Paris	FC	100.00%	100.00%	100.00%	100.00%

Companies	Siren n°	Head office	Methods	% of ir	iterest	% of he	olding
•			December 2007*	2007	2006	2007	2006
SAS Odysseum Place de France	428 788 525	Paris	PC	50.00%	50.00%	50.00%	50.00%
SAS Klecar Participations Italy	442 229 175	Paris	FC	83.00%	83.00%	83.00%	83.00%
SNC Pasteur	398 967 232	Paris	FC	100.00%	100.00%	100.00%	100.00%
SA Holding Gondomar 1	438 568 545	Paris	FC	100.00%	100.00%	100.00%	100.00%
SAS Holding Gondomar 3	438 570 129	Paris	FC	100.00%	100.00%	100.00%	100.00%
SAS Klépierre Participations et Financements	442 692 315	Paris	FC	100.00%	100.00%	100.00%	100.00%
SCI Combault	450 895 164	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Klétransactions	479 087 942	Paris	FC	100.00%	100.00%	100.00%	100.00%
SCI La Plaine du Moulin à Vent	479 718 124	Paris	PC	50.00%	50.00%	50.00%	50.00%
SCI Beau Sevran Invest	441 648 714	Paris	FC	83.00%	83.00%	100.00%	100.00%
SAS PROGEST	330 574 625	Paris	FC	100.00%	-	100.00%	-
SCI La Rocade	319 524 070	Paris	EM	38.00%	-	38.00%	-
SCI l'Emperi	421 021 346	Paris	EM	15.00%	_	15.00%	_
SCI Girardin	339 293 532	Paris	PC	33.40%	-	33.40%	-
SC Boutiques Saint-Maximin	314 866 484	Paris	FC	42.50%	-	42.50%	-
SARL Belvédère Invest	418 124 475	Paris	FC	62.00%	-	62.00%	-
SCI Haies Haute Pommeraie	437 731 664	Paris	EM	43.00%	-	43.00%	-
SCI Plateau des Haies	423 665 413	Paris	FC	90.00%	-	90.00%	-
SCI Halles Plérin	340 255 280	Joinville-le-Pont	EM	25.00%	-	25.00%	-
SCI Boutiques d'Osny	339 797 607	Paris	FC	38.26%	-	67.00%	-
SCI Plateau de Plérin	329 393 805	Paris	EM	25.00%	-	25.00%	-
SCI la Rocade Ouest	319 658 399	Paris	EM	36.73%	-	36.73%	-
SARL Forving	442 692 539	Paris	FC	90.00%	-	90.00%	-
SCI du Plateau	382 949 873	Boulogne-Billancourt	EM	17.76%	-	26.50%	-
SA Rezé Sud	413 251 216	Rézé	EM	15.00%	-	15.00%	-
SCI Maximeuble	347 879 306	Paris	FC	100.00%	-	100.00%	-
SCI Saint-Maximin Construction	347 879 405	Paris	PC	50.00%	-	50.00%	-
SCI Immobilière de la Pommeraie	348 268 996	Paris	PC	50.00%	-	50.00%	-
SCI Pommeraie Parc	350 236 337	Paris	PC	50.00%	-	50.00%	-
SCI Champs des Haies	351 335 914	Paris	PC	50.00%	-	50.00%	-
SCI La Rive	348 974 080	Paris	FC	47.30%	-	47.30%	-
SCI Rebecca	428 291 520	Paris	FC	70.00%	-	70.00%	-
SCI Aulnes developpement	448 080 861	Paris	FC	25.50%	-	50.00%	-
SARL Proreal	447 572 686	Paris	FC	51.00%	-	51.00%	-
SCI Sandri-Rome	423 680 917	Paris	EM	15.00%	-	15.00%	-
SCI La Roche Invest	448 055 798	Paris	EM	32.50%	-	32.50%	-
SCI Osny Invest	420 796 708	Paris	FC	57.12%	-	57.12%	-
SNC Parc de Coquelles	348 281 965	Paris	PC	50.00%	-	50.00%	-
SCI Sogegamar	950 591 792	Paris	EM	33.12%	-	33.12%	-
SCI Achères 2000	422 380 576	Paris	EM	30.00%	-	30.00%	-
SCI Le Mais	378 907 000	Paris	FC	55.00%	-	55.00%	-
SCI le Grand Pré	352 765 994	Paris	PC	50.00%	-	50.00%	-
SCI Champs de Mais	379 159 338	Paris	EM	25.00%	-	25.00%	-
SCI des Salines	394 253 959	Paris	PC	50.00%	-	50.00%	-
SCI les Bas Champs	394 253 710	Paris	PC	50.00%	-	50.00%	-
SCI Des dunes	394 253 819	Paris	PC	50.00%	-	50.00%	-
SCI la Française	394 253 264	Paris	PC	50.00%	-	50.00%	_

Companies	Siren n°	Head office	Methods	% of ir	nterest	% of holding	
			December 2007*	2007	2006	2007	2006
SCILC	422 654 392	Paris	FC	33.00%	_	60.00%	-
SARL Société du bois des fenêtres	418 683 124	Vélizy-Villacoublay	EM	20.00%	-	20.00%	-
SAS KLE PROJET 1	493 511 620	Paris	FC	100.00%	-	100.00%	-
SAS KLECAPNOR	494 808 603	Paris	FC	84.11%	-	100.00%	-
SNC CAP NORD	332 024 926	Lille	FC	84.11%	-	100.00%	-
SAS Vannes Coutume	495 178 055	Paris	FC	100.00%	-	100.00%	-
SAS KLE PROJET 2	479 506 345	Paris	FC	100.00%	-	100.00%	-
Société des Centre Toulousains	499 084 903	Paris	FC	75.81%	-	75.81%	-
SA Holding Gondomar 2	438 567 265	Paris	FC	100.00%	-	100.00%	-
SAS Holding Gondomar 4	438 567 331	Paris	FC	100.00%	-	100.00%	-
SCI Noblespécialiste	389 308 339	Paris	FC	75.81%	-	100.00%	-
SNC La Marquayssonne	379 881 121	Paris	FC	75.81%	-	100.00%	-
SCI Restorens	380 667 790	Paris	FC	75.81%	-	100.00%	-
SNC Sodirev	377 807 367	Paris	FC	75.81%	-	100.00%	-
SCI Besançon Chalezeule	498 801 778	Paris	FC	100.00%	-	100.00%	-
SERVICE PROVIDERS – FRANCE							
SCS Ségécé	562 100 214	Paris	FC	100.00%	75.00%	100.00%	75.00%
SNC Klégestion	398 058 149	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Ségécé Loisirs et Transactions	421 220 252	Paris	FC	100.00%	75.00%	100.00%	100.00%
SAS Klépierre Conseil	398 967 000	Paris	FC	100.00%	100.00%	100.00%	100.00%
SNC Galae	433 909 165	Paris	FC	100.00%	87.25%	100.00%	100.00%
Gie Klépierre Services	435 194 725	Paris	FC	100.00%	87.75%	100.00%	100.00%

Companies	Country	Head office	Methods	% of i	nterest	% of holding	
			December 2007*	2007	2006	2007	2006
SHOPPING MALLS – INTERNATIONAL							
SA Coimbra	Belgium	Brussels	FC	100.00%	100.00%	100.00%	100.00%
SA Cinémas de L'esplanade	Belgium	Brussels	FC	100.00%	100.00%	100.00%	100.00%
SA Foncière de Louvain-la-Neuve	Belgium	Brussels	FC	100.00%	100.00%	100.00%	100.00%
SA Place de l'Accueil	Belgium	Brussels	FC	100.00%	100.00%	100.00%	100.00%
SA Klécar Foncier Iberica	Spain	Madrid Alcobendas	FC	83.00%	83.00%	100.00%	100.00%
SA Klécar Foncier España	Spain	Madrid Alcobendas	FC	83.00%	83.00%	100.00%	100.00%
SA Klépierre Vinaza	Spain	Madrid Alcobendas	FC	100.00%	100.00%	100.00%	100.00%
SA Klépierre Vallecas	Spain	Madrid Alcobendas	FC	100.00%	100.00%	100.00%	100.00%
SA Klépierre Nea Efkarpia	Greece	Athens	FC	83.00%	83.00%	100.00%	100.00%
SA Klépierre Foncier Makedonia	Greece	Athens	FC	83.01%	83.01%	100.00%	100.00%
SA Klépierre Athinon A.E.	Greece	Athens	FC	83.00%	83.00%	100.00%	100.00%
SA Klépierre Peribola Patras	Greece	Athens	FC	83.00%	83.00%	100.00%	100.00%
Klépierre Larissa	Greece	Athens	FC	100.00%	-	100.00%	-
Sarl Szeged plaza	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl Szolnok plaza	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl Zalaegerszeg plaza	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl Nyiregyhaza Plaza	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
SA Duna Plaza	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl CSPL 2002 (Cespel)	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl GYR 2002 (Gyor)	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl Debrecen 2002	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%
Sarl Uj Alba 2002	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%

Companies	Country	Head office	Methods	% of i	nterest	% of holding		
	_		December 2007*	2007	2006	2007	2006	
Sarl Miskolc 2002	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%	
Sarl Kanizsa 2002	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%	
Sarl KPSVR 2002 (Kaposvar)	Hungary	Budapest	FC	100.00%	100.00%	100.00%	100.00%	
Sarl Duna Plaza Offices	Hungary	Budapest	FC	100.00%	_	100.00%	_	
Klépierre Corvin	Hungary	Budapest	FC	100.00%	_	100.00%	_	
Corvin Retail	Hungary	Budapest	FC	100.00%	_	100.00%	_	
Srl Immobiliare Magnolia	Italy	Milan	FC	85.00%	85.00%	85.00%	85.00%	
Spa ICD	Italy	Milan	FC	85.00%	85.00%	85.00%	85.00%	
Spa IGC	Italy	Milan	PC	50.00%	50.00%	50.00%	50.00%	
Srl Novate	Italy	Milan	FC	85.00%	85.00%	85.00%	85.00%	
Spa Klécar Italia	Italy	Milan	FC	83.00%	83.00%	100.00%	100.00%	
Spa Klefin Italia	Italy	Milan	FC	100.00%	100.00%	100.00%	100.00%	
Galleria Commerciale Collegno	Italy	Milan	FC	100.00%	100.00%	100.00%	100.00%	
Galleria Commerciale Serravalle	Italy	Milan	FC	100.00%	100.00%	100.00%	100.00%	
Galleria Commerciale Assago	Italy	Milan	FC	100.00%	100.00%	100.00%	100.00%	
Galleria Commerciale Klépierre	Italy	Milan	FC	100.00%	100.00%	100.00%	100.00%	
Galleria Commerciale Cavallino	Italy	Milan	FC	100.00 %	100.00%	100.00%	100.00%	
	,		FC FC					
Galleria Commerciale Solbiate	Italy	Milan Luxemburg		100.00%	100.00%	100.00%	100.00%	
Sarl Klépierre Météores	Luxemburg	J	FC	100.00%	-	100.00%	-	
SA Klépierre Luxembourg	Luxemburg	Luxemburg	FC	100.00%	100.000/	100.00%	100.000/	
Besloten vennootschap Capucines BV	Netherlands	Amsterdam	FC	100.00%	100.00%	100.00%	100.00%	
Klépierre Sadyba	Poland	Warsaw	FC	100.00%	100.00%	100.00%	100.00%	
Klépierre Krakow	Poland	Warsaw	FC	100.00%	100.00%	100.00%	100.00%	
Klépierre Poznan	Poland	Warsaw	FC	100.00%	100.00%	100.00%	100.00%	
Ruda Slaska Plaza Spzoo	Poland	Ruda Slaska-Wirek	FC	100.00%	100.00%	100.00%	100.00%	
Sadyba Center SA	Poland	Warsaw	FC	100.00%	100.00%	100.00%	100.00%	
Krakow Spzoo	Poland	Cracovia	FC	100.00%	100.00%	100.00%	100.00%	
Poznan SA	Poland	Cracovia	FC	100.00%	100.00%	100.00%	100.00%	
Klépierre Poland	Poland	Warsaw	FC	100.00%	100.00%	100.00%	100.00%	
Rybnik Plaza Spzoo	Poland	Warsaw	FC	100.00%	-	100.00%	-	
Sosnowiec Plaza Spzoo	Poland	Warsaw	FC	100.00%	-	100.00%	-	
Klépierre Rybnik	Poland	Warsaw	FC	100.00%	-	100.00%	-	
Klépierre Sosnowiec	Poland	Warsaw	FC	100.00%	-	100.00%	-	
Movement Poland Spzoo	Poland	Warsaw	FC	100.00%	-	100.00%	-	
Klépierre Lublin	Poland	Warsaw	FC	100.00%	-	100.00%	-	
Klépierre Galeria Poznan Spzoo	Poland	Cracovia	FC	100.00%	-	100.00%	-	
Klépierre Galeria Krakow Spzoo	Poland	Cracovia	FC	100.00%	-	100.00%	-	
Klépierre Warsaw Spzoo	Poland	Warsaw	FC	100.00%	-	100.00%	-	
SA Finascente	Portugal	Carnaxide	FC	100.00%	50.00%	100.00%	50.00%	
SA Klélou-Immobiliare	Portugal	Carnaxide	FC	100.00%	100.00%	100.00%	100.00%	
SA Klépierre Portugal SGPS SA	Portugal	Carnaxide	FC	100.00%	100.00%	100.00%	100.00%	
SA Galeria Parque Nascente	Portugal	Lisboa	FC	100.00%	50.00%	100.00%	50.00%	
SA Gondobrico	Portugal	Lisboa	FC	100.00%	50.00%	100.00%	50.00%	
SA Klenord Imobiliaria	Portugal	Carnaxide	FC	100.00%	100.00%	100.00%	100.00%	
SA Klétel Imobiliaria	Portugal	Carnaxide	FC	100.00%	100.00%	100.00%	100.00%	
Kleminho	Portugal	Carnaxide	FC	100.00%	100.00%	100.00%	100.00%	
SA Delcis Cr	Czech Republic	Prague	FC	100.00%	100.00%	100.00%	100.00%	
Klépierre Cz	Czech Republic	Prague	FC	100.00%	100.00%	100.00%	100.00%	
Bestes	Czech Republic	Prague	FC	99.00%	99.00%	99.00%	99.00%	
Entertainment Plaza	Czech Republic	Prague	FC	100.00%	100.00%	100.00%	100.00%	
Klépierre Novo	Czech Republic	Prague	FC	100.00%	100.00%	100.00%	100.00%	



Companies	Country		Methods	% of ir	iterest	% of holding	
			December 2007*	2007	2006	2007	2006
Akciova Spolocnost ARCOL	Slovakia	Bratislava	FC	100.00%	100.00%	100.00%	100.00%
SERVICE PROVIDERS – INTERNATIONAL							
Ségécé España	Spain	Madrid Alcobendas	FC	100.00%	75.00%	100.00%	100.00%
SA Devimo Consult	Belgium	Brussels	EM	35.00%	26.25%	35.00%	35.00%
Srl Effe Kappa	Italy	Milan	PC	50.00%	50.00%	50.00%	50.00%
Ségécé Italia	Italy	Milan	FC	100.00%	75.00%	100.00%	100.00%
Ségécé Ceska Républika	Czech Republic	Prague	FC	100.00%	75.00%	100.00%	100.00%
SA Ségécé Portugal	Portugal	Carnaxide	FC	100.00%	75.00%	100.00%	100.00%
Ségécé Magyarorszag	Hungary	Budapest	FC	100.00%	75.00%	100.00%	100.00%
Ségécé Hellas	Greece	Athens	FC	100.00%	75.01%	100.00%	100.00%
Ségécé Polska	Poland	Warsaw	FC	100.00%	75.50%	100.00%	100.00%
Ségécé Slovensko	Slovakia	Bratislava	FC	100.00%	75.00%	100.00%	100.00%

Companies	Siren n°	Head office	Methods	% of in	terest	% of h	olding
	Country		December 2007*	2007	2006	2007	2006
DECONSOLIDATED COMPANIES							
SAS Opale (simplified merger [TUP])	398 968 735	Paris	NC	-	100.00%	-	100.00%
SAS Socoseine	389 287 871	Paris	NC	_	93.75%	-	100.00%
SAS 5 Turin (simplified merger [TUP])	398 969 014	Paris	NC	_	100.00%	-	100.00%
SAS Le Havre Tourneville (simplified merger [TUP])	407 799 493	Paris	NC	-	100.00%	-	100.00%
SAS Le Havre Capelet (simplified merger [TUP])	410 336 564	Paris	NC	-	100.00%	-	100.00%
AMC Prague	Czech Republic	Prague	NC	-	75.00%	-	100.00%
SNC Espace Cordeliers	421 101 882	Paris	NC	-	50.00%	-	50.00%

<sup>\*</sup> FC: Full consolidation. – PC: Proportionate consolidation. – EM: Equity method consolidation. – NC: Deconsolidated during the year.



### **Equity interests in subsidiaries**

The Group consolidated 195 companies at December 31, 2007 against 135 at December 31, 2006.

### • 39 entries resulted from the acquisition of Progest group by Kléber La Pérouse.

- 14 companies were fully consolidated: Progest, SC Boutiques Saint-Maximim, SARL Belvédère Invest, SCI Plateau des Haies, SCI Boutiques d'Osny, SARL Forving, SCI Maximeuble, SCI La Rive, SCI Rebecca, SCI Aulnes Developpement, SARL Proreal, SCI Osny Invest, SCI Le Mais, and SCI LC.
- 11 companies were consolidated on a proportionate basis: SCI Girardin, SCI Saint-Maximin Construction, SCI Immobilière de la Pommeraie, SCI Pommeraie Parc, SCI Champs des Haies, SNC Parc de Coquelles, SCI le Grand Pré, SCI des Salines, SCI les Bas Champs, SCI des Dunes, and SCI la Française.
- 14 companies were consolidated under the equity method: SCI La Rocade, SCI l'Empéri, SCI Haies Haute Pommeraie, SCI Halles Plérin, SCI Plateau de Plérin, SCI La Rocade Ouest, SCI du Plateau, SA Rézé Sud, SCI Sandri-Rome, SCI Sogegamar, SCI Achères 2000, SCI Champs de Mais, SCI La Roche Invest and SARL Bois des fenêtres.
- Goodwill on acquisition, 115.7 million euros, was fully assigned to property assets.

### • 9 Polish companies were fully consolidated.

- Rybnik Plaza Spzoo and Sosnowiec Plaza Spzoo were acquired in 2007. As part of the reorganization of Polish structures, they transferred their malls to their parent company Klépierre Rybnik and Klépierre Sosnowiec at the end of 2007, and received equity interest securities from them in exchange. Rybnik Plaza Spzoo and Sosnowiec Plaza Spzoo are 99% owned by Capucines BV and 1% by LP7.

- Klepierre Galeria Poznan and Klepierre Galeria Krakow hold the Poznan and Krakow centers received as a contribution from Poznan Plaza and Krakow plaza. They are 99.98% owned by Capucines BV.
- Klepierre Warsaw was also created during the reorganization of the Polish structures.
   It is a holding company that is 99.8% controlled by Capucines BV.
- Klépierre Lublin was fully created by Capucines BV which is the 100% owner. In the second quarter of 2007, Klépierre Lublin made an offer to buy 100% of the securities of Movement Poland, owner of the Lublin shopping mall. The Polish acquisitions generated overall goodwill on acquisition of 47.2 million euros fully assigned to property assets.
- 3 companies were fully consolidated following the acquisition, on June 11, 2007 of Galerie Larissa Thessalia in Greece.
- Klépierre Larissa, owner of the mall, its parent, the Luxembourg company Klépierre Méteores, which is a subsidiary of Klépierre Luxembourg.

Goodwill on acquisition, 7.6 million euros, was fully assigned to property assets.

### • Acquisition of 2 companies in the context of the Porto Gondomar transaction.

– Klépierre's equity interests in the Gondobrico and Galeria Parque Nascente (held by Finascente) malls was increased from 50% to 100%. This transaction entailed the buyout of two companies: SA Holding Gondomar 2 and SAS Holding Gondomar 4 which hold respectively 50% of the securities of Finascente and Gondobrico. It also leads to a change of consolidation method for Finascente, Galeria Parque Nascente and Gondobrico which are now fully consolidated.

Goodwill on acquisition, 23.4 million euros, was fully assigned to property assets. A free revaluation of 19.4 million euros was first recorded in order to adjust the value of the initial investment.

### • Entry of 5 companies in the context of the Toulouse Mermoz transaction:

Created and 75.81% owned by Klépierre SA,
 Société des Centers Toulousains bought SCI
 Noblespécialiste in Blagnac, SNC Sodirev,
 SNC La Marquayssonne, and SCI Restorens

in Saint-Orens de Gameville. Goodwill on acquisition, 118.2 million euros, was assigned to property assets.

### • The acquisition of 14 commercial assets from the group Mitiska NV on March 29 2007 resulted in the consolidation of 2 French companies.

 Cap Nord, owner of the assets and its parent, Klécapnor, holding company created and 100% owned by Klémurs.

Goodwill on acquisition, 24.8 million euros, was fully assigned to property assets. The two companies are fully consolidated.

### • Klé Projet 1 is fully consolidated for the first time.

A 100% French subsidiary of Klépierre,
 Klé Projet 1 was created for the purpose of carrying different development projects. In
 June 2007, it acquired the Castorama store in

• Klé Projet 2 was fully consolidated in the context of an extension of the Givors mall.

- Klé Projet 2, 100% subsidiary of Klé Projet 1, was created to acquire 100% of SCI Roseaux and SNC GSE GIER Services Entreprises, companies which operate the plots of land on which the future extension will be built. During the fourth quarter 2007, the entire assets and liabilities of the two subsidiaries were fully

Goodwill on acquisition, 7.8 million euros, was fully assigned to property assets.

### Creation of SAS Vannes Coutumes and SCI Besancon Chalezeule

transferred into Klé Projet 2.

 SAS Vannes Coutumes is 99.97% owned by SAS Cécoville and by LP7; SCI Besançon Chalezeule is 100% owned by Klépierre. Their assets comprise ground floor retail outlets or isolated lots.

### • 3 entries into the basis according to the full consolidation method in Hungary.

 Created at the beginning of the year, Duna Plaza Offices, a Hungarian company 100% owned by Klépierre Participations et Financements, acquired the offices located in the Duna Plaza shopping center which has been owned by the group since 2004.

– Klépierre Participation Financements owns 100% of Klépierre Corvin, an entity created in January 2007 with a view to buying 100% of the securities of the Hungarian company Corvin Retail owner of the land on which the Corvin mall will be built

Goodwill on acquisition, 104.6 million euros, was fully assigned to property assets.

- 7 companies were removed from the scope of consolidation following mergers, total transfer of assets and liabilities, disposals or deconsolidations.
- Four companies merged with and into Klépierre, they include: SAS Opale, SAS 5 Turin, SAS Le Havre Capelet and SAS Le Havre Tourneville.
- AMC Prague was taken over by Ségécé Ceska Republika, with retroactive effect to January 1, 2007.
- Socoseine was deconsolidated as it has neither assets nor activity.
- Poitiers Aliénor sold its entire share (50%) in Espace Cordeliers outside the group.
- Klépierre's interest percentage in Ségécé rose from 75% to 100% leading to the recognition of goodwill of 43.7 million euros.
- In September 2007, Klépierre bought 10% of Ségécé securities from AXA for 20 million euros; In October 2007, Ségécé reduced its capital by 240 000 euros by cancelling the 15 000 equity shares held by BNP Paribas and giving it the sum of 30 million euros in return for the cancellation of its equity shares (15%).

Lastly, the company Hypernoble, acquired in the third quarter of 2007 by Holding Gondomar 1 was taken over by Holding Gondomar 1.

The goodwill determined prior to the merger, 42.3 million euros, was fully assigned to property assets.

The contribution of entities acquired during the year to main line items in the financial statements, which have a material impact on Group accounts, is analyzed as follows:

			Lease income	Operating income/loss	Net earnings	Intangible fixed assets	Tangible fixed assets	Investment property and fixed assets	Net fixed assets	Net indebtedness including
Entity	Country	acquisition date						in progress		bank overdrafts
Progest Group	France	09.01.2007	7 187	4256	4538	-	-	167 423	167423	8 194
SNC CAP NORD	France	29.03.2007	1786	1152	-331	_	_	39277	39277	2 482
Klépierre Larissa	Greece	11.06.2007	851	-45	886	-	-	23 676	23676	-324
Klépierre Météores	Luxemburg	11.06.2007	-	-12	-262	-	-	-	-	-4
Rybnick Plaza Spzoo	Poland	07.05.2007	2 177	-1 043	271	-	-	-	-	-247
Sosnowiec Plaza Spzoo	Poland	07.05.2007	1826	-343	685	_	_	_	_	-182
SA Holding Gondomar 2	France	28.09.2007		-26	-175	-		_		-51
SAS Holding Gondomar 4	France	28.09.2007		-10	-17	-		-		-163
SCI Noblespécialiste	France	19.07.2007	58	56	5	-		47 024		-103
SNC Sodirev	France	19.07.2007	1476	431	226	-		37 955		4646
SNC La Marquayssonne	France	19.07.2007	-	17	20			-		-255
SCI Restorens	France	19.07.2007	43	32	-13			52 504		488
Corvin Retail	Hungary	30.07.2007	_	_	_			141 508		-404
Movement Poland Spzoo	Poland	27.07.2007	2 494	-1419	-225			_		-1291
TOTAL			17 898	3046	5 608	_	_	509 367	230376	12786

in thousands of euros

In addition, the purchase price and the amount paid out for the equity interest securities in 2007 are:

	Purchase price of securities	Amount paid in 2007 for acquisition of securities	Amount paid in 2007 for buyback of current accounts	Cash position on the acquisition date
Progest	125 160	125 160	1 2 9 5	4072
Corvin Retail	109 460	109 460	-	-
HyperNoble (Gondomar 1)*	43 304	43 304	170	44
SNC La Marquayssonne	39 150	39 150	117	305
SNC Sodirev	33 724	33724	3 468	463
SCI Restorens	26 433	26433	1154	28
SA Holding Gondomar 2	25 696	25 696	40 989	10338
Cap Nord	24 160	24 160	5 2 0 8	591
SCI Noblespécialiste	23 595	23 595	1 989	153
Movement Poland Spzoo	21859	21859	14794	2 156
Klépierre Larissa	13 752	13 752	-	962
Rybnik Plaza Spzoo	13 248	13 248	8 8 5 1	1743
Sosnowiec Plaza Spzoo	11 271	11271	15 532	1 699
SCI des Roseaux, GSE GIER Services Entreprises				
(Klé Projet 2)*	9415	9415	132	539
Klépierre Météores	5 5 9 7	5 5 9 7	-	20
SAS Holding Gondomar 4	608	608	5 644	1 175

<sup>\*</sup> The assets and liabilities of SCI les Roseaux, GSE GIER Services Entreprises and Hypernoble were completely transferred in fiscal year 2007.

in thousands of euros

# CONSOLIDATED FINANCIAL STATEMENTS Notes to the financial statements: balance sheet



### 4. NOTES TO THE FINANCIAL STATEMENTS: BALANCE SHEET

### 4.1. Non-allocated goodwill

	2005 December	2006 December	Acquisitions, new businesses and contributions	Reduction by disposals, retirement of assets	Other movements, reclassification	2007 December
Metropoli	913	913				913
Vignate	_	897		-377		520
Galeria Parque Nascente	1713	1713				1713
Ségécé España	11977	11977				11977
Ségécé	9111	9111	43 264			52 375
Ségécé Magyarorszag	3174	3 174	215			3 389
Scoo	814	814				814
ICD (Brescia)	909	909				909
IGC	3 2 0 9	3 2 0 9				3 2 0 9
Ségécé Italia	902	8 1 5 0				8 1 5 0
Other differences	688	688			-4	684
NET GOODWILL	33410	41 555	43 479	-377	-4	84 653

in thousands of euros

Non-allocated goodwill amounted to 84.7 million euros on December 31, 2007, up by 43.1 million euros primarily due to the additional equity stake of 25% taken in Ségécé.

### 4.2. Intangible assets

Intangible assets mainly comprise software amortized over a straight line periods of 1 to 4 years.

	2005 December	2006 December	Acquisitions, new businesses and contributions	Reduction by disposals, retirement of assets	Allowances for the period	Changes in consolidation scope		Other movements, reclassification	2007 December
Leasehold	460	461							461
Business concerns	1 5 3 1	2 0 2 3		-76		-390	-39	-817	701
Software	10921	11 193	351	-27		-3	2	237	11753
Other intangible assets	3 9 2 3	4803	1877				43	-637	6087
Total gross value	16835	18 480	2 2 2 2 8	-103	0	-393	6	-1217	19001
Leasehold	-	-							
Business concerns	-	-							-
Software	-7872	-8742			-1838	3	37	1 108	-9432
Other intangible assets	-2930	-2260			-347		-12	319	-2 300
Total amortizations	-10 802	-11 002	0	0	-2 185	3	25	1427	-11732
INTANGIBLE ASSETS – NET VALUE	6 0 3 3	7 478	2 2 2 2 8	-103	-2 185	-390	31	210	7 2 6 9

in thousands of euros

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

### 4.3. Tangible assets

Tangible assets include two buildings in Paris operated by the Group: 21, rue La Pérouse and Espace Dumont d'Urville together with the equipment and furniture allocated for the operation.

	2005 December	2006 December	Acquisitions, new businesses and contributions	disposals, retirement of assets	Allowances for the period	Currency fluctuations	Changes in consolidation scope	Other movements, reclassifica- tion	2007 December
Land	23 030	23 030							23 030
Constructions and fixtures	17 683	17 683							17683
Furniture and equipment	6 9 6 5	8410	856	-141		50	108	-97	9 186
Total gross value	47 678	49 123	856	-141	-	50	108	-97	49899
Constructions and fixtures	-1994	-2 655			-664				-3319
Furniture and equipment	-3 517	-4986		98	-1 291	-5	-105	1049	-5 240
Total amortizations	-5 511	-7 641	-	98	-1955	-5	-105	1049	-8 559
Provision for impairment									_
TANGIBLE ASSETS – NET VALUE	42 167	41 482	856	-43	-1955	45	3	952	41340

in thousands of euros

### 4.4. Investment property and fixed assets in progress

2005 December	2006 December	Acquisitions, new businesses and contributions	disposals, *	allowance	Currency fluctuations	Changes in consolidation scope	Other movements, reclassifica- tion	2007 December
2763216	2 944 625	65 460	-5836		6245	198 130	123857	3 3 3 2 4 8 1
3 0 4 0 2 1 5	3 4 3 4 7 9 0	79 480	-6014		26 400	329629	105 263	3 9 6 9 5 4 8
5803431	6379415	144 940	-11850	-	32 645	527 759	229 120	7302029
-308 650	-438 963		977	-153 964	-2 088	-19618	7 3 5 2	-606 304
-308 650	-438 963	-	977	-153 964	-2088	-19618	7352	-606 304
-7 056	-9708		175	-15 333	-769			-25 635
5 487 725	5 930 744	144 940	-10 698	-169 297	29 788	508 141	236472	6 670 090
	2763216 3040215 <b>5803431</b> -308650 <b>-308650</b>	December         December           2763216         2944625           3040215         3434790           5803431         6379415           -308650         -438963           -7056         -9708	December         December businesses and contributions           2763216         2944625         65460           3040215         3434790         79480           5803431         6379415         144940           -308650         -438963         -438963           -7056         -9708	December         December businesses businesses and contributions         disposals, retirement of assets           2763216         2944625         65460         -5836           3040215         3434790         79480         -6014           5803431         6379415         144940         -11850           -308650         -438963         -977           -7056         -9708         175	December         December wishing         "new businesses and contributions"         disposals retirement of assets         allowance and changes in provisions           2763216         2944625         65460         -5836           3040215         3434790         79480         -6014           5803431         6379415         144940         -11850         -           -308650         -438963         977         -153964           -7056         -9708         175         -15333	December         December businesses and contributions         disposals retirement of assets         allowance and change in provisions         fluctuations           2763216         2944625         65460         -5836         6245           3040215         3434790         79480         -6014         26400           5803431         6379415         144940         -11850         -         32645           -308650         -438963         977         -153964         -2088           -7056         -9708         175         -15333         -769	December         December businesses businesses and contributions and contributions         disposals, retirement of assets         allowance and changes in provisions         fluctuations         consolidation scope           2763 216         2944 625         65 460         -5 836         6245         198 130           3 040 215         3 434 790         79 480         -6 014         26 400         329 629           5803 431         6379 415         144 940         -11850         -         32 645         527 759           -308 650         -438 963         977         -153 964         -2 088         -19 618           -7 056         -9 708         175         -15 333         -769	December         December businesses businesses and contributions         disposals of assets         allowance and danages in provisions         fluctuations         consolidation scope         movements reclassification           2763216         2944625         65460         -5836         6245         198130         123857           3040215         3434790         79480         -6014         26400         329629         105263           5803431         6379415         144940         -11850         -         32645         527759         229120           -308650         -438963         977         -153964         -2088         -19618         7352           -7056         -9708         175         -15333         -769

in thousands of euros

### Investments for the year, excluding fixed assets in progress totalled 144.9 million euros.

In France, the principal operation concerns the finance lease acquisition of the Valence center for 49 million euros.

Klémurs paid 16.8 million euros for the realestate property of 8 Buffalo Grill restaurants located in Saint-Lô, Bar-le-Duc, Gien, Montauban, Morlaix, Saint-Pierre-lès-Elbeuf, Roncq - Lille and Dreux, raising the number of Buffalo Grill restaurants to 136, 51 in full ownership and 85 of them via finance lease agreements.

The other increases in assets concern the acquisitions of three Sephora shops including the two acquired by Klémurs (Metz: 6 million euros, Rennes: 5.3 million euros, Avignon: 4.4 million euros), of a cafeteria in Tourville (3.4 million euros), of several plots of land for the Toulouse shopping centers (2.6 million euros), of the land and the premises located Rue du Méne (2.3 million euros), of a Feu Vert shop in Hérouville (1.9 million euros), of two premises in Cholet (1.6 million euros), of an earnout on the Givors land (1.4 million euros), of three shopping premises in Besançon Chalezeule (1 million euros).

Outside France, the most significant investments included: in Italy with the restructuring of the Varese center (13.9 million euros) and in Hungary with the acquisition of land for the construction of a Corvin shopping center right in the heart of Budapest (10 million euros). The other investments concerned in Belgium, the development of the FNAC store in the Louvain-la-Neuve mall (4.6 million euros), in southern Italy, the restructuring of the Bari center (3 million euros) and in Portugal, the acquisition of a Toy's R'Us store in Braga (2.6 million euros).

# Changes in the scope totalled 527.8 million euros and comprised the transactions below:

- Progest and its subsidiaries, for which the assets distributed over 13 French sites represent total investment of 159.7 million euros including the goodwill on acquisition assigned to investment property;
- The Rybnik, Sosnowiec and Lublin malls for 164,6 million euros;
- The Restorens, Noblespécialiste and Sodirev malls for 55.6 million euros;
- Hypernoble for 56 million euros, Cap Nord for 38.4 million euros, Larissa Thessalia for 24 million euros, Duna Plaza Office for 13.3 million euros, Givors (Klé Projet 2) for 15.3 million euros.

# Other movements and reclassification for 229.1 million euros, including:

- The impact of the consolidation method change for Galeria Parque Nascente and Gondobrico as well as the free revaluation of their assets and the assignment of goodwill which leads to an overall increase in investment property of 110.7 million euros;
- commissionings for the year, from
- "fixed assets in progress" 190 million euros;
- a reduction of -33.2 million euros after the reclassification of property held for sale under the item "buildings held for sale";
- various other movements for -38 million euros: disposal of the Cordeliers mall in Poitiers, reclassification towards other balance sheet items especially inventories.

The "Provision for impairment" line item includes a property provision of 16.0 million euros on shopping centers located in Poland, 5.2 million euros in the Czech Republic, 1.8 million euros in Italy and 1 million in Spain.



December Page 1	December	new businesses and contributions	by disposals, retirement of assets	allowance and provisions	fluctuations	into consolidation scope	movements, reclassifica- tion	December	
107692	207825	212 496	-409		-3 625	238 191	-190 495	463 983	

**FIXED ASSETS IN PROGRESS** 

The increase in fixed assets in progress was due to ongoing constructions managed by the Group or supervised by third parties under Property Development Contracts (PDC):

In France: Séreinis office buildings (14.6 million euros), Odysseum in Montpellier (34.5 million euros), extensions of the Claye-Souilly malls (16.2 million euros), Cabestany (13.1 million euros), Val d'Europe (12.9 million euros), Rambouillet (12.6 million euros), Saran (15.2 million euros), Angoulême (10.6 million euros), Combault (5.7 million euros), Laon (5.5 million euros), Grand Nîmes

(7.9 million euros), Cesson (4.7 million euros), Jaude (4.1 million euros), Vitrolles (3.4 million euros), Vaulx-en-Velin (2.5 million euros), Portet-sur-Garonne (3.3 million euros) and Aubervilliers (2 million euros).

in thousands of euros

**Outside France:** Vallecas (Spain for 5.9 million euros) and Corvin (Hungary for 4.6 million euros).

Entries in the scope of consolidation also had an impact on fixed assets in progress with Corvin Retail (130.7 million euros), Noblespecialist and Restorens (91.9 million euros) and Progest (11 million euros).

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

At December 31, 2007, the net carrying amount of investment property by business and by geographic sector was as follows:

	of investment property
Shopping centers	5749612
France	2 864 676
Italy	874614
Spain	734 324
Poland	389 594
Hungary	248 108
Belgium	154 178
Portugal	257 226
Czech Republic	141 698
Greece	70 820
Other	14374
Shops	339 749
Office buildings	580 729
TOTAL	6 670 090

in thousands of euros

### 4.5. Properties held for sale

	2005 December	2006 December	Acquisitions, new businesses and contributions	Reduction by disposals, retirement of assets	Other movements, reclassifica- tion	2007 December	
BUILDINGS HELD FOR SALE	48 857	46 985		-43 984	33 199	36200	

in thousands of euros

The "other movements" line item includes reclassifications of the Hungarian malls Zalaegerszed and Csepel, and part of the Annecy mall (41.72%).

The "decreases" reflect the divestments of two office buildings, 5 Turin and Front de Paris, and of the Rheinfeld warehouse in Strasbourg.

## 4.6. Equity method securities

INVESTMENTS IN COMPANIES ACCOUNTED FOR BY THE EQUITY METHOD DECEMBER 31, 2005	2877
INVESTMENTS IN COMPANIES ACCOUNTED FOR BY THE EQUITY METHOD DECEMBER 31, 2006	3 023
% of earnings from companies accounted for by the equity method for 2007	2 634
Dividends received from companies accounted for by the equity method	-630
Other movements	41 573
INVESTMENTS IN COMPANIES ACCOUNTED FOR BY THE EQUITY METHOD DECEMBER 31, 2007	46 600

in thousands of euros

The Group consolidated 15 companies under the equity method at December 31, 2007 against 1 at December 31, 2006. The "Other movements" line item includes, for 41.8 million euros, the goodwill on acquisition of the 12 Progest subsidiaries consolidated under the equity method.



## 4.7. Non-consolidates securities

Joint companies are consolidated on a proportionate basis.

	2007 December	2006 December	2005 December
Share in the balance sheet of associate companies			
Current assets	7554	15 531	24393
Non current assets	193 189	183 707	180677
Total assets	200743	199 238	205070
Current liabilities	112 186	122 182	117281
Non current liabilities	88 557	77 056	87789
Total liabilities	200 743	199 238	205 070
Share in the earnings of associate companies			
Income from regular business	23 840	26 265	25267
Operating expenses	-10602	-11 106	-9178
Financial result	-5012	-5 355	-5237
Pre tax earning	8228	9803	10852
Corporate Income tax	3 2 7 5	-2603	-4632
NET INCOME	11503	7 200	6220

in thousands of euros

## 4.8. Non-consolidated securities

The "financial assets" line item comprises the securities below:

	December 31, 2007			December 31, 2006				December 31, 2005			
	Equity	Earning for the period	% of holding	Gross value of securities	Net value of securities	Equity	Earning for the period	% of holding	Gross value of securities	Net value of securities	Net value of securities
Principal securities				1650	475				1442	404	493
SAS Sovaly	268	-48	100%	572	220	308	-41	100%	572	309	308
SARL Klépierre Trading	179	-19	100%	199	160						
SAS Socoseine	80	-6	100%	99	19						
SAS Nancy Bonsecours	76	-18	100%	535	76	77	-19	100%	535	95	75
SKF Spa	3	-2	50%	245	_	nc	nc	50%	245	_	_
SAS Opave			100%			34	-8	100%	90	_	24
SNC Pasteur											86
Other investment securities				58	37				228	181	116
TOTAL				1708	512				1670	585	609

in thousands of euross

SA Sovaly is an entity with the purpose of developing the Gare de Lyon planning project.

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

### 4.9. Other non current assets

The other non-current assets mainly include advances and loans granted to unconsolidated companies, and under equity-method or on a proportionate basis consolidated companies. The residual value of the leased building (Lille), is considered as a finance-lease transaction recognized in non-current receivables.

	December	December	scope of consolidation	mercuses	Deticuses	ouici	December
Finance lease fixed assets	2 107	1 905				-226	1679
Advance payments to non consolidated,							
under the equity method or proportionate consolidation companies (A)	8 589	6 580	7 2 2 8	14 172	-3 152	-3179	21649
Loans	31	19	245	753	-661	1	357
Other long-term investments	-	-					_
Security deposits	7812	8 544	25	1 399	-875	7	9 100
Other long-term financial	204	56	5	1023	-22		1062
TOTAL	18743	17 104	7 503	17 347	-4710	-3397	33 846

in thousands of euros

2005 2006 Entries into Increases Decreases Other 2007

#### (A) Itemized statement of advance payments:

	December	December	scope of consolidation	mercuses	Decicuses	Other	December
SCI du Bassin Nord	2 962	3 442		79	24	-1316	2 2 2 2 9
SA Soaval	1 443	1514			-1514		-
SAS Bègles d'Arcins						627	627
SCI La Roche Invest				12512		326	12838
SCI Plateau des Haies			572				572
SARL Forving			936				936
SCI La Rive			319				319
Other advance payments	4 184	1624	5 4 0 1	1 581	-1662	-2816	4128
TOTAL	8 5 8 9	6 580	7 2 2 8	14 172	-3 152	-3 179	21649
						2.00	1 (

in thousands of euros

#### 4.10. Inventories

As of December 31, 2007, inventories were comprised of lots acquired under the "estate agent" status.

	2007 December	2006 December	2005 December
Group share	11684	2 463	6704
Share of external associates	-	_	1 191
TOTAL	11 684	2 463	7895

# 4.11. Trade accounts and notes receivables

Trade accounts include the spreading effect of benefits granted to tenants of office property and shopping centers.

	Rental activities	Other activities	2007 December	2006 December	2005 December
Receivables	50827	17 000	67 827	55 694	50609
Provisions	-9384	-1156	-10 540	-9 535	-8173
TOTAL	41443	15844	57 287	46 159	42437

in thousands of euros

#### 4.12. Other receivables

	2007 December	2006 December	2005 December
Tax receivables	49 645	111 048	62685
– Corporation tax	8622	4378	1327
– VAT	41 023	106 670	61358
Other debtors	166 043	153 316	145 103
– Calls for funds	78 828	68 389	59812
– Down payments to suppliers	4234	2 408	1549
– Other deferred charges	_	84	253
– Prepaid expenses	66067	66 657	70 133
– Other	16914	15 778	13356
TOTAL	215 688	264364	207788

in thousands of euros

December 2007 by due date	2007 December	Less than one year	More than one year
Tax receivables	49 645	49 645	0
– Corporation tax	8 6 2 2	8 6 2 2	
– VAT	41 023	41 023	
Other debtors	166 043	139 129	26914
– Calls for funds	78 828	78 828	_
– Down payments to suppliers	4234	4234	_
– Other deferred charges	-	_	_
– Prepaid expenses	66 0 67	39 153	26914
– Other	16914	16914	_
TOTAL	215 688	188 774	26914

in thousands of euros



The VAT item includes amounts pending refund from the local tax administration for recent acquisitions (or constructions in progress):
Milan Assago (7.8 million euros), Tor Vergata (8 million euros).

Note that the main VAT receivables outstanding as of December 31, 2006 were refunded over fiscal year 2007: Buffalo grill – Klémurs (35.6 million euros), Toulouse Purpan and Rambouillet (9 million euros), Vinaza (4.6 million euros), and Braga (6.2 million euros).

The main pre-lease payments under construction leases or long-term lease rights recognized as prepaid expense and amortized over the term of the lease agreement in accordance with benefits procured include: Oviedo for 10.2 million euros, Val d'Europe for 16.2 million euros and 6 malls with Klécar France for 19 million euros.



# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

#### 4.13. Cash and near cash

They are comprised of money market open-end and mutual funds or SICAV-FCP in France, certificates of deposits in Italy for 3.4 million euros (one month maturity) and Spanish treasury bills for 3.4 million euros (maturity within one week).

2007 December	2006 December	2005 December
56 504	52 084	41858
6804	8 9 0 3	9 6 0 3
	-	
49700	43 181	32 255
138 972	105 612	124805
195 476	157 696	166 663
	<b>December 56 504</b> 6 804 49 700 <b>138 972</b>	December         December           56 504         52 084           6 804         8 903           -         49 700           43 181         138 972           105 612

in thousands of euros

The Group reported net cash of:

	2007 December	2006 December	2005 December
Near cash	56 504	52 084	41 858
Cash	138 972	105612	124805
Gross cash and near cash	195476	157 696	166 663
Bank overdraft	101909	94 999	111646
Net cash and near cash	93 567	62 697	55 017

in thousands of euros

## **4.14. Equity**

#### **Share capital**

Share capital at December 31, 2007 was 138 492 687 shares worth a nominal value of 1.40 euros each. It is fully paid. The shares are in registered or bearer form.

	2007 December	2006 December	2005 December
Authorized			
Ordinary shares worth 1.40 euro each*	138 492 687	46 164 229	46 164 229
Refundable convertible preferential shares	NA	NA	NA
TOTAL	138 492 687	46 164 229	46 164 229

<sup>\*</sup> Nominal value of 1.40 euro as of December 31, 2007, versus nominal value of 4.20 euros as of December 31, 2006.

in number of shares

## **Treasury shares**

The Group used the authorizations granted by the ordinary general meetings to acquire shares of Klépierre SA. There was a total of 2 990 463 treasury shares as of December 31, 2007 (against 395 821 as of December 31, 2006) for an acquisition value of 96.2 million euros. Capital gains on disposals of treasury shares were booked in equity for an amount of -0.3 million euros as of December 31, 2007, +1.9 million euros at December 31, 2006 and +2.1 million euros at December 31, 2005. The acquisition cost of purchased securities as well as gains on the sale of securities were respectively debited from and credited to equity.

## 4.15. Current and non-current financial liabilities

#### **Change in indebtedness**

The total amount of current and non-current financial liabilities totalled 4840 million euros as of December 31, 2007.

Net financial debt totalled 4652 million euroscompared to 3804 million euros as of

December 31, 2006. Net financial debt corresponds to the difference between financial liabilities (excluding revaluation linked to the Fair Value Hedge) and cash and near cash.

The increase of 848 million euros primarily corresponds to investment flows (1080 million euros) and the dividend payout (148 million euros), partially offset by disposals (109 million euros) and free cash flow for the year.

	2007 December	2006 December	2005 December
NON CURRENT			
Bond issues net costs/premiums	1880378	1885596	1 220 845
– Of which reevaluation linked to Fair Value Hedges	-7701	228	28 189
Borrowings and debts from credit institutions over 1 year	2 3 6 2 6 8 2	1668921	1294394
Sundry loans and financial debts	157 760	125 737	118667
– Other loans		232	
– Advance payments to the group and associates	157 760	125 505	118667
TOTAL OF NON CURRENT FINANCIAL LIABILITIES	4400820	3 680 254	2633906
CURRENT			
Borrowings and debts from credit institutions under 1 year	44 632	34217	514 248
Accrued interests	66 943	61743	38 460
– on bond issues	54263	54 263	30 545
– on loans from credit institutions	4 4 4 4 5	3 104	2 5 6 5
<ul> <li>on advance payments to groups and associates</li> </ul>	8235	4376	5350
Bank overdrafts	101 909	94999	111 646
Commercial paper	220 000	90 000	125 000
Sundry loans and financial debts	5711	482	587
- Other loans	_	154	277
<ul> <li>Advance payments to the group and associates</li> </ul>	5711	328	310
TOTAL OF CURRENT FINANCIAL LIABILITIES	439 195	281 441	789 941



#### **Main financing**

The Group's main financing lines are as follows:
• the table below provides the characteristics
of three bond issues set up in 2001 (maturity
2008), 2004 (maturity 2011), and 2006
(maturity 2016). At December 31, 2007,
Klépierre had total outstanding bonds
of 1 900 million euros;

- arrangement of a syndicated loan in January 2006:
- At December 31, 2007, the medium term facility of 1200 million euros had been fully used. It matures on January 31, 2013;
- The commercial paper back-up line
   (300 million euros) has not been used;
- a syndicated loan set up in September 2007 for up to 1000 million euros, of which 450 million euros had been used as of December 31, 2007;
- a credit facility of 150 million euros set up in December 2006 by Klémurs and fully used as of December 31, 2007;
- a bilateral loan of 135 million euros set up in 2004 by Klépierre;
- a bilateral loan of 165 million euros set up in 2004 by Klépierre Participations et Financements;

- borrowings on the Italian subsidiaries (mainly Klecar Italia: 114 million euros);
- commercial paper for 220 million euros.

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

Financing	Borrower %	holding/ lépierre	Reference rate	Maturity date	Maximum amount	Repayment profile	Amount
Bond issues							
	Klépierre	100%	6.125%	10.07.2008	600	in fine	600
	Klépierre	100%	4.625%	15.07.2011	600	in fine	600
	Klépierre	100%	4.250%	16.03.2016	700	in fine	700
Borrowings from credit institutions							
Syndicated loans	Klépierre (Tranche A: back-up)	100%	Euribor	31.01.2013	300	in fine	-
	Klépierre (Tranche B)	100%	Euribor	31.01.2013	1 200	in fine	1200
	Klépierre	100%	Euribor	21.09.2014	1 000	in fine	450
	Klémurs	84.11%	Euribor	12.12.2011	150	in fine	150
Bilateral loans	Klépierre	100%	Fixed rate	22.03.2010	135	in fine	135
	Klépierre Participations & Financements	100%	Fixed rate	22.03.2010	165	in fine	165
	Novate	85%	E3m	15.12.2008	4	amortisable	4
	Novate	85%	E3m	31.01.2008	2	amortisable	2
	Magnolia	85%	E3m	15.12.2008	1	amortisable	1
	Magnolia	85%	E3m	31.01.2008	0	amortisable	0
	ICD	85%	E6m	01.02.2008	7	in fine	7
	Restorens	100%	E3m	21.10.2011	1	in fine	1
Mortgage loans	Klécar Italia	83%	E3m	30.06.2015	114	amortisable	114
3 3	Novate	85%	E6m	15.10.2016	15	amortisable	15
	Novate	85%	E6m	15.12.2013	12	amortisable	12
	ICD	85%	E3m	10.05.2011	9	amortisable	9
	Magnolia	85%	E3m	15.07.2011	3	amortisable	3
	Magnolia	85%	E3m	15.01.2018	1	amortisable	1
	Hypernoble	100%	E3m	14.12.2011	1	amortisable	1
	Hypernoble	100%	E3m	02.01.2012	1	amortisable	1
	Sodirev	100%	E3m	05.02.2012	4	amortisable	4
	Sodirev	100%	E3m	05.04.2010	1	amortisable	1
	LC	33%	E3m	02.01.2012	0	amortisable	0
	Rebecca	70%	E3m	30.07.2014	3	amortisable	3
	Rebecca	70%	E3m	31.07.2015	1	amortisable	1
Finance lease agreements	IGC	50%	E3m	01.08.2011	4	amortisable	4
	IGC	50%	E3m	31.07.2011	6	amortisable	6
	IGC	50%	E3m	24.07.2011	6	amortisable	6
	IGC	50%	E3m	12.03.2022	17	amortisable	17
	Cécoville	100%	E3m	27.12.2019	48	amortisable	48
	Hypernoble	100%	E3m	01.07.2008	1	amortisable	1
	Klémurs/Cap Nord	84.11%	63% at E3m	01.07.12000		arrorasasie	
		/ 6 /	37% Fixed rate	(1)	47	amortisable	47
Short-term line	IGC	50%	E3m	13.12.2007	4	in fine	4
Overdrafts	Klépierre Finance	100%	Eonia	-	50		11
5.5.5.616	Klépierre	100%	Eonia	_	23		23
Commercial paper	Klépierre	100%	201110	_	300	in fine	220
TOTALS <sup>(2)</sup>	перин	10070			5236	III III C	4567

<sup>(1)</sup> Klémurs contracts (Buffalo Grill assets) and its Cap Nord subsidiary, residual average length of 4.3 years at December 31, 2007 (2.1 years taking into account the dates of early exercise of options). (2) The totals are calculated without the back-up line given that the maximum amount of the "commercial paper" line corresponds to the amount of the back-up line.

in millions of euros

Interests on the variable-rate financial instruments are revalued regularly at six months or less. Interests on the fixed-rate financial instruments are fixed until the instrument's maturity date.

# Financial covenants linked to financing and rating

In January 2008, Standard & Poor's confirmed Klépierre's rating of BBB+, and maintained the "positive" outlook. The rating agency then defined the goals below for Klépierre in order to retain the rating:

- EBITDA/Net financial costs included ≥ 2.5;
- Net debt/Revalued net assets (loan to value)
- Gross cash flow/Net debt ≥ 7%.

In addition, Klépierre's main credit agreements include the following clauses, failure to comply with them may result in demand for the early refund of the relevant financing:

- For the syndicated loans and bilateral loans of Klépierre and Klépierre Participations et Financements:
- EBITDA/Net financial costs ≥ 2.5;
- Secured financial debt/Revalued net assets ≤ 20%;
- Net debt/Revalued net assets (loan to value) ≤ 52%;
- Revalued asset group share ≥ 5 billion euros;
- For bond issues:
- Capping of asset-backed debts given as guarantee to third parties at 50% of the revalued net asset;
- Should there be a change of ownership of one third of the voting rights which would result in Standard and Poor's rating falling below BBB-, investors would have a put that can force Klépierre to an early refund.

## Breakdown of financial debts by maturity date

• Breakdown of current and non-current financial liabilities:

	Total	Less than one year	From one to five years	More than five years
NON CURRENT				
Bonds issues net costs/premiums	1880378	591 901	596 543	691 934
– Of which reevaluation linked to Fair Value Hedges	-7701	-7 701	_	-
Borrowings and debts from credit institutions over 1 year	2 3 6 2 6 8 2	-	418 982	1943700
Sundry loans and financial debts	157760	-	_	157 760
– Other loans	-	-	_	-
- Advance payments to the group and associates	157760	-		157 760
TOTAL OF NON CURRENT FINANCIAL LIABILITIES	4400820	591 901	1015525	2793394
COURANTS				
Borrowings and debts from credit institutions under 1 year	44 632	44 632	_	-
Accrued interest	66 943	66943	_	-
– on bond issues	54263	54263	_	-
– on loans from credit institutions	4445	4 4 4 4 5	_	_
<ul> <li>on advance payments to groups and associates</li> </ul>	8235	8 <i>2</i> 35	_	-
Bank overdrafts	101909	101909	_	-
Commercial paper	220000	220000	_	-
Sundry loans and financial debts	5711	5711	_	-
– Other loans	-	-	_	-
- Advance payments to the group and associates	5711	5711	-	-
TOTAL OF CURRENT FINANCIAL LIABILITIES	439 195	439 195	_	_







# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

• Financing amortization table (amounts used in millions of euros):

Repayment year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 +	Total
2008 bond issues	600	_	_	_	_	_	_	-	_	_	600
2011 bond issues	-	-	-	600	-	-	-	-	-	-	600
2016 bond issues	_	-	-	-	-	-	-	-	700	-	700
2006 syndicated loan	_	-	-	-	-	1 200	-	-	-	-	1 200
2007 syndicated loan	-	-	-	-	-	-	450	-	-	-	450
Klémurs bank loan	_	-	-	150	-	-	-	-	-	-	150
Klépierre bilateral	_	-	135	-	-	-	-	-	-	-	135
Klépierre Participations											
& Financements bilateral	_	-	165	-	-	-	-	-	-	-	165
Klémurs & Cap Nord finance lease	8	19	4	4	3	2	2	2	2	2	47
Subsidiary loans	38	20	20	22	12	12	10	98	9	24	266
Commercial paper	220	-	-	-	-	-	-	-	-	-	220
Overdrafts	34	-	_	-	-	-	-	-	_	-	34
TOTAL	900	39	324	776	15	1214	463	100	710	26	4567

in millions of euros

The contractual flows including principal and interests (not discounted) by maturity date are as follows (in millions of euros):

Repayment year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 +	Total
2008 bond issues	619	-	-	-	-	-	-	-	-	-	619
2011 bond issues	28	27	28	615	-	-	-	-	-	-	698
2016 bond issues	30	30	30	30	30	30	30	30	706	-	944
2006 syndicated loan	56	56	56	56	56	1 206	-	-	-	-	1 486
2007syndicated loan	23	23	23	23	23	23	467	-	-	-	605
Klémurs bank loan	8	8	8	157	-	-	-	-	-	-	181
Klépierre bilateral	5	5	136	-	-	-	-	-	-	-	146
Klépierre Participations											
& Financements bilateral	6	6	166	-	-	-	-	-	-	-	178
Klémurs & Cap Nord finance lease	11	21	5	5	4	4	2	2	1	1	56
Subsidiary loans	50	32	31	32	21	20	18	102	11	26	343
Commercial paper	220	-	-	-	-	-	-	-	-	-	220
Overdrafts	34	-	-	-	-	-	-	-	-	-	34
TOTAL	1090	208	483	918	134	1283	517	134	718	27	5 5 1 0

Calculation on the basis of the interest rates as of 31 December 2007.

in millions of euros

As of December 31, 2006, the amortization table of these contractual flows was as follows:

Repayment year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 +	Totaux
2008 bond issues	37	619	-	_	_	_	_	_	_	_	_	656
2011 bond issues	28	28	28	28	615	-	-	-	-	-	-	727
2016 bond issues	30	30	30	30	30	30	30	30	30	706	-	974
2006 syndicated loan	35	35	35	35	35	35	954	-	-	-	-	1164
2007 syndicated loan	-	-	-	-	-	-	-	-	-	-	-	0
Klémurs bank loan	6	6	6	6	149	-	-	-	-	-	-	173
Klépierre bilateral	5	5	5	135	-	-	-	-	-	-	-	150
Klépierre Participations												
& Financements bilateral	6	6	6	166	-	-	-	-	-	-	-	184
Klémurs & Cap Nord finance lease	9	12	20	5	4	3	2	2	1	1	-	59
Subsidiary loans	47	27	44	54	21	12	11	9	94	3	1	323
Commercial paper	90	-	-	-	-	-	-	-	-	-	-	90
Overdrafts	32	-	-	-	-	-	-	-	-	-	_	32
TOTAL	325	768	174	459	854	80	997	41	125	710	1	4532

Calculation on the basis of the interest rates as of 31.12.06.

in millions of euros

## 4.16. Interest rate hedging instruments

#### Rate hedging portfolio

As part of its risk management policy (cf. corresponding section), Klépierre has underwritten swap agreements allowing it to pass from variable rate to fixed rate debt or inversely. Thanks to these instruments, Klépierre's hedge rate, defined as the proportion of fixed rate debts after hedging in gross financial debt, stood at 70% as of December 31, 2007 and 79% as of January 2, 2008. As of December 31, 2007, the Group's swap contracts included:

Furthermore, the Italian company IGC (50%) contracted an amortizable tunnel (maturity date August 2009), whose notional amount on December 31, 2007 was 8.1 million euros. It was recorded as a trading instrument (change in value recognized in income).

#### CASHFLOW HEDGING RELATIONSHIPS

Fixed rate paying agent	Amount (million euros)	Maturity date	Forward start date
Klépierre	100	12.22.2008	no
Klépierre	300	12.22.2009	no
Klépierre	200	12.22.2010	no
Klépierre	500	12.22.2011	no
Klépierre	100	04.15.2012	no
Klépierre	100	07.11.2012	no
Klépierre	100	09.02.2012	no
Klépierre	100	01.02.2011	01.02.2008
Klépierre	100	01.02.2013	01.02.2008
Klépierre	150	01.02.2015	01.02.2008
Klépierre	600	07.10.2015	07.10.2008
Klécar Italia	90	12.31.2010	no
Klémurs	50	01.01.2014	no
Klémurs	50	12.31.2014	no
Klémurs	150	01.02.2015	01.02.2008

#### FAIR VALUE HEDGE RELATIONSHIPS

Fixed rate paying agent	Amount	Maturity	Forward		
	(million euros)	date	start date		
Klépierre	600	07.15.2011	no		



# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

#### **Breakdown by maturity date**

As of December 31, 2007, the breakdown of derivatives by maturity was as follows:

	Hedging relationship	2008	2009	2010	2011	2012	2013	2014	2015	Total
Klépierre fixed rate paying agent	Cashflow hedge	100	300	200	800	300	200	-	450	2350
	<ul> <li>Of which spot start swaps</li> </ul>	100	300	200	500	300	-	-	-	1 400
	<ul> <li>Of which forward start swaps</li> </ul>	-	-	-	300	-	200	-	450	950
Klépierre floating rate paying agent	Fair value hedge	-	-	-	600	-	-	-	-	600
Klécar Italia fixed rate paying agent	Cashflow hedge	-	-	90	-	-	-	-	-	90
Klépierre fixed rate paying agent	Cashflow hedge	-	-	-	-	-	-	100	150	250
	<ul> <li>Of which spot start swaps</li> </ul>	-	-	-	-	-	-	100	-	100
	<ul> <li>Of which forward start swaps</li> </ul>	-	-	-	-	-	-	-	150	150
IGC (collar)	Trading	-	4	-	-	-	-	-	-	4
TOTAL		100	304	290	1400	300	200	100	600	3 2 9 4

in millions of euros

Corresponding contractual flows (interests) break down as follows (positive flows = payer flows):

	Hedging relationship	2008	2009	2010	2011	2012	2013	2014	2015	Total
Spot start swaps	Cashflow hedge	-24	-22	-17	-14	-4	-1	-0	-	-82
Forward start swaps	Cashflow hedge	-4	-6	-6	-5	-5	-5	-5	-2	-38
Spot start swaps	Fair value hedge	4	4	4	3	-	-	-	-	15
Collar	Trading	0	0	0	0	0	0	0	0	0
TOTAL	-	-24	-24	-19	-16	-9	-6	-5	-2	-105

Calculation on the basis of the interest rates as of December 31, 2007.

in millions of euros

As of December 31, 2006, the breakdown of derivatives by maturity and the amortization table of the corresponding interest flows were as follows:

	Hedging relationship	2007	2008	2009	2010	2011	2012	2013	2014	2015	Totaux
Klépierre fixed rate paying agent	Cashflow hedge	_	100	300	200	500	300	_	_	300	1700
	<ul> <li>Of which spot start swaps</li> </ul>	-	100	300	200	500	300	_	-	_	1 400
	- Of which forward start swaps	_	_	_	_	_	_	_	_	300	300
Klépierre floating rate paying agen	t Fair value hedge	-	-	-	-	600	-	-	-	-	600
Klécar Italia fixed rate paying agent	Cashflow hedge	-	-	-	90	-	-	-	-	-	90
Klépierre fixed rate paying agent	Cashflow hedge	-	_	-	-	-	-	-	100	_	100
	<ul> <li>Of which spot start swaps</li> </ul>	-	-	-	-	-	-	-	100	_	100
IGC (collar)	Trading	-	-	5	-	-	-	-	-	-	5
TOTAL		_	100	305	290	1 100	300	_	100	300	2 495

in millions of euros

	Hedging relationship	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Totaux
Spot start swaps	Cashflow hedge	-9	-9	-8	-6	-5	-1	_	_	_	_	-38
Forward start swaps	Cashflow hedge	0	-0	-1	-1	-1	-1	-1	_	-0	_	-5
Spot start swaps	Fair value hedge	-2	-2	-1	-1	-	-	-	-	-	-	-6
Collar	Trading	_	-	-	_	-	-	-	-	-	-	_
TOTAL		-11	-11	-10	-8	-6	-2	-1	-1	-0	_	-49

Calculation on the basis of the interest rates as of December 31, 2006.

in millions of euros

#### **Fair Value**

As of December 31, 2007, unrealized capital gain on Klépierre's portfolio of derivatives, calculated as the sum of their fair value excluding accrued interests, was 68.8 million euros. The full coupon fair value is recognized on the balance sheet for 84.0 million euros under assets and 7.7 million euros as liabilities. During the year, Klépierre's derivatives recorded an increase in their fair value of 11.7 million euros.

Derivatives	Fair value net of accrued interest as of 2007	Fair value change in 2007	Counterparty
Cashflow hedge	79.8	18.7	Stockholders' equity
Fair value hedge	-11.0	-7.0	Financial liabilities
Trading	0.0	0.0	Income statement
TOTAL	68.8	11.7	

in millions of euros

## 4.17. Long-term and short-term allowances

	2005 December	2006 December	Allowances for the period	Releases (provision used)	Releases (provision not used)	Other movements	Changes in scope of consolidation	2007 December
NON CURRENT				,	,			
Provisions for human resource commitments								-
<ul> <li>Defined-benefits scheme</li> </ul>	3415	4166	633		-1	1		4799
<ul> <li>Post-employment medical assistance</li> </ul>	_	_						_
– Early retirement and EAP	124	_						_
– Other long-term benefits	1241	1 669			-33	-19		1617
Other provisions for contingencies and losses	2799	2737	3913	-634	-1205	228	-30	5009
TOTAL NON CURRENT PROVISIONS	7 5 7 9	8 5 7 2	4 5 4 6	-634	-1239	210	-30	11 425

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: balance sheet

#### 4.18. Deferred taxes

	2005 December	2006 December	Change in Earnings	Other changes	2007 December
Buildings	-154 269	-123 484	25925	-105 163	-202722
Other items	-3855	-4502	-5273	-6572	-16347
Total deferred tax liabilities	-158 124	-127 986	20652	-111735	-219 069
Buildings					-
Other items	33 417	26 27 5	3839	3 5 6 1	33 675
Total deferred tax assets	33417	26275	3839	3561	33675
NET POSITIONS	-124707	-101711	24491	-108174	-185 394

in thousands of euros

of consolidation: Progest (-40.8 million euros),

Corvin Retail (-25.4 million euros), Gondomar (-16.6 million euros), Hypernoble (-8.7 million euros),

Cap Nord (-4.9 million euros),

Givors (-4.2 million euros), Rybnik, Sosnowiec and Lublin (-3.4 million euros)

and Larissa (-2.7 million euros);

• restatements on hedging instruments

for -2.4 million euros.

### 4.19. Tax liabilities, staff benefits and other payables

	2007 December	2006 December	2005 December
Social and tax liabilities	79 589	64813	69 649
Personnel and related accounts	15 138	13 570	11 540
Social security and other bodies	4196	3 9 2 7	2807
State			
– Corporation tax	40436	35 988	46 253
– VAT	10732	7310	7 5 5 6
Other taxes and duties	9087	4018	1 4 9 3
Other liabilities	163 209	135 017	115847
Creditor customers	69 561	58 98 1	50 752
Deferred income	13 135	4372	1880
Other liabilities	80513	71 664	63 2 1 5

in thousands of euros

Since 2006 and 2007, Klépierre SA has been subject to tax assessment by the tax authorities for financial years 2003 and 2004. The Group has funded under the item "Corporate income tax" a liability of 11.5 million euros corresponding to the notice received in December 2006 for financial year 2003 increased by the interests normally due on late payments. This notice, linked to the adoption of the SIIC status,

is currently being contested by Klépierre. The notice received in May 2007 for financial year 2004 was accepted by Klépierre; this notice amounted to 33 000 euros. Advance payments received from tenants as advance payments for expenses are recorded in "Creditor customers" for 69.6 million euros. The other liabilities are primarily comprised of funds corresponding to the management accounts of principals

of Ségécé group with in return an amount equal to the cash on the asset side of the balance sheet. These funds amounted to 54.4 million euros on December 31, 2007.

<sup>&</sup>quot;Other changes" record the impact of:

entries and changes to the scope

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: income statement



## 5. NOTES TO THE FINANCIAL STATEMENTS: INCOME STATEMENT

## 5.1. Segment Income Statement as of December 31, 2007

#### **Shopping centers**

	2007	2006	2005
Lease income	517.9	455.2	390.6
Other rental income	6.9	8.6	5.6
Lease income	524.8	463.8	396.1
Land expenses (real estate)	-2.3	-2.3	-2.0
Non-recovered rental expenses	-16.1	-5.9	-4.0
Building expenses (owner)	-27.1	-28.6	-30.1
Net lease income	479.3	427.1	360.0
Management, administrative and related income	63.3	56.2	45.9
Other operating income	14.2	6.7	5.5
Survey and research costs	-1.1	-1.1	-0.8
Payroll expense	-56.6	-54.3	-46.9
Other general expenses	-20.1	-17.7	-15.0
Depreciation and amortization allowance on investment property	-150.2	-126.8	-106.8
Depreciation and amortization allowance on PPE	-3.3	-2.2	-3.5
Provisions	-3.3	0.1	-3.0
Results of operations, shopping center segment	322.1	287.8	235.3
Gains on the sale of investment property and equity interests	21.4	11.0	39.0
Net book value of investment property and equity investment sold	-1.3	-7.5	-36.3
Gains from the sale of investment property and equity investment securities	20.1	3.5	2.6
Gains on the sale of short term assets	1.2	5.2	0.6
Net book value of short term assets sold	-1.1	-3.7	-0.5
Profit on the sale of short term assets	-0.0	1.5	0.1
Share in earnings of equity-method investees	2.6	0.7	0.6
SEGMENT EARNINGS, SHOPPING CENTER SEGMENT	345.0	293.5	238.7

In million of euros



# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: income statement

#### Retail

	2007	2006	2005
Lease income	23.5	2.9	
Other rental income			
Lease income	23.5	2.9	
Land expenses (real estate)			
Non-recovered rental expenses			
Building expenses (owner)	-0.8	-0.3	
Net lease income	22.7	2.7	0
Management, administrative and related income	0.6		
Other operating income	0.3		
Survey and research costs	-		
Payroll expense	-1.0		
Other general expenses	-0.3		
Depreciation and amortization allowance on investment property	-7.3	-0.8	
Depreciation and amortization allowance on PPE	-		
Provisions	-		
Results of operations, retail segment	15.0	1.8	0
SEGMENT EARNINGS, RETAIL SEGMENT	15.0	1.8	0

In million of euros

#### Office buildings

	2007	2006	2005
Lease income	48.8	52.8	52.9
Other rental income	-	_	_
Lease income	48.8	52.8	52.9
Land expenses (real estate)	-0.2	-0.3	-0.3
Non-recovered rental expenses	-1.1	-0.4	-1.2
Building expenses (owner)	-1.4	-2.0	-2.3
Net lease income	46.1	50.0	49.1
Management, administrative and related income	0.3	1.3	0.5
Other operating income	1.1	2.8	1.7
Survey and research costs	-	-	-
Payroll expense	-1.9	-2.2	-2.1
Other general expenses	-0.8	-0.9	-1.2
Depreciation and amortization allowance on investment property	-11.8	-13.4	-18.5
Depreciation and amortization allowance on PPE	-1.0	-0.8	-1.1
Provisions	0.1	-	-0.1
Results of operations, office segment	32.1	36.7	28.2
Gains on the sale of investment property and equity interests			
Net book value of investment property and equity investment sold			
Gains from the sale of investment property and equity investment securities	20.3	27.5	17.5
SEGMENT EARNINGS, OFFICE SEGMENT	52.4	64.2	45.8

In million of euros

#### **Corporate**

	2007	2006	2005
Corporate and shared expenses	-6.2	-7.0	-6.3
Profit on sale of short-term assets	-	-	-
Net dividends and provisions on non-consolidated securities	0.5	-0.2	-0.2
Net cost of debt	-162.9	-134.8	-112.7
Change in the fair value of financial instruments	-	_	-
Effect of discounting	0.7	-1.2	-1.3
Pre-tax earnings	244.5	216.3	163.8
Corporate income tax	-13.5	-22.0	-17.9
NET INCOME OF CONSOLIDATED ENTITY	231.0	194.4	145.9

In million of euros

### 5.2. Operating revenue

Lease income comprises all the lease payments from office buildings, shopping centers and stores, together with other income similar to lease income such as parking rentals, termination indemnities and received entry fees. Rental income is lease income excluding income from entry fees and other sundry income. The Group's revenues comprise lease income and management and administration income received by the service provider companies. The other operating income comprises re-invoicing of works to tenants and sundry income. As of December 31, 2007, the amount of rental income stood at 590.2 million euros of which 517.9 million euros for shopping centers and 23.5 million euros for shops and 48.8 million euros for office buildings.

Lease income	Management income	Total
517.9	63.3	581.2
266.0	46.0	312.0
79.2	5.8	85.0
65.3	7.2	72.5
29.8	1.2	31.1
27.0	0.5	27.5
12.4	_	12.4
15.7	1.8	17.4
14.0	0.6	14.6
6.9	0.1	7.0
1.6	0.0	1.6
23.5	0.6	24.1
48.8	0.3	49.1
590.2	64.2	654.4
	10000000000000000000000000000000000000	income         income           517.9         63.3           266.0         46.0           79.2         5.8           65.3         7.2           29.8         1.2           27.0         0.5           12.4         -           15.7         1.8           14.0         0.6           6.9         0.1           1.6         0.0           23.5         0.6           48.8         0.3

in millions of euros

Revenues generated from business outside France accounted for 41.1% of the Group's business, compared to 42.4% as of December 31, 2006. In relation to December 31, 2006, rental income from Shopping centers increased by 13.8%. Slightly more than 60% of this increase, being 38.6 million euros, were derived from mergers and acquisitions with:

• the acquisitions carried out in 2007 for 26.0 million euros in particular: the Polish centers of Rybnik, Sosnowiec and Lublin for 7.9 million euros, Progest portfolio including equity interests in 9 French shopping malls with in particular 7.2 million euros, Leclerc hypermarket et in Blagnac and Saint-Orens adjacent to the existing malls for 3.2 million euros;

• inaugurations during the year: opening of the Champ de Mars mall in Angoulême (+2.2 million euros), extensions of the Rambouillet, Orléans-Saran and Brest Iroise malls (+2.2 million euros in all). Rental income from office buildings have shrunk by 4.0 million euros as a result of the disposals which occurred at the end of 2006 and early 2007. In 2007, rental income from Klémurs shops totalled 23.5 million euros versus 2.9 million euros in 2006. 18.6 million euros of this figure is from the rental income of assets operated by Buffalo Grill, 3.1 million euros from Klémurs

# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: income statement

historic assets (Truffaut, BHV rue de Flandre and rue de la Champmeslé in Rouen), and 1.8 million euros from the assets held by Cap Nord acquired on March 29, 2007. Shopping center management income from the activities carried out by Ségécé and its subsidiaries in third-party management and development reached 64.2 million euros, up by 12.5% compared to December 31, 2006. This increase can be primarily explained by the rise in the amount of development fees and an increase in the number of leasing mandates outside the group internationally.

#### 5.3. Operating expenses

Land expenses correspond to amortizations and fees on construction lease. Non-recovered rental expenses are mainly from expenses on vacant premises. Building expenses are posted net of re-invoicing to tenants and only include the amounts at the owner's expense.

	2007 December	2006 December	2005 December
OPERATING EXPENDITURE (excluding Corporate activities)	-49 146	-39884	-39 915
Land expenses (real estate)	-2515	-2598	-2 296
– Office property businesses	-248	-342	-290
– Shopping malls businesses	-2 267	-2256	-2 006
– Retail			
Unrecovered rental expenses	-17 189	-6296	-5 240
– Office property businesses	-1113	-428	-1221
– Shopping malls businesses	-16066	-5868	-4019
– Retail	-10		
Building expenses	-29 442	-30990	-32 379
– Office property businesses	-1 402	-2 151	-2 270
– Shopping malls businesses	-27 254	-28836	-30 109
– Retail	-786	-3	
DEPRECIATION AND AMORTIZATION ALLOWANCE	-173 662	-144 094	-130 122
Depreciation and amortization allowance on investment property	-169 297	-140 968	-125 535
Depreciation and amortization allowance on property, plant & equipment	-4365	-3 126	-4587
Amortization of goodwill	0	0	0
TOTAL	-222 808	-183 978	-170 037

in thousands of euros



Amortizations and provisions for investment property rose by 29.7 million euros over December 31, 2006. This change stems from:

- the full year impact on 2007 of the portfolio increase in 2006 with the Buffalo Grill restaurants (6 million euros) and various other malls for a total amount of 3.7 million euros;
- portfolio increases in 2007 with Progest (3.2 million euros), the Gondobrico and Parque Nascente Portuguese shopping centers (2.2 million euros), the Polish centers of Rybnik, Sosnowiec and Lublin (3.4 million euros), Blagnac

and Saint-Orens (1 million euros) and various other malls for a total amount of 1.9 million euros:

- disposals of office buildings in 2005 and 2006 resulted in a reduction of amortization allowance of 1.2 million euros;
- property provisions net of reversals. They include a property provision of 15.3 million euros versus 5.8 million euros as of December 31, 2006 and mostly correspond to provisions on shopping centers located in Poland and in the Czech Republic.

#### 5.4. Results of the sale of investment property and equity interests

Income from the sale totalled 40.4 million euros and includes:

- 20.3 million euros in investment property primarily from the sale of Front de Paris and Rue de Turin buildings for a total sum of 73.8 million euros. Capital gains amounted respectively to 16.6 million euros and 4.5 million euros. Various premises, including a warehouse (Rheinfeld) and parking lots were also sold to generate income of 1.3 million euros and a capital gain of 0.8 million euros;
- and 20.1 million euros in equity securities with the sale of all of the securities of Espace Cordeliers owner of the Les Cordeliers center in Poitiers

#### 5.5. Net cost of debt

The cost of debt rose to 162.9 million euros at December 31, 2007 versus 134.8 million euros at December 31, 2006 reflecting the increase in debt for the period. The main components of this change were as follows:

- Interests on bond issues rose by 6.2 million euros, due to the full year impact of the issue of March 2006, where the nominal amount was 700 million euros;
- Interests on loans from credit institutions rose by 46.8 million euros driven by the effect of the increase in outstanding (1.7 billion euros in 2006 versus 2.4 billion euros at the end of 2007) and the strong tension on short term interest rates, in particular during the second half of 2007 due to the financial crises. The Euribor 3-month index rose from 3.08% on average in 2006 to 4.27% on average in 2007. In order to curb the impact of this interest rate environment on its financial costs, Klépierre reduced the duration of its drawdowns on syndicated loans from three months to one month in the second half of 2007, so as to benefit from the greater difference between the respective Euribor benchmark indices since the financial crisis;
- The impact of the interest rate increase was also limited by Klépierre's hedging portfolio: therefore, income net of interests on swaps rose by 11.2 million euros, for a significantly identical outstanding (50 million euros);

• The "transfer of financial charges" line item records the commissions and costs linked to new loans set up during the year; it corresponded, in 2007, to the expenses of the euro syndicated loan signed on September 21, 2007 and in 2006 to the expenses of the syndicated credit signed on January 31 and the bond issue of March 16.

The recognized financial expenses represent 18.4 million euros over the 2007 period versus 7.7 million euros in 2006. They are broken down over the line items below:

• 16.0 million euros in the "interest on advance payment to partners" line item;

• 2.4 million euros in the "interest on loans from credit institutions" line item.

	2007 December	2006 December	2005 December
Investment revenues			
Income from sale of securities	2468	1217	1033
Net interest revenue on Swaps	14456	3211	-
Net deferal of payments on swaps	535	516	-
Interest on advance payment to partners	16755	8326	4004
Sundry interests received	1103	513	1128
Other revenues and financial income	3074	1 661	1035
Currency translation income	9797	1 099	6 6 4 0
TOTAL	48 188	16 543	13 840
Financial expenses			
Interests on bond issues	-96044	-89 873	-65 644
Interests on loans from credit institutions	-93 261	-48849	-43 199
Other bank interests	-2309	-1835	-1400
Net interest expense on Swaps	-	-	-2228
Net deferal of payments on swaps	-	-	-591
Interest on advance payment to partners	-7 130	-5330	-5343
Other financial expenses	-7330	-10 707	-6189
Transfer of financial charges	2968	5 9 0 7	4902
Currency translation losses	-8003	-662	-6819
Allowance to provisions for other long-term investments	-10	-	-29
TOTAL	-211119	-151 349	-126 540
COST OF INDEBTEDNESS	-162931	-134806	-112 700



# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: income statement

#### 5.6. Corporate income tax

	2007 December	2006 December	2006 December
Current taxes payable	-37 982	-64756	-26 464
Deferred tax	24489	42 740	8 5 5 5
TOTAL	-13 493	-22 016	-17 909

in thousands of euros

Klépierre identifies three income tax segments:

- the SIIC segment that includes Klépierre and all eligible French real-estate affiliates;
- Some of these companies have elected for the common law tax status;
- companies incorporated under French law; foreign affiliates.

The tax expense for 2007 represents 13.5 million euros

#### Expense on the SIIC segment, i.e., 8.4 million euros, analyzed as follows:

- 2.6 million euros expense on the segment's taxable earnings. These earnings are mainly connected to the financial business of the relevant companies;
- a tax income linked to the tax audits and to tax credits of 1.4 million euros;
- a net expense of 4.6 million euros as provision for a tax of 7.5 million euros will also be paid for the entry of Cecobil in the SIIC plan on January 1, 2008 and less the reversals of provisions for

deferred tax liabilities recognized by Cecobil for 2.9 million euros;

• an expense of 2.6 million euros of deferred taxes mainly calculated on cash payment deferrals and the recognition of deficits on the balance

#### Other French companies not dependent on the SIIC segment recorded an expense of 8.1 million euros comprised of:

- 2.6 million euros of income tax for the limited partners of Ségécé and Klécar Europe Sud;
- 4.1 million euros representing the income expense actually due for the period by the segment's entities;
- a tax expense of 1.5 million euros of deferred taxes on the recognition of deficits, pensions and amortization restatements;
- an extraordinary tax of 1.8 million euros recorded by Klécapnor for the revaluation of Cap Nord's equity assets which will be included in the SIIC plan in 2008. In return, a provision for a deferred tax liability of 1.9 million euros was reversed by Cap Nord.

#### Foreign companies recorded a tax gain of 3.0 million euros comprised of:

- 13.6 million euros of current tax, primarily in Italy (8.4 million euros), Czech Republic (1.7 million euros), and Poland (1.1 million euros); • 7.1 million euros of expenses funded by
- the Italian companies ICD, Magnolia and Novate for the estimated tax liability due in 2008 for the contribution of their assets to an Italian common fund:
- an extraordinary deferred tax gain of 12.9 million euros generated on the readjustment of the taxable base of the Polish malls of Krakow and Poznan:
- an extraordinary deferred tax gain of 12.1 million euros on the reduced income tax rate in Italy, Czech Republic, Spain and Portugal;
- 3.8 million euros of deferred tax expenses primarily calculated on allowances to restated amortization according to the component-based method:
- 2.5 million euros of income from the capitalization of tax deficits.

		SIIC sector		Non SIIC	Foreign	iotai
Reconciliation between theoretical tax and actual tax as of December 31, 2007	Tax-free earnings	Taxable earnings	Total	sector France	compañies	
Pre-tax earnings and earnings from equity-method companies	196 256	-46 957	149 299	63 059	29 453	241 811
THEORETICAL TAX EXPENSE AT 34.43%	-67 571	16 167	-51 404	-21711	-10 141	-83 256
Exonerated earnings of the SIIC sector	71059		71059			71 059
Taxable sectors						
Impact of permanent time lags	10463	-21 093	-10630	16578	28 464	34412
Restatements of untaxed consolidations	-15518	1 2 6 9	-14249	-388	-28 289	-42 926
Impacts of non activated deficits	-210	-1 240	-1450	-2 158	-6299	-9 907
Assignment of non activated deficits	1425	634	2059	932	7896	10887
Exit tax for LT capital gains special reserve	-	_	-	-	_	-
Change of tax regime	-	_	-	-	_	-
Discounting of deferred taxes following restructuring	-	-	-	-	-	-
Discounting rates and other taxes to present value	4164	-8200	-4036	-1 107	10352	5 2 0 9
Rate differences outside France	-	264	264	-251	1016	1 0 2 9
ACTUAL TAX EXPENSE	3812	-12 199	-8 387	-8 105	2 999	-13 493

Ordinary deficits are capitalized if their recovery is deemed probable:

Entities	Statutory tax rate	Inventory of ordinary deficits Dec. 31, 2006	Inventory of ordinary deficits Dec. 31, 2007	Change in OD in 2007	Capitalized deferred tax as of Dec. 31, 2006	Amounts capitalized as of Dec. 31, 2007	Change in capitalized amounts	Regulari- zation	Amounts capitalized as of Dec. 12, 2007	Amounts non capitalized as of Dec.31,2007	Comments
Portugal		DCG 31, 2000	DCG 31, 2007		DCG 3 1, 2000	Jed 31, 2007			DCC 12, 2007	DCC.51,2007	Deficits deferrable over 6 years
Finascente	26.50%	-23	_	23	6	_	-6	_	-0	_	Deficits deferrable over 6 years
Kleminho	26.50%	-20	-567	-547	_	150	145	5	150		
SA Holding Gondomar 1 (French company)	16.50%	-4204	-6587	-2383	1 447	1087	393	-754	1086	_	
SA Holding Gondomar 3 (French company)	16.50%	-698	-841	-143	240	139	24	-125	139		
Spain	10.50 /0	-030	-041	-143	240	133	24	-123	133		Deficits deferrable over 15 years
Klécar Foncier Iberia	30.00%	-8811	_	8811	2864	_	-2643	-221	-0	_	Deficits deferrable over 15 years
KKlécar Foncier España	30.00%	-13371	-13 139	232	3609	3942	-70	-277	3262	679	Unrecognized losses prior to tax
KKiecai Toricier Esparia	30.00 /6	-133/1	-13133	232	3 003	3342	-70	-211	3 2 0 2	0/3	consolidation
Vinaza	30.00%	-1500	-3236	-1736	488	971	521	-38	971	_	Consolidation
Vallecas	30.00%	-12 046	-16632	-4586	3915	4990	1376	-301	4990	-0	
Belgium	30.00 /0	-12040	-10032	-4 300	2313	4330	1370	-501	4330	-0	Unlimited deferral of ordinary losses
Cinémas Louvain-la-Neuve	34.00%	-2 181	-2564	-383	742	872	130	_	872	-0	Omminica deferral of ordinary losses
Coimbra	34.00%	-2 161 -4368	-5218	-363	1485	1774	289	_	1774	-0	
Foncière Louvain-la-Neuve	34.00%	-4308 -4623	-6599	-1976	1405	2244	203	_	1774	2244	Unrecognized tax losses
Place de l'Accueil	34.00%	-4023	-258	-125	45	88	43	_	88	2244	Offiecognized tax losses
Hungary	J4.00 /0	-133	-230	-123	43	00	43		00		Unlimited deferral of ordinary losses
Klépierre Part. et Fin. (French company)	33.00%	-3435	_	3435	1183	_	-1134	-49	0	-0	Offillificed deferral of ordinary losses
Hungarian real-estate companies	16.00%	-16448	-13204	3244	2630	2113	-519	-49	2113	-0 -0	
Czech Republic	10.00%	-10440	-13 204	3 244	2 0 3 0	2113	-519		2113	-0	
Czech holdings	21.00%		-6171	-6171		1296	1044	_	1044	252	Unrecognized tax losses
Bestes	21.00%	_	-01/1	-01/1		1230	1044	_	1044	232	Offiecognized tax losses
AMC Prague	21.00%	-69		69	17	_	_	-17	_	_	
Greece	21.00%	-09		09	17			-1/			Deficits deferrable over 5 years
Klépierre Larissa	25.00%	_	-4928	-4928	_	1232	1232	_	1232		Deficits deferrable over 5 years
•	25.00%	_	-4920	-4920	_	1232	1 2 3 2	_	1232	_	
Ségécé Hellas KFM	25.00%	-1019	_	1019	255	_	-255	_	_	-0	
	25.00%	-1019	-492	143	159	123	-255	_	123	-0 -0	
Patras			-492 -56	69		14	-30 -17	_		-0	
Efkarpia Athinan	25.00%	-125			31 141			_	14	-0	
Athinon	25.00%	-563	-896	-333	141	224	83		224	-0	Ordinary deficits deferrable
Italy	31.40%	-760	_	760	239		-239		_		,
Assago Klefin	27.50%	-760 -5823	-7333	-1510	1921	2017	-239 415	-320	2016	-	over 5 years except the
										_	first 3 years indefinitely deferrable
Serravalle	31.40%	-515	-534	-19	192	168	6	-30	168	-	
Galleria Commerciale Klépierre	31.40%	-911	-749	162	339	235 964	-51	-53	235 964	-	
Collegno	31.40%	-2717	-3069	-352	1012	964	111	-159	964		Deficite deferments are Francis
Poland Sadyba (real estate and holding)	10.000/	117	4042	1720	าา	020	000		020	_	Deficits deferrable over 5 years
Sadyba (real estate and holding)	19.00%	-117 1.474	-4843	-4726	22	920 745	898 56	-	920		Unrecognized tay lesses
Krakow (real estate and holdings)	19.00%	-1474	-3919	-2445	280			_	336	409	Unrecognized tax losses
Ruda (real estate)	19.00%	-790	-3325	-2535	144	632	309	-	453	179	Unrecognized tax losses
Poznan (real estate and holding)	19.00%	-	-3407	-3407	-	647	647	-	647	-	Discourage of the Touris
Rybnik (real estate and holding)	19.00%	-	-1659	-1659	-	315	282	-	282	33	Unrecognized tax losses
Sosnowiec (real estate and holding)	19.00%	-	-1404	-1404	-	267	234	-	234	33	Unrecognized tax losses
Lublin (real estate and holding)	19.00%	-	-4904	-4904	-	932	426	-	426	506	Unrecognized tax losses
Other Polish holdings	19.00%	-	-1073	-1073	-	204	-0	-	-0	204	Unrecognized tax losses
Ségécé Poland	19.00%	-702	-59	643	147	0	-122	-25	-0	_	in the uses do of a uses



# **CONSOLIDATED FINANCIAL STATEMENTS**Notes to the financial statements: income statement

	Statutory tax rate	Inventory of ordinary deficits	of ordinary deficits	Change in OD in 2007	Capitalized deferred tax as of	capitalized as of	Change in capitalized amounts	Regulari- zation	capitalized as of	Amounts non capitalized as of	Comments
Entities		Dec. 31, 2006	Dec. 31, 2007		Dec. 31, 2006	Dec. 31, 2007			Dec. 12, 2007	Dec.31, 2007	
Netherlands						-					Holding: dividends and capital gains
Capucines BV	25.50%	-1659	-1715	-56	-	437	-		-	437	from sale of tax-free
Luxemburg						-					
Luxemburg holdings	20.00%		-624	-624	-	125	-		-	125	Unrecognized tax losses
France								-			Unlimited deferral of ordinary losses
Kléber La Pérouse	16.50%	-1850	-156	1694	637	26	-280	-332	25	0	
Cap Nord	34.43%	-	-833	-833	-	287	-		-	287	Unrecognized tax losses
Klécapnord	16.50%	-	-1087	-1087	-	179	179		179	-	
KLE Projet 2	16.50%	-	-1558	-1558	-	257	257		257	-	
H2	16.50%	_	-209	-209	_	34	34		34	_	
H4	16.50%	_	-147	-147	_	24	24		24	_	
Other French companies	34.43%		-2143	-2143	-	738			-	738	Unrecognized tax losses
TOTAL		-88777	-126 139	-34549	24190	31409	3787	-2694	25283	6126	



# CONSOLIDATED FINANCIAL STATEMENTS Exposure to risks and hedging strategy



## 6. EXPOSURE TO RISKS AND HEDGING STRATEGY

Klépierre is attentive to the management of the financial risks inherent in its activity and in the financial instruments that it uses. The Group identifies and regularly measures its exposure to the different sources of risks (rate, liquidity, foreign exchange, counterparty, equity markets) and defines the applicable management policies, where appropriate.

#### 6.1. Interest rate risk

#### A) Cash Flow Hedge rate risk

#### Recurrence of floating rate financing requirement

Variable rate debts structurally represent a significant portion of the Group's debt

(52% of debt on December 31, 2007, before hedging): they include bank loans (standard or mortgage), drawdowns from syndicated loans, commercial paper and the use of authorized

#### **Identified risk**

An interest rate increase on which the variable rate debts are indexed (Euribor 3 months primarily) could lead to an increase of future interest rate expense.

#### Measurement of risk exposure:

The two tables below measure the exposure of Klépierre's income to an interest rate hike, before and after hedging.

Interest rate position before hedging	Amount	Change in financial expenses caused by a 1% increase in interest rates
Gross position (variable rate debts and debts under one year)	2357	23.6
– Marketable securities	-56	-0.6
NET POSITION BEFORE HEDGING	2 3 0 1	23.0

in millions of euros

Gross position before hedging 2357 23	Interest rate position after hedging	Amount	Change in financial expenses caused by a 1% increase in interest rates
	Gross position before hedging	2 3 5 7	23.6
- Net hedge -990 -9	– Net hedge	-990	-9.9
Gross position after hedging 1367 13	Gross position after hedging	1367	13.7
– Marketable securities -56 -6	– Marketable securities	-56	-0.6
NET POSITION AFTER HEDGING 1311 13	NET POSITION AFTER HEDGING	1311	13.1

in millions of euros

In addition, as the fair value changes of Cash Flow Hedge swap hedges are recognized in equity, the statement below assesses the probable

impact of an interest rate hike on equity based on Klépierre's Cash Flow Hedge swaps portfolio at year end (including deferred swaps).

Fair value of the Cash flow Hedge rate	Fair Value	change in equity caused by a 1% increase in interest rates
Cash Flow Hedge Swaps as of December 31, 2007 (notional: 2690 millions of	euros) 80	89.8
Cash Flow Hedge Swaps as of Dec. 31, 2006 (notional: 1890 millions euros)	61	71.5
		in millions of ouros



# **CONSOLIDATED FINANCIAL STATEMENTS**

# **Exposure to risks and hedging strategy**

Financial debt after hedging breaks down as follows:

	Fixed rate debts			Flo	oating rate deb	ts	Total gross fir	Average cost	
	Amount	Rates	<b>Fixed portion</b>	Amount	Rates	Variable portion	Amount	Rates	of the projected debt
12.31.2005	2 434	4.30%	74%	851	3.00%	26%	3 2 8 5	3.96%	4.09%
12.31.2006	3 159	4.22%	85%	570	4.27%	15%	3729	4.23%	4.28%
12.31.2007	3 2 0 0	4.20%	70%	1 367	5.35%	30%	4 5 6 7	4.54%	4.65%

The rates above are calculated, for the variable portion, on the basis of the market rates as of December 31, 2007. They do not include non-utilization commissions, spread of cash payments on swaps and spread of loan premiums and costs (hence the variance between the weighted average rate and the average cost of the projected debt).

in millions of euros

First, given the particularly high interest rate levels at December 31, 2007 (impact of the financial crisis on liquidity at the end of the year) and second, the start on January 2, 2008 of several hedging instruments subscribed by Klépierre in 2007, it can be noticed that the **projected** average cost of the debt on January 2, 2008 stands at 4.35%.

#### **Hedging strategy**

Klépierre has set itself a target hedging rate of approximately 70%. This rate is defined as the proportion of fixed rate debts (after hedging) in gross financial debts. As shown by the table above, it was 70% on December 31, 2007. Given that Klépierre took advantage of the drop in interest rates to reinforce its hedging portfolio in the second half of 2007, the hedging rate was 79% on January 2, 2008.

To reach its key level, Klépierre primarily uses swap agreements, enabling the fixing of variable rate financing rates or inversely to convert fixed rate financings into variable rate financing. Klépierre could also use its Cash Flow Hedge by limiting the possible variations of the reference index, for example by buying a cap on this index. Considering its strategy and investment program, Klépierre is structurally a borrower: the current financing plan states a debt increase of more than 300 million euros per annum in coming years. Since the Group does not seek to reduce the proportion of its short-term debt, it is therefore highly probable that the short-term variable rate loans will be renewed in the medium term. That is why the Klépierre's hedging strategy concerns both the long-term and short-term parts of its indebtedness.

Generally, the term of the hedging instrument can exceed that of hedged debts on condition that Klépierre's financing plan underlines the highly probable aspect of renewing these debts.

#### B) Fair Value Hedge interest risk rate

**Description of fixed rate indebtedness** Today, Klépierre's fixed rate indebtedness primarily corresponds to bond issues and two bilateral bank loans subscribed in 2004 by Klépierre and Klépierre Participations et Financements.

The principal sources of fixed rate additional debt may come from resorting again to the bond market or the convertible bonds and other "equity-linked" products.

#### **Identified risk**

On its fixed rate indebtedness, Klépierre is exposed to the fluctuations of the risk-free market interest rates, in so far as the fair value of fixed rate debts increases when the rates fall and inversely.

Furthermore, Klépierre may be in a position to know, at a given date, that it should raise the fixed rate debt at a later date (e.g.: scheduled acquisition). It would then be exposed to the risk of interest rate change before setting up the loan. Klépierre could then envisage hedging this risk – considered as a « cash flow hedge » risk under

## Measuring risk exposure and hedging strategy

As of December 31, 2007, debts subscribed at a fixed rate represent 2 210 million euros before hedging.

The "Fair Value Hedge" strategy is calibrated to reflect the objective of the overall hedge rate. It is also based on the use of rate swaps enabling the replacement of fixed rate payments by variable rate payments. The "credit margin" component is not hedged.

The duration of the "Fair Value Hedge" hedging instruments is never higher than the duration of the hedged debt, since Klépierre wishes to obtain very strong "efficiency" as defined by IAS 32/39.

#### C) Investment securities

As of December 31, 2007, Klépierre's marketable securities represented 56.5 million euros. They are mainly comprised of money market open-end and mutual funds or SICAV-FCP in France, as well as certificates of deposits in Italy for 3.4 million euros (one month maturity) and Spanish treasury bills for 3.4 million euros (maturity within one week).

These investments expose Klépierre to a moderate rate risk given their temporary nature (cash investments) and the amounts involved.

## D) Fair value of financial assets and liabilities

Under IFRS, financial debts are posted in the balance sheet at amortized cost and not at fair value.

The table below enables a comparison of the fair values of debts and their face value. Fair values are drawn up according to the following principles:

- variable rate bank debts: fair value equal to the nominal amount, unless major credit event not impacted on the financial conditions of the debt:
- fixed rate bank debts: fair value calculated on the basis of the equal to the nominal amount, unless major credit event not impacted on the financial conditions of the debt;
- bond issues (and convertible where applicable): utilization of market quotations if they are available, fair value calculated on the basis of rate changes and credit margin in the contrary case.

Derivative instruments are posted in the balance sheet at their fair value. As of December 31, 2007, a 1% increase in the rate curve would lead to a rise of 71.4 million euros in the value of the Group's interest rate swaps (Cash Flow Hedge and Fair Value Hedge).

On the asset side, unconsolidated securities are classified in the category of securities "available for sale" and are therefore valued at their fair value. Given the activity of the concerned companies, it is estimated that the net book value is close to the fair value.

#### E) Measurements and resources for managing exposure

Given the importance of its rate risk management for Klépierre, general management is involved in any decision concerning the hedging portfolio. The Financial Division has IT tools enabling it to first, track market place trends in real time, and second to calculate the market values of its financial instruments including derivative instruments.

### 6.2. Liquidity risk

Klépierre focuses on refinancing its long-term activity and diversifying maturity dates and the Group's financing sources, so as to facilitate renewals.

Accordingly, bond issues represented 41% of financial debts at December 31, 2007, the duration of the debt was brought to 5.4 years, and bank debt is spread out in different products (club deals, mortgage loans, etc.) and various international scale counterparties.

Outstanding commercial paper (representing the bulk of short-term financing) never exceeds the amount of the club deal "back-up" line with several banks and which would enable immediate refinancing of this outstanding in the event of renewal difficulty on this market.

Additionally, Klépierre had 669 million euros of unutilized credit lines (including bank overdrafts) on December 31, 2007.

Generally, access to the financing of real-estate companies is facilitated by the security received

		2007		2006			
	Face values	Fair Value	Change in FV caused by a 1% increase in interest rates*	Face values	Fair Value	Change in FV caused by a 1% increase in interest rates*	
Fixed rate bond issues	1900	1829	62	1900	1898	81	
Fixed rate bank loans	310	300	6	319	310	8	
Variable rate bank loans	2357	2 3 5 7	-	1510	1510	-	
TOTAL	4567	4486	68	3729	3718	89	

<sup>\*</sup> Drop in the fair value of the debt following a parallel shift of the rate curve.

in millions of euros

by lenders from their property assets. Some Klépierre financings (club deals, bond issues) come with financial covenants which must be complied with under pain of the application of an early payability clause (c.f. also the note on financial liabilities).

These agreements concern ratios monitored by standard tracking for property professionals and the imposed constraints that leave sufficient flexibility to Klépierre to maintain liquidity risk at a low level.

Principal Covenants	Maximum amount of the relevant financing (€M)	Contractual limit	Impact of non compliance	Level as of December 31, 2007
Klépierre financing				
Loan-To-value	1	≤ 52%		41.1%
EBITDA/FFI		≥ 2.5	_	3.31
Secured debt/	2800		Default case	
Revalued assets	2000	≤ 20%	Delault case	2.6%
Revalued asset				
value group share	J	≥ 5 Md€		10.0
Secured debt/RNAV	1 900	≤ 50%	Default case	5.3%
Klémurs financing				
Loan-To-value	1	≤ 55% <sup>(1)</sup>		46.8%
EBITDA/FFI		≥ 2 <sup>(2)</sup>		2.5
Secured debt/	150		Default case	
Revalued assets	150	≤ 20%	Delault case	10.4%
Revalued asset			_	
value group share	J	≥ 300 M€		457.2

<sup>(1) 65%</sup> including subordinated debts.

(2) 1.8% including financial costs on subordinated debts.

# **CONSOLIDATED FINANCIAL STATEMENTS Exposure to risks and hedging strategy**

The bond issues (1900 million euros) include a bearer option, giving them the possibility of requesting early repayment in case of change of control that would change Klépierre's rating into "non-investment grade". Apart from this clause, no financial agreement refers to Standard & Poor's rating for Klépierre.

#### 6.3. Currency risk

currency by the lessee.

Klépierre's business is mainly located in Euro zone countries. As of December 31, 2007, the exceptions were the Czech Republic, Slovakia, Hungary and Poland.

In these countries, to date, the currency risk was not considered sufficiently important to be hedged by derivative instruments.

As acquisitions and their financing are carried out in euros, currency risk mainly concerned the commercial activity of subsidiaries. Generally, rents are invoiced to lessees in euro with the conversion into local currency on the invoicing date. Lessees have the choice of paying their rents in local currency or in euros (or in dollars for some minority leases). Currency risk is therefore limited to the variance, if any, between the invoiced rent and the collected rent when the currency loses value towards the euro between

At the same time, Klépierre makes sure that lease payments from tenants do not represent an overly large portion of their revenues so as to avoid, in case of a sharp increase in the value of the euro, a degradation of their financial situation which could increase the risk of default payments for

the invoice date and the actual payment in local

#### 6.4. Counterparty risk

Counterparty risk is limited by the fact that Klépierre is structurally a borrower. It only concerns investments carried out by the Group and the Group's counterparties in derivative product transactions.

#### **Counterparty risk on investment** securities

Counterparty risk on investments is limited by the type of products used:

- UCITS managed by recognized firms, and therefore concerning diversified signatures;
- government loans from countries where Klépierre is present (in the form of loan/borrowing);
- · occasionally, certificates of deposit issued by leading banks.

#### **Counterparty risk on hedging** instruments

Klépierre gets involved in derivative instrument transactions only with world-class financial firms. Today, all swap contracts have an "AA" counterparty rating. Whatever the case, the Group would not accept to deal with a firm rated lower than A- by S&P or an equivalent

### 6.5. Equity risk

Klépierre has no other shares in addition to its own shares (2990463 securities on December 31, 2007), which are booked in equity at historic cost.



# CONSOLIDATED FINANCIAL STATEMENTS

# Financing and guarantee commitments



## 7. FINANCING AND GUARANTEE COMMITMENTS

#### 7.1. Reciprocal commitments

Reciprocal commitments correspond to reciprocal guarantees in the context of a property

development contract or a sale before completion contract (payment guaranteed by the buyer and completion guaranteed by the developer).

	2007 December	2006 December	2005 December
Guarantee within the context of a Property			
Development Contract/Sale before completion	297 541	192 512	79324
TOTAL	297 541	192 512	79324

in thousands of euros

### 7.2. Commitments given and received

	2007 December	2006 December	2005 December
Commitments given			
– Security deposits on loans to employees	12 659	8910	6 6 8 7
<ul> <li>Guarantees, deposits and mortgages</li> </ul>	16445	8273	7 1 5 9
– Purchase commitments	999 286	568 886	562 462
TOTAL	1028390	586 069	576 308
Commitments received			
– Deposits received as guarantee for the activity			
of real-estate management and transactions	145 340	120 340	120 340
– Sale Commitments	107 000	58 875	52 484
– Deposits received from tenants	62 595	53 638	46780
– Other guarantees received	649	109838	112956
– Unutilised confirmed credit lines	630 000	467 000	306757
TOTAL	945 584	809 691	639317

in thousands of euros

#### **Purchase commitments**

Purchase commitments primarily correspond to preliminary purchase contracts for the construction of the Vallécas (Madrid) center for 113 million euros, the Claye-Souilly shopping center for 13.2 million euros, the Vanne city center mall for 50.5 million euros and the Montpellier Odysseum for 18.7 million euros. Klémurs signed a preliminary purchase contract for 88 "Défi Mode" outlets and 42 other forthcoming projects for 163.2 million euros and also committed to the acquisition of 15 commercial assets located on three business zones (Avranches, Rochefort-sur-Mer and Messac) for 18.2 million euros.

Klépierre also acquired, under various conditions precedent, the Place de l'Etoile center in

Luxemburg (21 500 sq.m. GLA, projected opening in 2011) for an amount of 215 million euros (1 million euros paid out to date).

An agreement concerning the acquisition of a finance lease contract for the Cesson (77) shopping mall was signed for an amount of 70 million euros.

Klépierre also committed to acquiring in the context of its partnership with Finiper, 50% of the II Leone centers in Lonato (15 987 sq.m. GLA, 84 million euros of investment for its shares) and Le Corti Venete in Vérone (30 181 sq.m. GLA, 40.7 million euros for its shares). The final acquisitions will take place on the first quarter 2008. A 3<sup>rd</sup> center under construction will also be acquired at its opening scheduled for the first

quarter 2009: 29.952 sq.m. GLA, located in Vittuone, on the western outskirt of Milan, for an investment of 44.2 million euros (50%). Lastly, an agreement subject to conditions precedent was also signed for the purpose of acquiring the Aqua Portimao shopping center in Portugal for 52.7 million euros in partnership with Generali (0.5 million euros paid out). The commissioning is scheduled for 2010.

Furthermore, there are earnout clauses for some acquisitions. Pursuant to IFRS 3 and its articles 32 and 34, the price adjustment in the cost of the business combination on the acquisition date must be recognized if the adjustment is probable and can be reliably estimated on the balance sheet date.

In the context of the Polish acquisitions in 2005,





# **CONSOLIDATED FINANCIAL STATEMENTS**

## Financing and guarantee commitments

the price paid for Sadyba, is subject to an earnout clause. Klépierre does not fully own the land for the center but holds a lease set to expire on July 31, 2021. An earnout will be paid to the seller if it obtains an extension or full ownership of the lease within a period of 10 years as from July 2005

As the probability of the lease being extended or full ownership being obtained cannot be measured, this earnout was not booked.

#### **Preliminary sale agreements**

A preliminary sale agreement was signed for 41.62% of the Annecy building for 37 million euros. Klépierre also agreed to transfer to Cicobail (in the context of a finance lease transfer agreement) the Cesson (77) property complex for 70 million euros.

#### **Unutilized confirmed credit lines**

At December 31, 2007, Klépierre had 669 million euros of unutilized credit lines comprising the following:

- 630 million euros of confirmed credit lines:
- 550 million euros of credit line available on the syndicated loan set up in 2007;
- 80 million euros of possible commercial paper issue (variance between the amount of the back-up line and the outstanding issued paper);
- 39 million euros authorized under a partially used overdraft.

#### Other guarantees received

In the context of Vallécas, Klépierre had a security deposit of 110 million euros euros in the event of failure of the Madrid City Hall to obtain a building permit. The permit was obtained and the guarantees matured on June 30, 2007. To our knowledge, there is no omission of a material or potentially material off-balance sheet commitment according to applicable accounting standards.

#### 7.3. Guarantees

	2007 December	2006 December	2005 December
Guaranteed debts	371 655	386 424	619319
TOTAL	371655	386424	619319

in thousands of euros

Secured debts mainly include:

- mortgage on the shopping centers owned by Klécar Italia to hedge a 114.7 million euros bank loan;
- security deposit given by Klépierre to hedge the 165 million euros debt of Klépierre Participations et Financement;
- Klépierre also guaranteed finance lease payments for 48.3 million euros for the entire Cesson (77) property complex.

Generally, the Group finances its assets by equity or debts contracted by the parent without pledging these assets.

The details of debts secured by pledges are as follows:

	Loan amount as of 31.12.07	Mortgage amount	Pledge start date	Pledge due date	of pledged assets
on tangible assets	<u></u>				460 325
Novate	26 187				
– Metropoli		61 975	04.16.1999	12.15.2013	85 473
– Vignate		28 000	12.19.2003	10.15.2016	61 791
Immobiliare Magnolia	4790	20789	09.08.1999	07.15.2011	23 255
minobilidic magnolid	4730	20703	04.18.2003	01.15.2018	23233
ICD	9 2 9 6	43 282	06.30.1996	05.11.2011	73 627
Klécar Italia	113911	331 500	06.30.2003	06.30.2015	210 259
SCI Rebecca	3 923	5764	10.17.2002	12.30.2014	4976
Jei nebecca	3323	3704	07.20.2000	07.31.2015	7370
SCI LC	173	377	01.05.2000	01.02.2012	944
On long-term financial assets					0
TOTAL					460 325
				in th	nousands of puros

in thousands of euros

## 7.4. Shareholders' agreement

#### Shareholders' agreements concerning Klécar France, Klécar Europe Sud, Solorec and Klécar Participations Italie

The shareholders' agreement binding Klépierre and CNP Assurances and Ecureuil Vie were amended by rider signed on December 30, 2004 in order to cancel the liquidity commitments of Klépierre towards its partners.

The agreement provides for the usual minority protections: pre-emptive share right, joint exit right, decision process in case of investment or disinvestment

Each of the agreements contains two additional clauses:

- one in favour of Klépierre: obligation of minorities to exit at the request of Klépierre in the event of the sale of Klécar's assets to a third party;
- the other in favour of minorities: process enabling the latter, in 2011, 2016 and 2017 for Italian companies and 2010, 2014 and 2015 for the other malls to consider different exit scenarios:
- assets sharing or sale;
- outright purchase by Klépierre of minority securities (no obligation for Klépierre);
- sale to a third party with payment of a discount by Klépierre if the offer is less than the Revalued Net Asset.

#### Shareholders' agreement signed between SNC Kléber la Pérouse and SCI Vendôme Commerces on SCS Cecobil

Signed on October 25, 2007, this agreement, after the conversion of Cecobil into a general partnership, provides for the usual protections regarding the planned sale of equity shares to a third party (first refusal right and total joint exit right) and in the area of change of control of a partner.

#### Shareholders' agreement signed between SNC Kléber la Pérouse and SCI Vendôme Commerces on SCI Secovalde

Signed on October 25, 2007, this agreement provides for the usual protections regarding the planned sale of equity shares to a third party (first refusal right and total joint exit right) and regarding the change of control of a partner.

#### Shareholder's agreement signed by Klépierre, Klefin, Finiper, Finiper Real Estate & Investment, Ipermontebello, Immobiliare Finiper and Cedro 99 on Immobiliari Galerie Commerciali (IGC) and on Clivia

During the acquisition IGC shares by Klépierre, a shareholders' agreement was signed in 2002.

Its main provisions – including those regarding Klépierre's primitive right – were repeated in a new agreement which now concerns IGC and Clivia (owner of Lonato, Verone and Vittuone malls).

It also includes a PUT in favour of Finiper enabling the latter to sell to Klépierre the shares that it holds in IGC and/or Clivia. The PUT has a duration of 10 years and cannot be split on IGC (exercise of all the shares held by Finiper), but can on Clivia in two parts (25% each). In case of refusal by Klépierre, an indemnity is owed to Finiper.

#### Agreement signed with AXA France Vie in case of disposal of equity shares constituting Ségécé's capital

The AXA France Vie company transferred all the corporate shares that it had in the capital of Ségécé to Klépierre on September 5, 2007. This transfer resulted in the early termination of the shareholders' agreement signed on November 7, 2003 for AXA France Vie.

## 7.5. Commitments on operating leases — Lessors

General description of the main clauses of the lessor's lease agreement

#### **Shopping centers**

The agreement stipulates rental terms ranging from 5 years in Spain to 12 years in France (with three-year periods); Italy offering a mixed system of 5 to 12 years. The terms for fixing and indexing rents are determined in the contract. Indexing allows re-pricing of the guaranteed minimum rent, by the application of a country-specific index.

#### Indexing specific to each country

In France, the applicable index used is the ICC, the reference construction cost, published each quarter. The index retained and applied corresponds to that of the "anniversary" quarter of the lease. The ICC for the second quarter of each year (published in October) applies to about 70% of leases in Klépierre's rental property in France.

In Spain, the consumer price index (IPC) is recorded annually every January 1. In Italy, the system is based on the consumer price indices for working class and junior management (excluding tobacco) households (ISTAT). But implementing the index system is more complex: depending on the leases, we either apply the ISTAT at 75%, or the reference segment index at 100%.

In Portugal, the retained index is the consumer price excluding property (IPC).

The Consumer Price Index (CPI) is applied in Greece. In central Europe, the IPCH euro zone index, published by Eurostat, is based on the consumer price of the countries of the European monetary union.

#### Guaranteed minimal rent and variable rent

Appraised year in and year out, rent corresponds to a percentage of the revenues earned by the lessee during the civil year under consideration. The applied rates differ depending on the activity carried out. This binary rent (fixed + variable) cannot be less than the minimum guaranteed rent (MGR). The MGR is re-priced every year with the indexing rate. The variable rent corresponds to the variance between the percentage of the revenues as fixed in the lease and the minimum guaranteed rent after indexing.

At the renewal of the lease, consolidating all or part of the variable rent in the MGR becomes an issue. For example, the variable rent is often reduced to zero at the end of the lease (every 5 to 12 years, as the case may be). Each year, it is also deducted from the progression of MGR in the application of the invoicing.

The variable rent clause which is mainly found in the leases of historic French and Italian assets, has been gradually included in other leases whenever they come up for renewal or renegotiation.

#### Office buildings

100% of Klépierre's property assets are located in France and therefore governed by French law. For commercial activities the following apply: articles L. 145-1 to L. 145-60 of the Commercial code and the non codified articles of n° 53-960 of September 30, 1953 (the "bylaw"). A certain number of these clauses are in the public domain. For example: contracts cannot be shorter than 9 years (regarding the lessor's commitment), the right to renewal, the formal conditions to comply with in the event of cancellation, leave, renewal, and eviction, etc.

Very exceptionally, leases exempted from the status, by no more than two years can be made compliant.

The term of the lease is often 9 years, only the lessee can terminate it at the end of each three-year period by sending a six-month prior notice by extrajudicial act. The parties may be exempted

# **CONSOLIDATED FINANCIAL STATEMENTS**

## Financing and guarantee commitments

from this clause of three-year termination. The rent is usually paid every quarter, a quarter early and is annually and totally indexed on the INSEE construction cost index. The rent may be progressive or gradual and may include rent-free periods but whatever the case, determined when the lease is signed and for the entire term (apart from riders during the lease).

All expenses including property taxes and taxes on offices are generally at the lessee's expense, apart from the works regulated by article 606 of the Civil code which is usually at the lessor's expense.

For professionals (lawyers, chartered accountants, architects, etc.), the status is not applicable. The minimum duration is 6 year, and the lessee can leave at any time by giving 6 months prior notice. These agreements are not renewable. The other conditions are based more closely on the provisions of commercial leases.

#### The total amount of conditional rents recognized in income.

the conditional rent refers to the part of payments made for the rental whose amount is not fixed but which is established on the basis of a factor other than time laps (e. g. percentage of revenues, degree of utilisation, price indices, market interest rate).

Under the lease, minimum payments refer to the payments which the lessee is, or can be, required to make during the term of the lease excluding the conditional rent, the cost of services and taxes to be paid or refunded to the lessor.

At December 31, 2007, the accumulated minimal future rents receivable pursuant to the non-cancellable operating lease agreements were as follows:

Less than one year Between 1 and 5 years More than 5 years **TOTAL** 1887040

292922 in thousands of euros

563 646

1030472

#### 7.6. Commitments on lease agreements financing

Klépierre has a finance lease agreement for the office space located in Lille, rue Nationale. This contract is valid for 18 years until July 31, 2009. On the expiration date of the treaty term of the finance lease, the lessee may elect to buy the building at his discretion. The reconciliation between the minimal future payments under the lease-financing agreement and the discounted value of the net minimal payments pursuant to the leases are presented as follows:

	Deterribe	1 31, 2007
	Minimal payments	Discounted value of payments
Less than one year	426	252
More than one year but at least five yearss	320	208
More than five years	0	0
Total minimum payments for the lease	746	460
Minus the amounts representing financial charges	-286	
DISCOUNTED VALUE OF MINIMAL PAYMENTS	460	460

in thousands of euros

hor 21 2007

### 7.7. Holding commitments

The buildings or finance lease acquired during the Buffalo Grill transaction are placed under the tax status of article 210-E of the French General Tax Code. Buildings are protected by a preservation commitment during five years as from their acquisition.

# **CONSOLIDATED FINANCIAL STATEME**

## **Compensations and employee benefits**



## 8. COMPENSATIONS AND EMPLOYEE BENEFITS

### 8.1. Payroll expenses

The amount of payroll expenses amounted to 64.8 million euros at December 31, 2007. Fixed and variable salaries and wages, together with incentives and profit sharing, totalled 46.1 million euros, expenses related to retirement indemnities, retirement expenses and other staff benefit expenses at 17.7 million euros, and income tax, taxes and similar payments at 1.0 million euros.

The Group employed a total of 1103 people as of December 31, 2007.

In addition, the Group's staff benefits from treaty or contractual personal protection plans in various forms such as retirement gratuities.

In Italy, the applicable plan in Ségécé Italia and Effe Kappa is a "Trattamento di Fine Rapporto" (TFR) type of plan. The amount due by the employer at the termination of the employment contract (resignation, dismissal, retirement) is calculated by the application of an annual coefficient for each year worked without this amount exceeding a certain threshold. As the corresponding liability is certain, it can be posted under other debts and not as a provision for contingencies.

In Spain, a provision for retirement commitments can be funded in the case of a special clause in the collective agreement, but the staff of Spanish subsidiaries of the Klépierre group is not

The existing commitments for post-employment medical assistance plans are valued by using the change assumptions for medical costs. These assumptions, based on historic observations, take into account the estimated future changes in the cost of medical services resulting both from the cost of medical benefits and inflation.

#### 8.2. Retirement commitments

#### Post-employment plans with defined contributions

In France, Klépierre group contributes to different national and inter-professional basic and supplementary pension bodies.

#### **Fixed benefits post-employment plans**

The still existing fixed benefit plans in France and in Italy are subject to independent actuarial assessments according to the projected unit credit methods in order to determine the expense corresponding to the rights acquired by employees and the outstanding benefits to be paid to pre-retirees and retirees. The demographical and financial assumptions used to estimate the discounted value of hedge bonds and assets for these plans take into consideration the economic conditions specific to the monetary zone under consideration. The fraction of actuarial variances to be amortized, after application of the treaty limit of 10% (corridor method) is calculated separately for each defined-benefit plan. The provisions funded for fixed-benefit postemployment plans amounted to 4.8 million euros at December 31, 2007.

Klépierre has set up supplementary retirement plans by corporate agreement. Under the supplementary plans, employee beneficiaries will receive at the time of their retirement, additional income to their pensions (where applicable) paid by the national plans, according to the kind of plan they are entitled to.

• Reconciliation between assets and liabilities posted on the balance sheet

	Decelline 31, 2007
Surplus of obligations over the assets of financed schemes	6206
Gross discounted value of obligations fully or partly financed by assets	8664
Fair value of the plan's assets	-2 458
Discounted value of non financed liabilities	6206
Not yet recognized costs in application of the provisions of IAS19	
Cost of past services	-1 468
Actuarial net losses or gains	61
Net obligation recognized in the balance sheet for defined-benefits plans	4799
	In thousands of euro

Movements on the net liability/asset posted in the balance sheet

Wovements on the net hability/asset posted in the balance	sileet
	December 31, 2007
Net obligation at the beginning of the period	4166
Retirement expense recorded in income for the period	633
Contributions paid by Klépierre in income for the period	
Acquisition/Disposal	
Benefits paid to the beneficiaries of benefits non financed	
Net obligation at the end of the period	4799
	In thousands of euros



# CONSOLIDATED FINANCIAL STATEMENTS

## **Compensations and employee benefits**

#### · Components of the retirement expense

	December 31, 2007
Cost of services rendered during the year	460
Financial cost	285
Expected yield from the plan's assets	-115
Amortization of actuarial gains and losses	-1
Amortization of past services	4
Effect of plan reductions or wind up	
Total recognized in "payroll expenses"	633

In thousands of euros

#### • Other long-term benefits

Provision for long-service awards and time-savings account totalled 1.6 million euros at December 31, 2007.

• Principal actuarial assumptions used for calculating on the balance sheet date

	France	
Discounting rate	3.92% - 4.119	%
Expected yield rate from the plan's assets	4.009	%
Expected yield rate from reimbursement rights	n.	/a
Future salary increase rate	2.5% – 59	%

In percentage, as of January 1, 2007

### 8.3. Stock options

At the beginning of the period, there were 3 stock-option plans for Group executives and members of staff.

These are standard stock options, in other words, they are not subject to performance conditions. Only stock options granted after November 7, 2002 are booked according to IFRS in application of IFRS 1

In accordance with IFRS 2, Klépierre appraised the market value of options on their grant date and recognized a proportionate expense during the vesting period. The valuation is carried out by a third-party specialized company. The model retained respects the basic assumptions of the Black & Scholes model, adapted to the specific characteristics of options (in particular dividends in discrete amounts and the possibility of exercising as from May 31, 2010 for the plan authorized in 2006 and as from May 16, 2011 for the plan authorized in 2007).

The calculated expense also takes into account an estimate of the population of beneficiaries at the end of each vesting period, since a beneficiary may lose his rights if he leaves Klépierre group during this period.

#### Plan authorized in 2006

585,000 options (after splitting the face value by 3) were granted under the stock option plan authorized by the Executive Board of May 30, 2006

These options may be freely exercised as from May 30 2010 and until May 30, 2014 included. A total expense of 623 thousand euros was recognized in profit and loss in fiscal year 2007 for the stock option plans.

The unit value of stock options granted in 2006 was valued at 4.60 euros (after splitting the face value by 3). The main data taken into account for the valuation include an exercise price of 30.50 euros (after splitting the face value by 3), a share price on the grant date of 27.90 euros (after splitting the face value by 3), volatility of 21.5%, a risk-free interest rate of 4.1% for 8 years maturity and a dividend of 1 euro per share in 2006 then a growth assumption calculated from a straight-line regression on previous year dividends.

#### Plan authorized in 2007

429 122 options (after splitting the face value by 3) were granted under the stock option plan authorized by the Executive Board of May 15, 2007.

These options may be freely exercised as from May 16, 2011 and until May 15, 2015 included. A total expense of 676 000 euros was recognized in profit and loss in fiscal year 2007 for the stock option plans.

The unit value of stock options granted in 2007 was valued at 10.40 euros (after splitting the face value by 3). The main data taken into account for the valuation include an exercise price of 47.90 euros (after splitting the face value by 3), a share price on the grant date of 47.30 euros (after splitting the face value by 3), volatility of 21.2%, a risk-free interest rate of 4.51% for 8 years maturity and a dividend of roughly 10% in 2007 then a growth assumption calculated from a straight-line regression on previous year dividends.

	Plan 1	Plan 1	Plan 2	Plan 3
Date of the General Meeting	04.28.1999	04.28.1999	04.07.2006	04.07.2006
Date of Executive Board Meeting	06.24.1999	06.24.1999	05.30.2006	05.15.2007
Total number of shares potentially subscribable or purchasable by:				
(i) company executives <sup>(3)</sup>	148 530	67 509	135 000	99 000
(ii) the first ten employee allottees <sup>(1)(3)</sup>	0	225 030	123 000	141 000
Starting date of exercise of options	06.25.2004	06.25.2004	05.31.2010	05.16.2011
Expiry date	06.24.2007	06.24.2007	05.30.2014	05.15.2015
Subscription or purchase price <sup>(3)</sup>	12.22	9.44	30.50	47.96
Number of shares subscribed to at December 31, 2007	148530	454 584	0	0
Subscription or purchase options of cancelled shares	0	296886	34500	3 0 0 1
Outstanding subscription or purchase options as of December 31, 2007(1)(2)	0	0	550 500	426 121

(1) The number of employees mentioned may exceed ten in the event of identical number of options, or may be lower than ten in case there are less than ten employees on a plan. (2) Concern officers and the first 10 employee allottees alone. (3) After dividing the face value in 2003 (for the plan suscripbed in January 24, 2003) and in 2007 (fot the other plans).

Stocks options – Executive Board	Date granted	Number of alloted options <sup>(1)</sup>	Exercise period	Exercise price in euro	Outstanding options as of 12.31.2006	Number of options exercised in 2007	Number of options cancelled in 2007	Outstanding options as of 12.31.2007
Michel CLAIR	24.06.1999(2)	54012(1)	25.06.2004 to 24.06.2007	12,22	38712	38712		0
	30.05.2006(3)	45 000	31.05.2010 to 30.05.2014	30,50	45 000			45 000
	15.05.2007(3)	33 000	16.05.2011 to 15.05.2015	47,96				33 000
Claude LOBJOIE	24.06.1999(2)	31 506(1)	25.06.2004 to 24.06.2007	12,22	16815	16815		0
	30.05.2006(3)	30 000	31.05.2010 to 30.05.2014	30,50	30000			30 000
	15.05.2007 <sup>(3)</sup>	15 000	16.05.2011 to 15.05.2015	47,96				15 000
Jean-Michel GAULT	30.05.2006(3)	30 000	31.05.2010 to 30.05.2014	30,50	30000			30 000
	15.05.2007 <sup>(3)</sup>	24000	16.05.2011 to 15.05.2015	47,96				24 000
Laurent MOREL	30.05.2006(3)	30 000	31.05.2010 to 30.05.2014	30,50	30000			30 000
	15.05.2007 <sup>(3)</sup>	27 000	16.05.2011 to 15.05.2015	47,96				27 000

<sup>(1)</sup> After dividing the face value in 2003 (for the plan suscripted in January 24, 2003) and in 2007 (fot the other plans).

The granting of stock options to Executive Board members was decided by the Supervisory Board of May 24, 2006 for plan n°2 and by that of May 15, 2007 for plan n°3.



<sup>(2)</sup> Decision of the EGM of April 28, 1999.
(3) Decision of the EGM of April 7, 2006 and restatement of the division of the face value by 3 in 2007.

# **CONSOLIDATED FINANCIAL STATEMENTS Additional information**

## 9. ADDITIONAL INFORMATION

## 9.1. Disclosures on the fair-value model

Income statement (fair value)	12.31.2007	Fair value restatements	12.31.2007 Fair value model	12.31.2006 Fair value model
Lease income	597 178		597 178	519570
Land expenses (real estate)	-2515	2515	0	2
Non-recovered rental expenses	-17 189		-17 189	-6296
Building expenses (owner)	-29440		-29 440	-31 018
Net lease income	548 034	2515	550 549	482 258
Management, administrative and related income	64 195		64 195	57 497
Other operating income	18265		18 265	9 480
Change in the fair value of investment property		911522	911 522	998 230
Survey and research costs	-1146		-1 146	-1 124
Payroll expense	-64810		-64810	-59 938
Other general expenses	-25 165		-25 165	-22 145
Depreciation and amortization allowance on investment property	-169 297	167822	-1 475	-1 909
Depreciation and amortization allowance on PPE	-4365		-4365	-3 126
Provisions	-2663		-2 663	12
RESULTS OF OPERATIONS	363 048	1081859	1 444 907	1 459 235
Gains on the sale of investment property and equity interests	96 113		96 113	122 459
Net book value of investment property and equity investment sold	-55 740	-30133	-85 873	-111466
Results of the sale of investment property and equity interests	40 373	-30 133	10240	10 993
Profit on the sale of short term assets	46		46	1 490
Net dividends and provisions on non-consolidated investments	549		549	-161
Net cost of debt	-162931		-162 931	-134806
Change in the fair value of financial instruments	0		0	55
Effect of discounting	726		726	-1 200
Share in earnings of equity-method investees	2 634	2822	5 4 5 6	671
PRE-TAX EARNINGS	244 445	1054548	1298993	1336277
Corporate income tax	-13493	32 174	18 68 1	-136 570
NET INCOME OF CONSOLIDATED ENTITY	230 952	1086722	1317674	1 199 707
of which				
Group share	197712	951 279	1 148 991	1 036 657
Minority interests	33 239	135 443	168 682	163 050

Balance sheet (fair value)	12.31.2007	Fair value restatements	12.31.2007 Fair value model	12.31.2006 Fair value model
Non-allocated goodwill	84 653	-8761	75 892	32 417
Intangible assets	7 2 6 9	0	7 2 6 9	7 478
Tangible assets	41 340	0	41 340	41 482
Investment property	6 670 090	-6656962	13 128	7312
Fair value of investment property		10425230	10425230	8 3 8 2 4 1 3
Fixed assets in progress	463 983	-273476	190 507	195718
Fair value of buildings held for sale	36200	25 064	61264	63 2 1 3
Equity method security	46 600	2822	49 422	3 0 2 3
Non consolidated securities	512	0	512	585
Other non current assets	33 846	0	33 846	17 104
Interest rate swaps	84011	0	84011	65 139
Deferred tax assets	33 675		33 675	26 27 5
NON CURRENT ASSETS	7 502 179	3513917	11016096	8 8 4 2 1 5 9
Inventory	11 684		11 684	2 463
Trade receivables and related accounts	57 287		57 287	46 159
Other receivables	215 688	-62 497	153 191	199 726
– Tax receivables	49645		49 645	111 048
- Other debtors	166 043	-62497	103 546	88 678
Cash and near cash	195476		195 476	157 696
CURRENT ASSETS	480 135	-62 497	417 638	406 044
TOTAL ASSETS	7 982 314	3451420	11433734	9 2 4 8 2 0 3
Capital	193 890		193 890	184657
Additional paid-in capital	835 187		835 187	830 622
Statutory reserves	18466		18 466	18 466
Consolidated reserves	756 275	1832635	2588910	1715625
- Treasury shares	-96 168		-96 168	-30823
– Fair value of financial instruments	51 922		51 922	39 734
– Fair value of investment property		1828969	1 828 969	955 729
- Other consolidated reserves	800 521	3666	804187	750 985
Consolidated earnings	197712	951279	1 148 991	1 036 657
Shareholders' equity, group share	2 001 530	2783914	4785444	3786027
Minority interests	480 502	447 922	928 424	749 444
SHAREHOLDERS' EQUITY	2 482 032	3 2 3 1 8 3 6	5713868	4535471
Non current financial liabilities	4400820		4400820	3 680 254
Long-term allowances	11 425		11 425	8572
Interest rate swaps	7 7 3 1		7731	0
Security deposits and guarantees	107 899		107899	93 900
Deferred tax liabilities	219 069	219584	438 653	373 946
NON CURRENT LIABILITIES	4746944	219584	4966528	4 156 672
CURRENT LIABILITIES	753 338		753 338	556 060
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	7 982 314	3451420	11433734	9248203

# **CONSOLIDATED FINANCIAL STATEMENTS**

## **Additional information**

Fair value refers to the amount for which an asset may be exchanged between properly informed, consenting parties acting under the conditions of normal competition.

The fair value is the most probable price (excluding transactions fees and costs) that can be reasonably obtained on the market on the balance sheet date.

The fair value of Klépierre buildings is determined by third-party appraisers.

Klépierre has entrusted the task of assessing the value of its holdings to various appraisers. Atisreal Expertise and Foncier Expertise are jointly responsible for appraising office property holdings.

Appraisal of the shopping centers shall be conducted by the appraisers below:

- Retail Consulting Group Expertise (RCGE) shall appraise all French assets excluding the Progest portfolio, approximately 50% of Spanish assets (centers held by Klécar Foncier Espana and Klecar Foncier Vinaza), as well as the full Italian, Czech, Slovakian, Belgian, Portuguese and Greek portfolios;
- Cushman & Wakefield shall appraise the other half of the Spanish portfolio (centers held by Klecar Foncier Iberica);
- Icade Expertise is in charge of appraisals of the Progest portfolio for France as well as all appraisals of Polish and Hungarian assets. Assignments entrusted to appraisers are all carried out in accordance with the principles of the Real Estate Appraisal Guidelines (*Charte de l'Expertise en Évaluation Immobilière*) using the recommendations of COB/CNC "Barthès de Ruyter" working group.

The market value is the value determined by third-party appraisers who value the Group's holdings on June 30 and December 31 of each year excluding transfer duties and fees (the fees are assessed on the basis of the direct sale of the building, even if these costs can, in certain cases, be reduced when the company which owns the asset is sold).

#### Office buildings

The appraisers combine two approaches: the first entails a direct comparison with similar transactions completed in the market during the period, while the second involves capitalizing recognised revenue or estimated asset.

An analysis of these revenues reveals that one of

three situations prevails: lease income is either substantially equal to, higher than or lower than market value.

If lease income and market value are substantially equal, the lease income used in the valuation is the actual lease income earned on the property. If lease income is higher than market value, the valuation uses market value and takes into account a capital gain calculated from the discounted value of the difference between actual lease income and market value.

If lease income is lower than market value, the appraisers considered the scheduled term of the corresponding lease, at which time the rental price will be aligned with going rates. Pursuant to the French decree of September 30, 1953, the rental prices of properties that are used solely as office premises are automatically aligned with market rates when the leases in question come up for renewal.

Consequently, the appraisers worked on the assumption that the owners of such property would be able to align rents with market rates when the corresponding leases came up for renewal, and took into account the current conditions of occupation in the form of a capital loss calculated as before. The appraisers did not limit their approach to properties coming up for renewal in the three years to come, on the grounds that the investors participating in current market transactions make projections that extend beyond this three-year horizon. If lease income is higher than market value, the financial capital gain observed was added to the appraised value derived which is equal to the discounted value (at a rate of 5.5%) of the difference between actual lease income and market price until expiry of the first firm period of the lease. In the third case, a capital loss was deducted from the derived value. It corresponds to the discounted value (at the rate of 5.5%) of the difference between actual lease income and market price until the

Since December 31, 2005, the appraiser has been reasoning on the basis of the rate of return (yield) and not on the basis of the capitalization rate. That is, the rate that was used is that applied to the income determined as before to derive an appraised value inclusive of transfer duties. Before, the rate used resulted in a valuation exclusive of transfer duties. The decision to use this rate results from an observation of the market, in the context of transactions actually

completed by investors. To derive the appraised value exclusive of transfer duties, transfer duties and fees were deducted at the country-specific rate.

#### **Shopping centers**

To determine the fair market value of a shopping center, appraisers apply a yield rate to net annual lease income for leased-up premises, and to discounted net market price depending on the projected vacancy period for vacant properties. From this initial value obtained through capitalization of net lease income is deducted the discounted value of minimum guaranteed rent, charges on current vacant properties, non chargeable works to be carried out. In addition, a normative vacancy rate is defined for each asset. The discount rate used is equal to the yield rate applied to determine fair market value. Gross lease income includes minimum guaranteed rent, variable rent and the market price of any vacant premises. Net rent is determined by deducting all charges from the gross rent: management costs, non chargeable expenses, charges on provision for vacant premises and average losses over recognized outstanding rents for the last 5 years.

The yield rate is set by the appraiser based on defined parameters and especially: retail sales area, layout, competition, type and percentage of ownership, rental reversion and extension potential, and comparability with recent market transactions.

Through the structure of its portfolio and in a concern for savings and efficiency, Klepierre uses two methods to conduct its appraisals as the assets have specific valuation challenges. Accordingly, the assets appraised for the first time and assets whose last appraisal value is at most greater than 110% of the net carrying value (excluding deferred taxes) are subject to dual valuation: measurement based on return, as explained above, and measurement through the discounted future flows method. The second method determines the value of a real asset by the sum of discounted financial flows based on a discount rate defined by the appraiser. The appraiser estimates the expected overall revenues and expenses on the asset side then measures an "ultimate value" at the end of the analysis period (an average of 10 years). By comparing the market rental values and facial

rental values, the appraiser takes into consideration the rental potential of the property asset while retaining the market rental values at the end of the leases after deducting costs incurred by these changes in tenant mix. Lastly, the appraiser discounts the expected cash flow in order to determine the actual value of the property asset.

The retained discount rate takes into account the market risk-free rate (OAT 10 years) to which will be added a property market risk and liquidity premium, and lastly, a specific premium for the asset, depending on its location, characteristics and the tenant mix of each building.

### 9.2. Earnings per share

Basic earnings per share is computed by dividing the net income for the period attributable to ordinary shares by the weighted average number of current shares in the period, excluding treasury shares.

Diluted earnings per share is computed by dividing the net income for the period attributable to ordinary shares by the weighted average number of current shares in the year, excluding treasury shares adjusted to reflect the effects of the diluting options.

December 31, 2007	December 31, 2006	December 31, 2005
197712	164534	120449
136 998 849	137 536 323	137 896 395
0	0	0
0	0	0
136 998 849	137 536 323	137 896 395
1.4	1.2	0.9
1.4	1.2	0.9
	197712 136998849 0 0 136998849 1.4	2007 2006  197712 164534  136 998 849 137 536 323 0 0  0 0  136 998 849 137 536 323 1.4 1.2

<sup>\*</sup> Fiscal years 2006 and 2005 adjusted to reflect the nominal division.

### 9.3. Affiliated companies

As of December 31, 2007 the share of BNP Paribas in bank loans totalled 1571 million euros, of which 1257 million euros have been used. This equity interest must be compared to a total authorized amount of 3,036 million euros, of which 2247 million euros have been used. These figures do not include the commercial paper back-up line (not drawn) of an amount of 300 million euros, and in which BNP Paribas has an interest of 150 million euros. The transactions between affiliated parties were carried out under terms equivalent to those prevailing in the case of transactions subject to normal conditions of competition.

## 9.4. Compensation of Directors and Officers

The directors' fees paid to members of the Supervisory Board totalled 210 000 euros. The overall amount of compensations paid in 2007 to Executive Committee members was 2 059 000 euros.

#### 9.5. Post balance sheet date events

In January 2008, Klépierre group reinforced its interest rate risk hedge for its future refinancing by subscribing 3 swap agreements for total notional amount of 300 million euros, of which 100 million euros were subscribed by Klémurs. These hedges expire in February and April 2015.

#### 9.6. Identity of the consolidating company

As of December 31, 2007, Klépierre was fully consolidated by BNP Paribas group. BNP Paribas holds an equity stake of 50.16% in Klépierre.

# CONSOLIDATED FINANCIAL STATEMENTS Statutory auditors' report

# STATUTORY AUDITORS' REPORT

on the consolidated financial statements

# YEAR ENDED 31 DECEMBER 2007

Dear Shareholders,

Following our appointment as statutory auditors by your Annual General Meeting, we have audited the accompanying consolidated financial statements of Klépierre for the year ended 31 December 2007.

The consolidated financial statements have been approved by the Management Board. Our role is to express an opinion on these financial statements, based on our audit.

# I — Opinion on the consolidated financial statements

We conducted our audit in accordance with professional standards applicable in France. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at 31 December 2007 and of the results of its operations for the year then ended in accordance with IFRSs as adopted by the EU.

#### II - Justification of assessments

In accordance with the requirements of Article L. 823-9 of the French Commercial Code (Code de commerce) relating to the justification of our assessments, we bring to your attention the following matters:

- As indicated in Notes 2.5 and 9.1 to the consolidated financial statements, the real estate assets are assessed by independent real estate experts. Our procedures consisted in examining the valuation method used by these experts and to ensure ourselves that any possible impairment as well as the determination of the fair value of the buildings were performed on the basis of external assessments.
- As indicated in Note 2.7 to the consolidated financial statements, the Group uses certain estimates when monitoring the value of goodwill. Our procedures consisted in assessing the data and the assumptions on which these estimates are based, reviewing the calculations performed by your company, examining management approval procedures for these estimates and finally verifying that the notes to the financial statements give appropriate disclosures of the assumptions adopted by the Group.
- As indicated in Note 2.16 to the consolidated financial statements, your company recognises its derivative instruments using hedge accounting as set forth in IAS 39. We examined the classification and documentation criteria specific to this standard. These assessments were made in the context of our audit of the consolidated financial statements taken as a whole, and therefore contributed to the opinion we formed which is expressed in the first part of this report.

#### III — Specific verifications

In accordance with professional standards applicable in France, we also verified the information given in the Group's management report. We have no matters to report as to its fair presentation and consistency with the consolidated financial statements.

Signed in Courbevoie and Neuilly-sur-Seine, 7 March 2008

The Statutory Auditors

Mazars & Guérard Julien Marin-Pache

**Deloitte & Associés** Pascal Colin Laure Silvestre-Siaz

This is a free translation into English of the statutory auditors' report issued in French and is provided solely for the convenience of English speaking users. The statutory auditors' report includes information specifically required by French law in such reports, whether modified or not. This information is presented below the opinion on the consolidated financial statements and includes an explanatory paragraph discussing the auditors' assessments of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the consolidated financial statements taken as a whole and not to provide separate assurance on individual account captions or on information taken outside of the consolidated financial statements. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.



# ANNUAL FINANCIAL STATEMENTS AS OF DECEMBER 31, 2007

# **INCOME STATEMENT**

(in thousands of €)			
	2007	2006	2005
	December	December	December
OPERATING INCOME/LOSS			
Rental income:	45 666	47 477	12 593
Rental income	43 573	45 285	11 806
Repayment of expenses	2 093	2 192	787
Reversal of provisions (and amortization) and transfer of charges	1 036	1 022	748
Other revenues	1 753	1 911	121
TOTAL I	48 455	50 410	13 462
OPERATING EXPENDITURE			
Purchases and external expenses	- 12 445	- 13 770	- 10 571
Taxes, duties and similar payments	- 3 269	- 4 192	- 1 044
Wages and salaries	-	-	-
Depreciation, amortization and contingencies:			
- On fixed assets and deferred charges: depreciations and amortizations	- 11 179	- 13 099	- 4 438
- On fixed assets: provisions	-	-	- 510
- On current assets: provisions		-	- 23
- For contingencies and losses: provisions	- 124	- 66	-
•11			
Other expenses	- 713	- 306	- 281
TOTAL II	- 27 730	- 31 433	- 16 867
OPERATING INCOME/LOSS (I-II)	20 725	18 977	- 3 405
SHARE IN RESULTS FROM JOINT VENTURE TRANSACTIONS			
Assigned profits or transferred losses	165 211	137 987	155 764
Losses suffered or profits transferred IV	- 9 182	- 8 832	- 983
FINANCIAL REVENUES (note 15)			
From equity interests	272 240	173 796	104 158
From other marketable securities and receivables from fixed assets	-	-	-
Other Interests and related revenues	226	674	306
Reversal of reserves and transfer of charges	6 174	7 637	2 400
Net earnings from sale of marketable securities	208	187	107
TOTAL V	278 849	182 294	106 971
FINANCIAL EXPENSES (note 16)	0.050	2.252	2 202
Depreciations and provisions	- 8 362	- 3 352	- 3 283
Interest expenses	- 178 626	- 147 094	- 120 696
Net expense from disposals of marketable securities	106.007	150 446	122.070
TOTAL VI	- 186 987	- 150 446	- 123 979
ETHANOTAL FARMINGS (TIT TIE)	04.064	24.040	47.000
FINANCIAL EARNINGS (III-IV)	91 861	31 848	- 17 008
CURRENT INCOME BEFORE TAX (I-II+III-IV)	268 616	179 980	134 367
EXTRAORDINARY INCOME			
On management operations	2 599	505	143
On capital transactions	50 866	197 996	91 903
Reversal of reserves and transfer of charges	-	-	-
TOTAL VII	53 464	198 501	92 046
EXTRAORDINARY CHARGES			
On management operations	- 2	-	- 132
On capital transactions	- 20 960	- 164 699	- 43 275
Depreciations and provisions			- 31
TOTAL VIII	- 20 962	- 164 699	- 43 438
EXTRAORDINARY ITEMS (V-VI) (note 17)	32 502	33 802	48 608
EMPLOYEE PROFIT SHARING IX	-	-	_
CORPORATE INCOME TAX (note 18)	- 246	- 15 316	- 11 224
X	240	- 13 310	11 224
TOTAL INCOME (I+III+V+VII)	545 980	569 192	368 243
TO THE EMPORIE (E LEEL ) & LATE)	343 960	309 192	300 243
TOTAL CHARGES (TT - TV - V/T - V/TT - TV - V)	245 107	- 370 726	106 401
TOTAL CHARGES (II+IV+VI+VIII+IX+X)	- 245 107	- 370 726	- 196 491
INCOME OR LOSS FOR THE PERIOD	300 872	198 466	171 752

# **BALANCE SHEET**

(in thousands of €)

ASSETS		2007 December				
	Gross	Amortizations and provisions	Net	Net	Net	
FIXED ASSETS						
INTANGIBLE ASSETS (note 1, 2 and 3)	5 858	246	5 613	4 791	20	
Setting-up charges	614	246	369	492	-	
Research and development costs	-	-	-	-	-	
Concessions, patents and similar rights	19	-	19	19	19	
Business concerns	5 225	-	5 225	4 280	1	
INTANGIBLE ASSETS (note 1, 2 and 3)	662 672	77 290	585 381	597 435	126 307	
Land	323 449	-	323 449	327 323	58 275	
Constructions and fixtures	287 590	76 896	210 694	235 220	68 032	
- Structural works	177 065	29 896	147 168	167 237	51 528	
- Facades, cladding and roofing	36 510	9 583	26 927	27 952	5 920	
- General and technical installations	36 754	14 595	22 160	24 351	7 020	
- Fixtures	37 261	22 822	14 439	15 680	3 564	
Technical installations, equipment and tools	389	383	5	55	-	
Other	27	11	15	15	-	
Tangible fixed assets in process	51 218	-	51 218	34 822	-	
Down payments received	-	-	-	-	-	
LONG-TERM FINANCIAL ASSETS	5 265 699	5 541	5 260 159	4 279 031	4 036 542	
Equity interests (note 4 and 5)	2 713 448	5 362	2 708 086	2 630 083	2 460 262	
Receivables from controlled entities (note 6)	2 492 421	-	2 492 421	1 617 276	1 543 240	
Other long-term investments	179	179	<u>-</u>	_	_	
Loans	17 597	· ·	17 597	31 544	33 031	
Other	42 055	-	42 055	128	9	
TOTAL I	5 934 229	83 077	5 851 153	4 881 257	4 162 869	
CURRENT ASSETS						
ADVANCES AND DOWN PAYMENTS TO SUPPLIERS	265	-	265	310	25	
ACCOUNTS RECEIVABLE	30 992	_	30 992	32 596	18 199	
Trade receivable and related accounts	5 995	-	5 995	6 210	634	
Other (note 7)	24 997	-	24 997	26 386	17 565	
MARKETABLE SECURITIES	57 819	2 930	54 889	38 372	15 833	
Treasury shares	54 230	2 930	51 300	30 783	9 096	
Other investments	3 589		3 589	7 589	6 737	
CASH AND CASH EQUIVALENTS	8 108	-	8 108	850	46	
PREPAID EXPENSES (note 8)	48 321	-	48 321	77 804	102 694	
TOTAL II	145 506	2 930	142 575	149 932	136 797	
Deferred charges (III) (note 8)	8 487		8 487	6 847	2 589	
Loan issue charges (IV) (note 8) Translation adjustment - asset (V)	8 166		8 166 -	9 960	4 755	
Translation dayasement disset (*)						
TOTAL EQUITY AND LIABILITIES (I+II+III + IV + V)	6 096 388	86 007	6 010 381	5 047 996	4 307 010	



December 2007 Annual Report

# BALANCE SHEET (in thousands of €)

LIABILITIES	2007	2006	2005
	December	December	December
EQUITY (note 9)			
Capital (of which 193,890 paid)	193 890	184 657	184 657
Additional paid-in capital (from share issues, mergers & contributions)	629 430	629 430	629 430
Positive variance from merger	187 452	187 452	113 736
Positive variance on cancelled shares	18 305	13 740	2 160
Revaluation surplus	-		-
Statutory reserve	18 466	18 466	18 466
Other reserves	168 055	177 287	177 287
Retained earnings	302 964	250 894	203 305
Net income/loss for the year	300 872	198 466	171 752
Investment subsidies	-	-	-
Regulated reserves	-	-	-
TOTAL I	1 819 432	1 660 392	1 500 793
TOTAL 1	1015452	1 000 332	1 300 733
PROVISIONS FOR CONTINGENCIES AND LOSSES (note 10)	242	875	776
(note 10)	242	6/3	770
Contingent liability allowance	208	841	776
Provision for losses	34	34	-
77073307707703333	31	3.	
TOTAL II	242	875	776
LIABILITIES			
FINANCIAL LIABILITIES (note 11)	4 147 257	3 328 361	2 722 820
Other bond loans	1 954 263	1 954 263	1 230 544
Borrowings and debts from lending institutions	1 815 859	1 123 858	1 185 579
Loans and sundry debts	377 135	250 240	306 697
TRADE RECEIVABLES AND RELATED ACCOUNTS	570	540	161
TRADE PAYABLES	18 050	20 435	35 404
Trade payables and related accounts	3 227	20 433	33 404
Social and tax liabilities (note 12)	14 823	18 070	32 0 <del>4</del> 7
Social and tax habilities (note 12)	14 023	10 070	32 047
SUNDRY ACCOUNTS PAYABLE	14 082	12 958	9 934
Payables to fixed asset suppliers	1 553	1 501	182
Other (note 13)	12 529	11 457	9 752
ACCRUED INCOME (note 14)	10 748	24 435	37 122
TOTAL III	4 190 707	3 386 729	2 805 441
Translation adjustment - loss (V)	-	-	-

# 1. HIGHLIGHTS IN 2007

# 1.1. Capital increase and 1 for 3 split of the share face value

Pursuant to the decision taken by the ordinary and extraordinary general meeting of shareholders last April 5, Klépierre carried out on September 3, 2007 the 1 for 3 split of the nominal value of its share bringing it down from 4.20 euros to 1.40 euros. As a result, the number of shares has been simultaneously multiplied by 3 to reach 138,492,687 shares.

Previously, a capital increase had been carried out on August 31, 2007 through the capitalisation of reserves of 9,232,845.80 euros in order to raise the share nominal value from 4 euros to 4.20 euros. At the end of these transactions, Klépierre's share capital totalled 193,889,761.80 euros divided into 138,492,687 shares of 1.40 euros of nominal value.

# 1.2. Dividend payment

The general meeting of April 5 2007 set the net divided per share for 2006 at €3.20, i.e., €2.75 for SIIC earnings and €0.45 for non SIIC earnings.

# 1.3. Continuation of the disposal program

Klépierre SA continued its arbitrage policy and sold the following office buildings:

- \_ 100% of 3, rue de Dieppe in Strasbourg 67
- 32.25% of 32, rue Jacques Ibert "Front de Paris" in Levallois Perret 92 (building held in undivided co-ownership);
- \_ 50% of 16 bis rue de Paris in Champlan (building held in undivided co-ownership)

# 1.4. Internal restructuring of the offices segment

#### Complete transfer of assets and liabilities (CTAL)

On May 29, 2007, Klépierre SA decided to carry out a simplified dissolution without liquidation with retroactive tax effect to January 1, 2007 of the companies below:

- \_ 5 Turin SAS;
- Godefroy N°8 Puteaux SNC;
- Odysseum Place d'Alexandrie "OPALE" SAS;
- Odysseum Place de Venise "OPAVE" SAS.

On August 31, 2007, Klépierre SA decided to carry out a simplified dissolution without liquidation with retroactive tax effect to January 1, 2007 of the companies below:

- Le Havre Tourneville SAS;
- Le Havre Capelet SAS;

These transactions were placed under the preferred tax plan covered by Article 210 of the French GTC (General tax code).

# 1.5. New financing

On September 21, 2007, Klépierre SA signed a new credit facility agreement for an amount of 1 billion euros, syndicated with 5 banks.

The new syndicated loan has the following characteristics:

- firm duration of 7 years;
- a margin between 0.45% and 0.55%, based on a Loan-To-Value grid (ratio of net debt to revalued net assets);
- financing arrangements identical to those of the deal signed in January 2006, pertaining mainly to the "Loan-To-Value" ratio (limited to 52%), the coverage of interest expense by EBITDA (minimum 2.5), and the secured financing to revalued net assets ratio (limited to 20%).

Members of the club deal include BNP Paribas (lead arranger), BECM (Groupe Crédit Mutuel), Cicobail (Groupe Caisse d'Epargne), Helaba, and ING (arrangers).

At the end of this transaction and after the early repayment of a loan of 400 million euros maturing on January 4, 2008, the average term of the debt was set at 5.6 years (including the swing line) and Klépierre has more than 630 million euros of unused credit lines. These facilities partly cover the financing of the investment program for 2008, on financial terms in line with the Group's profitability objectives.

# 1.6. 100% takeover of Ségécé

Klépierre acquired from Axa Reim and BNP Paribas their minority holdings in the capital of Ségécé and therefore has 100 % of Ségécé.

# 2. SIGNIFICANT ACCOUNTING AND MEASUREMENT POLICIES

The annual financial statements of December 31, 2007 have been drawn up in accordance with generally accepted accounting principles.

The generally accepted accounting principles were applied in compliance with the principles of:

- conservatism;
- separation of accounting periods;
- compliance with the general rules for preparing and presenting annual financial statements; and operating under the assumption of business continuity.

In the previous financial year, no changes occurred in accounting and measurement policies.

# 2.1. Capital assets

#### 2.1.1. 2.1.1. INTANGIBLE ASSETS: TECHNICAL NEGATIVE VARIANCE

Generally recognized for mergers or complete transfer of assets and liabilities measured by their carrying value, the technical negative variance or "false" negative variance is recognized where the net value of the securities of the absorbed company carried on the assets of the absorbing company is higher than the contributed net book asset.

To measure if the merger's negative variance is "true" or "false", it must be compared to the underlying capital gains on the asset items recognized or not in the accounts of the absorbed company after deducting un-booked liabilities in the absence of accounting obligation in the accounts of the absorbed company (accruals for retirement, deferred tax liabilities).

The technical negative variance, presented in the "Business assets" item, is not an item that can be amortized because the consumption time of its future economic benefits cannot be determined in a reliable manner.

# Writing down the technical negative variance

The negative variance is written down where the present value (the highest value of the market value or the value in use) of one or several underlying assets to which a percentage of negative variance has been assigned falls below the carrying value of the aforementioned asset or assets increased by the percentage of negative variance assigned.

#### 2.1.2. TANGIBLE FIXED ASSETS

#### Measurement of assets on their entry date

On the date of their entry into the company's assets, the value of assets is determined under the following conditions:

- assets acquired for valuable consideration are recognized at their acquisition cost;
- assets produced by the entity are recognized at their production cost;
- assets acquired on a complimentary basis as well as assets acquired the exchange are recognized at their fair market value.

# Definition and recognition of components

Based on the recommendations issued by the *Fédération des Sociétés Immobilières et Foncières* regarding components and useful lives, the component-based method is applied as follows:

- concerning buildings developed by the companies themselves, precise analysis of assets by component type and posting at realization cost;
- concerning buildings held in portfolio, sometimes for a long time, components identification was based on four property asset types: business premises, shopping centres, offices and residential property.

Four components were identified for each of these asset types apart from the land:

- Structural works;
- Facades, cladding and roofing;
- General and technical installations (GTI);
- \_ Fixtures.

During the application of this new rule, the existing office constructions were broken down according to the percentages below (prepared in reference to the FSIF grid):

Components	Office buildings	Amortization period (Straight line)
Structural works	60%	60 years
Facades, cladding	15%	30 years
GTI	15%	20 years
Fixtures	10%	12 years

The components matrix is a "new matrix". As a result, Klépierre calculated the shares of the components of fixtures, technical installations and cladding according to the periods outlined in the matrix applied from the construction date or the last major renovation for fixed assets. The share of the structural works component is deducted from the share of other components.

Pursuant to the recommendations of the *Fédération des Sociétés Immobilières et Foncières*, the amortization periods have been determined in such a way as to obtain zero residual value at the end of the amortization plan.

Amortizations are now calculated according to the different useful lives specific to each component.

#### **Impairment of buildings**

At each balance sheet date and each interim report, the company carries out an appraisal to determine any sign showing that the asset could have suffered a significant loss in value.

Recording impairment for an asset is the recognition that its current value has become inferior to its carrying value. Current value is the highest fair market value or value in use (PCG art 322-1). The fair market value of the retained asset is determined by third-party property appraisers.

All buildings covered by a contract to sell (*mandat de vente*) are appraised at their sale price net of exit costs.

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#### 2.1.3. FINANCIAL ASSETS

Equity interests are booked at their acquisition cost.

At the end of the year, provisions for impairment may be funded if the acquisition value of the Equity interests is lower than their current value. The current value of securities correspond to their value in use determined by taking into account the revalued net position and profitability outlook.

The securities of management companies were valued at December 31, 2007 by a third party appraiser. In light of these appraisals, it does not seem necessary to book a provision for the impairment of these securities.

Provisions are accrued for corporate shares acquired and held for sale in the context of an external growth operation if the average stock market price of the last month in the fiscal year is lower than the acquisition value.

# 2.1.4. ACQUISITION COSTS OF PROPERTY, PLANT AND EQUIPMENT AND LONG-TERM INVESTMENTS

Transfer duties, fees or commissions and legal fees and expenses were previously excluded from the acquisition costs of fixed assets and expensed over several financial years through the heading "expenses to amortize over several periods".

Klépierre opted to expense the acquisition costs of financial assets in its subsidiary accounts (PCG art.321-10 and 321-15). These expenses correspond to the transfer duties, fees or commissions and legal fees and expenses.

# 2.1.5. EVICTION INDEMNITIES

When the lessor terminates an ongoing lease, he pays an eviction indemnity to the existing tenant.

If eviction indemnities are paid in the context of major renovation or reconstruction of a building requiring the prior departure of the existing tenants, these costs are considered as preliminary expenses treated as additional components after the renovation.

As a result, these indemnities are capitalized and integrated into the cost price of the structural works.

Expenditure that does not correspond to the aggregate criteria of assets definition and posting and which cannot be allocated to acquisition or production cost is booked as an expense: therefore, eviction indemnities paid to tenants during commercial restructuring are recognized in expenses for the year.

#### 2.1.6. MARKETING COSTS

Marketing, reselling and renewal fees are expenses for the year.

# 2.2. Mergers and similar transactions

Opinion n°2004-01 of March 25, 2004 of the CNC approved on May 04, 2004 by the *Comité de Réglementation Comptable* (CRC) relating to the treatment of mergers and similar transactions states the following rule regarding positive or negative variance on cancelled shares:

#### **Negative variance**

The negative variance from these transactions must be treated in the same way as the negative variance from the merger:

- posting of technical negative variance under intangible assets;
- posting the balance of the negative variance as financial expenses.

#### Positive variance

The positive variance from these transactions must be treated in the same way as the positive variance from a merger: For the percentage of the earnings accumulated by the merged entity (from the acquisition of the securities of the company absorbed by the absorbing company) and undistributed, the positive variance must be recorded in the investment earnings of the absorbing company. The residual amount if any will be recognized in shareholders' equity.

# 2.3. Trade receivables

#### Provisions for bad debts

Provisions for bad debts concern receivables from tenants. They are determined for each specific tenancy agreement and calculated on the pre-tax amount of the receivable.

# 2.4. Short-term investment securities

Short-term investment securities are recorded at their acquisition cost.

Provisions for loss of value are determined according to the rules below:

- \_ Treasury shares in the context of a market liquidity agreement. A provision is funded if the current value determined in relation to the average market price of the last month of the year is lower than the acquisition value.
- \_ Stocks allotted to employees: a provision is funded if the average purchase price exceeds the purchase option price offered to employees.

# 2.5. Deferred charges: Debt issuance costs

Expenditure that does not meet the aggregate criteria of asset definition and posting must be posted as an expense. This expenditure can no longer be deferred over several periods.

The CNC's opinion n°2004-15 on assets dated June 23, 2004 excludes from its scope of application, financial instruments as well as related expenditure such as debt issuance costs, share premiums and loan repayment premiums.

The costs of bonded debt issues and the commissions and costs related to bank loans are spread over the durations of the said loans.

# 2.6. Forward Financial Instruments

Expenses and gains on forward financial instruments (swaps) entered into in the context of hedging the group's currency risks are recorded on a time proportionate basis in the income statement.

Unrealized losses and gains resulting from the difference between the estimated market value of agreements at the end of the year and their nominal value are not posted.

# 2.7. Operating income and expenses

Rental income is booked on a straight line over the duration of the lease agreement, building expenses are re-invoiced to clients during their payment, interests are recorded when they are collected or paid. At the end of the year, gains and expenses are increased by the accrued amounts not yet due and decreased by the pre-posted non accrued amounts.

Accruals for building expenses are booked under payables in the line item "Non received invoices from suppliers".

#### **2.7.1. LEASES**

Rental income is recognized on a straight line throughout the period of the lease agreement.

Stepped rents and rent-free periods are accounted for as an increase or decrease to lease income for the financial year over the life of the lease. The period of reference is the first firm lease term.

#### 2.7.2. TERMINATION INDEMNITIES

Tenants who terminate their leases prior to the expiration date are liable for early termination fees. These fees are allocated to the terminated agreement and are credited to income in the period in which they are recognized.

#### 2.8. Income tax

Following its decision to opt for the application of the tax regime of article 11 of France's Finance Act of December 30, 2002, Klépierre benefits from the corporate income tax exemption and accordingly undertakes to abide by the three distribution conditions below:

- distribution of up to 85% of the profits from its property leasing activities before the end of the year following the year in which the profits were earned;
- distribution of up to 50% of the capital gains from the disposal of buildings, equity interests in companies referred to in article 8 with a similar object to the SIIC or the securities of subsidiaries liable to corporate income tax and having elected for this tax regime, before the end of the second financial year following the year in which they were earned;
- distribution of all the dividends received from subsidiaries having elected, in the course of the year following the year in which they were collected.

The earnings of the exempted sector and the taxable sector are determined in accordance with the regulation below:

- Direct assignment as much as possible of expenses and income;
- Assignment of general expenses in proportion to the income of each of the sectors;
- Assignment of net financial costs in proportion to the gross fixed assets of each of the sectors;

Furthermore, Klépierre determines the taxable income of the sector subject to corporation tax.

Following the application of the historic cost reconstitution in line with the implementation of the components method, the new article 237 *septies* of the French general tax code stipulates that the resulting recovery of net amortizations must be reincorporated for tax purposes, in equal portions over five years.

The adjustment which corresponds to the excess amortization of the period preceding the SIIC option is not reintegrated for tax purposes as it is included in the basis of the exit tax. Only the excess amortization recognized over the period after the SIIC option leads to a tax reintegration by one fifth.

# 3. NOTES TO: BALANCE SHEET - ASSETS

# 3.1. Intangible assets and property, plant and equipment

#### **3.1.1.** GROSS FIXED ASSETS

in thousands of $\epsilon$	Gross values at Dec. 31, 2006	Acquisitions, new businesses and spinoffs	Reductions by disposals, retirement of assets	Transfers from item to item	Merger	Gross values at year end
INTANGIBLE ASSETS						
Setting-up charges	614	-				614
Other intangible assets	4 299	-	-	-	945	5 244
- Technical negative variance	4 280				945	5 225
- Other	19		-			19
Total	4 913	-	-	-	945	5 858
TANGIBLE ASSETS						
Land	327 323	-	- 7 022	3 148	-	323 449
- Finance lease	280	-				280
- Operating leases	304 013	-	- 7 022	3 148		300 139
- Operation lease	23 030	-		-		23 030
Structural works	200 510	-	- 15 261	- 8 184	-	177 065
- Finance lease	1 638	-			-	1 638
- Operating leases	187 015		- 15 261	- 8 184		163 570
- Operation lease	11 857	-		-	-	11 857
- Facades, cladding and roofing	38 393	97	- 3868	1 888	-	36 510
- Finance lease	409			-	-	409
- Operating leases	35 726	97	- 3 869	1 888	-	33 842
- Operation lease	2 257			-	-	2 257
General and technical installations	41 796	372	- 7 303	1 889		36 754
- Finance lease	409					409
- Operating leases	39 297	372	- 7 303	1 889	-	34 255
- Operation lease	2 090			-	-	2 090
Fixtures	38 288	926	- 3 212	1 259	-	37 261
- Finance lease	273					273
- Operating leases	36 534	926	- 3 212	1 259	-	35 507
- Operation lease	1 481			-	-	1 481
Fixtures and work in progress	34 822	16 396	-	-	-	51 218
Other fixed assets	415	-	-	-	-	415
Total	681 547	17 791	- 36 666	-	-	662 672
TOTAL GROSS FIXED ASSETS	686 460	17 791	- 36 666	-	945	668 530

In 2006, Klépierre SA acquired in the context of a Property Development Contract (PDC) an office building to be built in the ZAC Forum Seine in Issy Les Moulineaux. Calls for a total of 14.5 million euros tax included were settled in 2007. The ongoing fixtures and constructions concern this contract.

Transfers correspond to the sale of the office buildings below:

- \_ 100% of 3, rue de Dieppe in Strasbourg 67
- 32.25% of 32, rue Jacques Ibert "Front de Paris" in Levallois Perret 92 (building held in undivided co-ownership);
- \_ 50% of 16 bis rue de Paris in Champlan (building held in undivided co-ownership)

# **3.1.2.** Amortizations and provisions.

in thousands of €	Amortizations as of December 31, 2006	Increases	Disposals	Other movements	Merger	Amortizations at the end of the year
INTANGIBLE ASSETS						
Setting-up charges	122	124	-	-	-	246
Other intangible assets	<u>.</u>	-	-	-	-	-
- Technical negative variance	-	-	-	-	-	-
- Other	-	-	-	-	-	-
Total	122	124	-	-	-	246
TANGIBLE ASSETS						
Structural works	33 233	4 433	- 7 770	-	-	29 896
- Finance lease	932	48	-	-	-	980
- Operating leases	31 244	7 121	- 7 770	-		27 595
- Operation lease	1 057	264	-	-		1 321
- Facades, cladding and roofing	10 366	1 360	- 2 143	-	-	9 583
- Finance lease	177	9				186
- Operating leases	9 842	1 264	- 2 143			8 963
- Operation lease	347	87		-		434
General and technical installations	17 330		- 4 907	-		14 595
<ul><li>Finance lease</li><li>Operating leases</li></ul>	225 16 583	11 2 031	- 4 907	-	-	236 13 707
- Operating leases - Operation lease	522	130	- 4 907			652
Fixtures	22 578	2 869	- 2 625			22 822
- Finance lease	193	10	- 2025	•		203
- Operating leases	21 656	2 677	- 2 625	-		21 708
- Operation lease	729	182		-		911
Other fixed assets	345	50	-	-		394
Total	83 852	10 884	- 17 445	-	-	77 291
TOTAL AMORTIZATIONS	83 974	11 008	- 17 445	-	-	77 538
Note 2 - Provisions						
in thousands of €	Provisions as of December 31, 2006	Increases	Reversals	Transfers from item to item	Merger	Provisions at the end of the year
TANGIBLE ASSETS						
Constructions and fixtures	-	-	-	-	-	-
- Operating leases	_	_	-			
Structural works	40	_	- 40	_	_	_
- Operating leases	40	-	- 40	-		
	75	_	- 75	_	_	
- Facades, cladding and roofing	75	_	- 75	_		
- Operating leases	115	-	- 115	-		
General and technical installations - Operating leases	115		- 115 - 115	-	-	
· -	30		- 30	-	_	
Fixtures - Operating leases	30		- 30	-		-
TOTAL PROVISIONS	260		- 260			
		44.000		-		77.50
TOTAL AMORT. AND PROVISIONS	84 234	11 008	- 17 705	-	7	77 538

The reversal of the recognized impairment expense corresponds to the transfer of the Rheinfeld building.

# 3.1.3. NET FIXED ASSETS

Note 3 Net fixed assets

in thousands of €	Net values at Dec. 31, 2006	Net increases in allowances	Decrease net of reversals	Transfers from item to item	Merger	Net values at year end
INTANGIBLE ASSETS						
Setting-up charges	492	- 124	-	-	-	368
Other intangible assets	4 299	-	-	-	945	5 244
- Technical negative variance	4 280	-	-	-	945	5 225
- Other	19	-	-	-	-	19
Total	4 791	- 124	-	-	945	5 613
TANGIBLE ASSETS						
Land	327 323	-	- 7 022	3 148	-	323 449
- Finance lease	280	-	-	-	-	280
- Operating leases	304 013	-	- 7 022	3 148	-	300 139
- Operation lease	23 030	-	-	-	-	23 030
Structural works	167 237	- 4 433	- 7 451	- 8 184	-	147 168
- Finance lease	706	- 48	-	-	-	658
- Operating leases	155 731	4 121	- 7 451	- 8 184		135 975
- Operation lease	10 800	- 264	-	-		10 536
- Facades, cladding and roofing	27 952	- 1 263	- 1 651	1 888	-	26 927
- Finance lease	232	- 9	-	-	-	223
- Operating leases	25 810	1 167	- 1 651	1 888		24 880
- Operation lease	1 910	- 87	-	-		1 823
General and technical installations	24 351	- 1800	- 2 281	1 889	-	22 160
- Finance lease	184	- 11	-	-	-	173
- Operating leases	22 599	1 659	- 2 281	1 889		20 548
- Operation lease	1 568	- 130	-	-		1 438
Fixtures	15 680	1 943	- 557	1 259	-	14 439
- Finance lease	80 -	- 10	-	-	-	70
- Operating leases	14 848	1 751	- 557	1 259		13 799
- Operation lease	752	- 182	-	-		570
Fixtures and work in progress	34 822	16 396	-			51 218
Other fixed assets	70	- 50	<u>-</u>	-	_	20
Total	597 435	6 907	- 18 962	-	-	585 381
TOTAL NET FIXED ASSETS	602 226	6 783	- 18 962	-	945	590 994

#### 3.2. Financial assets

### **3.2.1. EQUITY INTEREST SECURITIES**

Changes in equity interest securities

Note 4 Changes in equity interest securities

Gross equity interest securities at beginning of year		2 633 8
Purchase of securities		327 3
* received in compensation for contributed buildings or securities to subsidiaries		
* received as compensation for equity interst securities (share)		1 3
*acquisitions, new equity issue and spinoffs		325 9
Decreases of securities	-	239 4
*Decreases, capital reduction and spinoffs	-	239 4
Disposal or transfer of securities	-	8 2
* cancellation of securities	-	8 2
* disposal of securities		•
* reimbursement of contributions		
* other		

The change in "securities acquisition" is mainly due to:

- payment in stock of the dividend due by Centre Bourse in the form of 1,165 units of company SCOO for an overall amount of €5.5 M;
- capital increase by raising the face value and recapitalization by offsetting with debts due and payable from the following companies:
  - Cécoville SAS for an amount of 20 million euros
  - Klé 1 SAS for an amount of 60 million euros
  - Kléber la Pérouse SA for an amount of 42.9 million euros
  - Sodevac SNC for an amount of 16.8 million euros
  - Général Leclerc SNC for an amount of 7.9 million euros
  - Foncière Saint Germain for an amount of 5.9 million euros
- recapitalization by offsetting with debts due and payable from the following companies:
  - H1 SAS for an amount of €14.5 million euros.
  - Angoumars SNC for an amount of 51.2 million euros
  - Klépierre Vallecas SAS for an amount of €6.5 million;
  - Klécar Participations Italie SAS for an amount of 7.6 million euros
  - Barjac Victor for an amount of 10.5 million euros
  - Bégles Papin for an amount of 5.2 million euros
  - Jardins des Princes SNC for an amount of 7.9 million euros
  - Combault SCI for an amount of 7.7 million euros
  - The capital increase by offsetting with debts due and payable from the company La Plaine du Moulin à Vent for 4.5 million euros
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- The acquisition of H2 and H4 securities for an overall amount of €26.2 million
- The buyback of SEGECE securities for an overall amount of 20 million euros
- Reduction of the capital of CB PIERRE for an overall amount of 22.3 million euros.
- Repayment of the paid-in capital of Clermont Jaude for an overall amount of €7.4 million.
- \_ The capital reduction of KLEPIERRE PARTICIPATIONS ET FINANCEMENTS for an overall amount of €56.6 million and the reimbursement of the share premium for a total amount of €153 million.

The item "Retirement of shares" correspond to the complete transfer of assets and liabilities operations.

# **Detailed information**

Note 5 - Long-term financial assets

Financial Reporting Subsidiaries and Controlled Entities  in thousands of €	Increase	Shareholders' equity other than capital & earnings	Share of capital held %	Taxable income at year end	Pre-tax revenues	Gross carrying value	Net carrying value	Guarantees and sureties given	Loans and advances given	Dividends collected
1. SUBSIDIARIES CONTROLLED AT MORE THAN 50%										
Holding Gondomar 4 S.C.A Angoumars SNC Barjac Victor SNC Begjac Victor SNC Bègles Papin SCI Capucines BV CB Pierre SAS Cécoville SAS Centre Bourse SNC Clermont Jaude SAS Combault SCI Foncière de louvain la neuve SA Foncière Saint Germain SNC Galeria Commerciale KLEPIERRE SARL Général Leclerc SNC Holding Gondomar 2 SAS H1 SAS Immobiliare Commerciale Dodicesima SPA Immobiliare Magnolia SRL	38 5 131 1 053 528 2 400 10 500 2 307 3 813 21 686 7756 62 756 1 560 3 270 38 1 501 279 520	1 46 165 9 462 4 741 4 800 4 800 164 437 0 0 2 169 6 984 12 412 7 067 148 15 649 2 175 16 739 3 3050	100 99 100 100 100 100 100 100 100 100 1	4 -659 734 47 108 087 5 474 11 629 3 012 5 587 -112 -1 976 609 -261 280 -595 4 682 -37 -1 516	2 191 3 146 726 2 21 2 378 22 015 2 859 267 -750 4 942 2 333 1 602 0 5 364 2 210	588 51 296 11 849 5 270 7 200 1 162 445 47 419 76 396 7 762 61 6 295 15 510 7 969 25 676 26 660 2 370 16 158 4 904	588 51 296 11 849 5 270 7 200 1 162 445 45 245 76 396 6 7 762 61 6 295 15 510 7 969 25 676 26 660 2 370 16 158 4 904	48 375	4 381 3 980 16 159 5 641 43 370 0 22 263 0 4 701 3 374 29 416 9 405 46 450 17 102 28 851 62 216 2 692 36 758 11 014	41 124 11 025 10 631 4 919 0 0 0 0
Jardin des Princes SNC Kléber La Pérouse SNC Klécar Europe Sud SCS Klécar France SNC Klécar participations Italy SAS Kléfin Italia SPA Klégestion SNC	800 8 594 315 260 500 881 31 471 15 450 640	7 185 38 481 315 157 500 880 8 318 99 913 72	100 100 83 83 83 100 100	436 11 104 27 334 89 002 2 092 -978 586	1 238 19 0 67 323 0 568 2 792	9 525 54 413 523 247 831 462 33 630 125 625 876	9 525 54 413 523 247 831 462 33 630 125 625 712		980 195 534 0 51 181 47 303 186 983 0	0 1 585 25 312 0 0 0
Klémurs SCA Klépierre Conseil SAS Klépierre Finance SAS Klépierre Participation et financt SAS Klépierre Portugal SA KLE 1 SAS Klépierre Vallecas SA Klépierre Vinaza Klépierre Vinaza Klé Projet 1 SAS	82 500 647 38 96 390 250 6 047 60 38	71 137 1 361 4 0 4 050 54 253 1 0	100 100 100 100 100 100 100 100	2 414 182 280 8 893 446 3 840 -4 586 -1 737 -540	21 704 13 063 0 0 0 340 1 182 1 945	124 519 3 319 38 96 390 4 250 60 154 12 085 1 535 377	124 519 1 960 38 96 390 4 250 60 154 12 085 1 535		0 0 0 96 743 3 276 94 500 30 838 23 868	0 1 979 0 780 7 100 0 0
Klétransactions SNC Klépierre Luxembourg SAS LP 7 SAS Maille Nord SNC Nancy Bonsecours SAS Novate SRL Besançon Chazeule SCI Société des Centres Toulousains SNC Pasteur SNC	243 31 46 2 38 16 895 2 37 227	2 174 0 66 0 38 12 524 0 0 1 738	100 100 99 100 85 99 75 100	-285 -237 8 -19 -18 -3 355 -70 -9 930 -12	277 0 0 0 11 898 3 0	2 417 31 261 2 535 28 680 4 37 2 091	2 417 31 261 2 76 28 680 4 37 1 966		3 276 7 527 5 0 0 74 900 924 98 058	0 0 0 0 0 0
Poitiers Aliénor SAS SCOO SNC Ségécé SCS Sodévac SNC Sovaly SAS Touper Brot SCI Klépierre Trading Sarl	229 2 845 1 360 1 683 448 2 196	51 2 135 124 15 131 -180 0 -17	80 100 100 100 99	20 572 11 824 5 286 970 -48 -4 -19	0 24 698 78 892 4 898 0 0	267 72 567 48 428 16 814 572 0 199 2 529 839	267 72 567 48 428 16 814 220 160 2 525 130	0 436 <b>48 811</b>	0 89 877 30 000 24 536 0	16 564 0

Financial Reporting Subsidiaries and Controlled Entities  in thousands of €	Increase	Shareholders' equity other than capital & earnings	Share of capital held %	Taxable income at year end	Pre-tax revenues	Gross carrying value	Net carrying value	Guarantees and sureties given	Loans and advances given	Dividends collected
2. INVESTMENTS HELD BETWEEN 10 AND 50%  Antin Vendôme SCI SNC Le Havre Vauban Havre Lafayette SAS Bassin Nord SCI Bègles d'Arcins SCS Effe Kappa SRL Galae SNC La Plaine du Moulin à Vent SCI Socoseine SAS Solorec Sviluppo Klépierre Finim SPA Odysseum Place de France SAS	15 2 26 679 12 330 5255 26 293 300 533 38 4 869 104	0 0 21 479 2 0 9 4 585 5 1 422 2 768 -121	50 50 25	-1 -661 5 128 26 332 1 654 -214 150 113 -6 20 498	844 1 148 5 557 0 645 66	99	6 162 983	104 587	0 10 517 0 0 0 0 0 5 0 35 731 18 995	0 0 2 857 0 0 0 0 0
TOTAL II				27 014	43 734	183 623	182 970	104 587	65 248	2 857
3. MISCELLANEOUS										
TOTAL III				0	0	0	0	0	0	163
GRAND TOTAL I + II + III				315 436	323 878	2 713 462	2 708 100	153 398	1 473 330	220 582

#### **3.2.2.** RECEIVABLES FROM EQUITY INTERESTS

Note 6 - Receivables from controlled entities

in thousands of €	2007 December	2006 December	2005 December
Net advances on equity securities	2 284 951	1 484 767	1 410 805
Interest accrued on advances	106 245	52 967	55 986
Share in earnings	101 225	79 542	76 449
Total	2 492 421	1 617 276	1 543 240

The increase in the line item "net receivables from equity interests" is mainly due to:

- advance payments to
  - Klépierre Corvin for a total amount of 111 million euros regarding a shopping center project located in Budapest in Hungary.
  - Klépierre Rybnic, a Polish company regarding a shopping center in Rybnic for a total amount of 37.3 million euros;
  - Klépierre Sosnowiec, a Polish company with a shopping center project in Rybnic for a total amount of 31.5 million euros;
  - Klépierre Lublin, a Polish company with a shopping center project in Lublin for a total amount of 59.2 million euros;
  - Kléber La Pérouse for 80 million euros carrying the SA Progest securities;
  - Société des Centres Toulousains for an amount of 98 million euros carrying the securities of five companies owners of shopping centers;
  - Klépierre CZ SRO for an amount of 136.5 million euros for the buyback for the Delcis securities;
  - Klépierre Portugal for an amount of 48.1 million euros in order to reimburse bank loans.

#### 3.2.3. LOANS

The loans granted by Klépierre amounted to 19 million euros interests included. They are granted to directly-controlled companies, Le Havre Lafayette and Le Havre Vauban and Espace Cordeliers held directly by Poitiers Aliénors. Repayments of advances and interests were carried out in 2007 for a total amount of 13.8 million euros.

# 3.3. Trade receivables and other receivables

All trade receivables (5.9 million euros) are due within less than one year.

The other receivables and their breakdown by due date are itemized in the tables below:

*Note 7 – Sundry receivables* 

in thousands of €	2007 December	2006 December	2005 December
French State	6 523	8 240	268
* V.A.T.	1 780	8 206	214
* Accrued income	2 613	34	54
* French State - Corporation tax	2 130	-	-
Other receivables	18 474	18 146	17 297
* Receivables from the disposal of fixed assets	3	14	-
* Interest accrued on rate SWAPs	16 402	15 735	14 646
* Others	-	2 397	2 651
Total	24 997	26 386	17 565

# Maturity date of the receivable

in thousands of €	Total	Less than one year	From one to five years	More than five years
French State	6 523	6 523	-	-
* V.A.T.	1 780	1 780		
* Accrued income	2 613	2 613		
* French State - Corporation tax	2 130	2 130		
Other receivables	18 474	18 474	-	-
* Receivables from the disposal of fixed assets	3	3		
* Interest accrued on rate SWAPs	16 402	16 402		
* Others	-	-		
Total	24 997	24 997	-	-

The reduction of the VAT line item corresponds mainly to a reimbursement of an amount of 4 million euros.

The line item "State – Corporation income taxes" corresponds to:

- a net debt of €2.1 million euros recognized as corporation income tax for 2007;
- tax credits for an amount of 0.2 million euros.

# 3.4. Marketable securities and treasury shares

Marketable securities include an inventory of 2,990,463 shareholders' equity, i.e., 2.16 % of the number of issued securities, for an acquisition value of 96.2 million euros.

This inventory is allocated as follows:

- 1,523,418 stocks under the stock-option plan, of which 429,000 authorised by management on May 15, 2007;
- \_ 1,271,752 stocks to hedge external growth transactions, they were posted under financial real assets as of December 31 2007.
- 195,293 stocks in the context of the liquidity agreement for regulating its share market price;

428,815 treasury shares under the liquidity agreement were sold in 2007. These transactions resulted in a net capital loss of €0.3 million.

Other securities amounted to €3.5 million and are represented by short term cash investments.

Provision for impairment of the marketable securities (stock options) was recognized for financial year 2007 for an amount of  $\leq$ 2.4 million.

# 3.5. Prepaid charges - Deferred charges

Note 8- Prepayments and deferred income

in thousands of €	2007 December	2006 December	2005 December
Accrued expenses	48 321	77 804	102 694
* deferment of cash payment on swaps	42 732	71 994	102 378
* Parking concession	49	63	77
* construction lease	5 210	5 486	-
* other	330	261	239
Deferred charges over several years	8 487	6 847	2 589
* Bond loan issue costs	3 755	4 672	2 589
* loan issue costs from lending institutions	4 732	2 175	-
* other (acquisition costs, deferral of cash payment on swaps, loan fees, etc.)	-	-	
Bond issue share premium	8 166	9 960	4 755
Total	64 974	94 611	110 038

The construction lease concerns the building in Paris 15th - 43 rue de Grenelle (following the margo 6 of the SAS 43 Grenelle).

# 4. NOTES TO: BALANCE SHEET - LIABILITIES

# 4.1. Shareholders' equity

Note 9 - Equity

in thousands of €	As of December 31, 2006	Allocation of income	Distribution	Other		At year-end
Share capital (1)	184 657			9 233	(1)	193 890
Additional paid-in capital (from share issues, mergers & spinoffs)						
* Share premium	82 803					82 803
* Share premium from the EOC	174 012					174 012
*Contribution premium	259 318					259 318
* Merger premium	113 297					113 297
Positive variance from merger	187 452					187 452
Positive variance on cancelled shares	13 740			4 565	(2)	18 305
Statutory reserve	18 466					18 466
Other reserves						
* Regulated reserves	-	-				-
* Other reserves	177 287			- 9 233	(1)	168 055
Retained earnings	250 894	198 466	- 147 726	1 329	(3)	302 964
Net income/loss for the year	198 466	- 198 466		300 872		300 872
Total	1 660 392	-	- 147 726	306 766		1 819 432
(1) Composition of share capital						
Ordinary shares	46 164 229					138 492 687
face value in €	4					1

<sup>(1)</sup> Capital increase through incorporation of reserves

# 4.2. Provisions for contingencies and losses

Note 10 - Provisons for contingencies and losses

in thousands of €	2007 December	Increases	Reversals	Merger	2006 December	2005 December
Administrative expenses Other provisions for contingencies and losses	- 242	- 124	- - 758	-	<b>-</b> 875	<b>-</b> 776
Total	242	124	- 758	-	875	776

The allowances mainly correspond to risks linked to canvassing activities.

The available reversals mainly correspond to finance lease provisions for an amount of €0.5 million.

# 4.3. Borrowings and other debts

<sup>(2)</sup> The increase in the positive variance on cancelled shares is mainly due to the total transfer of assets and liabilities from SAS 5 Turin

from SAS 5 Turin

(3) The increase in retained earnings corresponds to dividends linked to equity assigned for €1,329 K

Note 11 - Borrowings and other debts

in thousands of €	2007 December	2006 December	2005 December
Other bond loans	1 954 263	1 954 263	1 230 544
* Main debt	1 900 000	1 900 000	1 200 000
* Accrued interest (1)	54 263	54 263	30 544
Borrowings and debts from lending institutions	1 815 859	1 123 858	1 185 579
* Bridge loan	<u>-</u>	-	275 000
* Accrued interest on bridge loan	<u>-</u>	-	622
* Syndicated bank loan	1 650 000	950 000	750 000
* Interest accrued on syndicated bank loans	1 818	1 922	1 393
* Bilateral contract	135 000	135 000	135 000
* Bilateral contract accrued interests	118	118	118
* Bank overdrafts	28 843	36 747	23 400
* Interests accrued on bank accounts	80	71	46
Loans and sundry debts	377 135	250 240	306 697
* Securities and deposits received	3 319	3 553	1 452
* Cash pool	144 672	155 427	179 323
* Commercial paper	220 000	90 000	125 000
* Share in earnings	9 144	1 260	922
Total	4 147 257	3 328 361	2 722 820

<sup>(1)</sup> Coupon payable on July 10, July 15 and March 16.

As of December 31, 2007, loans comprised the main credit lines below:

- \_ bonded debt of €600 million issued in July 2001, with a coupon of 6.125% and maturing in July 2008;
- bonded debt of €600 million issued in July 2004, with a coupon of 4.625% and maturing in July 2011;
- bonded debt of €700 million issued in March 2006, with a coupon of 4.25% and maturing in March 2016;
- \_ club deal opened in 2006 from which €1,200 million has been tapped (maximum authorized contract of €1,200 million).
- \_ club deal opened in 2007 from which €450 million has been tapped (maximum authorized contract of €1,000 million).
- bilateral loan of €135 million issued in December 2004;
- \_ commercial paper facility issued for €220 million (secured by a swing line of €300 million).

The table below shows a breakdown by due date as of December 31, 2007:

Note 12 - Borrowings and other debts

in thousands of €	2007 December	2006 December	2005 December
Other bond loans	1 954 263	1 954 263	1 230 544
* Main debt	1 900 000	1 900 000	1 200 000
* Accrued interest (1)	54 263	54 263	30 544
Borrowings and debts from lending institutions	1 815 859	1 123 858	1 185 579
* Bridge loan	-	-	275 000
* Accrued interest on bridge loan	-	-	622
* Syndicated bank loan	1 650 000	950 000	750 000
* Interest accrued on syndicated bank loans	1 818	1 922	1 393
* Bilateral contract	135 000	135 000	135 000
* Bilateral contract accrued interests	118	118	118
* Bank overdrafts	28 843	36 747	23 400
* Interests accrued on bank accounts	80	71	46
Loans and sundry debts	377 135	250 240	306 697
* Securities and deposits received	3 319	3 553	1 452
* Cash pool	144 672	155 427	179 323
* Commercial paper	220 000	90 000	125 000
* Share in earnings	9 144	1 260	922
Total	4 147 257	3 328 361	2 722 820

<sup>(1)</sup> Coupon payable on July 10, July 15 and March 16.

#### Debt maturity date

in thousands of €	Total	Up to one year		between 1 ye and 5 years		over more the	
Other bond loans	1 954 263	654 263		600 000		700 000	
* Main debt	1 900 000	600 000	(1)	600 000	(2)	700 000	(3)
* Accrued interests	54 263	54 263					
Borrowings and debts from lending institutions	1 815 859	30 859		135 000		1 650 000	
* Bridge loan	-	-					
* Accrued interest on bridge loan	-	-					
* Syndicated bank loans	1 650 000					1 650 000	
* Interest accrued on syndicated bank loans	1 818	1 818					
* Bilateral contract	135 000			135 000			
* Bilateral contract accrued interests	118	118					
* Bank overdrafts	28 843	28 843					
* Interests accrued on bank accounts	80	80					
Loans and sundry debts	377 135	373 816		-		3 319	
* Securities and deposits received	3 319					3 319	
* Cash pool	144 672	144 672					
* Commercial paper	220 000	220 000					
* Share in earnings	9 144	9 144					
Total	4 147 257	1 058 938		735 000		2 353 319	

#### **Trade accounts payable and related payables** 4.4.

All trade payables are due in less than one year.

<sup>(1)</sup> July 2008 €600,000 K (2) July 2011 €600,000 K (3) March 2016 €700,000 K

# 4.5. Taxes and social contributions

Note 12 - INCOME TAX and EXIT TAX

in thousands of €	2007 December	2006 December	2005 December
EXIT TAX	3 675	5 512	26 034
*SA Klépierre	-	-	8 693
* Klébureaux (fully transferred in 2003)	-	-	1 997
* Klébureaux (fully transferred in 2003)	-	-	7 921
* Baudot Massy SAS (fully transferred in 2005)	-	-	73
* SCOO SNC	3 675	5 512	7 350
Income tax	-	- 825	3 707
OTHER TAXES	11 148	13 383	2 306
Total	14 823	18 070	32 047

# 1°) EXIT TAX:

The company's debt towards the French treasury changed as follows:

\_ €1.8 million had been paid in 2007 for the 2nd quarter exit tax corresponding to the entry in 2005 of SNC SCOO's securities in the SIIC plan.

# 2°) OTHER TAXES:

In addition, the line item "other taxes" corresponds to:

a tax debt for an amount of €10.8 million. Since 2006, Klépierre is being audited by the tax authorities for financial years 2003 and 2004. A notice was received in 2006 for financial year 2003. This notice is currently being contested by the company.

# 4.6. Other debts

#### Note 13 - Other debts

in thousands of €	2007 December	2006 December	2005 December
Advances and interests on current accounts		511	501
Interest accrued on rate SWAPs	9 256	7 751	6 030
Other	3 273	3 195	3 221
Total	12 529	11 457	9 752

# The table below shows a breakdown by due date:

# Debt maturity date

in thousands of €	Total	Less than one year	From one to five years	More than five years
Advances and interests on current accounts	-	-	-	-
Interest accrued on rate SWAPs	9 256	9 256	-	-
Other	3 273	3 273	-	-
Total	12 529	12 529	-	-

# 4.7. Prepaid income

Note 14- Prepayments and accrued liabilities

in thousands of €	2007 December	2006 December	2005 December
Peferred income  * deferment of cash payment on swaps  * Sundry	<b>10 748</b> 10 748 -	<b>24 435</b> 24 435 -	<b>37 122</b> 37 122
Total	10 748	24 435	37 122

# 5. NOTES TO INCOME STATEMENT

# **5.1.** Operating income

As of December 31, 2007, the €3.3 million decline in revenues followed the disposal of office buildings. The revenues were exclusively constituted of rents from offices and warehouses. It was mostly earned in Paris and in the Paris region.

Operating income was up €1.7 million compared to December 31, 2006.

# **5.2.** Share in income from joint operations

This item amounted to €156.03 million as of December 31, 2007.

It mainly includes:

- \_ the share in the 2006 earnings of SCS Ségécé, Klécar Europe Sud and Bègles d'Arcins for an amount of €24 million; which corresponds to the assignment of the profits from limited partnerships;
- \_ the share in the 2006 earnings of Centre Bourse for an amount of €10.6 million following the signature of a clause for the automatic reporting of earnings;
- \_ the advance loans on the share in the 2007 earnings of SCS Klécar Europe Sud and Bègles d'Arcins for an amount of €21 million;
- \_ the share in the 2007 earnings of SNC Klécar France for an amount of €73.9 million, that of Solorec for an amount of €10 million.

# 5.3. Financial income/loss

The investment result at December 31, 2007 was a gain of €91.8 million, to be compared to the €31.8 million earned at December 31, 2006.

#### **5.3.1. FINANCIAL REVENUES**

Note 15 - Investment Result

in thousands of €	2007 December	2006 December	2005 December
Income from sale of securities	208	188	107
Income on rate Swaps*		-	-
Income from controlled entities	166 257	79 154	36 989
Positive variance from merger and cancelled shares	5 041	29 543	48
Interest on advance payment to partners	100 942	65 099	67 121
Sundry interests received	194	357	8
Other revenues and financial income	32	316	298
Reversal of financial provisions	819	2 850	2 260
Transfer of financial charges	5 356	4 787	140
Total investment result	278 849	182 294	106 971

<sup>\*</sup> since fiscal 2004 income and expenses on Swaps are netted

The change in revenues from equity interests is mainly due to:

A dividend distribution from CAPUCINE BV for an amount of €96.5 million.

The item « Positive variance from merger and cancelled shares » corresponds to the positive variance of the complete transfer of assets and liabilities (CTAL) of SAS 5 Turin for €5 million euros.

The reversal of financial provisions corresponds to CTALs on Opale securities for €0.7 million and the release of provisions on Opave securities for an amount of €0.1 million.

Transfer of financial expenses on December 31, 2007 comprises the spread of bank commissions on borrowings. Its increase is explained by the deferral of financial costs of the new club deal for an amount of 3 million euros.

#### **5.3.2. FINANCIAL EXPENSES**

Note 16 - Financial expenses

in thousands of €	2007 December	2006 December	2005 December
Interests on bond issues	94 250	88 219	64 535
Interests on borrowings from lending institutions	67 984	29 271	28 060
Other bank interests	14	29 271	28 000
Cash payment on swaps*	2 118	13 220	19 199
Interests on current accounts & and credit deposits	9 983	10 557	8 033
Loss on cancelled shares TTAL	367	-	13
Other financial expenses	3 910	5 806	836
Amortization expense for bond refund premiums	1 794	1 655	1 109
Amortisation expense for loan issue costs	1 244	1 042	1 862
Financial amortization expense	5 324	654	312
·			
Total Financial expenses	186 987	150 446	123 979

 $<sup>\</sup>ensuremath{^*}$  as from fiscal 2004 income and expenses on Swaps are netted

The increase in bond loans was mainly driven by the €1,000 million club deal issued in September 2007.

Interests on borrowings from credit institutions included:

- \_ €53.6 million of interests for club deals;
- \_ €7.0 million for commercial paper;
- €2.4 million as bridge loan;
- \_ €4.8 million for the bilateral agreement.

As of December 31, 2007, the net expense on swaps corresponded to:

- Net income of 13.5 million euros;
- \_ and the spread of the cash balances on swaps for which the net expense is €15.6 million.

The interests on current accounts and credit deposits correspond to:

- \_ €8.9 million of interests for cash centralization;
- €0.9 million of interests on bank overdrafts.

The other financial charges are mainly comprised of commissions on loans and primarily  $\in 0.1$  million for the bonded loan of  $\in 3.8$  million for the club deal.

# **5.4.** Extraordinary income/loss

Note 17 - Extraordinary income/loss

in thousands of €	2007 December	2006 December	2005 December
Capital gains or losses from sale of tangible and financial assets.	30 252	31 310	46 528
Capital gains/losses on treasury shares	- 346	1 987	2 101
Positive variance on complete transfer of assets and liabilities		-	-
Net reversals of depreciation, amortization and provisions		-	-
Negative variance on complete transfer of assets and liabilities		-	-
Other extraordinary income and expenses	2 596	505	10
Net allowances and reversals of provisions	-	-	- 31
Total	32 502	33 802	48 608

The net capital gain of €30.3 million was mainly derived from:

■ €30 million capital gain from the sale of Front de Paris buildings;

Other extraordinary income mainly correspond to the VAT tax rebate for fiscal years 2000 to 2003, for an amount of 2.5 million euros. 175

# **5.5.** Corporate Income Tax

Note 18 - Income tax on profits

2007 December	2006 December	2005 December
- 211	- 15 105 -	- 3 234 - 7 407
-	-	-
- 35	- 211	- 583
- 246	- 15 316	- 11 224
	- 211 35	December         December           -         211         -         15 105           -         -         -           -         -         -           -         35         -         211

The line item "taxes and contributions" corresponds to:

\_ €0.2 million as tax on the earnings of the taxable sector;

For fiscal 2006, corporate tax on taxable income was 3.2 million euros in addition to a provision of 12.1 millions euros following the tax audit concerning fiscal years 2003 and 2004. The notification received in December 2006 is still being challenged by the company.

# 6. NOTES TO OFF-BALANCE SHEET COMMITMENTS

# 6.1. Reciprocal commitments on interest rate hedging instruments

As of December 31, 2007 Klépierre had a portfolio of interest rate hedging instruments fully aimed at hedging a fraction of the current debt and future debt, according to overall need and the foreseeable term of the financing estimated in the context of the financial policy set up by the group.

Unrealized capital gains as of December 31, 2007 on interest rate hedging instruments totalled €60.5 million (excluding accrued coupons).

# Note 19 - Reciprocal commitments - Rate swaps

#### Firm transactions

Firm transactions  in thousands of €	2007	2006	2005
	December	December	December
Klépierre fixed rate paying agent - BNP-Paribas floating rate paying agent	2 350 000	1 700 000	1 400 000
BNP-Paribas fixed rate paying agent - Klépierre floating rate paying agent	600 000	600 000	600 000

#### Impact on income

Impact on income (reference capital from 1 to 10 years)	déc-07	
in thousands of €	Income	Expenses
Klépierre fixed rate paying agent - BNP-Paribas floating rate paying agent	58 808	43 972
BNP-Paribas fixed rate paying agent - Klépierre floating rate paying agent	27 750	29 127

# 6.2. Commitments given and received

Note 20 - Off-balance sheet commitments

in thousands of €	2007 December	2006 December	2005 December
Commitments given			
Commitments on purchases of securities and malls	355 364	428 047	335 059
Commitments on preliminary sale agreement	11 767	11 767	9 809
Financing commitments given to credit institutions	426 449	227 752	267 515
Other commitments given	-	7 388	-
Total	793 580	674 954	612 383
Commitments received			
Deposits received from tenants	6 294	4 095	209
Financing commitments received from credit institutions	630 000	460 000	300 000
Commitments of purchase of securities		-	-
Commitments on sale of buildings	-	48 375	24 184
Total	636 294	512 470	324 393

"Commitments on purchases of securities and malls" mainly correspond to:

- the acquisition protocol subject to conditions precedent for shopping centres in Italy, in the Czech republic for an amount of €144 million;
- an agreement protocol with Eiffage concerning a shopping centre in Vannes for an amount of €50.5 million.
- \_ other commitments for €44 million.

The line item "commitments given on sale promises" corresponds to a planned transaction abroad.

The change in commitments received from credit institutions can be explained by the non-utilisation of an amount of €630 million on the 2006 and 2007 club deal.

Furthermore, Klépierre SA signed a property development contract for the construction of an office building at Issy Les Moulineaux. Payment outstanding for this project totalled €31,525 k euros as of December 31, 2007.

# □ Shareholders' agreement concerning Klécar France, Klécar Europe Sud, Solorec and Klécar Participations Italie

The shareholders' agreement binding Klépierre, CNP Assurances and Ecureuil Vie were amended by rider signed on December 30, 2004 in order to cancel the liquidity commitments of Klépierre towards its partners.

The agreement provides for the usual minority protections: pre-emptive share right, joint exit right, decision process in case of investment or disinvestment.

It also includes two additional dispositions:

- One in favour of Klépierre: obligation of minorities to exit at the request of Klépierre in the event of the sale of assets to a third party;
- The other in favour of minorities: process enabling the latter, in 2011, 2016 and 2017 for Italian malls and 2010, 2014 and 2015 for the other malls to consider different exit scenarios:
  - assets sharing or sale,
  - outright purchase by Klépierre of minority securities (no obligation for Klépierre)
  - sale to a third party with payment of a capped discount by Klépierre if the offer is less than the Revalued Net Asset.

# □ Ségécé contra guarantee

Klépierre signed a covenant with its subsidiary Ségécé giving it a global mandate to search for new investment projects. Pursuant to this agreement, the expenses linked to these development projects and stocked by SCS Ségécé until the settlement of the operation are guaranteed by Klépierre SA for 75% of the invested amounts.

# 7. ITEMS CONCERNING AFFILIATED COMPANIES

*Note 21* 

Line items	Amounts
in thousands of €	
Advances and installments on fixed assets	-
Net equity interest securities	2 713 448
Receivables from controlled entities	2 492 416
Loans	-
Advances and down payments to suppliers (current asset)	-
Trade receivable and related accounts	1 184
Sundry receivables	16 913
Accruals and deferred income	-
Unpaid called subscribed capital	-
Convertible bond loans	-
Other bond loans	-
Borrowings and debts from credit institutions	967 108
Loans and sundry debts	373 816
Down payments from clients	-
Trade payables and related accounts	907
Other debts	
Operating revenues	168 316
Operating expenses	7 361
Investment revenues	375 001
Financial expenses	156 375

Based on the situation at December 31, 2007, the share of BNP Paribas in bank loans totalled €1,235 million, of which 960 million euros were used. This equity interest must be compared to a total authorized amount of 2,358 million euros, of which 1,808 million euros are used. These amounts do not include the commercial paper swing line (not drawn) of an amount of €300 million, and in which BNP Paribas has an interest of €150 million.

# 8. OTHER DISCLOSURES

# **8.1.** Subsequent Events

None.

# 8.2. Employees

The company has no employees.

8.3. Loans and guarantees granted and set up for senior officers and members of the Supervisory Board

None.

# **8.4.** Compensation for Supervisory Board members

The amount of directors' fees allocated in 2007 amounted to €210,000.

# 9. INFORMATION ON CONSOLIDATION

Klépierre's parent company accounts are fully consolidated by Klépierre SA, which is in turn included in the accounts of BNP-Paribas.

# Klépierre

Société Anonyme 21, avenue Kléber 75016 PARIS

# Statutory auditors' report on the financial statements

Year ended 31 December 2007

# Mazars & Guérard 61, rue Henri Regnault 92400 Courbevoie

# **Deloitte & Associés** 185, avenue Charles-de-Gaulle 92200 Neuilly-sur-Seine

# Klépierre

Société Anonyme 21, avenue Kléber 75016 PARIS

# Statutory auditors' report on the financial statements

Year ended 31 December 2007

In accordance with our appointment as auditor at your Annual General Meeting, we hereby report to you for the year ended 31 December 2007 on:

- the audit of the accompanying financial statements of Klépierre,
- the justification of our assessments,
- the specific procedures and disclosures required by law.

These financial statements have been approved by the Management Board. Our role is to express an opinion on these financial statements, based on our audit.

# I. Opinion on the financial statements

We conducted our audit in accordance with professional standards applicable in France. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

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In our opinion, the financial statements give a true and fair view of the financial position and the assets and liabilities of the Company as at 31 December 2007 and the results of its operations for the year then ended in accordance with French accounting regulations.

# II. Justification of assessments

Pursuant to the provisions of Article L. 823-9 of the French Commercial Code governing the justification of our assessments, we bring your attention to the following matters:

- As indicated in Note 2.1.2 to the financial statements, the real estate assets are assessed by independent real estate experts. Our procedures consisted in examining the valuation methods used by these experts and to ensure ourselves that any possible impairments were performed on the basis of external assessments.
- The participating interests recorded in assets are valued as shown in Note 2.1.3 to the financial statements. Our assessment of these valuations was based on the process implemented by the Company to determine the value of the investments. Our work mainly involved assessing, in regard to the experts' valuations, the data used by the Company to determine the value of the buildings owned by its subsidiaries as well as that of the management companies. We have assessed the reasonableness of the valuations used.

Such assessments were performed as part of our audit approach for the financial statements taken as a whole and contributed to the expression of our opinion in the first part of this report.

# III. Specific procedures and disclosures

We have also performed the other procedures required by law, in accordance with professional standards applicable in France.

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We have no comment to make as to:

 the fair presentation and consistency with the financial statements of the information given in the Management Board's report and in the documents addressed to shareholders with respect to the financial position and the financial statements,

- the fair presentation of the information given in the management report on the compensation and benefits paid to the corporate officers concerned, as well as commitments granted in their favour when they assumed, changed or terminated their duties or subsequent thereto.

Pursuant to the law, we have verified that the management report contains the appropriate disclosures as to the identity of shareholders and the percentage interests and votes held.

Courbevoie and Neuilly-sur-Seine, 7 March 2008

The Statutory Auditors

Mazars & Guérard

**Deloitte & Associés** 

Julien Marin-Pache

Pascal Colin

Laure Silvestre-Siaz

This is a free translation into English of the statutory auditors' reports issued in the French language and is provided solely for the convenience of English speaking readers. The statutory auditors' report includes for the information of the reader, as required under French law in any auditors' report, whether qualified or not, an explanatory paragraph separate from and presented below the audit opinion discussing the auditors' assessment of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the financial statements taken as a whole and not to provide separate assurance on individual account captions or on information taken outside of the financial statements. Such report, together with the statutory auditors' report addressing financial reporting in the management report on internal control, should be read in conjunction and construed in accordance with French law and French auditing professional standards.









# STATEMENT OF THE PERSON RESPONSIBLE

**I** certify that, to the best of my knowledge, these financial statements have been drawn up in accordance with the applicable accounting standards and accurately reflect the assets, financial position and earnings of the company and all of its consolidated subsidiaries, and that the management report (attached / on pages 2-76) presents a faithful description of the business, earnings and financial position of the company during the period and all of its consolidated subsidiaries as well as a description of the principal risks and uncertainties to which they are exposed.

Paris, April 29, 2008 Michel Clair

Chairman of the Executive Board

# PERSONS REPSONSIBLE FOR AUDITS

Statutory auditors :

#### **DELOITTE & ASSOCIES**

Member of the *Compagnie régionale de Versailles*. 185, avenue Charles de Gaulle 92200 Neuilly-sur-Seine Pascal Colin/Laure Silvestre-Siaz

1st appointed: GM of June 28, 2006. End of term: Fiscal year 2009.

#### **MAZARS & GUÉRARD**

Member of the *Compagnie régionale de Versailles*. Exaltis – 61, rue Henri Regnault 92075 La Défense Cedex Julien Marin-Pache 1st appointed: GM of November 4, 1968.

End of term: Fiscal year 2009.

# Alternate Statutory Auditors :

#### Société BEAS

7-9 Villa Houssay 92200 Neuilly-sur-Seine End of term: Fiscal year 2009.

## **Patrick de Cambourg**

Exaltis – 61, rue Henri Regnault 92075 La Défense Cedex End of term: Fiscal year 2009.

#### RESPONSIBLE FOR FINANCIAL DISCLOSURES

Jean-Michel GAULT

Member of the Executive Board - Chief Financial Officer

Phone: + 33 1 40 67 35 05