

July 30, 2025

# Accelerating growth and guidance upgrade



KLEPIERRE

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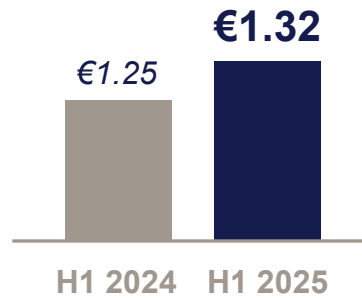
01

**Enduring growth,  
on track for another  
thrilling year**

# Another set of earnings growth and NTA expansion

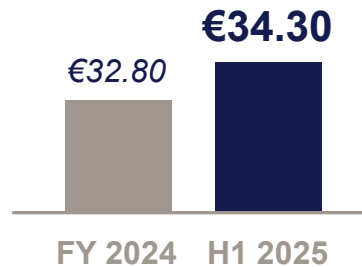
## +5.3%

Net current cash flow per share at **€1.32**

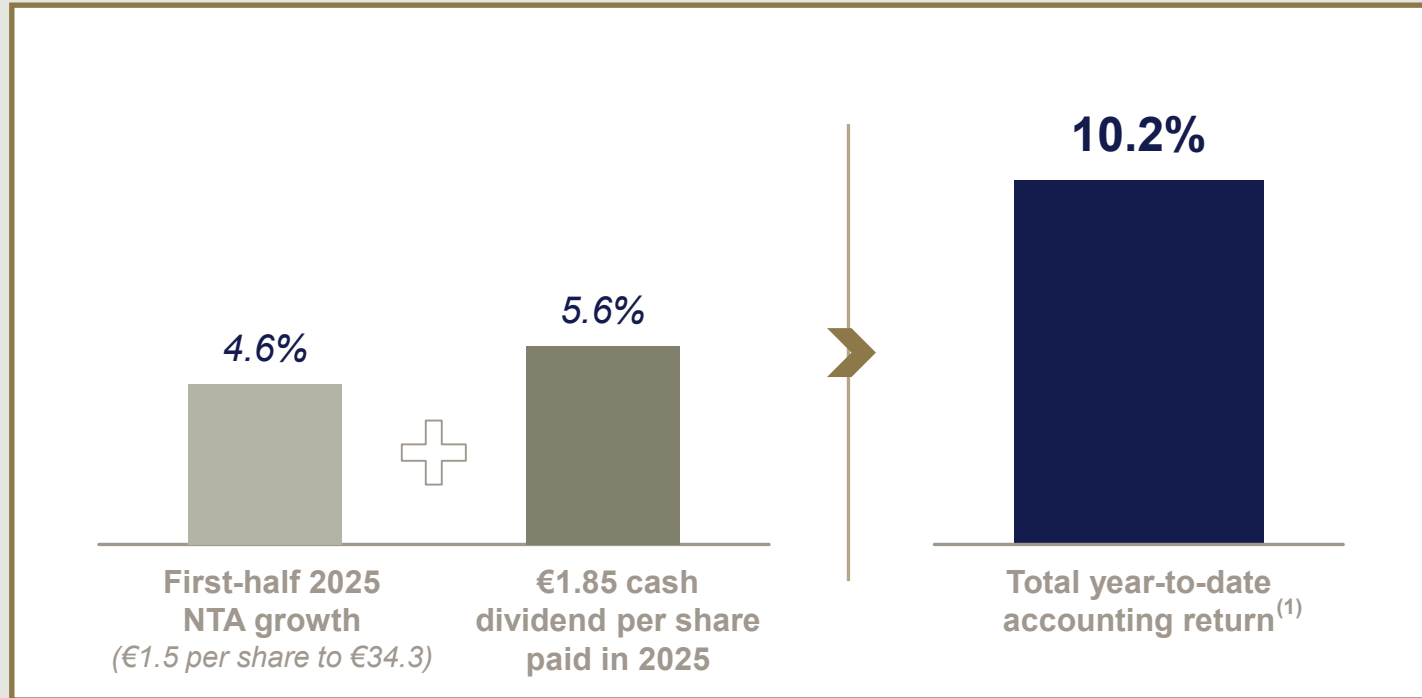


## +4.6%

Increase in **EPRA NTA**



# Delivering double digit year-to-date accounting return

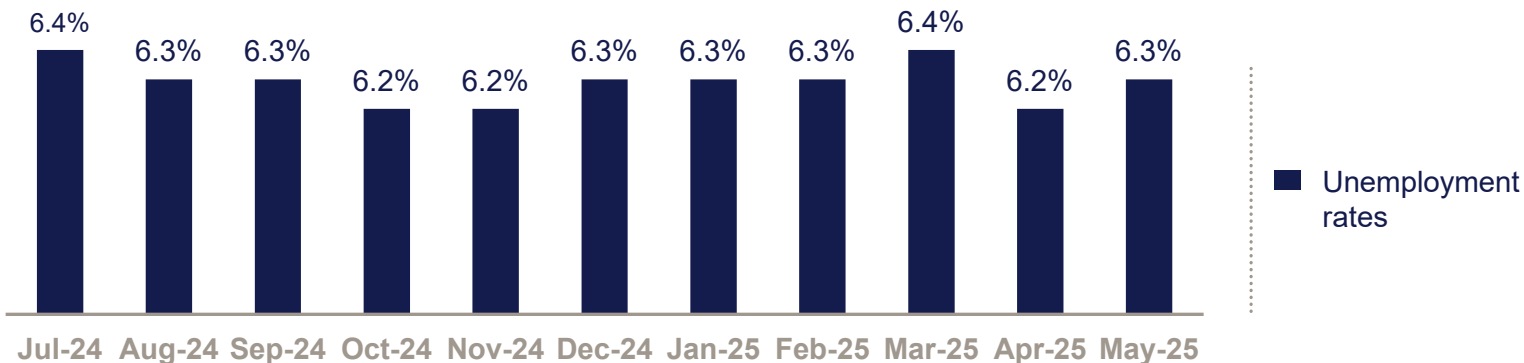


(1) Total accounting return is the growth in EPRA NTA per share (€1.50), plus dividends paid (€1.85), expressed as a percentage of EPRA NTA per share at the beginning of the period (€32.80).



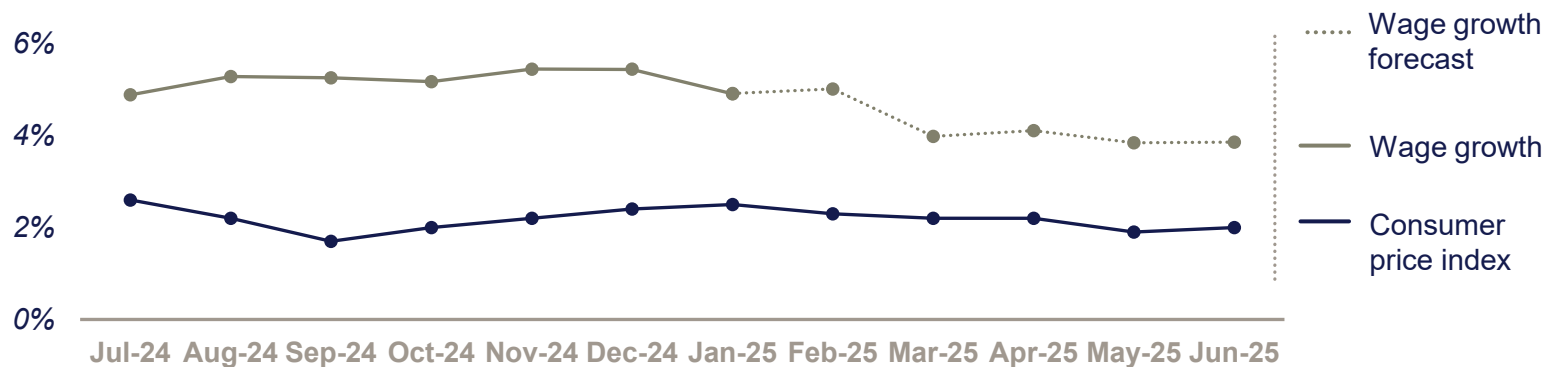
# Consumer fundamentals remain supportive

Very strong labour market in Euro Area, with historic low unemployment rate



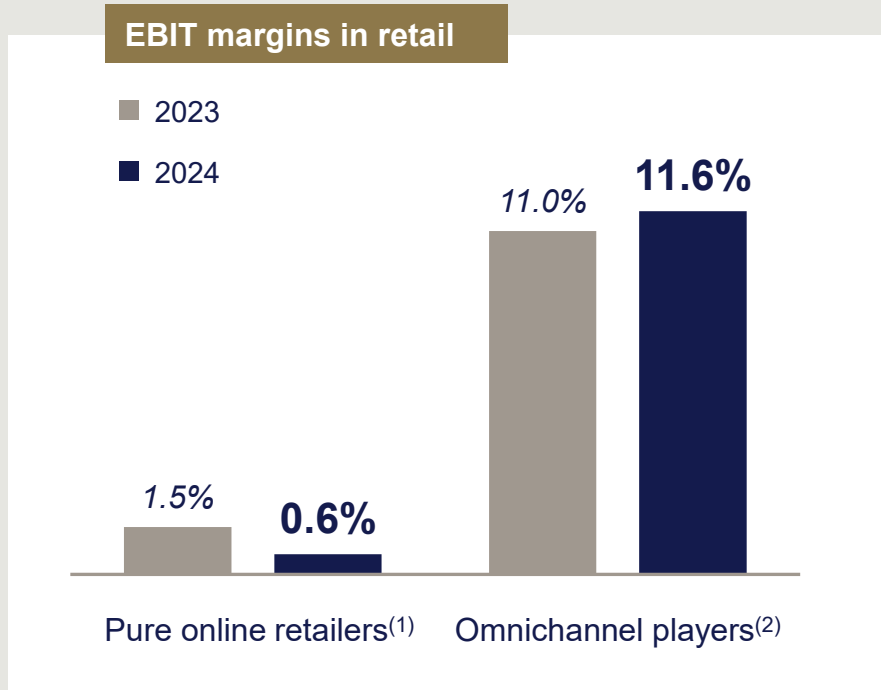
The European consumer backdrop remains favorable with an **unemployment rate at a historically low level, coupled with lower inflation pressures and real wage growth**

Euro Area wage growth has continued to outperform inflation



In a context of global macro uncertainty, **retailers are favoring Europe in their expansion plans**

# A value proposition fitted to omnichannel retailers



- We act as a trusted partner in raising brand awareness
- We support retailers to boost their drive-to-store initiatives
- We provide embedded last-mile logistics for click & collect and returns
- We offer a cost-effective customer acquisition platform



**Klépierre's malls play a central role in retailers' omnichannel strategies, helping them bolster profitability and expand number and size of stores**

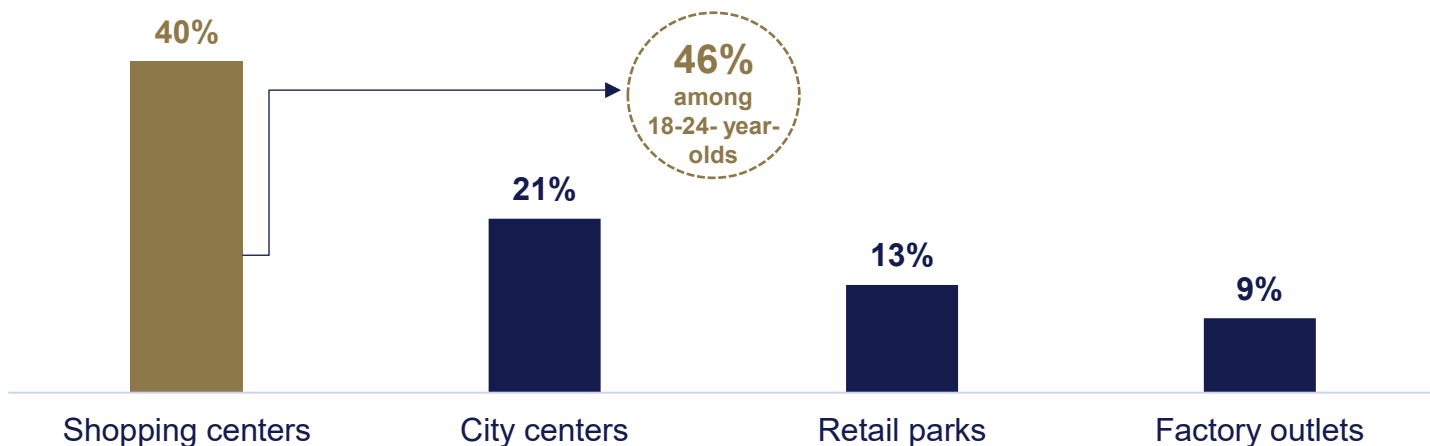
(1) Companies included in the sample: Zalando, Asos, Boohoo, HelloFresh

(2) Companies included in the sample: H&M, Inditex, Puma, Fast Retailing (Uniqlo), JD Sports



# Shopping centers are preferred venues, especially among young generations

Among all types of physical retail, shopping mall is by far the favorite destination, for **40% of Europeans**



**Comprehensive retail offer**



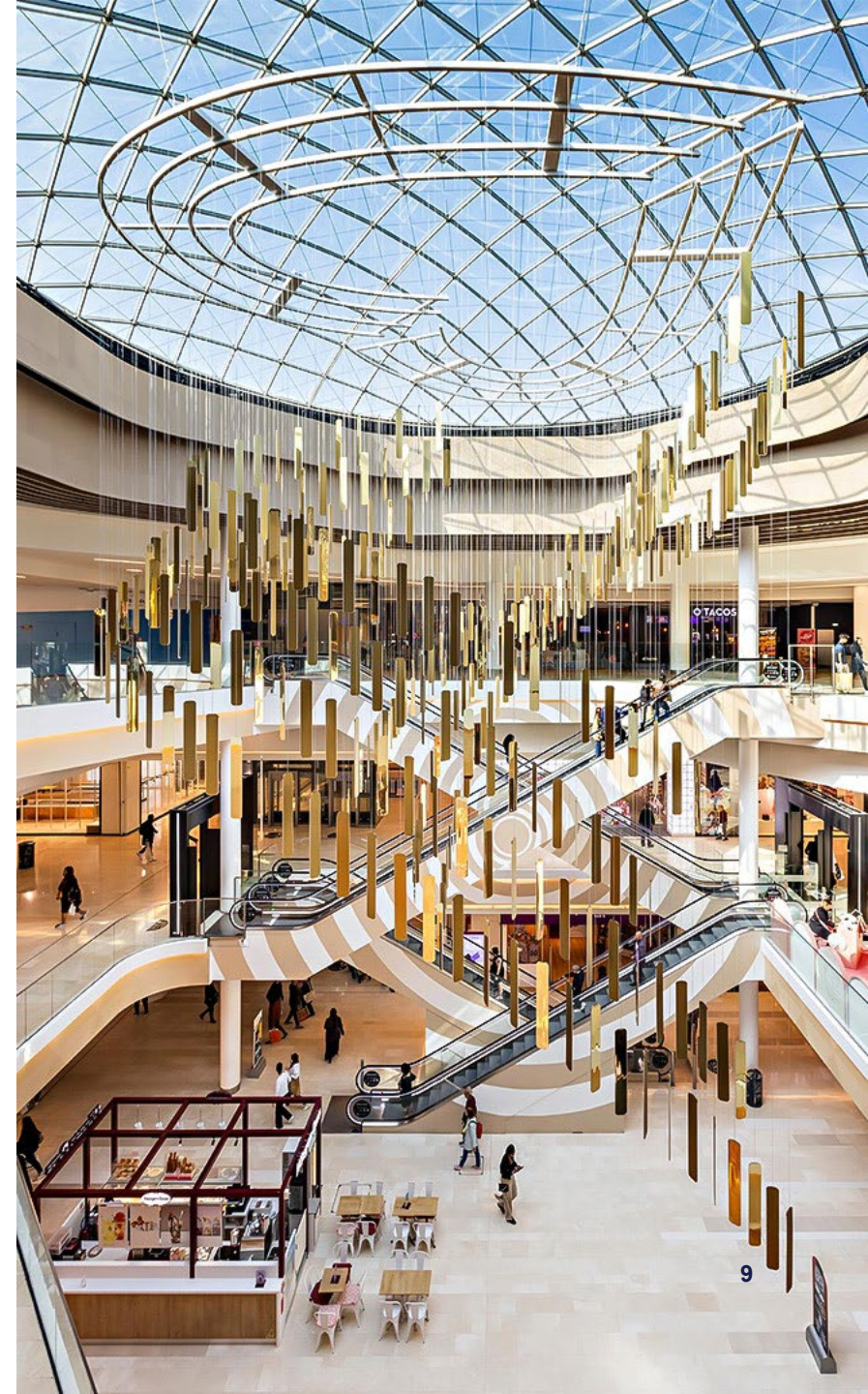
**Exhaustive dining selection**



**Experiential entertainment concepts**

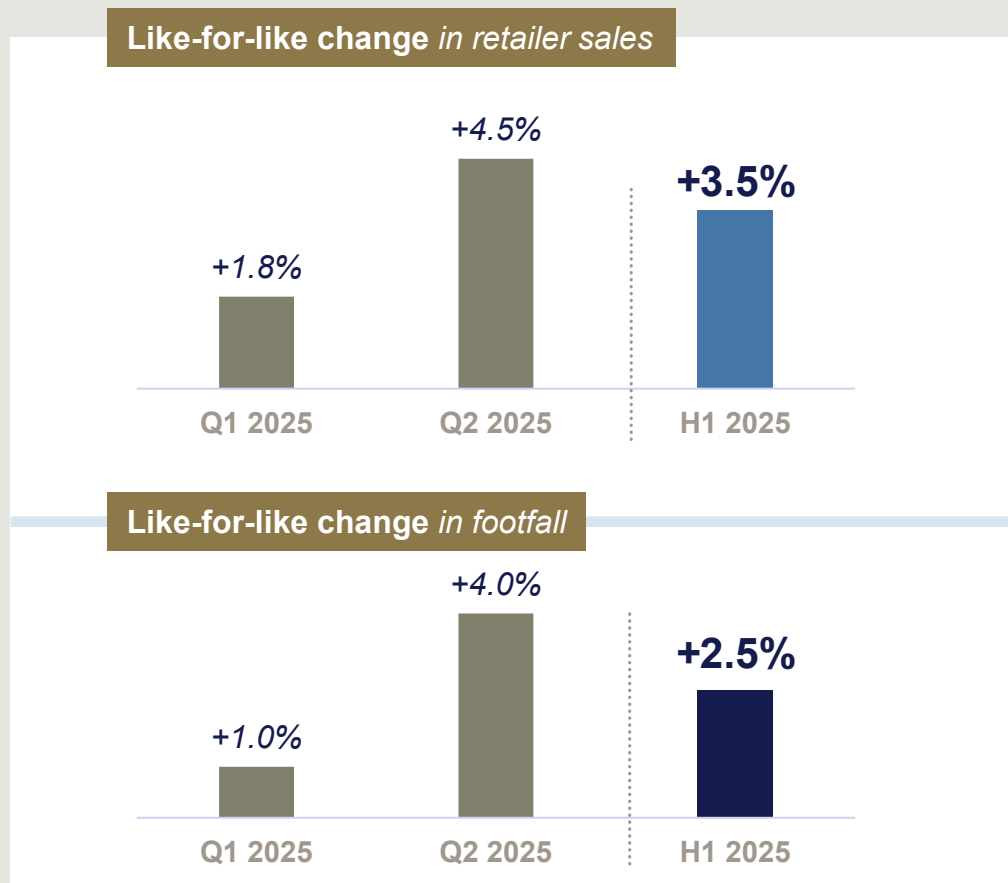


**Enhanced accessibility**



# Klépierre malls steadily capture greater market shares

Strong sequential acceleration observed in Q2



Solid **market share gains** and strong **outperformance**, with retailer sales growth doubling national sales indices<sup>(1)</sup>

(1) +1.7%; weighted average of latest national indices, year-on-year change as at end of May 2025: Banque de France; Istituto Nazionale di Statistica; Instituto Nacional de Estadística; Statistikmyndigheten SCB; Statistisk Sentralbyrå; Danmarks Statistik; Centraal Bureau voor de Statistiek; Statistisches Bundesamt; Central Statistical Office of Poland (GUS); Czech Statistical Office; Turkish Statistical Institute.

# Klépierre malls are the preferred locations for retailers and new concepts


## Why retailers prefer our malls

- **Flight to quality:** they focus on fewer but larger and better stores
- No new supply and **scarcity** of physical substitute

# And this is illustrated by the leasing dealflow

	<b>Opening and enlargement of traffic drivers</b>	lefties MANGO PRIMARK® NEWYORKER ZARA
	<b>Health, Beauty, Food &amp; beverages and Sports brands</b>	SEPHORA RITUALS... STARBUCKS COFFEE Normal BURGER KING Foot Locker AROMA = ZONE
	<b>Entertainment and leisure concepts</b>	UTCH STORE imagi park In the City LIVE Escape





# 60%

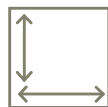
**Of openings (in sq.m.) in the first-half of 2025 are category killers and trendy concepts with high growth potential**

# High leasing demand continued to fuel growth



**+4.1%**

**Positive rental uplift**  
on renewals and relettings

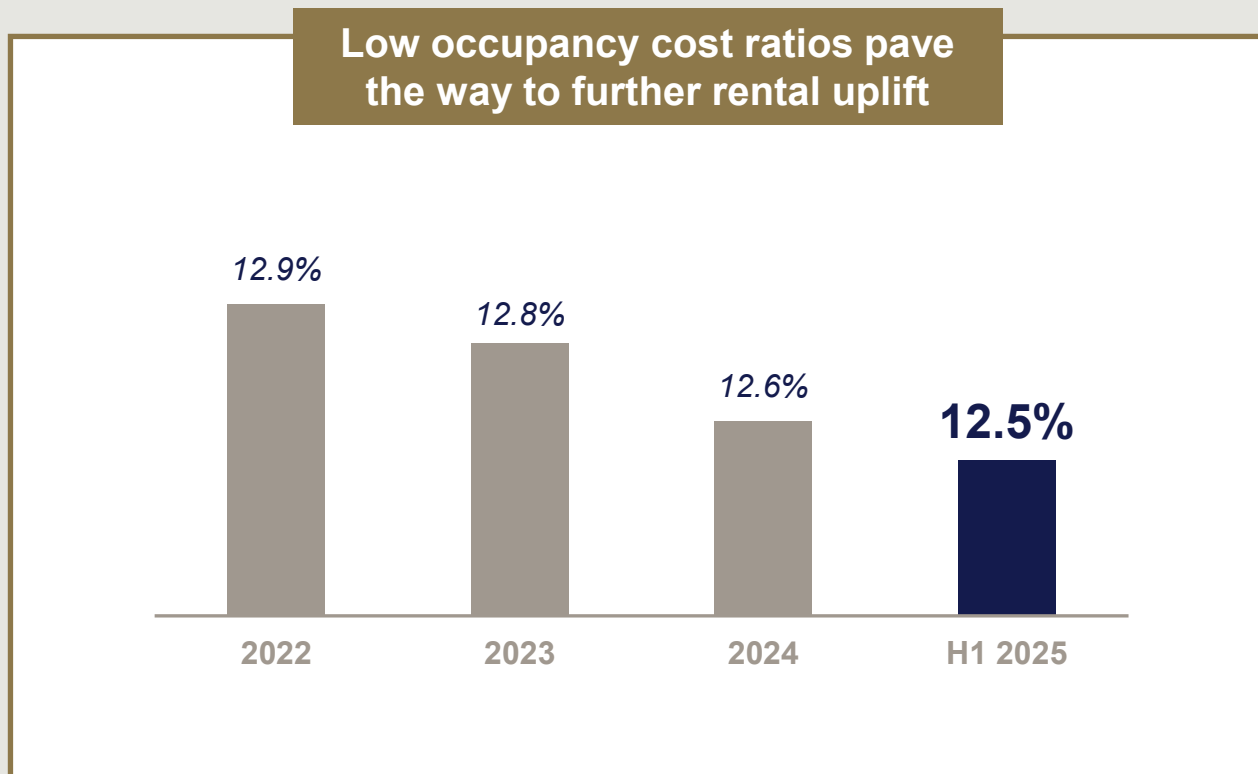


**97.0%**

**Occupancy rate**  
+80 bps year-on-year



# Gains of market shares in recent years translate into lower OCR's



# Driven by solid operating performance, capital appreciation journey is continuing

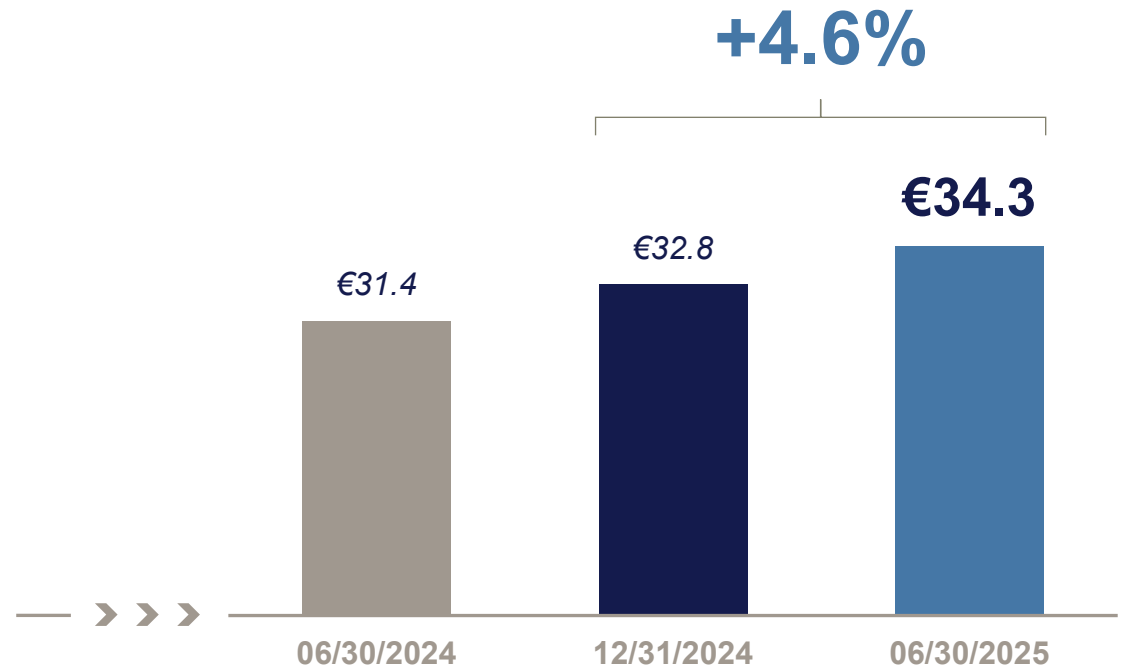
**+2.6%**

Like-for-like portfolio valuation over six months

**5.7%**

Average EPRA NIY (-20 bps) over the first six months

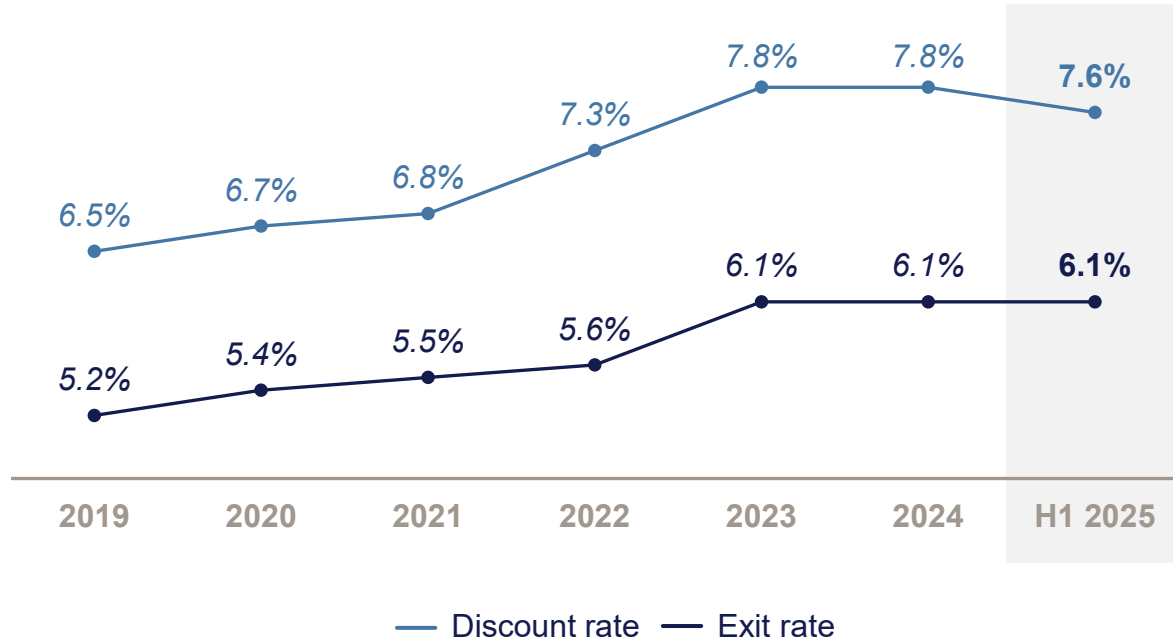
EPRA NTA per share



# Positive momentum translates into lower average risk premia within the portfolio

- Solid operating trends and cash flow growth
- Increasing investment volumes in retail assets

...suggesting additional compressions to come





# Rising growth levers

**Mall income<sup>(1)</sup> business:** unlocking value by capitalizing on our 700 million annual visits

**700**  
million  
footfall



**Retail media**



**Specialty leasing**



**Mobility**

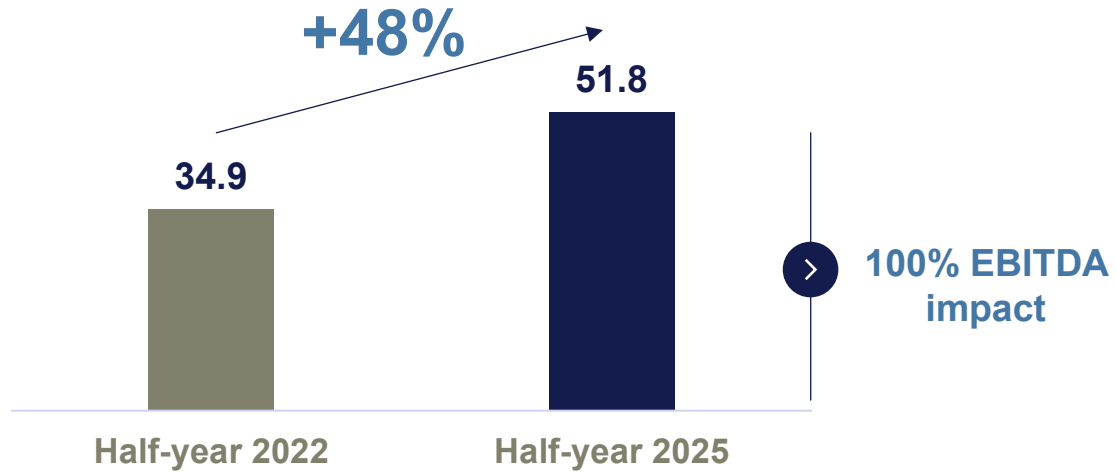


**Events**

(1) Income from the monetization of footfall in Klépierre's venues, mainly stemming from Retail Media, Events, Specialty leasing and Mobility

# High-margin contribution to earnings

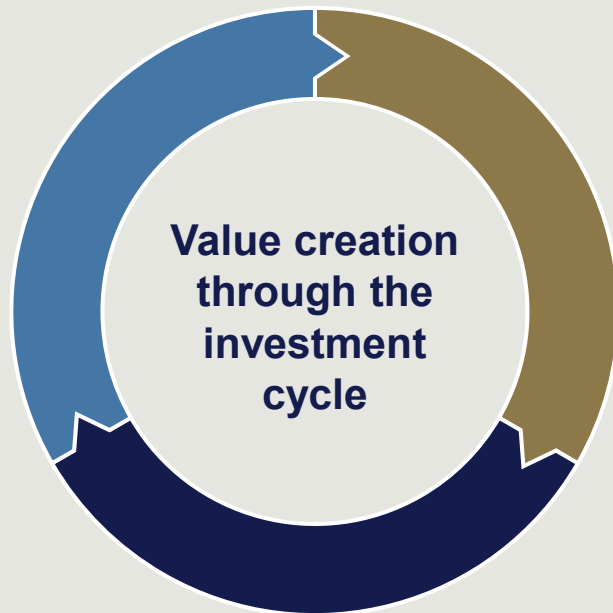
Mall income in millions of euros



**+9%** year-on-year net growth in H1 2025



# Accretive capital allocation policy



Disposal of small-scale assets above book value

Strong rental uplift on acquisitions


Extension of leading assets with high returns



# Disposals of small-scale assets with NTA accretion

€  
**155** million euros  
In year-to-date asset disposals<sup>(1)</sup>

  
**12%**  
Above appraised values

  
**5.5%**  
Blended Net Initial Yield



(1) Disposals of assets signed or closed, in total share, excluding transfer tax

# 2024 acquisitions have been delivering strong results



**O'PARINOR**

CENTRE COMMERCIAL

*Paris, France*



**20% year-on-year  
Net rental income growth  
since acquisition (February 2024)**



**ROMAEST**

CENTRO COMMERCIALE

*Rome, Italy*



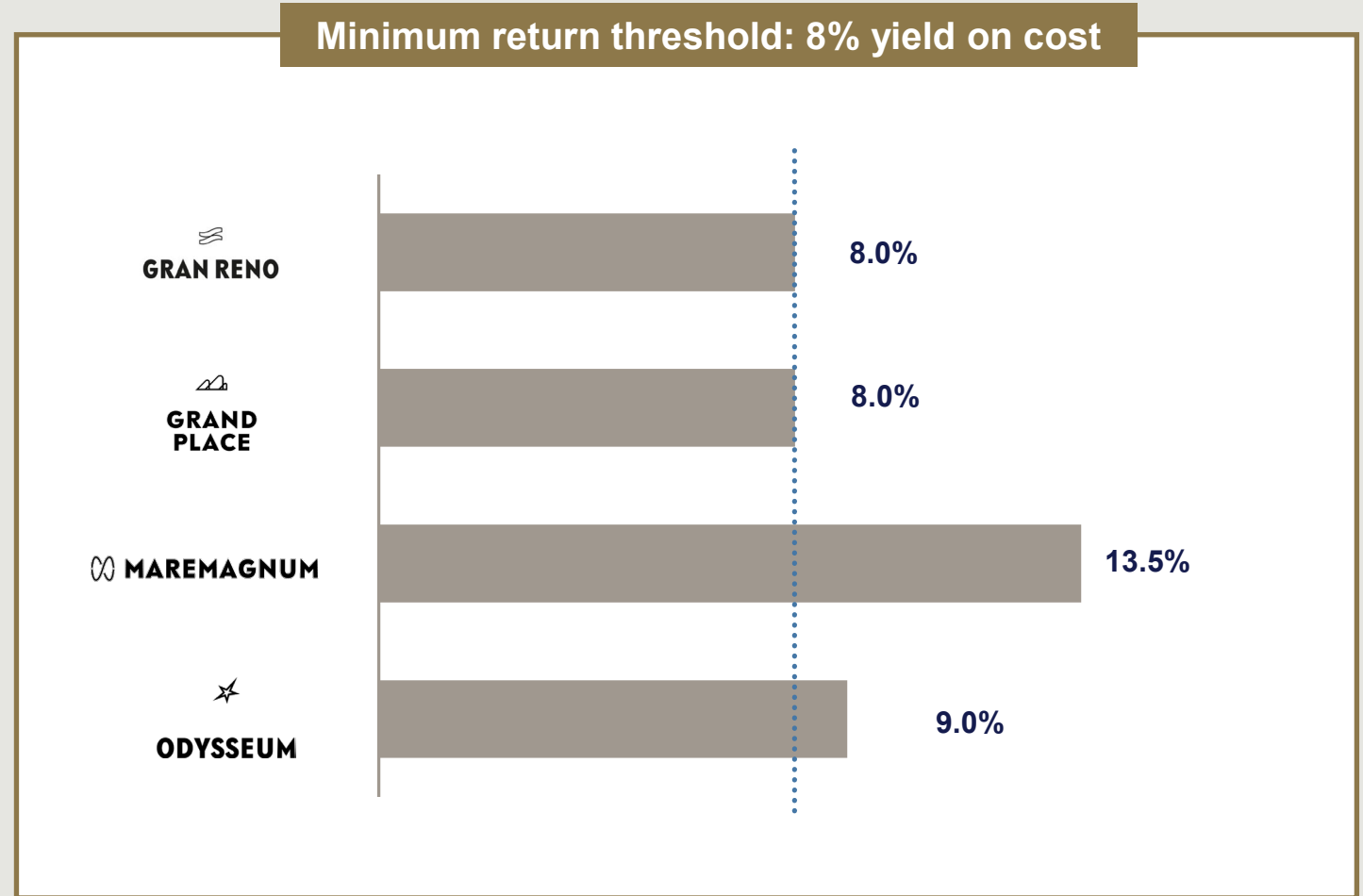
**25% year-on-year  
Net rental income growth  
since acquisition (May 2024)**



# Every single extension is delivered on time and on budget



- Extension of shopping malls crystallizing high leasing demand
- Strong track record with high returns and **controlled level of risks**
- **€712m pipeline at > 8% yield on cost**
- No greenfield projects



# Delivery of the first phase of extension in Montpellier for an opening in H2



- **18,500 sq.m.**  
to be added to the 73,000 sq.m. existing mall
- **12 million**  
footfall
- **€56 million**  
total investment
- **9.0%**  
Yield on Cost

 **ODYSSEUM**  
Montpellier, France

ZARA PRIMARK Normal JD  
Bershka VANS HUGO BOSS Nike THE NORTH FACE

# Kick-off of the extension at Le Gru, for an opening scheduled in 2027



 **LE GRU**  
Turin, Italy

ZARA   PRIMARK   PULL&BEAR     
Bershka   SEPHORA       STRADIVARIUS

- **7,500 sq.m.**  
additional GLA on top of the existing 83,000 sq.m.
- **11 million**  
footfall
- **€81 million**  
total investment
- **10%**  
expected Yield on Cost



# Our growth engine is firing on all cylinders



**+6.0%**  
EBITDA growth<sup>(1)</sup>

**01**

**+5.3% net rental  
income growth**

- Positive rental uplift
- Better occupancy
- Growing mall income
- Accretive acquisitions

**02**

**Further improvement  
in the EBITDA margin**

at 86.1%, up 40 basis points  
year-on-year

(1) On a total share basis, including the attributable portion of equity investees' EBITDA.

# Unrivalled credit rating and highly compelling financing raised

**S&P Global**

**A-**

Rating raised  
on February 24, 2025

**FitchRatings**  
*(Senior unsecured)*

**A**

Rating raised  
on April 23, 2025



**€505**

million<sup>(1)</sup> raised over  
the first-half 2025

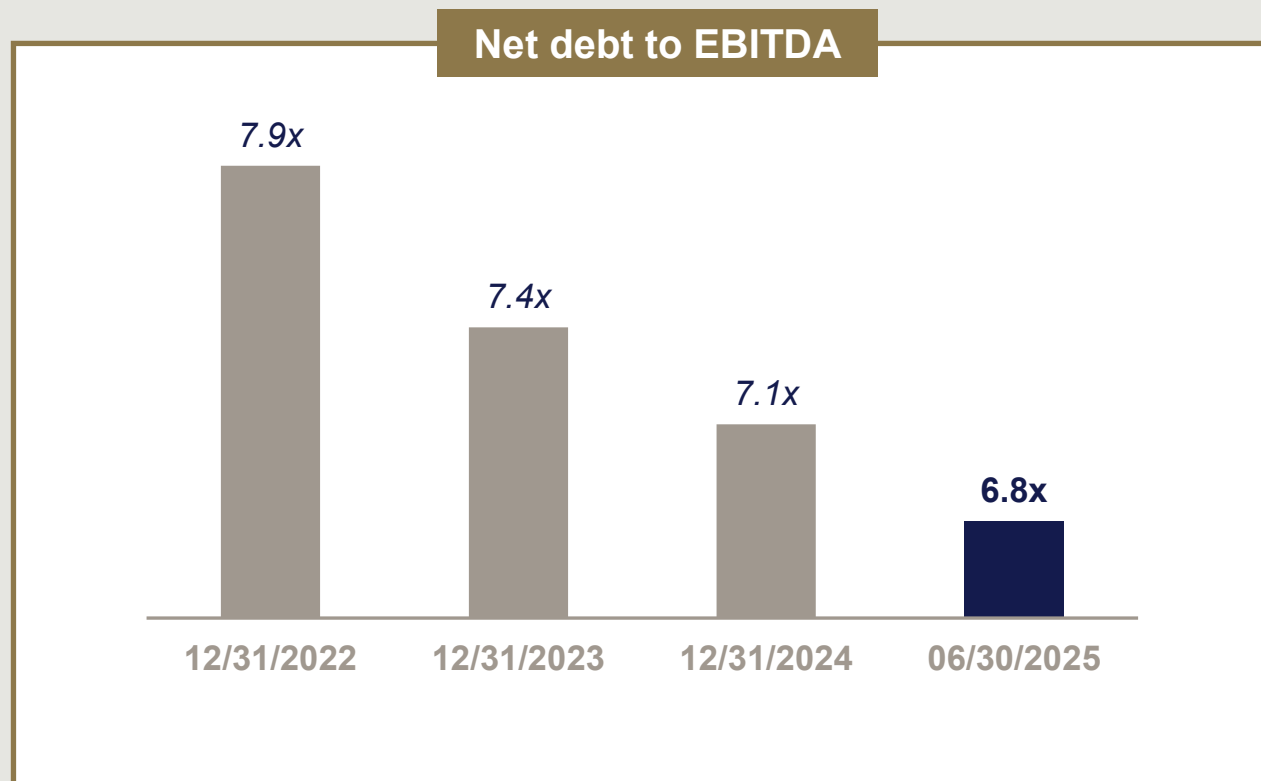


**2.85%**

blended yield

(1) Five years weighted average maturity

# Rock-solid balance-sheet as a competitive advantage

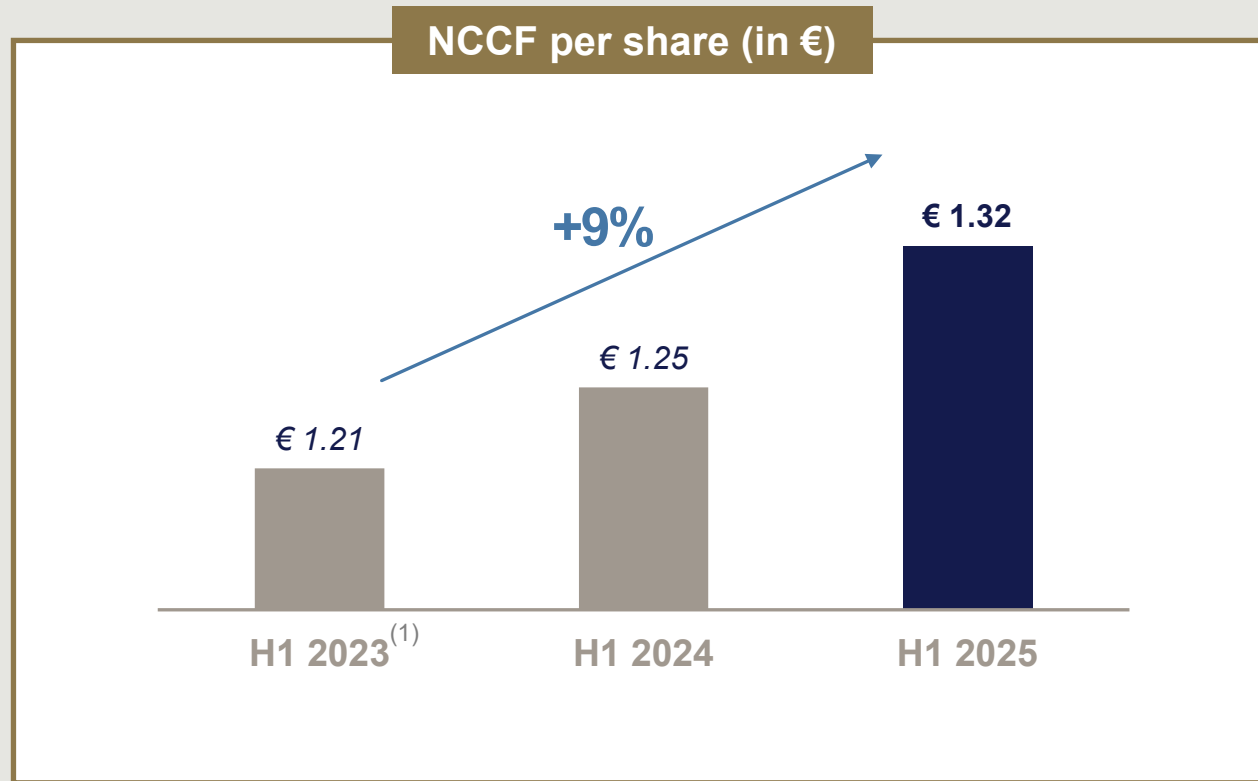


**Low net debt to EBITDA** to navigate through all cycles



**Flexibility** to complete accretive investments

# Constant bottom line growth



(1) Excluding the positive non-recurring income statement impact related to the 2020 and 2021 account receivables



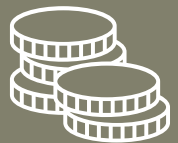
# 2025 guidance revised upwards

- Sequential acceleration in like-for-like net rental income growth anticipated in H2



## 5%

EBITDA<sup>(1)</sup> growth in 2025



## €2.65 - €2.70

Net current cash flow per share versus  
€2.60-€2.65 initially

(1) EBITDA on a total share basis, including the attributable portion of equity investees' EBITDA.



# Key highlights

## 01

Unparalleled value proposition for retailers in an omnichannel world

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## 02

Growth-driven portfolio powered by multiple operating levers

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## 03

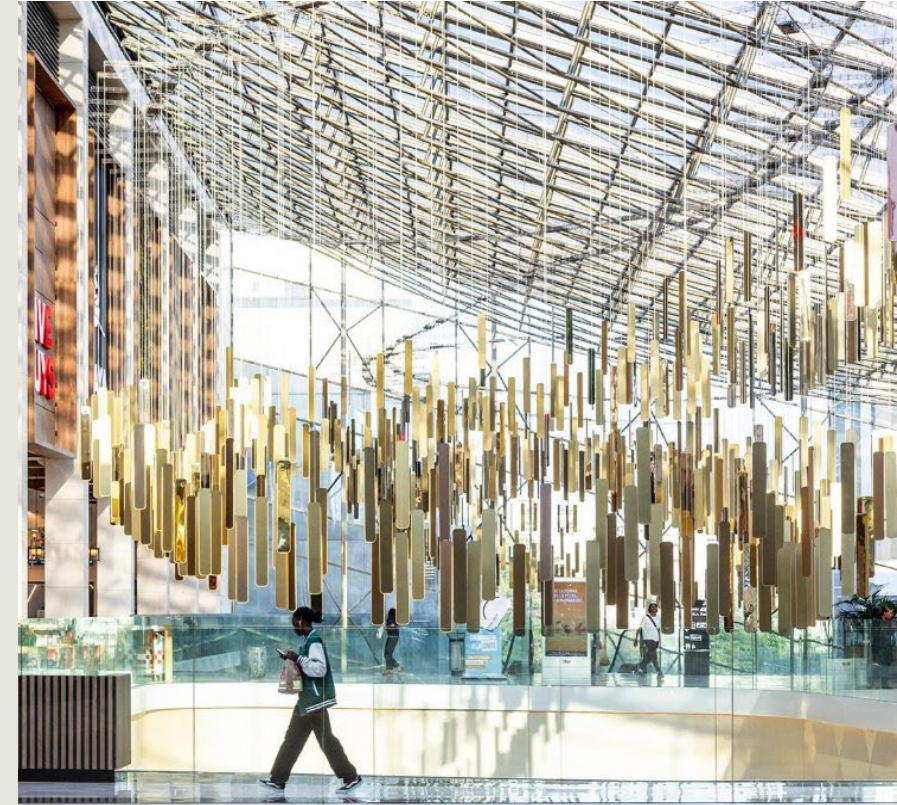
Strong balance-sheet to seize accretive opportunities

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## 04

Strong returns to shareholders

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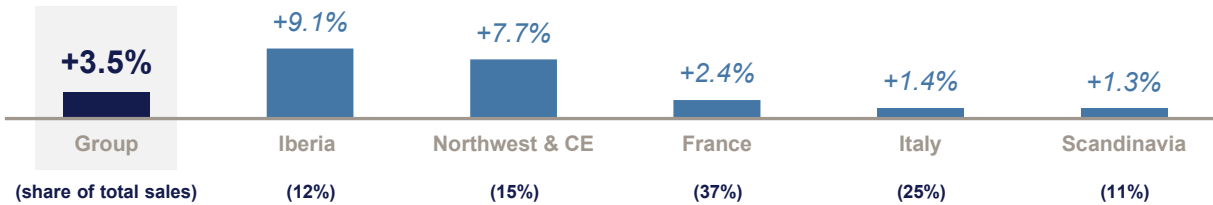


02

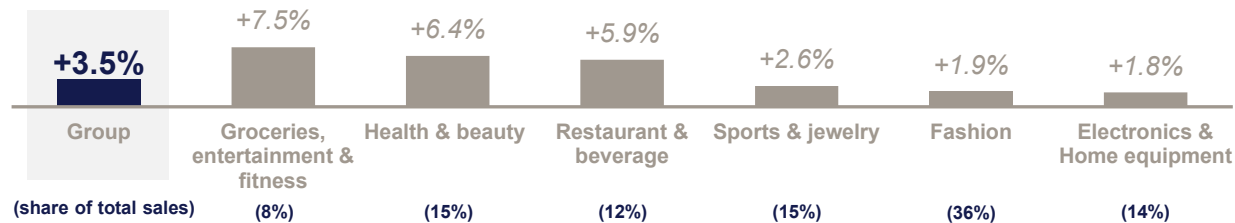
# First-half 2025 wrap-up

# Retailers continue to show healthy sales growth

H1 2025 retailer sales by region compared to H1 2024



H1 2025 retailer sales by segment compared to H1 2024





# Earnings indicators

TOTAL SHARE <i>(in millions of euros)</i>	H1 2024	H1 2025	Change
Net Rental Income	520.1	547.6	+5.3%
EBITDA <sup>(1)</sup>	477.3	506.5	+6.1%
<b>NET CURRENT CASH FLOW</b>	<b>410.6</b>	<b>435.3</b>	-
Group share	359.7	378.8	-
<b>NET CURRENT CASH FLOW (€ per share)</b>	<b>1.25</b>	<b>1.32</b>	<b>+5.3%</b>
<b>EBITDA<sup>(1)</sup> + attributable portion of equity investees' EBITDA</b>	<b>514.1</b>	<b>544.8</b>	<b>+6.0%</b>

(1) EBITDA stands for “earnings before interest, taxes, depreciation and amortization” and is a measure of the Group’s operating performance.



# H1 2025 Net current cash flow per share up 5.3%

Group share



Half-year 2025 Net Current Cash Flow per share **was up €0.07**, mainly on the back of better operational performance and a tight control of payroll and G&A

# Portfolio valuation up 2.6% over six months

(€m, total share, incl. transfer taxes)	06/30/2025	% of total portfolio	12/31/2024	Change over 6 months	
				Reported	LfL <sup>(a)</sup>
France	7,877	38.2%	7,734	+1.8%	+1.7%
Italy	4,878	23.7%	4,744	+2.8%	+3.3%
Scandinavia	2,460	11.9%	2,431	+1.2%	+1.6%
Iberia	2,468	12.0%	2,403	+2.7%	+2.8%
Northwest and Central Europe	2,942	14.3%	2,914	+1.0%	+4.2%
<b>TOTAL PORTFOLIO</b>	<b>20,624</b>	<b>100.0%</b>	<b>20,225</b>	<b>+2.0%</b>	<b>+2.6%</b>



## Main appraisers' assumptions as of June 30, 2025

The **2.6% like-for-like increase in property valuations** over the last six months was the combination of:

- +1.6%** positive cash flow effect
- +1.0%** positive market effect

The average **EPRA NIY for the portfolio stood at 5.7%**, down 20 basis points over six months.

(a) Like-for-like change. For Scandinavia and Turkey, change is indicated on a constant currency basis. Central European assets are valued in euros.

# Value growth fueled EPRA net asset value metrics

EPRA net asset values	December 2024	June 2025	Change
EPRA NRV	€36.7	€38.2	+4.1%
EPRA NTA	€32.8	€34.3	+4.6%
EPRA NDV	€29.3	€30.3	+3.4%



03

# European real-estate leading credit metrics

## Our credit metrics

**€7,272m**

Net Debt

**6.8x**

Net Debt to EBITDA

**35.3%**

Loan-to-value ratio

**7.3x**

Interest Coverage ratio

**1.8%**

Average cost of debt



# We have large covenant headroom

## Covenants applicable to Klépierre SA financing

Bank and bonds covenants <sup>(1)</sup>		June 2025
Loan-to-Value	≤ 60%	<b>35.3%</b>
EBITDA / Net interest expense <sup>(2)</sup>	≥ 2.0x	<b>7.3x</b>
Secured debt / Portfolio value <sup>(3)</sup>	≤ 20%	<b>1.9%</b>
Portfolio value <sup>(4)</sup>	≥ €10bn	<b>€17.9bn</b>
Secured debt / Revalued NAV <sup>(3)</sup>	≤ 50%	<b>3.2%</b>

(1) - Covenants are based on the 2020 revolving credit facility

(2) - Excluding the impact of liability management operations (non-recurring items)

(3) - Excluding Steen & Strøm

(4) - Group share, including transfer taxes and including equity accounted investees



# Our sound liquidity position covers 42% of our gross debt

Liquidity position as of June 30, 2025: €3.5 billion

**€0.3bn**

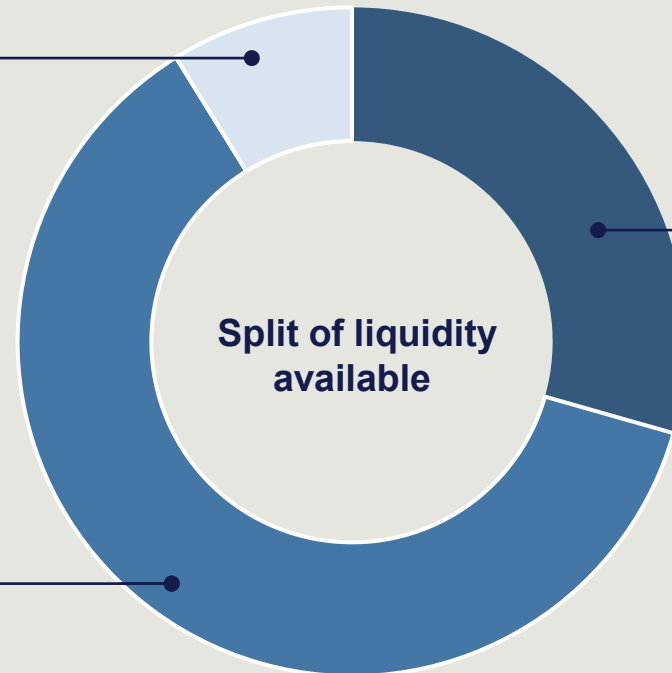
Other credit facilities

**€1.0bn**

Cash and equivalents

**€2.2bn**

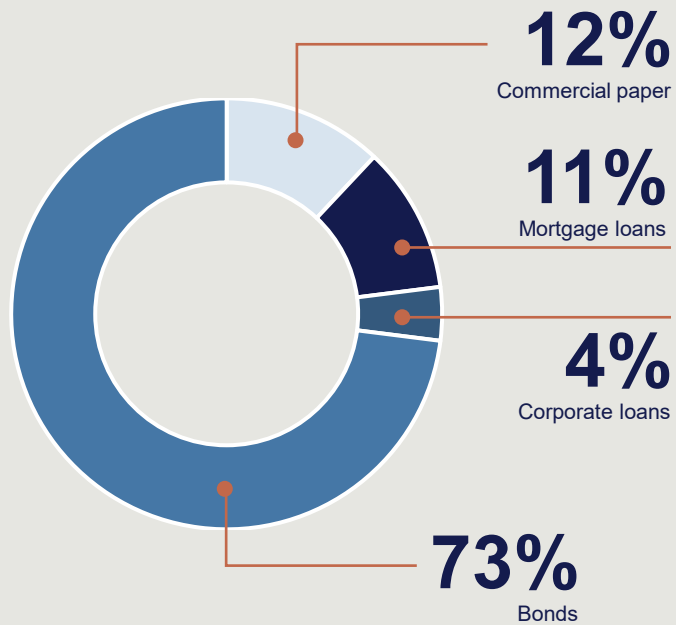
Unused committed revolving credit facilities



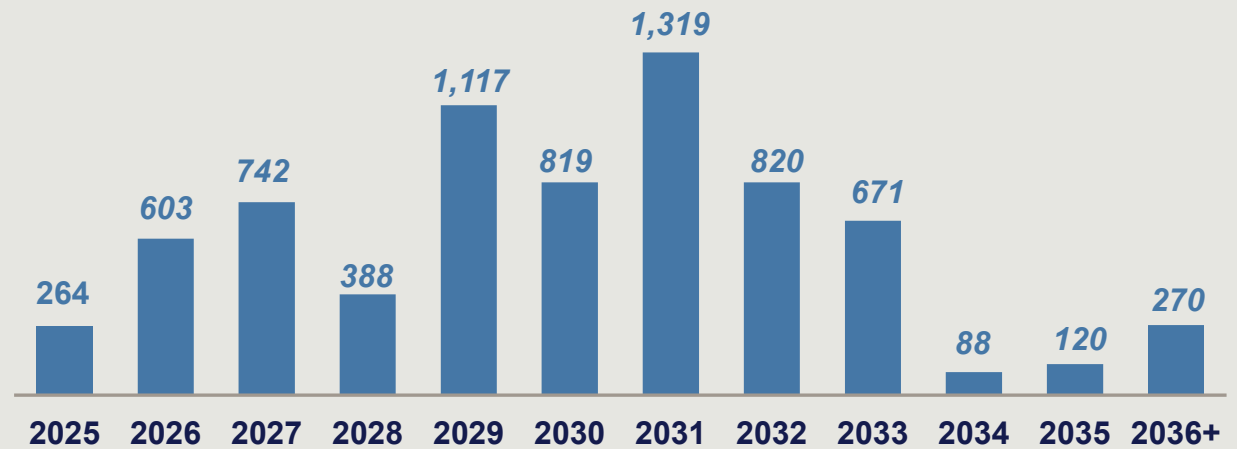


# Well-spread debt maturities with a 5.4-year average maturity

Financing breakdown by type of resource as of June 30, 2025 *(Outstanding debt, total share)*



Long-term debt maturity schedule excluding commercial papers *(in millions of euros)*



Very limited refinancing needs in the years to come

Full flexibility regarding sources of financing underpinned both by a strong credit rating and a qualitative portfolio

04

# Outlook

# 2025 guidance

With the solid performance delivered over the first six months, Klépierre enters the second half on a strong footing to deliver growth in 2025. The like for like net rental income growth is expected to accelerate further over H2 2025.

Consequently, the Group is revising its full-year guidance upwards and **now expects to generate 5% EBITDA<sup>(1)</sup> growth and to reach a net current cash flow between €2.65-€2.70 per share in 2025.**

(1) EBITDA on a total share basis, including the attributable portion of equity investees' EBITDA



# Agenda

October 22, 2025

**Q3 trading update<sup>(1)</sup>**

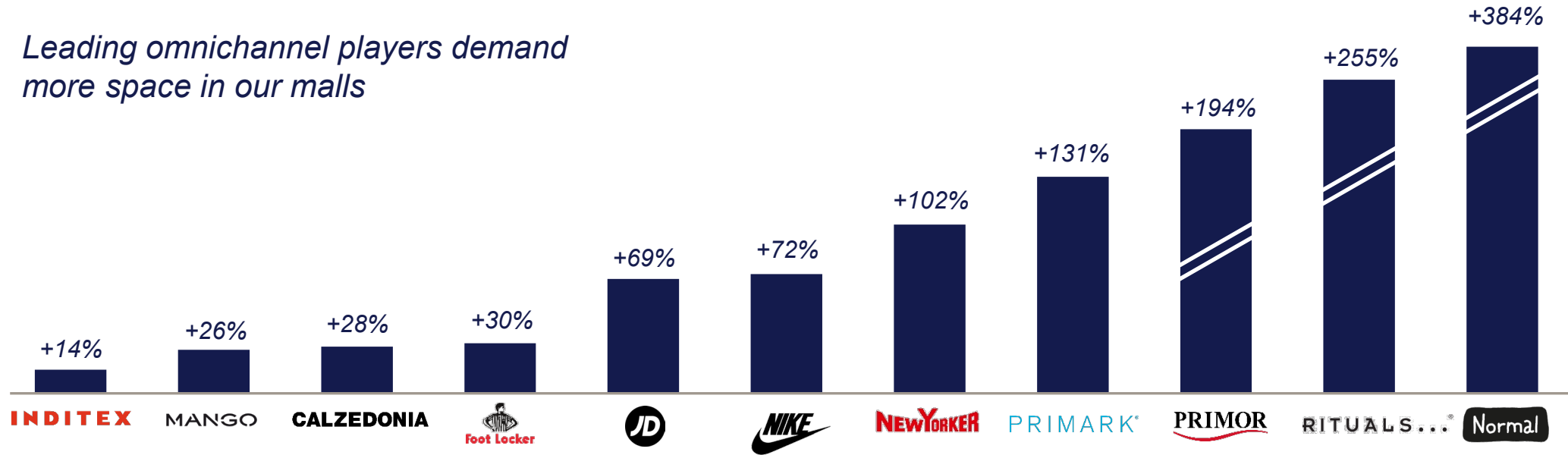
(1) After market close.

# Appendix

# Active mix optimization towards the best performing banners

Change in retailers' total store size since 2019 (% change in total sq.m. leased)

*Leading omnichannel players demand more space in our malls*



# Net current cash flow

Total Share (€m)	06/30/2024	06/30/2025	Change
Gross rental income	597.4	630.9	
Rental and building expenses	(77.3)	(83.3)	
<b>Net rental income</b>	<b>520.1</b>	<b>547.6</b>	<b>+5.3% (+3.5% like-for-like)</b>
Management fees & other income	36.8	40.5	
Payroll expenses and other general expenses	(79.6)	(81.5)	
<b>EBITDA<sup>(1)</sup></b>	<b>477.3</b>	<b>506.5</b>	<b>+6.1%</b>
Cost of net debt	(77.8)	(80.8)	
<b>Cash flow before share in equity investees and taxes</b>	<b>399.5</b>	<b>425.8</b>	
Share in equity investees	30.2	32.0	
Current tax expenses	(19.0)	(22.5)	
<b>Net current cash flow (total share)</b>	<b>410.6</b>	<b>435.3</b>	<b>+6.0%</b>
<b>Group share (in €m)</b>			
<b>NET CURRENT CASH FLOW</b>	<b>359.7</b>	<b>378.8</b>	
Per share (in €)			
<b>NET CURRENT CASH FLOW (€/share)</b>	<b>1.25</b>	<b>1.32</b>	<b>+5.3%</b>
<b>EBITDA<sup>(1)</sup> including the attributable portion of equity investees' EBITDA</b>	<b>514.1</b>	<b>544.8</b>	<b>+6.0%</b>

(1) EBITDA stands for « earnings before interest, taxes, depreciation and amortization » and is a measure of the Group's operating performance.

# A recognized global leadership in sustainability



LEADER

“A” LIST

CAC SBT 1.5 INDEX

A RATING

1.5°C

- Peers’ comparison: 1<sup>st</sup> Worldwide Retail Listed
- 1<sup>st</sup> Europe Retail
- 1<sup>st</sup> Europe Listed, all classes of assets
- Five-star rating for the 5<sup>th</sup> year
- SCORE: 95/100

- Klépierre is one of the few businesses worldwide included in the CDP’s “A” list out of the 24,800 participants

- Klépierre is integrated in ESG indice:
  - CAC SBT 1.5, a new, climate-focused version of the CAC 40, including companies in line with the 1.5°C goal of the Paris Agreement

- Klépierre received an A rating within the Real Estate Management & Services universe, identified as an industry leader.

- Klépierre’s low-carbon strategy is validated by SBTi and aligned with the 1.5°C scenario



# Building the most sustainable platform for commerce

## Achieving net zero by 2030

Pursue our efforts on energy efficiency and reach

**70** kWh /sq.m

as the average portfolio energy efficiency

Install renewable energy production units at our assets to reach up to

**30%**

of self consumption for our 40 largest shopping centers

Measure our tenants' private energy consumptions in our shopping centers and support them in achieving a

**20%**

reduction in tenants' energy consumptions

Engage our visitors with the aim of achieving a

**40%**

decrease in GHG emissions related to their transportation



# Notable achievements testifying to our long-standing efforts

## The Group's 2024 key ESG performance indicators

**49%**

Reduction in the energy intensity of our portfolio (vs 2013, or 2.4% vs 2023) now standing at 72.9 kWh/sq.m.

**86%**

Reduction in greenhouse gases emissions (GHG) Scopes 1 and 2 (vs 2017, or 12% compared to 2023)

**100%**

Waste diverted from landfill

**100%**

Assets with a valid BREEAM In-Use certification

**50%**

Share of women in the Group Executive Committee

**100%**

Rate of access to training for employees



Contact

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