# FIRST-HALF 2020 EARNINGS JULY 29, 2020



SHOP. MEET. CONNECT.®

#### **DISCLAIMER**

This document was prepared by Klépierre solely for the purpose of presenting Klépierre's half-year 2020 earnings published on July 29, 2020. This document is not to be reproduced or distributed, in whole or in part, by any person other than the Company. The Company takes no responsibility for the use of these materials by any third party.

The information contained in this document has not been subject to independent verification and no representation, warranty or undertaking, express or implied, is made as to, and no reliance may be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained herein.

Neither the Company nor its officers or employees shall be held liable for any loss arising from any use of this document or its contents or otherwise arising in connection with this document.

This presentation contains certain statements of future expectations or forward-looking statements. Although Klépierre believes its expectations are based on reasonable assumptions, these forward-

looking statements are subject to numerous risks and uncertainties, which could cause actual results to differ materially from those anticipated in these forward-looking statements. For a detailed description of these risks and uncertainties, please refer to the "Risk Factor" section of Klépierre's Universal Registration Document. Subject to regulatory requirements, Klépierre does not undertake to publicly update or revise any of these forward-looking statements.

In the event of any discrepancies between the information contained in this document and public documents, the latter shall prevail. This document does not constitute an offer to sell or an invitation or solicitation of an offer to subscribe for or purchase any securities, and this shall not form the basis for or be used for any such offer or invitation or any other contract or engagement in any jurisdiction.

#### **TABLE OF CONTENTS**

01

BUSINESS UPDATE 02

FIRST-HALF 2020 EARNINGS

03

FINANCIAL POSITION AT JUNE 30, 2020

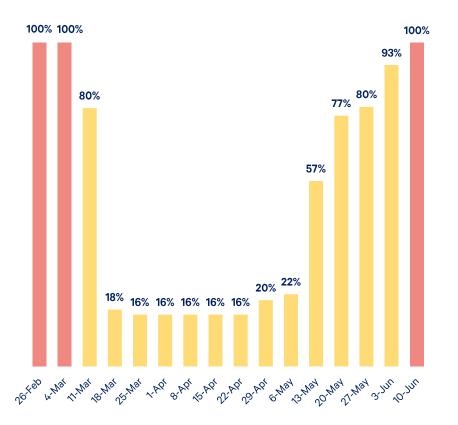
### 01 BUSINESS UPDATE



SHOP. MEET. CONNECT.®

### SINCE EARLY MAY, OUR MALLS HAVE REOPENED IN ALL GEOGRAPHIES

Open malls in % of gross asset value (Group share)





#### 96% OF OUR STORES HAVE REOPENED



#### 3.9% of our stores<sup>(1)</sup>

eligible to be open remain closed. This rate is expected to keep decreasing in the coming weeks



(1) Based on rents

#### APPLYING STRICT PROTECTIVE HEALTH MEASURES



**Reduction** in the number of **entrances** 



One-way customer path

limiting contact between customers



Footfall metering system ensuring the maximum authorized threshold is not exceeded

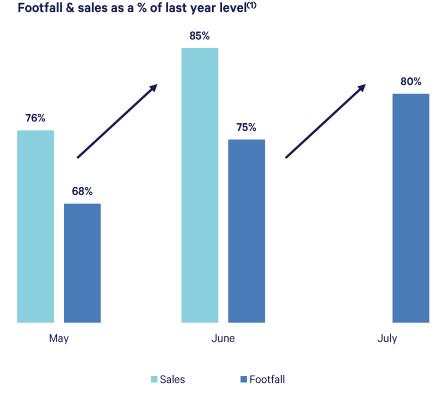


**Cleaning** efficiency verified regularly and certified by Bureau Veritas



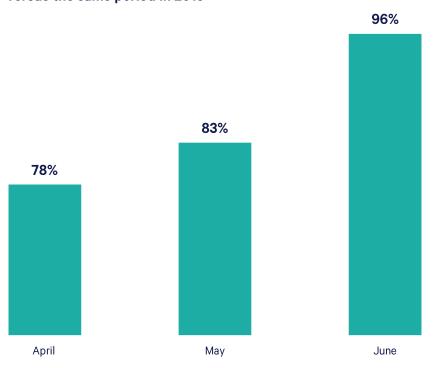
## IN JUNE, SALES ALREADY REACHED 85% OF LAST YEAR LEVEL AND FOOTFALL KEEPS IMPROVING IN JULY

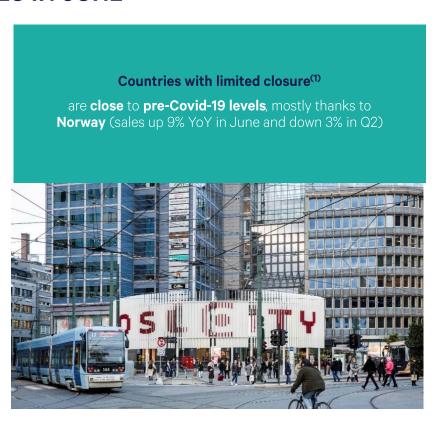




## IN COUNTRIES WHERE STORES DID NOT FULLY CLOSE, SALES WERE 96% OF PRIOR-YEAR LEVELS IN JUNE

Change in retailer sales in countries with limited closure versus the same period in 2019 (1)





#### CERTAIN SEGMENTS ARE ALREADY BACK TO PRIOR-YEAR LEVELS



Household Equipment (+5%), Supermarket (-1%) and Culture, Gifts & Leisure (-3%) are back to pre-Covid-19 levels.

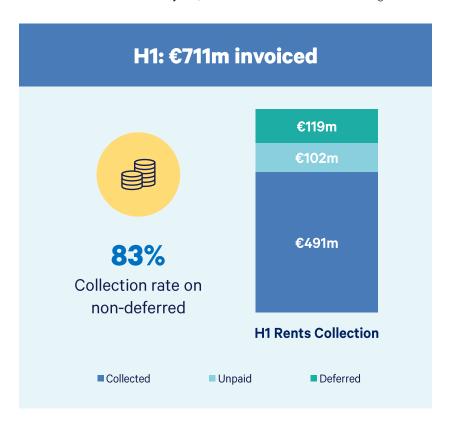


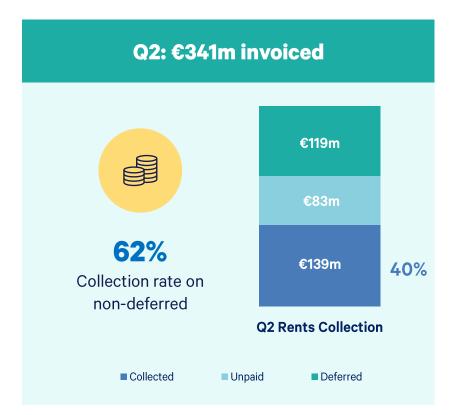
Fashion, Food & Beverages and Health & Beauty are yet to fully recover considering the impact of protective measures (-21% in June).



#### WE HAVE COLLECTED 83% OF NON-DEFERRED H1 RENTS & CHARGES

Collection rate as of July 24, 2020 (In total share, including service charges & excluding VAT)





#### RENT COLLECTION HAS BEEN IMPACTED BY THE LOCKDOWN PERIOD









€221m of rents and service charges related to H1 rents are still unpaid or deferred



**€194m** (€154m of rents & €40m charges) are related to the two months of the lockdown period



We are **negotiating** on a case-bycase basis **to settle Q2 rents,** proposing rental **arrangements** in exchange for **lease extensions and other partnerships** 

## WE OBSERVE HIGH COLLECTION RATES IN COUNTRIES SUBJECT TO PARTIAL CLOSURE OR HAVING REOPENED FROM EARLY MAY ...



Average H1 collection rate for Scandinavia, Germany and the Netherlands, of which 78% for O2 (1)



#### ... BUT LOWER RATES IN COUNTRIES HAVING REOPENED MORE RECENTLY



Average H1 collection rate for France, Southern Europe, and Central Europe, of which 54% for Q2 (1)



### WE FOCUS OUR EFFORTS ON FINDING MUTUALLY ACCEPTABLE AGREEMENTS WITH OUR TENANTS



Thanks to a firm and improving trading performance since reopening, our **discussions with retailers**have intensified recently



Leading to a material **improvement** of the **collection rate** of **July's rents** to **68%**<sup>(1)</sup>



Discussions are expected to be **finalized by the end of the year** 



900

deals signed/approved recently

### DESPITE COVID-19, OUR LEASING MIX HAS BEEN STRENGTHENED FURTHER



400

leases signed in the first half



#### **Positive**

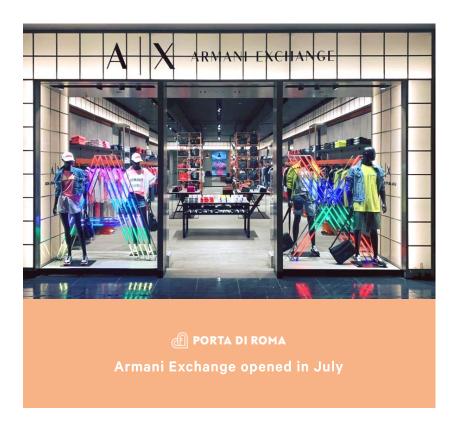
reversion rate for releasing/renewals



#### WE UNVEILED NEW FLAGSHIP STORES DURING THE FIRST HALF...



PRIMARK <sup>*</sup>	Belle Épine
MAISONS DU MONDE	
Foot Locker	Aqua Portimão
MIKE	Assago
DECATHLON	Nový Smíchov
RITUALS	<ul><li>Forum Duisburg</li><li>Centrum Galerie Dresden</li></ul>



#### ... AS WELL AS TWO NEW DESTINATION FOOD® CONCEPTS







## OUR AMBITIOUS CARBON COMMITMENTS HAVE BEEN CERTIFIED AS ALIGNED WITH A 1.5 °C GLOBAL WARMING PATHWAY



The Science-Based Targets Initiative (SBTi) validated Klépierre's low-carbon strategy



-80%

on direct emissions

in 2030 vs. 2017



-41%

on **retailers'** energy consumption in 2030 vs. 2017



-55%

on **visitors' transport** energy consumption in 2030 vs. 2017



# Only 3

property companies in Europe got their carbon targets validated by the SBTi as consistent with a 1.5 °C global warming

#### **OUR MALLS SUPPORTED LOCAL COMMUNITIES DURING THE LOCKDOWN**

83%

of our shopping centers supported local initiatives during lockdown





Massive support for the Red Cross

by our Italian teams



Half of our French malls provided

welcome areas for victims of domestic abuse



Our malls gave space over for **food and blood donations** to support local
communities



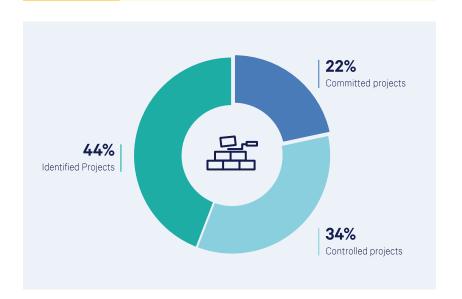
Numerous community initiatives by our retailers and local players on

our social media across the portfolio

#### FLEXIBLE & CONTAINED DEVELOPMENT PIPELINE



Limited **committed projects** €539m out of €2,490m





Only €141m left to cash out by 2022 on the projects that have been launched



#### **FURTHER PROGRESS AT GRAN RENO**

Project delayed by six months due to the health crisis, opening expected H2 2021



Set to become the **leading mall** in the **Bologna** region



€145m investment, YOC 6.3%



**65%** pre-leasing rate<sup>(1)</sup>



### 02 FIRST-HALF 2020 EARNINGS



SHOP. MEET. CONNECT.®

#### IFRS COVID-19 ACCOUNTING TREATMENT

2 main IFRS standards may apply regarding rents relating to the closure period:

#### IFRS 16 (Leases)

For the lessor, when a rent concession qualifies as a lease modification, the impact is taken to income on a straight-line basis over the minimum lease term as a reduction of rental revenue.

As of June 2020, 341 deals have been signed. Rent concessions have been recognized on a straight-line basis and the impact on H1 net rental income is limited (less than €1 million).

#### IFRS 9 (Financial instruments)

This is applicable to tenants subject to insolvency proceedings or for which such proceedings can be reasonably expected to occur in the near future. In this case, the receivable must be impaired to the extent of the expected loss, and taken to income net of security deposits or guarantees, where applicable.

In H1, provisions for bad debts increased by €11 million:

#### **NET CURRENT CASH FLOW DOWN 1.2%**

	111 0010	114 0000					
TOTAL SHARE, €M	H1-2019	H1-2020	CHANGE IN €M				
Gross Rental Income	626.9	581.0	-45.8				
Rental & Building expenses	(56.6)	(62.1)	-5.4				
NET RENTAL INCOME	570.3	519.0	-51.3				
Management and other income	45.0	42.2	-2.8				
General and administrative expenses	(82.5)	(67.7)	14.9				
CASH FLOW FROM OPERATIONS	532.7	493.5	-39.2				
Cost of net debt	(67.1)	(57.2)	9.9				
Cost of debt (in %)	1.5%	1.2%					
Share in equity-accounted investees	27.8	26.4	-1.3				
Current tax expense	(18.4)	(8.8)	9.6				
NET CURRENT CASH FLOW	475.0	453.9	-21.1				
GROUP SHARE							
NET CURRENT CASH FLOW	409.8	392.1	-17.8				
Average number of shares	295.9	286.4					
NET CURRENT CASH FLOW (€ per share)	1.38	1.37	-0.01				



#### **NET RENTAL INCOME EVOLUTION**



#### THE INCREASE IN VACANCY HAS BEEN MODEST IN H1



Financial vacancy increased by 80 bps, broadly in line with physical vacancy (+90 bps)



This results from lower leasing activity and a higher number of bankruptcies

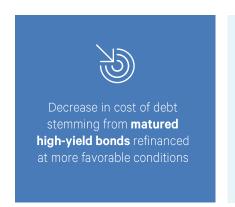


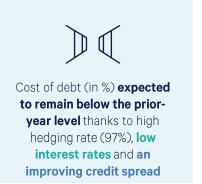
#### AT THE ONSET OF LOCKDOWN, WE IMPLEMENTED A STRICT ACTION PLAN TO REDUCE COSTS



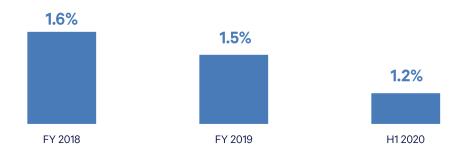


#### COST OF NET DEBT REDUCED BY €10M TO 1.2%

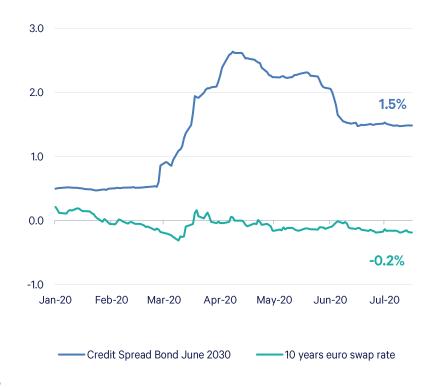




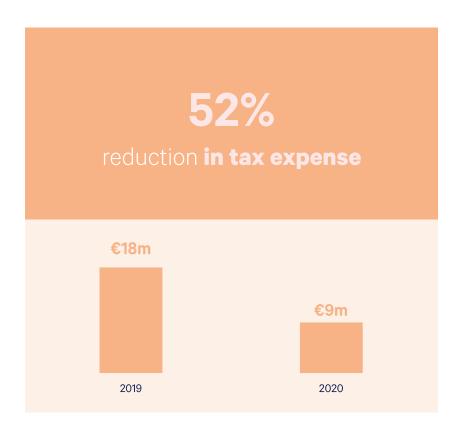
#### Change in Klépierre's cost of debt



#### Change in interest rates & Klépierre's credit spread



#### TAX EXPENSE HAS BEEN REDUCED BY €10M





# 03 FINANCIAL POSITION AT JUNE 30, 2020



SHOP. MEET. CONNECT.®

#### PORTFOLIO VALUE -2.8% ON A LIKE-FOR-LIKE BASIS OVER SIX MONTHS

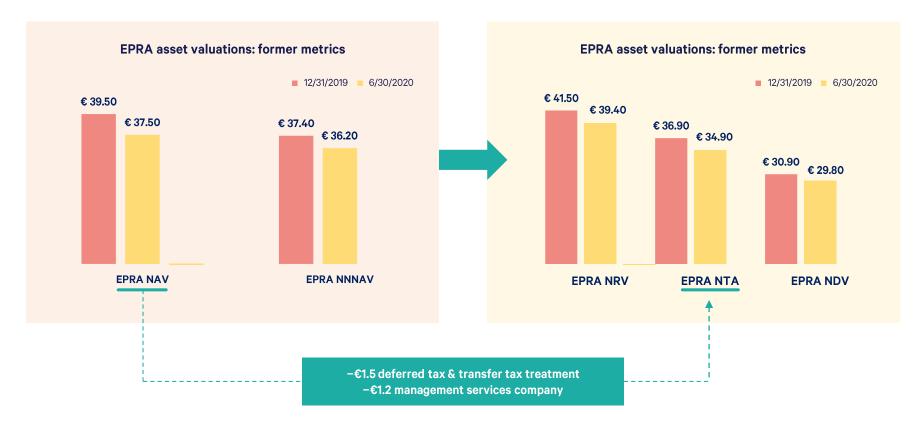


#### Valuation of the portfolio as of June 30, 2020

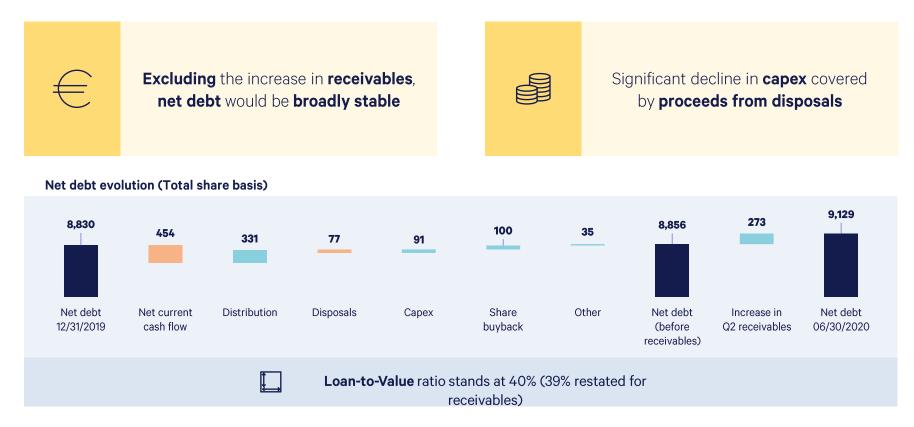
(€m, total share basis, incl. transfer taxes)

Country	06/30/20	12/31/19	6-month like-for-like change (in %)	EPRA NIY
France	9,143	9,455	-3.2%	4.4%
Italy	4,017	4,077	-2.0%	5.6%
Scandinavia	3,588	3,835	-3.3%	4.8%
Iberia	2,221	2,252	-1.3%	5.7%
Germany, CE & Other	2,189	2,315	-3.8%	5.8%
Netherlands	1,426	1,437	-1.6%	5.5%
Total <sup>(1)</sup>	22,584	23,370	<b>-2.8</b> %	5.1%

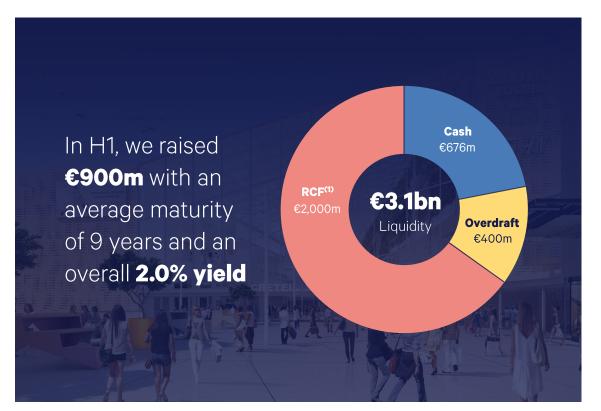
#### FIRST-TIME APPLICATION OF NEW EPRA METRICS



#### DEBT HAS INCREASED SLIGHTLY OWING TO HIGHER RECEIVABLES



### WE HAVE STRENGTHENED OUR LIQUIDITY POSITION AT FAVORABLE CONDITIONS





years of upcoming refinancing needs covered by the current liquidity position

### CONCLUSION



SHOP. MEET. CONNECT.®

# HIGHLIGHTS OF THE FIRST-HALF 2020



Firm **re-opening** with **footfall** & **sales** recovering faster than initially expected



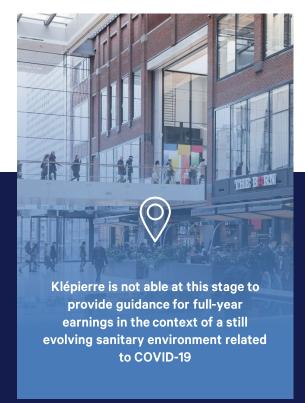
Intensive dialogue with retailers set to trigger an increase in the collection rate



Actions implemented to reduce costs & capex while strengthening our liquidity position



# **OUTLOOK**







# **AGENDA**

October 23, 2020

Business Review For The First Nine Months Of 2020 (1)

April 29, 2021

**Annual General Meeting** 



# **APPENDICES**



# **2020 H1 OPERATING HIGHLIGHTS**

	NET RENTAL	INCOME	LEASING ACTIVITY			
	06/30/2020 Current (€m)	Change LfL	Reversion (%)	OCR (%)	EPRA Vacancy rate (%)	
France-Belgium	198.4	-2.5%	-1.4%	15.2%	3.9%	
France	189.1	-2.9%				
Belgium	9.3	+5.7%				
Italy	87.8	-5.6%	+7.0%	14.7%	2.0%	
Scandinavia	76.1	-6.8%	+0.4%	12.7%	6.2%	
Norway	28.6	-1.3%				
Sweden	24.1	-7.0%				
Denmark	23.4	-11.9%				
Iberia	60.7	-0.4%	+13.3%	16.1%	4.5%	
Spain	51.8	-1.7%				
Portugal	8.8	+7.9%				
CE & Other	35.6	-12.8%	+8.3%	14.6%	3.6%	
Czech Republic	14.8	-6.5%				
Poland	14.7	-10.1%				
Turkey	5.5	-25.3%				
Netherlands	29.0	-5.0%	+6.2%	_	3.8%	
Germany	15.6	-18.1%	-0.7%	13.4%	3.2%	
TOTAL SHOPPING CENTERS	503.1	-5.0%	+4.0%	14.6%	3.8%	

(1) Like-for-like change is on a constant-center basis and excludes the impact of asset sales, acquisitions, and foreign exchange.

# **PROFIT & LOSS**

	TOTAL	SHARE	GROUP	SHARE
In €m	06/30/2020	06/30/2019	06/30/2020	06/30/2019
Gross rental income	581.0	626.9	501.5	543.0
Rental & building expenses	(69.5)	(63.4)	(60.5)	(54.0)
NET RENTAL INCOME	511.5	563.5	441.1	488.9
Management. administrative and related income	34.9	41.4	33.2	39.6
Other operating income	7.2	4.7	7.2	4.4
Survey and research costs	(0.2)	(0.3)	(0.2)	(0.3)
Payroll expenses	(43.9)	(61.1)	(41.5)	(57.8)
Other general expenses	(19.8)	(21.8)	(18.7)	(20.4)
EBITDA	489.8	526.4	421.0	454.4
Depreciation. amortization and impairment of intangible assets and property. plant and equipment	(9.4)	(10.1)	(8.8)	(9.3)
Provisions	(6.2)	(0.6)	(6.3)	(0.6)
Profit or losses on disposal of investment properties	3.0	8.7	3.0	8.7
Goodwill impairment	(1.9)	(5.6)	(1.9)	(5.6)
Change in value of investment properties	(638.6)	(222.5)	(525.0)	(197.6)
OPERATING INCOME	(163.4)	296.2	(118.0)	249.9
Cost of net debt	(52.9)	(68.0)	(46.4)	(60.9)
Change in the fair value of financial instruments	(15.8)	(15.8)	(15.8)	(15.7)
Share in earnings of equity-accounted companies	(12.4)	5.2	(11.8)	4.1
PROFIT BEFORE TAXES	(244.4)	217.6	(191.9)	177.4
Tax due	(8.0)	(19.2)	(5.7)	(17.6)
Deferred taxes	42.4	11.7	34.1	9.0
CONSOLIDATED NET INCOME	(210.0)	210.2	(163.5)	168.8

# **CASH FLOW STATEMENT**

	TOTAL	SHARE	GROUP SI	HARE
In €m	06/30/2020	06/30/2019	06/30/2020	06/30/2019
GROSS RENTAL INCOME	581.0	626.9	501.5	543.0
Rental and building expenses	(69.5)	(63.4)	(60.5)	(54.0)
NET RENTAL INCOME	511.5	563.5	441.1	488.9
Management and other income	42.2	46.1	40.3	44.0
General and administrative expenses	(63.9)	(83.2)	(60.4)	(78.5)
Restatement depreciation charge of right-of-use assets (IFRS 16)	(4.0)	(4.3)	(3.8)	(4.2)
Restatement for payroll, deferred expenses and incomes	0.2	3.8	0.2	3.7
Restatement for IFRIC 21 H2 impact	7.5	6.8	7.5	6.8
Restatement for acquisition costs and portfolio restructuring	-	-	-	-
Cost of net debt	(52.9)	(68.0)	(46.4)	(60.9)
Restatement for financial allowance & financial restructuring	(4.3)	0.9	(4.3)	0.7
Share in equity-accounted companies	26.4	27.8	25.0	26.1
Current tax expenses	(8.8)	(18.4)	(7.2)	(16.9)
NET CURRENT CASH FLOW	453.9	475.0	392.1	409.8
Restatement for payroll and deferred expenses			(0.2)	(3.7)
Restatement for amortization allowances and provisions for contingencies and losses			(11.3)	(5.8)
EPRA EARNINGS			380.6	400.3
Per share (in €) <sup>(1)</sup>				
NET CURRENT CASH FLOW PER SHARE			1.37	1.38
EPRA EARNINGS PER SHARE			1.33	1.35
(1) Average number of shares excluding treasury shares			286,430,401	295,908,706

### **VALUATION OF THE PORTFOLIO**

(€M. TOTAL SHARE, INCL. transfer taxes)

Iberia

Poland

Hungary

Turkey

**CE & Other** 

**Netherlands** 

Czech Republic

12-month change 12-month change Like-for-like 06/30/2020 % of total portfolio 06/30/2019 Current 38.1% -4.3% -5.3% France 8.711 9.098 Belgium 432 1.9% 447 -3.3% -2.4% France-Belgium 9,143 40.0% 9,545 -4.2% -5.2% Italy 4,017 17.6% 4,045 -0.7% -1.7% 1,313 5.7% 1,491 -11.9% -2.4% Norway Sweden 1.111 4.9% 1,200 -7.4% -8.3% Denmark 1.163 5.1% 1.181 -1.5% -2.2% Scandinavia 3,588 15.7% 3,873 -7.4% -4.3% Spain 1.918 8.4% 1.938 -1.0% -0.8% Portugal 303 304 -0.4% -1.4% 1.3%

9.7%

2.9%

1.5%

1.1%

5.6%

6.2%

2.242

682

375

215

315

1,609

1.433

-1.0%

-2.8%

-5.8%

-100.0%

-22.4%

-20.3%

-0.5%

-0.9%

-2.9%

-5.8%

-9.7%

-5.0%

-2.6%

Germany	907	4.0%	959	-5.5%	-5.7%			
TOTAL SHOPPING CENTERS	22,584	98.9%	23,706	-4.7%	-3.8%			
Other activities	256	1.1%	336	-23.8%	-3.9%			
TOTAL	22,840	100.0%	24,042	-5.0%	-3.8%			
(1) Excludes the impact of new centers opened acquisitions asset sales completed since January 1 2019 extension capey and foreign exchange impacts								

<sup>(1)</sup> Excludes the impact of new centers opened, acquisitions, asset sales completed since January 1, 2019, extension capex and foreign exchange impacts.

2.221

663

353

244

1,283

1.426

# **VALUATION OF THE PORTFOLIO**

(€M. GROUP SHARE. INCL. transfer tax	•			12-month change	12-month change Like-for-like <sup>(1)</sup>
	06/30/2020	% of total portfolio	06/30/2019	Current	
France	6,947	35.8%	7,258	-4.3%	-5.4%
Belgium	432	2.2%	447	-3.3%	-2.4%
France-Belgium	7,379	38.0%	7,705	-4.2%	-5.3%
Italy	3,991	20.6%	4,015	-0.6%	-1.6%
Norway	737	3.8%	837	-11.9%	-2.4%
Sweden	623	3.2%	673	-7.4%	-8.3%
Denmark	653	3.4%	663	-1.5%	-2.2%
Scandinavia	2,013	10.4%	2,173	-7.4%	-4.3%
Spain	1,918	9.9%	1,938	-1.0%	-0.8%
Portugal	303	1.6%	304	-0.4%	-1.4%
Iberia	2,221	11.4%	2,242	-1.0%	-0.9%
Czech Republic	663	3.4%	682	-2.8%	-2.9%
Poland	353	1.8%	375	-5.8%	-5.8%
Hungary	-	-	215	-100.0%	-
Turkey	229	1.2%	295	-22.4%	-9.7%
CE & Other	1,267	6.5%	1,589	-20.2%	-4.9%
Netherlands	1,426	7.3%	1,433	-0.5%	-2.6%
Germany	861	4.4%	911	-5.5%	-5.7%
TOTAL SHOPPING CENTERS	19,158	98.7%	20,068	-4.5%	-3.7%
Other activities	256	1.3%	336	-23.8%	-3.9%
TOTAL	19,414	100.0%	20,404	-4.9%	-3.7%

<sup>(1)</sup> Excludes the impact of new centers opened, acquisitions, asset sales completed since January 1, 2019, extension capex and foreign exchange impacts.

# **SHOPPING CENTER PORTFOLIO VALUE**

#### **OVER 12 MONTHS ON A LIKE-FOR-LIKE BASIS**

	TOTAL SH	HARE	GROUP SHARE		
€m, including transfer taxes	06/30/2020	06/30/2019	06/30/2020	06/30/2019	) 12-month LfL change <sup>(1)</sup>
France-Belgium	9,143	9,545	7,379	7,705	-5.3%
Italy	4,017	4,045	3,991	4,015	-1.6%
Scandinavia	3,588	3,873	2,013	2,173	-4.3%
Iberia	2,221	2,242	2,221	2,242	-0.9%
CE & Other	1,283	1,609	1,267	1,589	-4.9%
Netherlands	1,426	1,433	1,426	1,433	-2.6%
Germany	907	959	861	911	-5.7%
TOTAL SHOPPING CENTERS	22,584	23,706	19,158	20,068	-3.7%
Other activities	256	336	256	336	-3.9%
TOTAL	22,840	24,042	19,414	20,404	-3.7%
of which Equity accounted Investees	1,368	1,349	1,297	1,270	

<sup>(1)</sup> Excludes the impact of new centers opened, acquisitions, asset sales completed since January 1, 2019, extension capex and foreign exchange impacts.

### **DEVELOPMENT PIPELINE**

Development project	Country	Location	Туре	Floor area (sq.m.)	Expected opening date	Klépierre equity interest	Estimated cost <sup>(a)</sup> (€m)	Cost to date (€m)	Targeted yield on cost <sup>(b)</sup>
Hoog Catharijne Phase 3	Netherlands	Utrecht	Extension - refurbishment	23,844	2019-2022	100.0%	90	66	6.4%
Créteil Soleil	France	Paris region	Extension - refurbishment	11,400	2019-2021	80.0%	138	122	6.0%
Gran Reno	Italy	Bologna	Extension - refurbishment	24,876	2021	100.0%	145	31	6.3%
Grand Place	France	Grenoble	Extension - refurbishment	16,200	2020-2022	100.0%	66	12	7.7%
Campania	Italy	Naples	Redevelopment	14,200	2022	100.0%	35	17	8.7%
Le Gru	Italy	Turin	Redevelopment	5,846	2022	100.0%	21	11	6.6%
Other projects				12,664			42	33	5.7%
TOTAL COMMITTED PROJE	CTS			109,030			539	291	6.5%
Le Gru <sup>(c)</sup>	Italy	Turin	Extension - refurbishment	24,316	2023	100.0%	120	4	
Maremagnum	Spain	Barcelona	Extension - refurbishment	8,740	2022-2023	100.0%	43	1	
Odysseum <sup>(c)</sup>	France	Montpellier	Extension - redevelopment	15,300	2022	100.0%	52	8	
Porta di Roma <sup>(d)</sup>	Italy	Rome	Extension	4,880	2022	50.0%	14	0	
Val d'Europe	France	Paris region	Extension	9,000	2023	55.0%	61	1	
Blagnac	France	Toulouse region	Extension - refurbishment	4,393	2022	53.6%	17	0	
Grand Ouest	France	Ecully	Extension - refurbishment	2,980	2022	83.0%	26	0	
Allum	Sweden	Gothenburg region	Extension - redevelopment	6,600	2023	56.1%	28	0	
L'esplanade	Belgium	Brussels region	Extension	19,475	2024	100.0%	131	15	
Økernsenteret (e)	Norway	Oslo	Redevelopment	64,650	2024	56.1%	154	40	
Viva	Denmark	Odense	New development	28,200	2024	56.1%	117	23	
Other projects				24,218			90	4	
TOTAL CONTROLLED PROJECT	'S			212,752			852	96	
TOTAL IDENTIFIED PROJECTS				251,297			1,099	5	
TOTAL				573,079			2,490	393	

<sup>(</sup>a) Estimated cost as of June 30, 2020 including any fitting-out costs and excluding any step-up rents, internal development fees and finance costs.
(b) Targeted yield on cost as of June 30, 2020, based on targeted NRI with full occupancy and excluding any lease incentives, divided by the estimated cost price as defined above.
(c) Including restructured surfaces: Le Gru 15,670 sq.m. and Odysseum for 9,200 sq.m.
(d) Equity-accounted companies. Estimated costs and costs to date are reported proportionately for Klépierre's share of equity. Floor areas correspond to the total surface area of the projects.
(e) Including foreign exchange impact on estimated cost and cost to date.

# ABOUT KLÉPIERRE

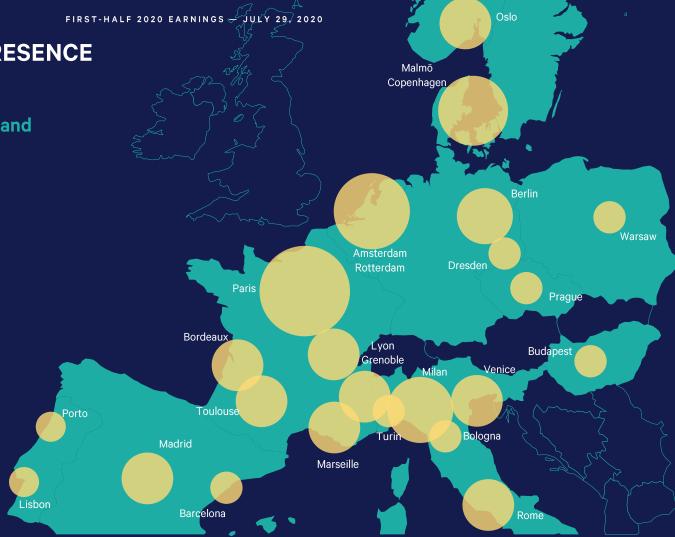


A PAN-EUROPEAN PRESENCE

Focusing on dense, affluent and growing urban areas in Europe

Matching top national and international retailer's footprint

Keeping the leadership of our malls in our catchment areas



# **OUR OPERATIONAL INITIATIVES**









**Right-sizing** 

**Destination Food®** 

Brands going retail

Retailtainment

**Digital** 

**Emotion** 

**Experience** 

Hospitality

Design

Low carbon

Local value creation

Social awareness

# **GOVERNANCE AND SHAREHOLDER BASE**

### Executive Board

**CEO: Jean-Marc Jestin** (since 2016) Deputy CEO: Jean-Michel Gault

# Supervisory Board

David Simon, Chairman (since 2012)

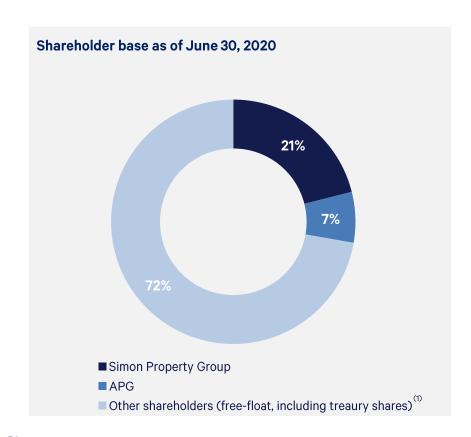
John Carrafiell\* Béatrice de Clermont-Tonnerre\* Steven Fivel Robert Fowlds

Stanley Shashoua

Rose-Marie Van Lerberghe\*

Catherine Simoni\*

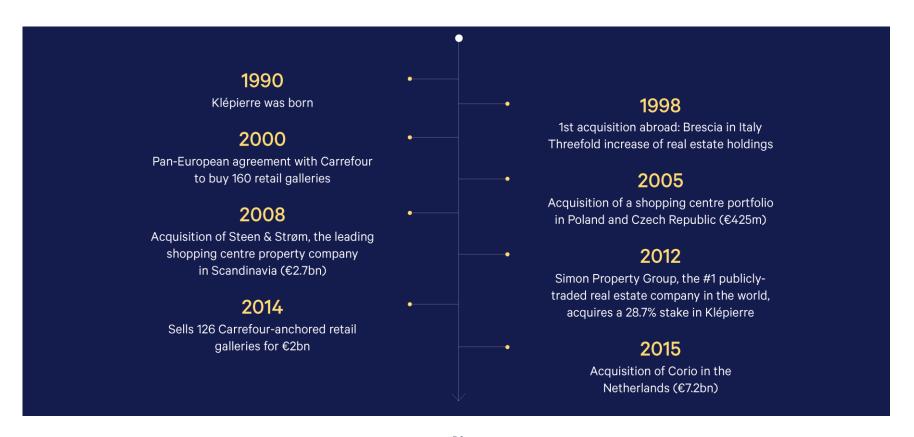
Florence Von Erb\*



<sup>\*</sup> Independent members

<sup>(1)</sup> Shareholders holding greater than or equal to 5%: Blackrock

### **HISTORY**



#### Contact

# investorrelations@klepierre.com

+33 (0)1 40 67 51 37









